

ORANGE COUNTY FAIR & EVENT CENTER  
BOARD OF DIRECTORS

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BOARD OF DIRECTORS MEETING, )  
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OC Fair & Event Center  
Administration Building  
88 Fair Drive  
Costa Mesa, California

Thursday, October 26, 2017  
9:00 a.m.

Reported by:  
LUIS R. HERNANDEZ

1 APPEARANCES OF ATTENDEES:

2 BOARD OF DIRECTORS:

3 CHAIRMAN NICK BERARDINO

4 VICE CHAIRMAN BARBARA BAGNERIS

5 DIRECTOR STANLEY TKACZYK

6 DIRECTOR DOUGLAS LA BELLE

7 DIRECTOR SANDRA CERVANTES

8 DIRECTOR NEWTON PHAM

9

10 ALSO PRESENT:

11 KATHY KRAMER

12 JOSH CAPLAN, ESQ.

13 MICHELE RICHARDS

14 KEN KARNS

15 ADAM CARLETON

16 SUMMER ANGUS

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E X H I B I T S

None

1 Costa Mesa, California, Thursday, October 26, 2017

2 9:00 a.m.

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5  
6 CHAIR BERARDINO: Okay. We will call the meeting to  
7 order. Direct your attention behind me is the Mission  
8 Statement of the OC Fair & Event Center.

9 I would like to ask Gerardo to lead us all in the  
10 Pledge. If you will, please, stand.

11 DIRECTOR MOUET: Thank you. Please join me.

12 Ready. Begin.

13 (Pledge of Allegiance recited)

14 CHAIR BERARDINO: Thank you.

15 So we have, as the matter of the CEO's  
16 operational updates, we have some presentations to make,  
17 and so I will now turn it over to our CEO, Kathy Kramer,  
18 who can --

19 MS. KRAMER: Let's do role call first, please.

20 CHAIR BERARDINO: Oh, did -- we didn't do role call?

21 MS. KRAMER: No.

22 CHAIR BERARDINO: Well, in that case, I will turn it  
23 over to the competent secretary to do the role call.

24 MADAM SECRETARY: Chair Berardino?

25 CHAIR BERARDINO: Here.

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1 MADAM SECRETARY: Vice Chair Bagneris?  
2 VICE CHAIR BAGNERIS: Here.  
3 MADAM SECRETARY: Director Mouet?  
4 DIRECTOR MOUET: Here.  
5 MADAM SECRETARY: Director Aitken?  
6 DIRECTOR AITKEN: Here.  
7 MADAM SECRETARY: Director Tkaczyk?  
8 DIRECTOR TKACZYK: Here.  
9 MADAM SECRETARY: Director La Belle?  
10 DIRECTOR LA BELLE: Here.  
11 MADAM SECRETARY: Director Cervantes? Director Ruiz?  
12 DIRECTOR RUIZ: Present.  
13 MADAM SECRETARY: Director Pham?  
14 DIRECTOR PHAM: Here.  
15 CHAIR BERARDINO: Okay. Let's do role call again just  
16 because -- no. All right.  
17 To the operational reports and presentation.  
18 MS. KRAMER: Great. Thank you, Board Chair Berardino.  
19 Well, good morning.  
20 (Everyone responded, "Good morning.")  
21 MS. KRAMER: Gosh. Nice full house.  
22 Welcome everyone. We've had many great  
23 opportunities recently to connect with the community and  
24 work with agencies that are aligned with our mission  
25 around education and community giveback.

1           On Monday, October 9th, our neighbors in the  
2           Anaheim Hills and surrounding area were faced with  
3           devastating fires. Our team mobilized and quickly  
4           responded to prepare the Fairgrounds to receive and care  
5           for horses, small livestock, and even some tortoises.

6           I want to thank Ken Karns, our VP of Operations,  
7           for taking the lead in organizing and rallying the staff  
8           to prepare our facilities to accommodate the animals that  
9           needed to be evacuated.

10          I would like to ask Ken Karns to share some  
11          comments around this evacuation effort.

12          MR. KARNs: Thank you, Kathy.

13          Yes. On that Monday, once the phone rang, Jerry,  
14          Omar, Keith, Dean and they're operational teams, Nick,  
15          Claudia, Jeanie, and their security teams, along with Rick  
16          Hanson, our Equestrian Center operator and his crew,  
17          jumped into action.

18          In preparation of our new, hundred and  
19          thirty-seven guests that were arriving -- horses and some  
20          livestock -- they jumped into action. The teams built  
21          stalls and penning in the Action Sports Arena, couple of  
22          turnouts, and inside our livestock --

23          Terry and Roxanne, handling all the communication  
24          and were absolutely fantastic. All the teams, along with  
25          the neighbors and volunteers, worked around the clock

1 registering and caring for animals; feeding, watering,  
2 mucking out stalls -- whatever it took to make sure all  
3 were safe.

4 This lasted through the week, and a long list of  
5 supporters gave their time and resources to make sure not  
6 only animals were cared for, but also everyone involved.

7 Donations of food and water to keep the  
8 volunteers going came pouring in. It's always tricky  
9 mentioning names. Inevitably, someone gets missed, but we  
10 just wanted to say that there were a great many that  
11 reacted and lent a hand and we'd like to thank everyone.  
12 We got the best group in the business. Like everyone that  
13 was involved, behind me, stand up and be recognized.

14 (Applause)

15 MR. KARNS: Is there anyone in the group that wants to  
16 say anything?

17 FEMALE SPEAKER: I just would like to say that this  
18 amazing staff and our fearless leaders made us look so  
19 good. You all were near -- you built the stalls. I  
20 looked around -- working here and both the farm and  
21 maintenance.

22 I don't want to miss anything -- anybody either,  
23 but we could not have done it without the many, many  
24 volunteers that just poured in from the community.

25 Again, many of them couldn't make it. They were

1 invited; however, I would like to point out my  
2 right-hand/left-hand woman here. That's what I call her.  
3 This is Ms. Finkelstein from the neighborhood.

4 (Applause)

5 FEMALE SPEAKER: The entire time, took over  
6 registration once our staff, mom, and a couple of --  
7 Reggie, Conrad, and -- from safety and security -- or  
8 security and traffic -- excuse me, and she just made it  
9 happen. She just -- was running around and I thought,  
10 "Well, there's me. She's going to take care of things."

11 So thank you to all of the volunteers -- those of  
12 you that are here -- and for our staff that just made it  
13 come together like we did this everyday. And then I'd  
14 also would like to thank people that I have never seen in  
15 the past at different evacuation situations. For various  
16 reasons, I get it's always in the middle of the night, but  
17 thank you all.

18 I saw Kathy there. I saw Ken. I saw all the  
19 leaders from maintenance everywhere, so thank you all  
20 again for what you did for the people. Some who lost  
21 their homes and some who finally found their horses at the  
22 last minute that were here.

23 So, again, thank you all for doing a fantastic  
24 job.

25 (Applause)



1 CHAIR BERARDINO: Well, before --

2 MR. KARNS: I'm sorry.

3 CHAIR BERARDINO: We do have some certificates for  
4 everybody out in the lobby and try to get your picture.  
5 But before you leave, can we have a couple -- so I want to  
6 share with folks and, you know, I'll stand to do this --  
7 this is a resolution that was given to us by the Orange  
8 County Board of Supervisors. And the resolution was given  
9 for the outstanding leadership that we showed, and our  
10 staff here showed in response to that crisis, which was a  
11 crisis.

12 So after the fires started, obviously there were  
13 -- the Emergency Management team from the county got into  
14 action, but one of the things -- it was county holiday.  
15 So some of the managers for animal care weren't available  
16 and there was difficulty in reaching them.

17 The fire was, you know, going so fast. I guess  
18 Ashleigh, you know more about it more than any of us know,  
19 having -- living there and living through this.

20 And so I got a call from Theresa Sears right  
21 after and she said, "Nick, we have a real problem. The  
22 problem is that the fire is going everywhere. The Animal  
23 Care folks have not been able to alert people or be in  
24 touch with people, and these horses are, you know,  
25 wondering the streets and, you know, we need help right

1 away."

2 So I got an opportunity to get on the phone with  
3 Ken and Ken had already heard and said, "We got help --  
4 going now and we're going to be available to respond."  
5 And Ken and I talked about capacity, and the fact was we  
6 had capacity for about 30 horses and food and water and  
7 the -- to handle 30 horses.

8 But there came a time to make a decision as to  
9 whether or not, you know, we go with what our capacity is  
10 or we break, you know, every other possible policy rule or  
11 whatever and just open the gates and say, "We're going to  
12 take every horse that comes in; every large animal that  
13 comes in, and we'll worry about everything else tomorrow.

14 And I really appreciate, you know, we do a lot of  
15 things here and a lot of important things. But what's  
16 critical is leadership and you don't really have a handle  
17 on leadership often until you get into these crisis  
18 situations where people have to make decisions, which may  
19 or may not be unpopular, may or may not expose us to  
20 liability and, you know, and there's an old saying as well  
21 all know, "No good deed goes unpunished," I mean, ever.

22 So Kathy, to you, your whole leadership team, to  
23 the staff, particularly leading this effort was Ken, who  
24 was fearless. And when we came to the conclusion, you  
25 know, we're going to just open the doors and we'll take

1 everybody -- all comers. That took a lot of force. That  
2 took a lot of guts.

3 So thank you very much, Ken, for outstanding  
4 leadership and to the whole team, Kathy, and your -- all  
5 of you that were there who -- for the people that are on  
6 the ground to make it happen. So this really is all of  
7 yours and for all of you, and we will -- I'm sure have it  
8 up there

9 MS. KRAMER: Probably display it on the wall.

10 CHAIR BERARDINO: So congratulations. And I want to  
11 say too, to the Board, also who really create an  
12 atmosphere here that I think lends itself to seeing the  
13 importance of community action, the importance of what our  
14 role is in the community -- and as we begin to kind of  
15 turn the Queen Mary here -- into a more community-based  
16 and forward-looking asset.

17 You know, you provide that environment for people  
18 to -- like Ken -- to make these really great decisions.  
19 So thank you to everybody and I will give this to you.

20 (Applause)

21 MS. KRAMER: For everyone that had a hand and was  
22 involved, we have a certificate of appreciation from OC  
23 Fair & Events Center. So what we're going to ask you to  
24 do is if you'll come out in the lobby, we'd like to get a  
25 group photo and hand out the certificates out there as

1 well as a resolution out in the lobby.

2 So again, thank you. Yes?

3 DIRECTOR TKACZYK: Just a question. For the guys and  
4 girls that are here; amazing job. I see the temporary  
5 stalls that you built, I'm curious -- as you know I'm a  
6 kind of boots-on-the-ground guy -- do you guys have that  
7 material in storage? Or do we have to go rent it? What's  
8 the process? We have that? And -- okay.

9 And how many additional stalls can we generally  
10 put together if we have to? I'm looking at this for  
11 future use. God forbid I don't want to have any more  
12 emergencies, but if someone says something, I know we have  
13 the material and we can get it done.

14 MALE SPEAKER: So basically, probably, we have the  
15 capacity for -- to set up at least -- I'm going to say  
16 about 50 pens. And the rest of it was made out of  
17 construction fence, which we were able to hold at least 30  
18 horses in the arena. So it was a challenge to be honest  
19 with you.

20 DIRECTOR TKACZYK: Oh, yeah. I see what you did.  
21 That's why I'm asking the question. Where did this come  
22 from? From the sky? Things like this just don't happen.  
23 That's amazing. You guys are so creative and so  
24 resourceful. Thank you.

25 MALE SPEAKER: Thank you.

1 CHAIR BERARDINO: Okay. So at this point, Madam CEO,  
2 you think it would make sense to adjourn to the lobby for  
3 photos or do we want to do the next presentation? What's  
4 your thought?

5 MS. KRAMER: Ken, do you want to continue?

6 MR. KARNS: Yeah. I'd like the group to head out. So  
7 the group -- if you want your photo with the group, then  
8 we'll --

9 CHAIR BERARDINO: I don't rise to that level. I'm  
10 only on the phone with you. You don't get your picture  
11 taken from me on the phone.

12 MR. KARNS: So I agree.

13 CHAIR BERARDINO: All right. So folks, those of you  
14 that are part of the team -- the team photo -- if you  
15 please, again, go with -- I'm going to give Ashleigh an  
16 opportunity to speak who is the head of the Equestrian  
17 Committee, and also someone that was right there deep -- I  
18 mean, we talk boots on the ground -- boots, hands, knees,  
19 everything else on the ground.

