



# 2017 RATE SHEET

## SALES & SERVICES JANUARY - DECEMBER

### EXHIBIT HALLS

|                           |         |
|---------------------------|---------|
| Anaheim Building          | \$2,100 |
| Costa Mesa Building       | \$4,200 |
| Huntington Beach Building | \$3,200 |
| Los Alamitos Building     | \$2,800 |
| OC Promenade              | \$2,100 |
| Santa Ana Pavilion        | \$1,800 |
| The Hangar                | \$3,400 |

### MEETING & MULTIPURPOSE AREAS

|                           |                |
|---------------------------|----------------|
| Action Sports Arena       | \$2,550        |
| Baja Blues Restaurant     | \$750          |
| Campground                | \$2,250        |
| Country Meadows           | \$1,750        |
| Courtyard                 | \$650          |
| Crafters Village          | \$950          |
| Festival Fields (Asphalt) | \$3,350        |
| Festival Fields (Grass)   | \$2,250        |
| Hangar Bldg. Meeting Room | Call for rates |
| Heroes Hall Courtyard     | \$975          |
| Heroes Hall North Lawn    | \$725          |
| Main Mall                 | \$1,550        |
| Millennium Barn           | \$950          |
| Pacific Amphitheatre      | Call for rates |
| Parking Lots A-I          | \$1,850 each   |
| Park Plaza                | \$1,350        |
| Plaza Pacifica            | \$1,450        |
| Plaza Lobby               | \$1,000        |

### REIMBURSABLE EQUIPMENT RATES

EVENT PERSONNEL HOURS NOT INCLUDED

|                                    |                |
|------------------------------------|----------------|
| Benches                            | \$15 each      |
| Bleachers                          | \$250 each     |
| Dumpsters                          | \$18 each      |
| Green Barricades                   | \$15 each      |
| Metal Barricades                   | \$15 each      |
| Picnic Tables (round or rectangle) | \$15 each      |
| Podium                             | \$25 each      |
| Portable Reader Board              | \$75 each      |
| Portable Hand Washing Station      | \$100/150 each |
| Projector and Screen (Hangar Only) | \$3,300        |
| <i>Signage additional cost</i>     |                |
| Stanchions                         | \$5 each pole  |
| Straw Bales                        | \$5 each       |
| Ticket Booths (double window)      | \$100 each     |

### REIMBURSABLE HEAVY EQUIPMENT RATES

INCLUDES OPERATOR

HOURLY

|                              |      |
|------------------------------|------|
| Forklift                     | \$75 |
| Man Lift                     | \$75 |
| Scissor Lift                 | \$75 |
| Sweeper                      | \$75 |
| Water Truck (includes water) | \$80 |

### SOUND EQUIPMENT

EVENT PERSONNEL HOURS NOT INCLUDED

|                                      |           |
|--------------------------------------|-----------|
| Overall Ground System                | \$250/day |
| Portable Public Address System       | \$120/day |
| Public Address System (per building) | \$75/day  |
| Wireless Microphone                  | \$50/day  |

### ELECTRONIC MARQUEE BOARD - MAIN GATE

|                    |       |
|--------------------|-------|
| 7 Consecutive Days | \$450 |
| Daily Rate         | \$65  |

### EVENT PERSONNEL

EVENT SALES & SERVICES:

|                          |            |
|--------------------------|------------|
| Onsite Event Coordinator | \$42.50/hr |
|--------------------------|------------|

ADMISSIONS:

|                        |            |
|------------------------|------------|
| Admissions Office Lead | \$30/hr    |
| Money Room Attendant   | \$23.50/hr |
| Ticket Seller          | \$21/hr    |
| Ticket Seller Lead     | \$30/hr    |
| Ticket Taker           | \$21/hr    |
| Ticket Taker Lead      | \$30/hr    |

EVENT OPERATIONS:

|                           |            |
|---------------------------|------------|
| Janitorial Attendant      | \$21/hr    |
| Janitorial Attendant Lead | \$30/hr    |
| Grounds Attendant         | \$21/hr    |
| Grounds Attendant Lead    | \$30/hr    |
| Electrician               | \$52.50/hr |
| Plumber                   | \$52.50/hr |

PARKING:

|                        |         |
|------------------------|---------|
| Parking Attendant      | \$21/hr |
| Parking Attendant Lead | \$30/hr |

SECURITY / CROWD MANAGEMENT:

|                    |         |
|--------------------|---------|
| Security Attendant | \$21/hr |
| Security Lead      | \$30/hr |
| Usher              | \$21/hr |
| Usher Lead         | \$30/hr |



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### EVENT PERSONNEL TECHNOLOGY:

|                 |            |
|-----------------|------------|
| Technology Lead | \$42.50/hr |
|-----------------|------------|

### REIMBURSABLE SERVICE RATES

#### OUTSIDE SERVICES

|   |                |
|---|----------------|
| Costa Mesa P.D. (Off-Site Traffic Control)  | Call for rates |
| OC Sheriffs Dept. (On-Site Law Enforcement) | Call for rates |
| State of California Fire Marshal            | Call for rates |

#### EVENT MEDICAL SERVICES

|                 |                |
|-----------------|----------------|
| EMT Technicians | Call for rates |
|-----------------|----------------|

#### SOUND MONITORING SERVICES

|                |                |
|----------------|----------------|
| Sound Engineer | Call for rates |
|----------------|----------------|

#### MARKETING SERVICES

|                                 |                |
|---------------------------------|----------------|
| On-Site Event Signage Placement | Call for rates |
|---------------------------------|----------------|

#### ELECTRICAL USAGE SERVICES

|                      |       |
|----------------------|-------|
| 20 Amp Ceiling Drop  | \$25  |
| 20 Amp Circuit       | \$25  |
| 50 Amp Ceiling Drop  | \$70  |
| 50 Amp Circuit       | \$70  |
| 100 Amp Ceiling Drop | \$180 |
| 100 Amp Circuit      | \$180 |
| 200 Amp Circuit      | \$360 |
| 400 Amp Circuit      | \$720 |
| Splitter Box         | \$55  |

*Electrical orders submitted less than 14 days prior to the first move-in day will be assessed a 20% late fee per order.*

### WI-FI INTERNET SERVICES

WEB SURFING ONLY. CREDIT CARD TRANSACTIONS NOT AVAILABLE

|                   |                |
|-------------------|----------------|
| Daily Connection  | Call for rates |
| 3 Day Connection  | Call for rates |
| 7 Day Connection  | Call for rates |
| 30 Day Connection | Call for rates |

### OVERNIGHT VEHICLE RATES

|  |             |
|--|-------------|
| Trailer Rally or Event Group Camping   | \$35 per RV |
| Individual Camping<br><small>(Includes 20AMP electrical drop, requests for extra power will incur additional equipment and personnel costs.)</small> | \$40 per RV |
| Dry Camping  | \$25 per RV |