20 Ashleigh, do you have anything to add?

21 DIRECTOR AITKEN: Yeah. I think one of the lessons  
22 learned from this was just what are -- we didn't have a  
23 plan in place. When I talked to Theresa that morning -- I  
24 know you and I spoke -- it was one of those things.

25 I said, "Bring them to the fair and we'll figure

1 out what we're going to do once they're here." And made  
2 me realize that we don't have an evacuation plan in place.  
3 A lot of the equestrian leaders that I talked to in OPA  
4 and in other facilities were calling animal control.

5 It was not only a county holiday, they had an  
6 Orange County Zoo to evacuate, so everyone that they had  
7 were evacuating mountain lions, bears, animals from the  
8 zoo trying to get them to the Santa Ana Zoo, and they  
9 didn't have horse trailers. They don't really have the  
10 capacity that the people -- getting horses out of that  
11 area.

12 And so I would really like to maybe put together  
13 some type of group to establish and work with the county  
14 and work with Orange County Animal Control to just have a  
15 plan in place so that we have a policy and we have a plan  
16 that our staff can follow and we can get the news out  
17 through social media and through our community leaders  
18 there in the equestrian and through in the large animal  
19 community so that they know what to do when something like  
20 this happens because every couple of years, unfortunately,  
21 it's going to happen.

22 So I'll be happy to serve on that and to go ahead  
23 and try to have a policy in place so that we're not caught  
24 off guard.

25 CHAIR BERARDINO: And that sounds great. I think -- I

1 know that there's a mutual disaster plan that we share.  
2 But, again, as you pointed out, we had a -- and at the  
3 Board of Supervisors meeting, they were resolutions given  
4 to us. They did discuss that and they discussed that not  
5 with us, per se, I mean, they discussed us, and thank you  
6 for, you know.

7 But that the idea was for the next one -- for  
8 animal care to -- any observations, I mean, you were in  
9 the middle of that -- any observations from the ground  
10 that you saw?

11 DIRECTOR AITKEN: Well, it's a lack of trailers.  
12 People didn't know where to go. Luckily, I have a friend  
13 from church that's very involved in the Shea Center, so I  
14 know they were accepting horses as well, and they were  
15 able to try to coordinate on the phone.

16 But I don't think that is -- that's not a game  
17 plan that's going to work. If I didn't pick up my cell  
18 phone, if she didn't pick up her phone -- that's not a  
19 good plan to get information out into the public for  
20 people that have trailers and to let them know where to go  
21 and what's open.

22 So I would just like to -- and if you talk to the  
23 people that were trying to, on a snap, use their trailers  
24 to evacuate other people's equines and large animals,  
25 there was just -- there wasn't a good partnership between

1 our facility and the county and San Juan Capistrano to let  
2 people know where to go, and I think, you know, lesson's  
3 learned.

4 We did an amazing job on the fly, and I think  
5 that this is something that we really need to preach with  
6 the county and say -- with animal control and get  
7 something in place to let them know, and how do we get  
8 that information out to the public.

9 CHAIR BERARDINO: Very good. Thank you so much,  
10 Ashleigh. And thank you too for all your leadership on  
11 this equine stuff. You know, it's wonderful to have --  
12 this is a big -- and we learned a lot from this, and it's  
13 great to have somebody that knows so much about it. So  
14 thank you very much.

15 DIRECTOR AITKEN: I had six of my seven animals in my  
16 minivan. My car doesn't smell right.

17 CHAIR BERARDINO: She didn't tell you three of them  
18 were horses. It's a very large minivan. Okay. With  
19 that, anything else? How would you like to do this?

20 MS. KRAMER: Let's adjourn the team for a group photo.  
21 If we can take a minute, it would be nice to have our  
22 Equestrian Center Task Force to be part of that photo as  
23 well; Stan and Ashleigh.

24 CHAIR BERARDINO: It will be good. Excellent. So how  
25 do I -- all the horse people. Gather for the photo.



1 We'll give you a minute here.

2 (Pause in the meeting)

3 CHAIR BERARDINO: Okay. Excellent. We are -- all  
4 right. Next -- next will be another part of the CEO  
5 report and another presentation.

6 MS. KRAMER: Thank you. Before we do that, I just  
7 wanted for clarification, a conversation about continuing  
8 to build a more robust about the evacuation. We do have  
9 several LOUs in place. This committee will help us again  
10 to built that out to even be more robust. I believe we  
11 have four different agencies that we -- at different  
12 levels have evacuation LOUs and procedures, but definitely  
13 the one thing that we all agreed that communication  
14 definitely needs to be in hand.

15 So thank you, Ashleigh.

16 DIRECTOR AITKEN: Yeah. And I think having that  
17 information somewhere, LOUs are not really digestible for  
18 the public, especially in an emergency situation. So  
19 maybe even digesting that down and having something on our  
20 website and really assessing -- do we have the capacity to  
21 have extra temporary stalls? Not maybe even the big metal  
22 ones we use for our cattle but even something that's --  
23 that we can have and how do we access that.

24 MS. KRAMER: Absolutely. Absolutely. And for us just  
25 to have in our list to what agencies or organizations we

1 can do. So thank you for those suggestions and we'll move  
2 forward with that. Okay.

3 On October 13th -- I'll let you pass it around to  
4 the Board -- on October 13th, I attended the estate of the  
5 Santa Ana Unified School District breakfast where we were  
6 recognized and presented the Connectedness Bright Star for  
7 our summer internship program.

8 Over 50 students participated in this new  
9 intership program where they had an opportunity to gain  
10 work experience, earn a summer paycheck, and get classroom  
11 credit. We are in discussions to finalize the internship  
12 program for the 2018 Fair and our goal is to expand the  
13 number of students who can participate.

14 I believe we have some representatives, Nick,  
15 that have a comment card from Santa Ana Unified, as well  
16 as, I believe, some of the students who were part of that  
17 program this summer.

18 CHAIR BERARDINO: So wonderful to have you here. And  
19 we're going to start with Victor Garita. Is Victor here?  
20 He doesn't want to be first. So because you are first,  
21 you get to go to the microphone and so does everybody  
22 else, but you're leading the way.

23 MR. GARITA: So hi. I'm Victor Garita. I am a senior  
24 at Valley High School and my friends and we are a part of  
25 that High School Inc. Academy, and I would like to talk

1 about my experience at the internship.

2 It was a great experience overall because I was  
3 planning to settle down into the trailer that they put me  
4 in as a food server learning all the basics of it and then  
5 they moved me to a different trailer and it showed me that  
6 even though they moved me to a different environment and I  
7 had to learn the new menu and everything, it showed me  
8 that I could adapt easily to whatever they put me in. And  
9 of course it was a struggle, but it was a great  
10 experience.

11 CHAIR BERARDINO: Well, thank you very much, Victor.  
12 Great. Thank you. Next, we have Karina Gonzalez. Is  
13 Karina here?

14 MS. GONZALEZ: Yes. Hello. Good morning, everyone.  
15 I'm a senior at Valley High School, and I'm also part of  
16 the High School Inc. Academy. I'll be talking about my  
17 experience during the summer here in Orange County.

18 I was working -- we were working for Chicken  
19 Charlie's and I'll be talking about how I transitioned  
20 from a food prep to a food server and after being a food  
21 server, I actually got to train new employees.  
22 Personally, it was challenging because I did get, like, I  
23 did get, like, I knew the menu and everything but it was  
24 pretty challenging for me to train other people, but  
25 overall, it was a really great experience during

1 internship..

2 CHAIR BERARDINO: All right. Thank you.

3 (Applause)

4 CHAIR BERARDINO: The next person is Kevin Madragan.

5 MR. MADRAGAN: Hi. My name's Kevin Madragan. I'm  
6 also a senior from Valley High School and a part of the  
7 High School Inc. Academy. A little bit about my  
8 experience, it was really fun getting to know people from,  
9 like, other states.

10 For me, the experience was kind of -- kind of new  
11 for me because I had to talk to -- talk to people that  
12 were in higher positions than me, and I had to learn how  
13 to talk to people and other people that were more  
14 experienced than me when I was getting, like, conflicting  
15 reviews from people that were my bosses, basically.

16 It was still fun, though, because I thought I was  
17 only going to be a part of a small portion of the  
18 business, but I actually learned how to do almost every  
19 other position that they had and I actually had to take  
20 part in training other newcomers how to do their part too.  
21 Thank you.

22 CHAIR BERARDINO: Thank you. And Don? Oh, Don.

23 MR. DON: Hello. Ms. Bagneris -- excuse me. Mr.  
24 Berardino, Ms. Bagneris, thank you for giving me the  
25 opportunity -- Board of Directors -- to represent Santa

1 Ana Unified School District and to share just a little  
2 about the wonderful program we were able to do in  
3 partnership with the Orange County Fair.

4 To give you just a little tiny brief idea, Santa  
5 Ana Unified serves approximately 50,000 students. We are  
6 the largest district in Orange County, seventh largest in  
7 the state of California.

8 One in about every five students in Orange County  
9 comes from Santa Ana Unified School District. Of those  
10 50,000 students, approximately 60 percent of our students  
11 are -- when they first started within our school  
12 districts, and 91 percent of our students are on free and  
13 reduced lunch, yet we have over a 90 percent graduation  
14 rate and one of the highest in the state of California,  
15 particularly in the population in which we work with.

16 This was a unique opportunity, being able to  
17 offer our students a internship program as an expansion of  
18 our career tech ed program. By being able to partner with  
19 the fair, our students were able to expand their skills to  
20 learn how work in a business environment, yet having also  
21 the guidance of a classroom environment that was done at  
22 the site where instructors would come and coach the  
23 students and to check in with them and to see how their  
24 progress was going.

25 So the students were not able to work at the fair

1 and have that experience, but also able to earn credit for  
2 their high school program and being able to -- if they had  
3 challenges over the course -- have an instructor be able  
4 to assist them with that.

5 This was a great opportunity for them to be able  
6 to develop and expand their skills and also it's an  
7 opportunity for them to the engage in the greater Orange  
8 County community. Many of our students living in Santa  
9 Ana do not have personal transportation, and so often have  
10 limited experience as far as outside our local community,  
11 and it's a great opportunity for them to be able to see  
12 the community in a larger scope and field as we do at the  
13 Orange County fair and all of the celebrations we have on  
14 that.

15 On behalf of Santa Ana Unified and for the High  
16 School Inc. Academies, which are done in conjunction with  
17 the Santa Ana Chamber of Commerce, I'd like to thank you  
18 for this partnership and being able to develop this out  
19 over the past school year and made our opportunities and  
20 the future grow even more.

21 So thank you so much for allowing us to be part  
22 of the fair program.

23 CHAIR BERARDINO: Thank you.

24 (Applause)

25 CHAIR BERARDINO: With that, Madam CEO, continue your

1 report.

2 MS. KRAMER: Summer, we're going to go to Janice.

3 It's not everyday that an organization gets to  
4 recognize an employee for 50 years of service. For the  
5 past 50 years, Janice Tubeeolee has worked during the fair  
6 time at many different jobs, from exhibits to livestock  
7 auction to working in the guest information booths. She  
8 has made this a family affair and shared stories with me  
9 about her children that also worked with us over the  
10 years.

11 She is certainly determined to leave a legacy as  
12 her grandson, Nick, is part of the year-round Centennial  
13 Farm Team. I'd like to ask Janice to come forward and be  
14 recognized with a special plaque for her 50 years of  
15 service to the OC Fair.

16 (Applause).

17 MS. KRAMER: No pressure, but you want to say a couple  
18 words?

19 MS. TUBEEOLEE: Sure.

20 MS. KRAMER: Okay. We might not get the microphone  
21 back.

22 MS. TUBEEOLEE: I wanted to let you know that this  
23 shirt is one of the old shirts that we had. I have  
24 another pile of them in here, and they're based on the  
25 themes of the fair. So this was the Year of the Frog.

1           And I just wanted to say that this fair still  
2 maintains it's rural beginnings and -- and -- I think  
3 that's important for a county that has so many people that  
4 moved here from other areas and want to have that rural  
5 feeling.

6           And you notice -- I -- I notice that we get a lot  
7 of people from L.A. County come to this fair and not their  
8 own.

9           (Applause)

10          MS. TUBEEOLEE: And I just wanted to say that I didn't  
11 realize, but my four children that live here are here.  
12 Would you please stand.

13          (Applause)

14          MS. TUBEEOLEE: And and my son and my great grand son  
15 and my grand son.

16          (Applause)

17          MS. TUBEEOLEE: Nick is the one that works here. We  
18 didn't tell anybody for a long time for like a couple of  
19 years that he was my grandson, and then gradually word got  
20 out, "Oh, that's Jan's grandson." So I'm very proud of  
21 him because he's doing a good job here and maintaining the  
22 family tradition because my kids were raised running  
23 around this fair grounds.

24                 At that time, it wasn't so dangerous to have your  
25 kids be separated from you and I just turned them loose,



1 and -- and they just ran all over the fair and they'd come  
2 back in report every so often and this is how they were  
3 raised, as part of the fair. And all five of them --  
4 there is another one that lives in Minnesota, but all five  
5 of them worked at the fair at some point in time.

6 So I just wanted to let you know a little bit of  
7 background.

8 MS. KRAMER: Thank you.

9 (Applause)

10 CHAIR BERARDINO: Okay. So we're going to move  
11 something out of order and that's the Stan Tkaczyk, 2017  
12 Fair Patron Perfect Attendance Award. So Stan, if you  
13 would, Stan, if you could stand. And we have the  
14 certificates for the people that are here, so why don't  
15 you join Michele at the mic -- Stan and Michele.

16 MS. RICHARDS: Join me right here. Okay.

17 So for many years, our dear board member,  
18 Stan Tkaczyk, achieved perfect attendance by visiting the  
19 OC Fair every single day. I think you shared with us, on  
20 a number of occasions, that it was the only time that  
21 you've ever had perfect attendance.

22 So inspired by that achievement, Vice Chair,  
23 Barbara Bagneris, suggested a perfect attendance award, be  
24 given in the spirit of Director Tkaczyk's dedication to  
25 all fair guests who attended all 23 days of the 2017 OC

1 Fair.

2 So staff launched a special promotion for our  
3 Super Pass holders that could receive a 2018 OC Fair Super  
4 Pass if they attended everyday of the 2017 OC fair. Our  
5 records indicate that 17 fair guests did that -- came  
6 every single day. They achieved that goal.

7 (Applause)

8 MS. RICHARDS: We invited all of them to attend today,  
9 but many are working people and weren't able to come, and  
10 some were able to take work off, and I'd like to introduce  
11 Robert Ocampo, right here.

12 (Applause)

13 MS. RICHARDS: And unless someone snuck in while I  
14 wasn't looking, is Stacy here? Sally? Oh, Sally. Stand  
15 up.

16 (Applause)

17 MS. RICHARDS: Did I miss anybody? All right. Come  
18 on up. We have certificates for you. Let me get Sally,  
19 and we also have a voucher for your 2018 Super Pass.

20 (Applause)

21 MS. RICHARDS: Sally Morris. There you go, Sally.  
22 And Robert? And Roxanne is going to take a photo. Maybe  
23 step in front of the podium here with Director Tkaczyk.

24 (Applause).

25 MS. RICHARDS: We'll be sending out the certificates

1 to the other winners, and thank you so much for being such  
2 great fans of the OC Fair.

3 Thank you very much. We so appreciate it. The  
4 voucher, if you just follow the instructions for your 2018  
5 Super Pass, so thank you so much.

6 DIRECTOR TKACZYK: Just one question for the winners  
7 here. I had five continuous perfect attendance years.  
8 Now, this is your first one on record. Are you going to  
9 come back next year?

10 MS. MORRIS: I live across the street. I ride my  
11 bike, so it's fine.

12 DIRECTOR TKACZYK: We have you on the record.

13 MS. RICHARDS: Thank you, everyone.

14 CHAIR BERARDINO: Thank you.

15 MS. KRAMER: Thank you, Michele, and congratulations  
16 to our Super Pass winners. We'll see you in 2018.

17 DIRECTOR TKACZYK: And I just wanted to say thank you,  
18 Board for doing that. I appreciate it.

19 CHAIR BERARDINO: Thank you. Madam CEO, if you  
20 continue.

21 MS. KRAMER: I will.

22 I was honored to co-host this year's Arts Orange  
23 County Awards held earlier this month with president and  
24 CEO, Rick Stein. This event honors and recognizes those  
25 who have made contributions to the Arts Community in

1 Orange County.

2 As the co-emcee, I was provided an opportunity to  
3 share with the audience Heroes Hall, Centennial Farm, and  
4 Table of Dignity and connect these assets to our  
5 educational and community outreach initiatives. We are  
6 excited about our partnership with Arts OC, and we're in  
7 discussions with them for new programming ideas for the  
8 annual OC Fair and Imaginology.

9 We received hundreds of thank you notes from the  
10 kids that participated in our new community giveback  
11 program, OC Fair Kids Club. We treated 952 kids from  
12 non-profit organizations across Orange County to a day at  
13 the OC Fair, complete with carnival rides and a \$30 gift  
14 card to purchase food and treats.

15 It was heart warming to read these thank you  
16 notes. Many of the kids had never been to the OC Fair  
17 before and many said it was the best day ever. This  
18 program will be part of our 2018 budget and we want to  
19 increase the number of kids we serve to 1,200 this next  
20 year.

21 So thank you for the Board of Directors for  
22 supporting our initiative as the OC Fair provided all the  
23 transportation to get the kids to and from their  
24 respective non-profits. It was pretty special Wednesdays  
25 and Thursday when they got off the buses and all they want

1 to do is run to the rides, so thank you.

2 Plans are coming along nicely for the November  
3 11th -- Veterans Day, Salute to Veterans Community  
4 Celebration. With generous programing support from  
5 Veterans Plus Labor, the OC Market Place, the event will  
6 feature music and entertainment, veterans job fair,  
7 military vehicle displays, veterans resources, and  
8 activities at Heroes Hall. The event will run from 10:00  
9 a.m. to 2:00 p.m. and offer something for everyone.

10 We held two public meetings last week to gather  
11 input from community members, non-profits, and business  
12 partners for the Board of Directors' five-years' strategic  
13 business plan. We held an afternoon session, as well as  
14 an evening session, with over 30 people at each one.

15 They were facilitated by Bill Kelly of Kelly  
16 Management Group and feedback from attendees will help  
17 shape the business plan. Staff continues to work on  
18 preparing the 2018 operating budget. Working with the  
19 financial monitoring committee, we have scheduled the  
20 public budget study session for Wednesday, November 8th,  
21 at 10:00 a.m.

22 At this time, I'd like to ask Adam Carleton, VP  
23 of Finance, to provide the September financials.

24 MR. CARLETON: Thank you, Madam CEO, Board.

25 For September 2017 year-to-date revenues were

1 43,224,000 versus a budget of 42,294,000. So  
2 year-to-date, slightly unfavorable. I do want to mention  
3 that our revenue is really stretched this year and very  
4 close on that.

5 Year-to-date expenses are 33,885,000 versus a  
6 budget of 36,269,000. So we're 2,384,000 favorable on  
7 expense for a net proceeds in September of 9,339,000  
8 versus a a budget of 7,125,000. So year-to-date net  
9 proceeds are favorable \$2.2 million.

10 Second slide, our cash equivalent on September  
11 30th, 2017, OC Fair & Events Center had \$46,846,000 cash  
12 and equivalence on hand. At this time last year, we had  
13 44,072,000 cash-on-hand and equivalence.

14 Thank you.

15 MS. KRAMER: Any questions? Okay. Thank you, Adam.  
16 At this time, I'd like to ask Michele Richards, VP of  
17 Business Development, to give an update on upcoming  
18 events.

19 MS. RICHARDS: All right. Well, our year-round events  
20 program continues to be very robust. Just a quick  
21 overview of what's on tab for November.

22 Saturday, November 4th, we are very proud to host  
23 at Heroes Hall the Injured Warrior Appreciation ride.  
24 This is the sixth annual motorcycle ride to benefit the  
25 Warrior Foundation Freedom Station charity.

1           There are going to be 700 motorcycle riders who  
2 will start in Irvine and by police escort, end up at  
3 Heroes Hall for a festival, and it's all in raising funds  
4 for the Injured Warrior Appreciation ride, or the Warrior  
5 Foundation Freedom Station charity.

6           For the Wounded Warrior at the naval hospital at  
7 Camp Pendleton. That will take place Saturday, November  
8 4th, from 7:30 to 4:30. There's a \$35 general admission  
9 and you don't have to ride a Harley. You can get more  
10 information on our website about how to sign up for that.

11           We're welcoming back StyleCon as well on  
12 Saturday, November 4th, beauty and fashion's favorite  
13 convention. That will take place on November 4th from  
14 9:00 to 5:00. General admission is \$39.

15           Centennial Farm will be hosting a garden class on  
16 how to make a succulent container. Part lecture, part  
17 workshop and everyone walks away with a beautiful  
18 succulent garden. That will be Saturday, November 4th,  
19 from 9:30 to 11:30. The cost is \$30 dollars to cover the  
20 cost of materials and handouts. You can sign up on our  
21 website as well.

22           That same weekend -- Saturday and Sunday,  
23 November 4th and 5th -- we welcome back the Pow Wow &  
24 American Indian Cultural Festival. It's in its 47th year.  
25 It will feature arts and crafts, fried bread, tacos and

1 kids' craft area; Saturday from 10:00 to 10:00, Sunday  
2 from 10:00 to 6:00, general admission is \$5.

3 That same weekend -- it's going to be a busy  
4 weekend, the first weekend of November -- we're hosting  
5 another one of our Red Barn dinners. This is a food and  
6 wine dinner. A unique dining experience featuring  
7 talented chefs, special guests, and best of all, a  
8 scrumptious multi-course farm-to-fork wine dinner, much of  
9 the produce coming from our own Centennial Farm. That  
10 starts at 6:30 on November 4th. There are still some  
11 tickets available and you can go to our website for that.

12 We welcome back Sugar Plum Arts & Crafts Festival  
13 the following weekend; Thursday through Saturday, November  
14 9th through 11th. It's a unique shopping adventure with  
15 over 150 handcrafted artists and crafters and admission is  
16 free.

17 And as Kathy mentioned, we're very proud to be  
18 partnering with OCEA and the Orange County Market Place to  
19 present our Salute to Veterans event on November 11th and  
20 that is free to the whole community.

21 We'll be hosting a food drive for veterans.  
22 They'll be a Take Me Home Huey, a have Vietnam-era  
23 helicopter exhibit, bounce houses, and postcard project  
24 for the kids, military vehicles, 70 booths with  
25 information and resource services for veterans and lots of



1 great entertainment, so that's from 10:00 to 2:00 on  
2 November 11th.

3 We welcome back Repticon that same weekend,  
4 Saturday and Sunday November 11th and 12th. Repticon is a  
5 reptile event featuring vendors offering reptile pets,  
6 supplies, and all kinds of great stuff, and admission is  
7 \$10 for that event.

8 The Building Industry Show is coming back to the  
9 OC Fair & Events Center. It's a place for local building  
10 industry professionals to promote their goods and services  
11 and network together; Wednesday and Thursday, November  
12 15th and 16th for that conference, and tickets are on sale  
13 with a link through our website as well.

14 Again, we welcome back the Mom Made Market. This  
15 is a very unique craft and artisan fair featuring  
16 businesses that are run by moms. It's November 18th and  
17 19th from 10:00 to 5:00, \$35 for attendance.

18 Another great Centennial Farm gardening class,  
19 Pruning Fruit Trees, the basic class. That will be on the  
20 18th from 9:30 to 11:30. Cost is \$5 to cover the basic  
21 materials for the class.

22 We are welcoming back Crossroads of the West Gun  
23 Show. It's a gun in western American show. That will be  
24 Saturday and Sunday, November 25th and 26th. General  
25 admission is \$18.

1           And then another Centennial Farm garden class,  
2           Growing an Herb Garden, Saturday, November 25th from 9:30  
3           to 11:30. Cost is \$15 to cover the cost of materials.

4           And just as a reminder, Centennial Farm is open,  
5           free to the public; Monday through Friday, 1:00 to 4:00;  
6           Saturday and Sunday, 9:00 to 4:00; Heroes Hall, opened  
7           daily from 11:00 to 5:00 with our brand new exhibition on  
8           Operation Iraqi Freedom, a photojournalist exhibition.  
9           It's a beautiful exhibit. I encourage everyone to come  
10          and see.

11          And of course, the Orange County Market Place,  
12          opened Saturday and Sunday from 7:00 to 4:00. Take a look  
13          at their snazzy new logo if you haven't see it before.  
14          And then of course our Farmer's Market on Thursday from  
15          9:00 to 1:00 in front of the Pacific Amphitheater box  
16          office.

17          MS. KRAMER: Thank you, Michele. Later in the agenda,  
18          staff will share some highlights from the 2017 OC Fair.  
19          One metric that is not quantifiable but we are truly proud  
20          of is the industry give back that the OC Fair provides as  
21          being a model fair for other fairs to visit and learn  
22          from.

23          We're honored to have our peers from other fairs  
24          and industry associations visit us this summer. We had  
25          leadership from the International Association of Fairs and

1 Exhibitions, IAFE; National Independent Concessionaires  
2 Association, NICA.

3 Several fairs brought their teams to visit and  
4 connect with their counterparts during the fair. The  
5 Calgary Stampede in Calgary, Alberta; the Pacific National  
6 Exhibition in Vancouver, British Columbia; the San Diego  
7 County Fair, the L.A. County Fair, the San Bernardino  
8 Fair, and the Oregon State Fair.

9 The team from the PNE were so impressed with  
10 Centennial Farm, that they are sending they're ag team  
11 back to work with us to gather information so they can  
12 build their own working farm.

13 We are proud to help other fairs, further their  
14 agricultural mission mission, and inspire them to grow  
15 they educational and community programs.

16 That concludes my report.

17 CHAIR BERARDINO: Thank you very much. I think a very  
18 robust report. And, I think, you know, congratulations to  
19 the staff and congratulations to the Board, who, as you  
20 can see, you know, one the goals we had this year was to  
21 have a more robust community outreach and be sure that the  
22 facility is available for the community to be used by the  
23 community.

24 Particularly, you know, during the week, when  
25 there is available space. And, so you can see by today's

1 presentations and the CEO's report, that we are definitely  
2 moving vigorously and that direction has made a great deal  
3 of progress. So thank you to everyone.

4 We will now have matters of public comment, and I  
5 will begin by -- oh, more coming. So let's start with  
6 Beth.

7 MS. BETH: Good morning. Beth, Costa Mesa resident.  
8 I just wanted to also commend the staff for doing a great  
9 job on the evacuation of animals. I think it also points  
10 out, perhaps a need for better -- a little bit better  
11 planning because it seemed to be -- I watched the -- the  
12 news and stuff like that, and it seemed at first there was  
13 some kind of confusion.

14 The message didn't seem to get out right away  
15 about where to bring your animals and then there was an  
16 announcement that the Orange County Fairgrounds was full  
17 and people had to take them to other sites and everything.

18 So I think that you need to have -- perhaps a  
19 more comprehensive plan for getting the -- the information  
20 out because I don't think a lot of people are aware that  
21 this is a designated evacuation site not only for animals  
22 but for people as well.

23 And so I think that it's important that also when  
24 you are looking at your site plan, that you take that into  
25 consideration as well. That this is designated as an

1 evacuation site plan.

2 I also think that it shows a need -- perhaps that  
3 we -- you may want to consider expanding the equestrian  
4 site as well as because there are a lot of people that do  
5 have horses that live in the area, and when you have a  
6 large fire, like you did, actually two of them -- one  
7 right after the other with the canyon fire -- it shows a  
8 need for place to bring your horses and your large animals  
9 as well.

10 But I think you did a -- under the  
11 circumstances -- I think you did an excellent job, and I  
12 think that you just need to -- perhaps have a more  
13 comprehensive plan for handling that, as well as -- I  
14 don't know if there's a plan in site -- set up for people  
15 evacuation as well, and I think you need to get the word  
16 out that this is an evacuation site.

17 If there is some kind of emergency where people  
18 need to evacuate, that this is the place to come,  
19 especially for residents in the surrounding area.

20 Thank you.

21 CHAIR BERARDINO: Thank you, Beth. Kim?

22 MS. KIM: I want to thank you for letting me speak.  
23 I'm also following-up on the fire evacuation that just  
24 happened recently.

25 I wanted to thank everybody; the Board members,

1 the support staff, all the staff of the Fairgrounds, and  
2 the Equestrian Center, and the volunteers. To me, it was  
3 amazing to watch how everybody could come together and  
4 work together in such -- as we were saying --  
5 seat-of-your-pants situation.

6 Yes, we can learn from this and get a better plan  
7 for the future by using the technology that we have to  
8 help a little bit more guiding people at the point when  
9 they came up and got the horses, or got the large animals,  
10 or even the smalls -- help guide them where they need to  
11 go at that point. I think everyone did an amazing job.

12 As the facility were filling up, more volunteers  
13 were coming in, you know, bringing supplies, they were  
14 bringing install panels, bedding, feed, buckets, hay  
15 rakes, and just themselves.

16 Again, we have a wonderful strong base of  
17 community here and we can really work on bringing together  
18 even stronger for the next event, which we don't know when  
19 it's going to happen, but it could be anywhere from  
20 tomorrow to a couple of years. But I also think this is a  
21 good time to be able to open up the communication once  
22 again and get a stronger basic communication between the  
23 Equestrian Center itself and the Fairgrounds.

24 There's a lot of great people over there who want  
25 to be part of the Fairgrounds, not just to be separated as

1 being two entities, and to work together not just for  
2 emergency situations, but we all love the Fairgrounds. We  
3 love the events here. We want to do more. We want to be  
4 part of the community. A lot of us have lived in the  
5 community our whole life, and we're just hoping that this  
6 partnership will grow and become more tight in a  
7 family-type environment.

8 So thank you.

9 CHAIR BERARDINO: Thank you, Kim. Lisa?

10 MS. LISA: Thank you so much, and thank you so much.  
11 Just like Kim was saying about the outreach for the  
12 evacuation, I'm just going to share with you my day that  
13 Monday.

14 I was there teaching and sharing and had a busy  
15 schedule and my friend -- who does equine therapy, she was  
16 in San Juan with a class -- and her horses in Orange Park  
17 Acres -- and she got a phone call saying they're  
18 evacuating her horse, and I even get nervous because this  
19 was such a scary experience for me.

20 So I said, "Okay." I'll cancel my lessons, drive  
21 up from San Juan. And so I started to grab my keys and  
22 moving towards -- because it's 30 minutes; right? Thirty  
23 minutes. And all of a sudden I get a call from two of my  
24 friends that are at Peacock Hill Equestrian Center and  
25 they are frantic. They are normally very calm people.

1                   One of them is Jennifer Bassett. You know  
2 Jennifer. She's worked for you. Jennifer, who's a calm  
3 person, was frantic and she said, "Lisa, we can see the  
4 flames. Get here with your trailer."

5                   So at that point, I run; right? I'm hitching up  
6 as fast as I can, and I'm trying to back out and get out  
7 and there's all this stuff and my friend arrives from San  
8 Juan and I'm hurrying her out and hopping in my truck and  
9 then -- and sadly, I was had a -- the -- I don't even want  
10 to say this, but the management there shook a finger at me  
11 and said, "Whatever you do, don't bring any horses back  
12 here because we're full."

13                   And so you know, I had to shake it off and I  
14 called my husband. My husband was standing there because  
15 he was coming in to help and he was just appalled, like,  
16 appalled that we were just, like, "Oh, my gosh."

17                   So I back out and I'm driving now 90 miles down  
18 133 to get out to Peacock Hill, and when we pulled off, we  
19 made it up to 241 and they were closing the freeway behind  
20 me. When you get off there, we could see the flames and  
21 then I pull over and on Jamboree, all the policemen were  
22 there and they directed my trailer down into the  
23 Albertsons parking lot.

24                   There was a lot of trailers and it was so cool to  
25 see the horse trailer community. And I literally pulled



1 into the Albertsons parking lot and there were random  
2 shoppers holding horses because the Equestrian Center,  
3 Peacock Hill was on fire. You could see down the canyon  
4 there and just -- I open the back of my trailer, put six  
5 in, and it was great.

6 They really pulled together and someone said,  
7 "Take these horses to Rancho del Rio off of Highway 57 and  
8 Ball Road." Now, it's 2:30. You know the traffic going  
9 there? So I had my friend call, Theresa, her place is on  
10 fire and that's when Theresa called you guys, okay? And I  
11 think that's when the ball of positive got going; right?

12 Because by the time I got to Ball Road, she's  
13 trying to figure out where her horse is because her place  
14 is being evacuated. And so we drop off those horses and  
15 we head back over to Orang Park. But imagine if I could  
16 have just brought those six horses here, you know, if this  
17 place had been opened, it would have been so much faster  
18 for me to get back to get six more, which is what I did.

19 And by that time, with all the traffic, Theresa  
20 called me back and said, "The Fairgrounds is open. Tell  
21 people. Tell people." She was, like, "Tell people to come  
22 here." And that's when we all started to really promote  
23 to come here.

24 And by 6:00 o'clock when I came back in with that  
25 second load of six horses, it was so cool to be greeted by

1 our incredible employees here. I even -- I wish I wrote  
2 his name -- the man who greeted me at the gate with those  
3 six horses was so upbeat, and he's like, "Tell everyone  
4 we'll be here."

5 And we just needed to get that word and just have  
6 all hope. And I know Kim will help -- have task force in  
7 the future for the county, maybe work with the Board of  
8 Supervisors or something -- to have anything alert system  
9 or where to take horses and animals when there is an  
10 emergency like this.

11 And I want to thank you so much for responding.  
12 And one other little thing that happened later that day --  
13 that evening -- because now everyone is unloading and we  
14 needed hay for these horse, and, again, the hay was just  
15 all locked up.

16 So one of the local feed stores, which was  
17 closed, had heard this. And their employees, after hours,  
18 they opened their feed store, got their feed truck, and  
19 brought in a load of hay, which we had hay right there.  
20 It was just locked up because everyone else had gone home.  
21 No one had the keys to open the hay.

22 And, I mean, we'll pay them back. Everyone was,  
23 like, "Who cares. Let's just get a few bails of hay for  
24 these horses." But the local feed shop responded, and I  
25 think all the equestrians -- we want to be involved.

1           Just like Kim was saying, we want to be a part of  
2 this Fairgrounds. We don't want to be separate. We want  
3 to help the community.

4           So thank you so much. Thank you for opening it  
5 up. I appreciate it.

6           CHAIR BERARDINO: Thank you very much, Lisa. Jeanine?

7           MS. JEANINE: Good morning. It's been a little while  
8 since I stood at this podium.

9           I just wanted to tell you, for the Veterans Day  
10 celebration, I believe one the most popular booths out  
11 there is Supervisor, Shawn Nelson's booth where he passes  
12 out free cigars to the veterans.

13           They contacted us about six months ago and Mike  
14 has been working very closely with Shawn and so Paradise  
15 Cigars will be donating about 400 cigars to make sure that  
16 they don't run out like they did last year.

17           So I just wanted to let you guys know that, and  
18 we will have somebody over there cutting and lighting  
19 cigars for the veterans too -- at our expense.

20           Thank you.

21           CHAIR BERARDINO: Thank you very much. Very kind of  
22 you. Now, that concludes matters of public comment.

23           MS. REGGIE: I put in a card for public comment.

24           CHAIR BERARDINO: If you did --

25           MS. REGGIE: I did.

1 CHAIR BERARDINO: Hold on. I don't -- oh, is this the  
2 report -- all right. That's it. Okay. I did receive --  
3 great. One more comment, Reggie.

4 MS. REGGIE: Good morning. And thank you for this  
5 opportunity to address you this morning.

6 There's been a lot of good things going on at the  
7 Fairgrounds and we're starting to move in the right  
8 direction, which is taking a while, and it's a good thing.  
9 This morning, the Board has an extensive packet of the  
10 slides which are being presented.

11 These were not included in the public agenda  
12 packet and going forward, we really need to start  
13 including that information in the public agenda packet.  
14 It's important that a permanent record be created of what  
15 is presented at these meetings, including the various  
16 paperwork and files which are given to the Board.

17 So if you could make sure those slides are posted  
18 on the website so we can download them when we get home.  
19 That would be really great.

20 And thank you.

21 CHAIR BERARDINO: Thank you, Reggie, and so noted.

22 Okay. Next item of business, unless I missed  
23 another card? Okay. Going, going, gone.

24 So next will be the minutes from the Board  
25 meeting held on September 26th, 2017. If there are no

1 corrections, the motion's in order.

2 VICE CHAIR BAGNERIS: Moved.

3 DIRECTOR TKACZYK: Second.

4 CHAIR BERARDINO: Second by Director Tkaczyk. All  
5 those in favor will be signified by the role. Call role,  
6 Madam.

7 MADAM SECRETARY: Chair Berardino?

8 CHAIR BERARDINO: Yes.

9 MADAM SECRETARY: Vice Chair Bagneris?

10 VICE CHAIR BAGNERIS: Yes.

11 MADAM SECRETARY: Director Mouet?

12 DIRECTOR MOUET: Yes.

13 MADAM SECRETARY: Director Aitken?

14 DIRECTOR AITKEN: Yes.

15 MADAM SECRETARY: Director Tkaczyk?

16 DIRECTOR TKACZYK: Yes.

17 MADAM SECRETARY: Director La Belle?

18 DIRECTOR LA BELLE: I'm going to abstain. I arrived  
19 after the meeting was virtually over.

20 MADAM SECRETARY: Director Ruiz?

21 DIRECTOR RUIZ: Abstained.

22 MADAM SECRETARY: And Director Pham?

23 DIRECTOR PHAM: Abstain also. I was a little bit late  
24 as well.

25 CHAIR BERARDINO: Do we have five, Madam Secretary?

1 MADAM SECRETARY: We do have five.

2 CHAIR BERARDINO: Motion passes.

3 Next, we will move to consent calendar. Any  
4 Board members have any items which they wish to pull from  
5 the consent calendar? I'm seeing none. So moved.

6 DIRECTOR LA BELLE: So moved.

7 DIRECTOR RUIZ: I second it.

8 CHAIR BERARDINO: Moved and second it to -- I  
9 understand the motion to be approved.

10 Madam Secretary, if you would please call the  
11 role.

12 MADAM SECRETARY: Chair Berardino?

13 CHAIR BERARDINO: Yes.

14 MADAM SECRETARY: Vice Chair Bagneris?

15 VICE CHAIR BAGNERIS: Yes.

16 MADAM SECRETARY: Director Mouet?

17 DIRECTOR MOUET: Yes.

18 MADAM SECRETARY: Director Aitken?

19 DIRECTOR AITKEN: Yes.

20 MADAM SECRETARY: Director Tkaczyk?

21 DIRECTOR TKACZYK: Yes.

22 MADAM SECRETARY: Director La Belle?

23 DIRECTOR LA BELLE: Yes.

24 MADAM SECRETARY: Director Ruiz?

25 DIRECTOR RUIZ: Yes.

1 MADAM SECRETARY: And Director Pham?

2 DIRECTOR PHAM: Yes.

3 CHAIR BERARDINO: That motion passes.

4 We move onto 9A. And 9A, we will take public  
5 comment on 9A prior to the reports. And so for 9A, we  
6 have Beth.

7 MS BETH: I am speaking on the master site plan. I  
8 have concerns with some of the things that I'm hearing  
9 that are being included in the master site plan,  
10 specifically on a convention center.

11 I think this has been brought up before and this  
12 is nothing that I -- as far as I can tell, from the  
13 meetings I attended -- that has been mentioned any of the  
14 community.

15 The other thing I have is that the demolition of  
16 historic -- some of the historic buildings, I believe --  
17 we've been done this road before with the demolition of  
18 historic buildings, and I think that it's important that  
19 we retain these structures. They are part of heritage and  
20 that's part of your mission statement. And I think it's  
21 important -- I don't have any problem with them being  
22 repurposed, but I do have a problem with them being  
23 demolished.

24 The other thing is that we haven't really had any  
25 community outreach on the master site plan. I understand

1 there's supposed to be a meeting scheduled. I did attend  
2 the two sessions on the strategic plan, and I think there  
3 was a lot of confusion among people thinking that that was  
4 also part of the site plan, which it was -- it was not.  
5 It was entirely different subject.

6 I think it's important that the community has a  
7 lot more input into this because a lot of the plans that  
8 you're making -- for the master site plan -- affect the  
9 surrounding community. And, again, as I mentioned it  
10 previously, you need to consider the fact that this is a  
11 designated evacuation site and some of the things that I  
12 see, may not be conducive to that. So I think you really  
13 need to give some thought to it.

14 And that's -- I just hope you hold more meetings  
15 because some of these things are going to have significant  
16 impact on surrounding -- especially surrounding residents.  
17 And there a lot people that have lived here a long time  
18 before the Fairgrounds started to become more active --  
19 for the Pacific Amphitheater and some of those things.

20 So I think they should be considered. It's not  
21 really the correct direction to go.

22 Thank you.

23 CHAIR BERARDINO: Thank you. Next, public comment on  
24 9A, Reggie?

25 MS. REGGIE: Thank you for the opportunity to address



1 you. I'm going to be speaking about the master site plan.

2 The master site plan hurdles down an express  
3 track for no known reason, while the public who own this  
4 property and are paying for the many expensive consultants  
5 for the plan, are continued to be kept outside of the  
6 decision-making process.

7 At the September 2017 Board meeting during the  
8 morning -- when people are at work and at school -- plans  
9 were unveiled to convert the Fairgrounds into a convention  
10 center. Included were projections of increases in the  
11 events, which were to be held once the plans were enacted.

12 No date was given as to the attendees, size, or  
13 frequency of the planned events. The public was told it  
14 was necessary to build the convention center to increase  
15 the revenues to allow for increase public use of  
16 programming.

17 The public has not asked for a convention center  
18 to be built, claiming that a convention center must be  
19 built to create cash flows necessary for public use and  
20 programming is a false narrative.

21 The current configuration and event level  
22 produces about \$8 million in profit, which is about a 20  
23 percent profit margin. The Fairgrounds has over \$40  
24 million in reserves, which is almost one-and-a-half times  
25 the annual operating expenses. A convention center is not

1 needed to have more public programming in use.

2 Building a convention center will forever change  
3 the character of the area with big buildings, heavy use,  
4 traffic, noise, and other problems. Property values,  
5 particularly those in College Park, will be harmed  
6 permanently by your actions.

7 Additionally, the proposed plan includes  
8 demolition of historic buildings. These buildings can be  
9 repurposed and saved, rather than being demolished. The  
10 public has been kept in the dark with the lack of  
11 information.

12 Request of information regarding the use of the  
13 property, condition of the buildings, revenue projections,  
14 among other items, have been held up by the Fairgrounds to  
15 obstruct the public from having critical information  
16 needed to assess the impact of your decisions.

17 The Board is asked to drop the plans for a  
18 convention center, immediately release all of the  
19 requesting information regarding the master site plan and  
20 related issues, such as the Equestrian Center, and plans  
21 to increase use of the Pacific Amphitheater, and began the  
22 process anew with the public heavily involved on an equal  
23 footing for both the Board and staff.

24 Thank you. I would also like to note that only  
25 recently, I think during my time talking has the timing

1 clock being used. Timing clock has not been used on  
2 previous speakers, including the equestrians. Thank you.

3 CHAIR BERARDINO: Thank you. It has been used for  
4 under previous speakers as I've seen it, but thank you.

5 Anymore public comment? No, there isn't. So  
6 we'll begin the report.

7 FEMALE SPEAKER: I do. I didn't fill out a card.

8 CHAIR BERARDINO: You didn't?

9 FEMALE SPEAKER: No.

10 CHAIR BERARDINO: Okay. Well, if you didn't fill out  
11 a card then just state your name for the record, please.

12 FEMALE SPEAKER: It says requested. So requested  
13 doesn't seem like mandatory, so I took it as a voluntary  
14 thing. And I just actually had -- I want to make a  
15 comment on things that were made earlier.

16 I live on the east side, and I think we forget  
17 that the Fairgrounds doesn't surround the residential.  
18 The residential surrounds the Fairgrounds. We had a  
19 meeting last night at the east side. Some of the issues  
20 that were discussed were actually involved directly with  
21 the Fairground; traffic, overflow, and types of things  
22 like that.

23 So I'd like you to look at your saying up there,  
24 and it says, "Celebration of Orange County's Communities."  
25 That's first, then the interest, then the agriculture,

1 then the heritage. This is our community, first and  
2 foremost. You sort of borrow it on your events and we're  
3 wonderful and delighted to have you here, and I think that  
4 you really need to be cognizant of the residents and how  
5 it's going to affect their quality of life, their property  
6 values.

7 And someone else said earlier that they come to  
8 this fair from all over because we have that old tiny fair  
9 quality. We don't want a convention center. We want to  
10 keep it to where kids can see the chickens where there's  
11 some open space, where there's just not solid cement and  
12 buildings. That's not the tradition or the heritage that  
13 we want for the Fairgrounds.

14 We love the Fairgrounds, but we love it because  
15 it is what it is. It's not some technological upgraded  
16 place where they're going to have tech shows every other  
17 day.

18 Thank you.

19 CHAIR BERARDINO: Thank you. Just for the record, so  
20 you know, under the law, the law requires us in public  
21 meetings to have public comment and allow for it and allow  
22 for public comment in any way to not discriminate.

23 But the Board can make reasonable rules. We are  
24 kind enough, but in the future if you can please fill out  
25 a card, that will be very helpful to us.

1                   So let's move on to the Centennial Farm  
2 Foundation report. Anything to report?

3           MS. RICHARDS: At their September Board meeting, which  
4 immediately followed the Fair Board meeting, I presented  
5 the Board's feedback on the LOU. The Foundation Board is  
6 taking that under consideration. There's a meeting  
7 scheduled this afternoon.

8           CHAIR BERARDINO: Thank you. Heroes Hall Veterans  
9 Foundation. Director La Belle do, you have anything?

10          DIRECTOR LA BELLE: Nothing to add.

11          CHAIR BERARDINO: We've had just -- it continues to be  
12 stated -- just a marvelous addition here. So many great  
13 activities. I want to thank you, Michele. Thank you very  
14 much for also the hard work that you're putting in and  
15 filling the gap here for us.

16                 I think one of the things we had, the Veterans  
17 Voices activity here, and that was just so much fun and  
18 it's so touching when we have vets come and tell their  
19 stories. And OC Arts helping us with that and Joan was  
20 there and she emceed and did a great job.

21                 And we will have -- Bobby McDonald is going to  
22 come here on behalf of the foundation for another nominee  
23 who won the distinguished service cross and he will be --  
24 he's an Iraq/Afghani veteran -- and he will be the new  
25 addition for next -- for the Board to consider.

1           Just great things happening and the -- everyone's  
2           invited tomorrow night. We're having a thank you event to  
3           thank everybody. Thank the Board for your help and  
4           assistance and we'll been doing some silent auctions to  
5           try and raise a little and you're all welcome to attend.  
6           So thank you all very much.

7           Next, is Financial Monitoring Committee.

8           VICE CHAIR BAGNERIS: We did a meeting on Friday the  
9           13th. We had a good meeting and -- set our dates for our  
10          budget study sessions as we prepare for the 2018 budget.  
11          Anything that you would like to add?

12          MR. PHAM: I'm looking forward to the next budget  
13          study session. Last year was the first one I participated  
14          in and I'd to like point out that in terms of the revenue  
15          variants, it's point zero one percent of what staff put  
16          together, which is very impressive and outstanding. So  
17          I'd to like point that out.

18          VICE CHAIR BAGNERIS: Thank you.

19          CHAIR BERARDINO: Thank you. The next item is the  
20          2018 Fair City Liaison Committee. Any report? Michele?

21          MS. RICHARDS: Nothing to report yet.

22          CHAIR BERARDINO: Thank you. Legislative Monitoring  
23          Task Force Committee?

24                 We have -- we will have a report next month. One  
25          of the things that, you know, we're kind of working on

1 will be, you know, the reinstatement or introduction of  
2 our legislation.

3 In addition to that, we will also be talking  
4 about us getting an understanding -- a deeper  
5 understanding of the impacts of the Governor's actions to  
6 begin to fund fairs, so we need to get a more  
7 comprehensive understanding of that legislation, which I  
8 think we should have in the next session. Master Site  
9 Plan Task Force? Director La Belle or Director Ruiz?

10 DIRECTOR RUIZ: I don't have anything. Ken, you want  
11 to add anything to --

12 DIRECTOR LA BELLE: Before I turn it over to Ken, and  
13 he's got some comments in terms of an update.

14 I just want to add that this is an ongoing  
15 process. No decisions have been made by the Board yet.  
16 We represented at the workshop last month with three  
17 options. The Board had a very lengthy discussion, asked  
18 numerous questions, received significant public input, and  
19 our consultant is now in the process of assimilating that  
20 information.

21 It will come back to the Board not only once or  
22 twice but numerous times before a final decision is made.  
23 No decisions have been made at this point in time. We've  
24 had two workshops as a Board. When we initiated the  
25 process before a year ago, almost, we had the initial

1 workshop. The second workshop we had was last month.

2 A number of months went by where significant  
3 stakeholder meetings were held, both internal and  
4 external, and that process is going to continue before we  
5 ultimately -- this Board is going to be charged with the  
6 responsibility of making the final decision on whether  
7 it's Option A, Option B, or Option C or any combination  
8 thereof, and allows us to base it not only the financial  
9 impact, but on the impacts on the community.

10 So with with that, I'll turn it over to Ken.

11 MR. KARNS: You summed it up.

12 CHAIR BERARDINO: Thank you. While we're on this  
13 item, I have not heard of a convention center. I'm not  
14 seeing any plans for that convention center.

15 MR. KARNS: There isn't one, but again, we were  
16 looking at concepts. I can't be more clear. Concepts  
17 that facilitate discussion and feedback and input. And we  
18 got to start somewhere by putting something down on paper.  
19 So we got a lot of feedback. A lot of questions were  
20 asked, and I thought it was a very healthy meeting and you  
21 sent us back to do a bunch more homework. And we're doing  
22 that.

23 It will probably be a couple more committee  
24 meetings before we have something to look at that might be  
25 called a master site plan -- phase plan that you'll -- and



1 again, there will be feedback public and all that. So we  
2 have a long road ahead. And then, of course, coupled with  
3 that, as we know, getting reports from Josh. We have a  
4 long road ahead before this association has an adopted  
5 interest ahead.

6 DIRECTOR TKACZYK: Do you know if the word  
7 specifically have been said in any of the meetings:  
8 "Convention center"?

9 MR. KARNS: Not that I'm aware of. Not by the  
10 Committee, not by staff, not by consultants. There's no  
11 convention center.

12 CHAIR BERARDINO: Okay. Very good. I hope that will  
13 clear that up because I haven't heard of a convention  
14 center. Okay. Tenant Liaison Committee?

15 DIRECTOR TKACZYK: Nothing new to report.

16 CHAIR BERARDINO: Nothing new to report. I'll  
17 request that we would like -- the Committee would like to  
18 have a copy or a listing of all contracts that are  
19 multi-year contracts, and that includes contracts that  
20 are, like, renewable options -- anything that's  
21 multi-year. If you could provide that to the committee.

22 Thank you. Consumer Initials Task Force, Vice  
23 Chair Bagneris?

24 DIRECTOR TKACZYK: Mr. Chairman, if I may. If you  
25 would we so kind to consider removing me from that

1 position only because I was added on to another committee  
2 and I would like to share the responsibilities with other  
3 Board members.

4 I did discuss it with Director Newton and he  
5 expressed that he would be willing to take my place and if  
6 that is appropriate. Would you or not appropriate if --

7 CHAIR BERARDINO: Well, I'll tell you how appropriate  
8 it is as we're doing it right now.

9 DIRECTOR LA BELLE: Never leave the room.

10 DIRECTOR TKACZYK: I didn't do that because he left.

11 CHAIR BERARDINO: Not only that, Newton will be in  
12 charge of having coffee and donuts here for every other  
13 meeting. Thanks, Newton. We appreciate it. Thank you,  
14 Director Tkaczyk. Agricultural Committee? Director  
15 Mouet?

16 DIRECTOR MOUET: There isn't anything to report.

17 CHAIR BERARDINO: Equestrian Center Task Force,  
18 Director Aitken or Director Tkaczyk?

19 DIRECTOR AITKEN: I think we summed up everything in  
20 the earlier public comments.

21 CHAIR BERARDINO: Pacific Amphitheater and Operation  
22 Evaluation and Review Task Force. I can say that the Task  
23 Force has, you know, met and we are continuing to meet and  
24 continuing to review that operational area and would hope  
25 that, you know, we will be able to them up with some

1 additional policies and procedures in terms of that  
2 operation.

3 Do you have anything else to add to that,  
4 Director Tkaczyk?

5 DIRECTOR TKACZYK: No, sir.

6 CHAIR BERARDINO: Thank you. We will now move to --  
7 that concludes the governance process. We will now move  
8 to Item 9B and go to -- Madam CEO?

9 MS. KRAMER: I'd like to turn it over to  
10 Michele Richards for our highlight presentation.

11 MS. RICHARDS: All right. Seems like the fair is a  
12 million miles in the rearview mirror about now, doesn't  
13 it? But we certainly had a whole a lot of Farm Fresh fun.

14 When we put this presentation together, we asked  
15 our various departments what they were most proud of or  
16 what they wanted to lift up in terms of their  
17 accomplishments during the fair, so we'd to like share  
18 some of that with you.

19 Just in summary, I wanted to review very quickly  
20 a few slides that Kathy shared in last month's Board  
21 meeting. Our attendance was really about flat, 1,334,753  
22 people attended the 2017 OC Fair. Gross revenue was up  
23 year over year, 60.4 million compared to 61.6 million in  
24 2017.

25 We're very proud of the customer service ratings

1 that fair received this year. Particularly, the scores  
2 regarding enjoyment -- overall enjoyment of the fair and  
3 value of the fair. And as you can see, year over year,  
4 those scores are both up and that's on a scale of one to  
5 five, so very good accomplishment.

6 And then another metric that we're very proud, we  
7 asked in our patron survey of our guest, "Did you increase  
8 your knowledge of agriculture because you attended the  
9 fair?" That number was up year over year. 88.4 percent  
10 of our guests answered "yes" to that question, so we're  
11 really getting that agriculture message out to everybody.

12 From our human resources department, some  
13 information on staffing. 1,456 seasonal employees worked  
14 over 213,000 hours to produce and deliver the OC Fair to  
15 the community. 52 percent of those employees were rehired  
16 from the past fair seasons, so that certainly speaks to  
17 the quality of the hiring and the loyalty that employees  
18 have to the event. 32 employees won our prestigious Gold  
19 and Orange Award for our standing performs.

20 On the operations' side, in addition to their  
21 routine daily scheduled worked, our operations team  
22 responded to 290 additional maintenance requests, 425  
23 additional plumbing requests, 220 additional janitorial  
24 requests, and 85 additional forklift requests. So that  
25 was a whole lot of work accomplished by that ops team.

1           We're also very proud of the recycling program  
2 during the fair. You can see over 3,200 pounds of  
3 plastic, 184 pounds of glass, 502 pounds of aluminum was  
4 recycled during the fair resulting in rebate to the OC  
5 Fair & Events Center of over \$5,000 from that effort.

6           We launched our new website on June 1st right  
7 before the fair, so it gave us a real unique opportunity  
8 to compare some key metrics year over year. So comparing  
9 2016 OC Fair season to 2017 OC Fair season, our website  
10 saw over 600 additional users. That's up 44 percent year  
11 over year. 3.6 million additional page views. That's up  
12 50 percent year over year. And one million additional  
13 sessions with the website up over 49 percent. So we're  
14 quite happy that our -- our new website is resonating with  
15 our guests.

16           Social media was so alive during this fair for  
17 any of you that follow. I know Director Bagneris, you're  
18 a big follower of ours. There were 95 total Facebook  
19 posts with an average reach of 13,207. That's up 112  
20 percent year over year. A total reach during the fair  
21 season of over 1.2 million people. That's up 78 percent.

22           We received a lot of reviews on Facebook;  
23 1,104 -- 424 of them to be exact, with an average rating  
24 of 4.3 out of five. So people loved us on Facebook. We  
25 added some additional Twitter followers. That was up over

1 8 percent, and our Instagram followers was up over 42  
2 percent.

3 Any idea what Facebook posts got the most reach?  
4 I'm looking at you, Director Bagneris, because I know you  
5 follow us on social media? Yes, the pig party. The pig  
6 party that we gave for the new piglets that were born;  
7 68,799 were reached by the pig party. Our fans loved the  
8 piglets at Centennial Farm. It was a big hit.

9 In the field of entertainment, Super Pass revenue  
10 was up 4.4 percent. The Pacific Amphitheater sold 146,167  
11 tickets to headline concerts; net proceeds were up 19  
12 percent with the Pacific Amphitheater. It was a great  
13 year for entertainment at the fair.

14 The activities in the hangar, tickets were up 5  
15 percent, revenue up 10 percent in the hangar. And in the  
16 Action Sports Arena, ticket sales were up 5 percent and  
17 revenue up over 8 percent.

18 Now, a couple of departments that are very much  
19 behind the scenes and they don't really get much  
20 recognition, we asked them to share with us some of their  
21 accomplishment, and that's the accounting and businesses'  
22 services departments.

23 During the fair, 45 percent of patrons used  
24 credit cards for their purchase of admissions and carnival  
25 tickets, and we've seen a steady increase in use of credit

1 cards. So we're adjusting our operations to accommodate  
2 that trend. The payroll department process, over 5,300  
3 paychecks with an average wage of \$12.41 for those  
4 part-time seasonal positions.

5 During the 2017 Fair, they processed over 800  
6 checks for entertainment, tents, carts, supplies,  
7 advertising, et cetera, totalling over \$9 million. In  
8 the Purchasing and Contracts Department generated 215  
9 separate contracts and processed 511 purchase orders, so  
10 that was a great deal of work by that department.

11 Our Exhibits and Entries Department had some  
12 great accomplishments this year. Over 23,000 entries were  
13 submitted, nearly \$90,000 in prize money was awarded to  
14 Orange County residents for their award-winning entries.  
15 About 10,000 ribbons were awarded to participants.

16 299 animals sold at the Junior Livestock Auction  
17 for a total of \$275,533, which went back to the kids who  
18 raised those animals. And Costa Mesa led the way with 930  
19 of those 10,000 ribbons given to city residents.

20 Would anyone like to know how many ribbons were  
21 awarded from your city?

22 CHAIR BERARDINO: No.

23 MS. RICHARDS: Okay. I have nothing to share.  
24 Anaheim, 239.

25 DIRECTOR TKACZYK: Newport Beach?

1 MS. RICHARDS: Newport Beach, 90.

2 MS. RICHARDS: Orange, 218; lake Forest, 78; Irvine  
3 was 414; Huntington Beach, 482. Very good. So we can do  
4 a little more work in some of those cities, but a really  
5 good job for Orange County. No doubt.

6 Kathy mentioned earlier about the community  
7 impact. Not only are we focusing on that throughout the  
8 year, but particularly during the fair and I wanted to  
9 share some of the highlights of that. Certainly our "We  
10 Care Wednesday" donation drive where ask our guests to  
11 help support various opportunities to give back in the  
12 community in exchange for getting into the fair for free.

13 There was 28.83 tons of food collected for the  
14 food drive. That's up 2 percent year over year. Over  
15 94,000 books collected, 43,995 articles of clothing, and  
16 over 104,000 school supplies collected; huge impact. And  
17 many of the non-profits we work with tell us that this is  
18 their largest donation drive of the year, at the OC fair.

19 We hosted Chargers Day at Heroes Hall, great new  
20 partnership with the Chargers. Throughout the run of the  
21 fair, we asked our guests to write postcards to veterans  
22 that are either in veterans hospitals or throughout the  
23 community in active military. Over 4,5000 postcards were  
24 collected.

25 And on Chargers Day, in order to meet the



1       Chargers and get an autograph, you had to fill out a  
2       postcard, so we thanked them for their support of that  
3       program.

4               Kathy talked earlier about OC Kids Club. Almost  
5       a thousand kids got to come to the fair for a memorable  
6       experience -- never-to-be-forgotten experience -- and we  
7       met some of the great kids from the Santa Ana Unified  
8       School District who served here as student interns through  
9       the High School Inc. Program. And once again, I talked  
10      about the Junior Livestock Auction, over \$275,000 raised  
11      for FFA and for H students.

12              Our partnership with OCTA just continues to grow.  
13      It's amazing the -- how the community has responded. In  
14      2017, there were over 87,000 boardings compared to 94,000  
15      in 2016, but it should be noted that there were only 10  
16      days of service in 2017, compared to 15 days of service in  
17      2016. They eliminated the Fridays during the fair, so  
18      that was a great amount of growth.

19              Staff was also particularly proud of the fact  
20      that one of our own, Bianca Kulback, our director of human  
21      resources, rode in the Damsels of Destruction. Is Bianca  
22      here, by the way? There she is.

23              (Applause)

24              MS. RICHARDS: She survived. We were all really  
25      happy. She walked away all in one piece, but I think a

1 little bit sore the next day. But we had such great fun  
2 supporting Bianca in the Demolition Derby and the OC Fair  
3 employees raised over \$2,000 for the Susan G. Komen Breast  
4 Cancer Foundation.

5 (Applause)

6 MS. RICHARDS: And then I certainly have to mention  
7 the many community entertainment acts that play on the  
8 fair stages through -- throughout the day. It's wonderful  
9 to see the dance groups and musical performing groups that  
10 come out from the community to be a part of the fair.

11 We welcome 117 city representatives from 28  
12 Orange County cities during our Cities Program during the  
13 fair. Over 16,000 veterans and active military got into  
14 the fair for free this year and the last week of the fair,  
15 we offered a special free promotion to first responders  
16 and 990 took advantage of that.

17 So to kind of sum it all up, we found this  
18 awesome photo, because I think if you ask staff, just  
19 about everybody would say that what we love the most about  
20 the fair is getting to see the look on people's faces and  
21 bringing that joy and delight to people. And I just  
22 really love this photo. We all have gotten such a kick  
23 out of it.

24 I mean, look at these two kids right here. You  
25 kind of wonder, what are they watching? What solicited

1 that kind of response? And look at this one daydreaming.  
2 What do you think she's thinking about? And this guy, you  
3 think that he's looking at her, but do you think maybe  
4 he's looking at her? And who is she talking to on her  
5 phone? What's going on there? And we thought, boy,  
6 wouldn't you love to have this kid at your house on  
7 Christmas morning?

8 So it's just pure delight for us to do this every  
9 year and we're very proud of the accomplishments and thank  
10 you for the few minutes to be able to celebrate that.

11 CHAIR BERARDINO: Thank you very much. Great job on  
12 the fair.

13 We'll now move to Item 9D, 2017 OC Fair PNL.  
14 Madam CEO?

15 MS. KRAMER: I'm going to turn it over to  
16 Adam Carleton to walk us through the PNL, Corporate 2017  
17 Fair.

18 MR. CARLETON: Thank you, Madam CEO and Board of  
19 Directors.

20 Yes, I agree with Michele. 2017 was a tremendous  
21 success, and so we've asked staff and is pleased to  
22 present the 2017 OC Fair Profit Loss Statement and with  
23 the Board package is three attached pages; the fair,  
24 non-fair, and the totals page.

25 And the goal of this was to present profit/loss

1 statement for the 23 days of fair, and also, for our  
2 year-round, non-fair segments of business. As you may  
3 know, we have quite a few departments. There's some 16  
4 departments in fair, I believe a total of 57 --  
5 departments.

6 So the method of the fair PNL is to group all the  
7 departments into fair, non-fair, or overhead departments.  
8 The overhead expenses are items such as insurance, human  
9 resource department, IT, accounting -- these are all the  
10 support services that are not really revenue generating,  
11 yet they support the entire organization throughout the  
12 year.

13 And then after grouping the departments, we apply  
14 an allocation of those overhead departments back into the  
15 fair and non-fair departments based on the proportion of  
16 total revenue. It's a pro-rata method. So this  
17 allocation method approximates the overhead resources  
18 needed to support those corresponding revenues. So for  
19 2017, the fair was 81 percent of the total year-to-date  
20 revenue.

21 So in summary, the total 2017 OC Fair revenue is  
22 approximately \$34.5 million. That's an increase of nearly  
23 800,000 over the prior year. The biggest were our gate  
24 admissions, concessions, and other rental event revenues.  
25 And then as of September 2017, the fair's year-to-date net

1 proceeds are approximately 9.2 million, and that's  
2 favorable to the budget of 8.7 by \$542,000.

3 And that includes my presentation.

4 CHAIR BERARDINO: Thank you Vice President. I  
5 appreciate it. Do we have any questions?

6 DIRECTOR LA BELLE: Just good news.

7 CHAIR BERARDINO: Good news. Good news. All right,  
8 then. Thank you.

9 Centennial Farm Foundation -- Poker Tournament  
10 Fundraiser. We have a public comment request, which we  
11 will take first, and that is Vincent. Vincent?

12 MR. VINCENT: Thank you. I took time off from work  
13 this morning since this Board will not, like many public  
14 agencies, have its meetings in the evening when the public  
15 can be more heavily involved.

16 But I peak today regarding agenda 9E, request by  
17 Centennial Farms Foundation to waive fees for its Poker  
18 Tournament Fundraiser. Now, someone who grew up on a farm  
19 and paid for college in part with the scholarship and  
20 still has family members -- immediate family members who  
21 farm -- I defer to know -- and my admiration for  
22 Centennial Farms and work it does.

23 But by what logic does a foundation which is  
24 supposed to be benefitting the operation of the  
25 Fairgrounds ask this Board to grant it a gift. And that's

1 what that is. This is a gift from an organization, like  
2 this fairgrounds, which makes money renting facilities,  
3 let's an organization use those facilities for free during  
4 the fair. That's a gift.

5 And so I ask this Board and I ask each of you  
6 Board members to ask yourself: Would you grant free rent  
7 to any community group who came to you and wanted to use  
8 this facility during the fair? If not, then you're  
9 granting this one community group -- the Centennial Farm  
10 Foundation -- a special benefit.

11 But as I'm sure, you're thinking to yourself, "We  
12 have special relationship and long history with Centennial  
13 Farms Foundation. But that's the problem. The basics  
14 opposed under-pending of that relationship is that that  
15 foundation is supposed to be benefitting the operation of  
16 the fair. The fair is not supposed to be giving gifts to  
17 that foundation. And that applies to all foundations;  
18 private foundations for which this fairs works.

19 So if these foundations are not providing  
20 benefit -- if they're costing this fairgrounds in either  
21 money, staff time, or deferred revenues for when they can  
22 rent facilities for other things, then they're being a  
23 burden, not a benefit, and the relationship needs to be  
24 curtailed. I don't care how long. I don't care how much  
25 history. These foundations need to benefit the

1 Fairgrounds, not the other way around. I urge you, do not  
2 waive these fees. Do not grant the gift of state funds  
3 and state benefit to this private foundation.

4 Thank you.

5 CHAIR BERARDINO: Thank you.

6 So on this -- on this item, as I understand the  
7 arrangement, fees for the foundation which are in direct  
8 support of the Fairgrounds can only be waived if 100  
9 percent of the money raised at that fundraiser are  
10 forwarded to the Fairgrounds. So have they forwarded  
11 their fees -- the money they raised yet?

12 MS. RICHARDS: They have not, but they're waiting for  
13 the waiver in order to do that. If there's no waiver  
14 then that money stays with the foundation in support of  
15 Centennial Farm.

16 CHAIR BERARDINO: Okay. So a motion would be in  
17 order, I would think, subject to the -- all revenues  
18 raised in that event being forwarded to the fair, we could  
19 then waive the fee, but subject to them and I'm kind of  
20 talking -- asking you, Counsel, you think that was the  
21 arrangement that you can get it, but it has to be subject  
22 to them forwarding all the the money raised is that --

23 MR. CAPLAN: That's right. And if I may just provide  
24 a little bit of context for the Board members and the  
25 public, I know that our office has shared some privileged

1 communications on to the Board regarding whether or not  
2 certain things might be considered gifts of public funds,  
3 either under the California Constitution or as a matter of  
4 statute under the Government Code.

5 I'm not asking you to digest those long memos  
6 that I sent you and to remember them months after they've  
7 been distributed, but to highlight just the important  
8 things that the Board should be considering today in  
9 deciding whether to waive these rental equipment and  
10 personnel costs that were incurred by the Foundation  
11 during this fundraiser.

12 This Board is comprised of nine individuals who  
13 are appointed by the Governor of California. The nine  
14 members of this Board have the authority authority to  
15 exercise their discretion to determine whether or not the  
16 exercise of waiving fees is, in fact, considered a gift to  
17 public funds, or if there's value -- either monetary value  
18 or indirect value coming back to the District that would  
19 offset those costs, and in particular value that's  
20 directly in line with the purpose admission, not only  
21 that's posted on the wall behind you, but the purpose and  
22 mission of district ag associations, generally that are  
23 quantifying our laws, which are holding fairs at  
24 expositions and exhibitions for the purpose of exhibiting  
25 all of the industrial -- industries and industrial



1 enterprises -- resources and products, which would include  
2 agriculture and agriculture education.

3 So if this Board -- the nine members of this  
4 Board, again, appointed by the Governor make the  
5 determination that the services that are provided by  
6 Centennial Farm Foundation through this event -- a benefit  
7 from that flows to this Board showing that there is, in  
8 fact, value being received for this amount of money, then  
9 that's a decision for this Board to make.

10 And if the Board exercises its discretion and  
11 makes that determination that is not, in fact, a gift of  
12 public funds, then it would not be considered such under  
13 the constitution or the state legislature.

14 I'm not saying that somebody couldn't challenge  
15 that determination, but this Board is given that direct  
16 authority to make that determination.

17 CHAIR BERARDINO: Thank you, counsel.

18 So this chair would entertain and recognize a  
19 motion to waive these funds subject to an agreement by the  
20 Centennial Farms Foundation to move forward all revenue  
21 that was earned in that event.

22 DIRECTOR MOUET: I second the motion.

23 CHAIR BERARDINO: I was looking for one.

24 DIRECTOR MOUET: I'll make a motion -- I'll make that  
25 motion.

1 DIRECTOR AITKEN: I'll second it.

2 CHAIR BERARDINO: It's been moved and second it.

3 Any discussion? None? Seeing none.

4 Madam Secretary, please call the role.

5 MADAM SECRETARY: Chair Berardino?

6 CHAIR BERARDINO: Yes.

7 MADAM SECRETARY: Vice Chair Bagneris?

8 VICE CHAIR BAGNERIS: Yes.

9 MADAM SECRETARY: Director Mouet?

10 DIRECTOR MOUET: Yes.

11 MADAM SECRETARY: Director Aitken?

12 DIRECTOR AITKEN: Yes.

13 MADAM SECRETARY: Director Tkaczyk?

14 DIRECTOR TKACZYK: Yes.

15 MADAM SECRETARY: Director La Belle?

16 DIRECTOR LA BELLE: Yes.

17 MADAM SECRETARY: Director Ruiz?

18 DIRECTOR RUIZ: Yes.

19 MADAM SECRETARY: And Director Pham is gone.

20 CHAIR BERARDINO: Okay. Motion passes.

21 And then direct staff to contact them and be sure  
22 that all funds are forwarded and directed.

23 Next item is Heroes Hall plaque installation. I  
24 draw your attention to this. As you know that the Staff  
25 Sergeant Masuda, Second Lieutenant Vincent Okamoto -- and

1 those of you have been watching the Vietnam series would  
2 see that -- that Lieutenant Vincent Okamoto is highlighted  
3 throughout that series and, of course, he is a favorite  
4 son here from Costa Mesa, although grew up -- his family  
5 was here in Costa Mesa right on Greenfield and  
6 Sunflower -- they were taken from that farm, put into an  
7 internment camp, told -- like the Masuda Family -- never  
8 come back to Orange County. Vince was born, of course,  
9 while interned.

10 And El Toro Aircraft crashed, where we lost 72  
11 Marines in 1965 as they took off and they crashed into  
12 Loma Ridge. Those have all been approved, added to this  
13 list is Sergeant First Class James Moreland, U.S. Army.  
14 This would be an additional nameplate on the Vietnam War  
15 plaque.

16 And we have -- if you go to the plaque -- the  
17 Vietnam plaque lists all the names of the men from here,  
18 from Orange County, who were killed in action. Names --  
19 additional names either come to our attention or they're  
20 released by the Department of Defense as MIAs are finally  
21 been identified.

22 So we have a place below that plaque, as you see  
23 it's the additional nameplate, and Sergeant First Class  
24 Moreland was killed in action and we request this Board to  
25 add him -- his name to the additional nameplate or section

1 of the plaque. So motion's in order.

2 VICE CHAIR BAGNERIS: So moved.

3 CHAIR BERARDINO: Moved by Vice Chair Bagneris.

4 DIRECTOR RUIZ: So moved.

5 CHAIR BERARDINO: Second it by Director Ruiz. Madam,  
6 Any discussion? Madam, please read the role.

7 MADAM SECRETARY: Chair Berardino?

8 CHAIR BERARDINO: Yes.

9 MADAM SECRETARY: Vice Chair Bagneris?

10 VICE CHAIR BAGNERIS: Yes.

11 MADAM SECRETARY: Director Mouet?

12 DIRECTOR MOUET: Yes.

13 MADAM SECRETARY: Director Aitken?

14 DIRECTOR AITKEN: Yes.

15 MADAM SECRETARY: Director Tkaczyk?

16 DIRECTOR TKACZYK: Yes.

17 MADAM SECRETARY: Director La Belle?

18 DIRECTOR LA BELLE: Yes.

19 MADAM SECRETARY: And Director Ruiz?

20 DIRECTOR RUIZ: Yes.

21 CHAIR BERARDINO: Motion passes. We will be adding  
22 his name.

23 Okay. Next item is Board of Directors Nominating  
24 Task Force Recommendation and Election of Board Officers.  
25 That will -- I will read the -- well, first, let me go to

1 the Task Force.

2 Director Tkaczyk, Director La Belle were part of  
3 the Task Force, and if you please enter names for  
4 consideration.

5 DIRECTOR TKACZYK: Thank you. Director La Belle and  
6 myself would like to enter Barbara Bagneris as the Chair,  
7 and Director Robert Ruiz as Vice Chair.

8 CHAIR BERARDINO: Okay. As you see, the new Board  
9 Chair and Vice Chair will ascend leadership after this  
10 meeting, so at the November meeting. So I would like to  
11 take these in order and we'll begin with the Vice Chair.

12 As you see, the Task Force has entered the name  
13 for consideration; Robert Ruiz. I will entertain a motion  
14 to, kind of, together, is to approve entering his name and  
15 to close the nomination in vote at the same time for  
16 Robert Ruiz to be elected Vice Chair. Motion's in order.

17 DIRECTOR LA BELLE: So moved.

18 DIRECTOR AITKEN: Second.

19 CHAIR BERARDINO: Moved by Director La Belle, second  
20 it by Ashleigh Aitken. Any discussion? I would say it's  
21 wonderful to have a very well-dressed person for the  
22 occasion.

23 DIRECTOR RUIZ: Thank you.

24 CHAIR BERARDINO: Madam Secretary, if you would please  
25 call the role.

1 MADAM SECRETARY: Chair Berardino?  
2 CHAIR BERARDINO: Yes.  
3 MADAM SECRETARY: Vice Chair Bagneris?  
4 VICE CHAIR BAGNERIS: Yes.  
5 MADAM SECRETARY: Director Mouet?  
6 DIRECTOR MOUET: Yes.  
7 MADAM SECRETARY: Director Aitken?  
8 DIRECTOR AITKEN: Yes.  
9 MADAM SECRETARY: Director Tkaczyk?  
10 DIRECTOR TKACZYK: Yes.  
11 MADAM SECRETARY: Director La Belle?  
12 DIRECTOR LA BELLE: Yes.  
13 MADAM SECRETARY: And Director Ruiz?  
14 DIRECTOR RUIZ: Yes.  
15 CHAIR BERARDINO: Okay. Next is to fill the position  
16 of Board Chair for the coming year. The Task Force has  
17 submitted Vice Chair Barbara Bagneris to be the Chair.  
18 So we will now entertain a motion.  
19 DIRECTOR RUIZ: So moved.  
20 CHAIR BERARDINO: Moved by Director Ruiz.  
21 DIRECTOR LA BELLE: Second it.  
22 CHAIR BERARDINO: Second it by Director La Belle. Any  
23 discussion? If not, close nomination and elect  
24 Barbara Bagneris. Madam Secretary, please call role.  
25 MADAM SECRETARY: Chair Berardino?

1 CHAIR BERARDINO: Yes.

2 MADAM SECRETARY: Vice Chair Bagneris?

3 VICE CHAIR BAGNERIS: Yes.

4 MADAM SECRETARY: Director Mouet?

5 DIRECTOR MOUET: Yes.

6 MADAM SECRETARY: Director Aitken?

7 DIRECTOR AITKEN: Yes.

8 MADAM SECRETARY: Director Tkaczyk?

9 DIRECTOR TKACZYK: Yes.

10 MADAM SECRETARY: Director La Belle?

11 DIRECTOR LA BELLE: Yes.

12 MADAM SECRETARY: And Director Ruiz?

13 DIRECTOR RUIZ: Yes.

14 CHAIR BERARDINO: Thank you very much.

15 Congratulations.

16 (Applause)

17 CHAIR BERARDINO: Okay. Next is Review and Approve

18 Appointment of the Board Chair to serve on behalf of the

19 32nd District Agricultural Association as an Elector for

20 the California Fair Services Authority Board of Directors

21 Elections. Is there a motion?

22 DIRECTOR LA BELLE: So moved.

23 CHAIR BERARDINO: Moved by Director La Belle.

24 DIRECTOR TKACZYK: Second.

25 CHAIR BERARDINO: Second it by Director Tkaczyk. Any

1 discussion? Madam Secretary, please call the role.

2 MADAM SECRETARY: Chair Berardino?

3 CHAIR BERARDINO: Yes.

4 MADAM SECRETARY: Vice Chair Bagneris?

5 VICE CHAIR BAGNERIS: Yes.

6 MADAM SECRETARY: Director Mouet?

7 DIRECTOR MOUET: Yes.

8 MADAM SECRETARY: Director Aitken?

9 DIRECTOR AITKEN: Yes.

10 MADAM SECRETARY: Director Tkaczyk?

11 DIRECTOR TKACZYK: Yes.

12 MADAM SECRETARY: Director La Belle?

13 DIRECTOR LA BELLE: Yes.

14 MADAM SECRETARY: And Director Ruiz?

15 DIRECTOR RUIZ: Yes.

16 CHAIR BERARDINO: Next item 9I -- the 32nd District

17 Agricultural Association Board of Directors Delegates

18 authority to execute all forms of agreements, contracts,

19 purchase orders without further authorization from the

20 Board -- that is policy number 2.3.5 -- all such

21 agreements, contracts, purchase orders ought to be

22 submitted to the Board of Directors for review at

23 subsequent meetings. This delegation is subject to Board

24 review at each annual meeting.

25 We have three public speakers which we will take.



1 We will start with -- I'm going to start with you,  
2 Vincent. You had to take off work, so we'll start with  
3 you.

4 MR. VINCENT: So I also speak this morning regarding  
5 this agenda item, which is a deferral of the contracting  
6 authority from this Board, who have been appointed by the  
7 Governor to oversee and direct the operations of this  
8 Fairgrounds in this agricultural district -- the staff.

9 Now, you have the authority to do that, but given  
10 the track record of the -- seeing your management of these  
11 fairgrounds over the past few years, such an action by  
12 this Board constitute a little more than the total  
13 elections of your duties for which each of you has  
14 accepted appointment from the Governor.

15 Let me be clear, I have a lot of respect for the  
16 ranking files, staff, and much of the leadership of this  
17 fairgrounds. I'm talking specifically about the  
18 leadership of CEO Kramer and Vice President Richards.

19 Under their dubious leadership, there's been a  
20 general erosion for concern for the public, and especially  
21 for public safety. Specifically, I have to point out,  
22 under their leadership, they have apparently tried to  
23 schedule raves. They repeatedly tried to schedule raves  
24 and rave-like events despite the medical problems and the  
25 deaths that have occurred at similar events and other

1 locations.

2 They've booked events which have gone out of  
3 their way to promote the dangerously excessive consumption  
4 of alcohol. They have turned this Fairgrounds into what  
5 must surely be one of the largest retail purveyors of  
6 alcohol in the county -- selling more than \$11 million in  
7 alcohol a year.

8 Each Board member here is responsible for \$1.2  
9 million dollars in alcohol sales. And they have treated  
10 safety and security as point of negotiation with concert  
11 promoters and others, rather than a fundamental  
12 requirement and attitude that -- I don't think I need to  
13 remind you -- resulted in a riot just out here just last  
14 year.

15 These are not people that should be rewarded with  
16 more district authority. And frankly, these are people  
17 who should be free to pursue other opportunities. And  
18 frankly, if this Board hands over authority to the senior  
19 management to enter into contracts with only review after  
20 the fact when it's been the position over and over again  
21 that it's too late to do anything, then maybe so should  
22 you.

23 Thank you.

24 CHAIR BERARDINO: Thank you. Reggie?

25 MS. REGGIE: Today, the Board is making a decision as

1 to whether or not to delegate their authority over  
2 contracts and staff and events to staff and let staff make  
3 decisions for the Board.

4 Delegating authority to act on your behalf is an  
5 act of trust. You need to be able to trust the people  
6 you're delegating to or do the right thing. That they  
7 would do what you would do, and you need to be able to  
8 trust that people you have delegated to would not do  
9 something that you would not do, but would take actions to  
10 harm people. Their actions are your actions.

11 Today, the Board considers delegating their  
12 authority to executive management who have acted in ways  
13 which were harmful to public safety, attempted to evade or  
14 even negate settlement agreements governing operation of  
15 this facility, gained the contracting system to their own  
16 advantage, and covered up financial impacts of their  
17 decisions, among other actions.

18 This executive management, CEO Kathy Kramer and  
19 VP of Business Development, Michele Richards in  
20 particular, have taken these actions which call into  
21 question their judgment, continued employment at the  
22 Fairgrounds, and why any authority is being delegated to  
23 them at all. More oversight of executive management is  
24 needed because executive management cannot be trusted if  
25 they're employment is to be continued.

1           In delegating authority to executive management,  
2           supporting their actions, and continuing both delegation  
3           of authority and support, the Board is stating that they  
4           approve of the actions which have jeopardized public  
5           safety, evaded legal settlements, covered up their  
6           actions, and gained the financial system, among other  
7           actions.

8           The actions of the executive management and the  
9           Board are one and the same and cannot be separated. Their  
10          actions are your actions.

11          In closing, the buck stops with the Board. If  
12          this Board chooses to continue to delegate to individuals  
13          who have demonstrated that they are untrustworthy, the  
14          Board is responsible for their actions and this Board will  
15          have to bear the consequences of the future actions of  
16          these highly questionable individuals.

17          Thank you.

18          CHAIR BERARDINO: Thank you. Beth?

19          MS. BETH: I have a lot of concern with the Board  
20          delegating and not reviewing until after the -- an event  
21          or the contract has been completed.

22          I think we had this problem with the -- the 12th  
23          event, and I know that the Board was interested in seeing  
24          what they could do to, either to mitigate the  
25          circumstances, but you had no control over it because the

1 contracts had already been signed and everything, so I  
2 have a concern about that.

3 And I've listened to some of the Board members  
4 say, "We are responsible for everything that goes on here  
5 at the Fairgrounds," and you want to closely monitor it.  
6 So to me, this seems to me, like, you're really -- no  
7 longer have that interest in it and being totally  
8 responsible and overseeing and having oversight, so that's  
9 where I have a lot of concern.

10 I know also there was a situation where -- I  
11 think there was some seats that were supposed to be added  
12 to the Amphitheater, which is in clear violation of the  
13 agreement, so I think that was brought up to the Board and  
14 then it was decided that no, you weren't going to do that.

15 So that's where I have my concerns, that I feel  
16 that it's your fiduciary responsibility to review the  
17 contracts and not after that. I know there was some  
18 issues with Amphitheater where performers had not  
19 completely signed or agreed to the conditions of the  
20 contract, and they hadn't been returned until after the  
21 event.

22 So I have a lot of concerns with those issues.  
23 So I hope you will retain the authority and not delegate  
24 everything to staff.

25 Thank you very much.

1 CHAIR BERARDINO: Thank you. That concludes public  
2 moment.

3 We have -- the motion is in order regarding this  
4 item.

5 DIRECTOR AITKEN: So moved.

6 DIRECTOR MOUET: I'll second.

7 CHAIR BERARDINO: Moved and second -- Moved by  
8 Director Aitken and second it by Director Mouet. Any  
9 discussion? If not, Madam Secretary, please call the  
10 role.

11 MADAM SECRETARY: Chair Berardino?

12 CHAIR BERARDINO: Yes.

13 MADAM SECRETARY: Vice Chair Bagneris?

14 VICE CHAIR BAGNERIS: Yes.

15 MADAM SECRETARY: Director Mouet?

16 DIRECTOR MOUET: Yes.

17 MADAM SECRETARY: Director Aitken?

18 DIRECTOR AITKEN: Yes.

19 MADAM SECRETARY: Director Tkaczyk?

20 DIRECTOR TKACZYK: Yes.

21 MADAM SECRETARY: Director La Belle?

22 DIRECTOR LA BELLE: Yes.

23 MADAM SECRETARY: And Director Ruiz?

24 DIRECTOR RUIZ: Yes.

25 CHAIR BERARDINO: Motion passes.

1           Next item, we have nothing in closed session; is  
2 that correct?

3           MR. CAPLAN: That's correct.

4           CHAIR BERARDINO: Now we will move to Board Members'  
5 Matters of Information and we will start with --

6           DIRECTOR LA BELLE: First, of all I want to  
7 congratulate Director Bagneris and Director Ruiz on their  
8 elevation to the next level. And I want to thank  
9 Chair Berardino for an outstanding job as Chair.

10           The folks at this end of the table have all been  
11 there and we know how much work is involved when you  
12 assume the responsibility as Chair and Vice Chair and  
13 you've done an outstanding job.

14           I just want to personally thank you for all your  
15 efforts on behalf of the Orange County Fair & Events  
16 Center. And I also want to thank the staff for all their  
17 hard work. It's been a good year and I'm looking forward  
18 to next year.

19           CHAIR BERARDINO: Thank you very much for your kind  
20 words. Director Tkaczyk?

21           DIRECTOR TKACZYK: I share the same words. Very well  
22 said.

23           CHAIR BERARDINO: Thank you. Director Aitken?

24           DIRECTOR AITKEN: Yeah. I just want to thank, again,  
25 you guys for all of your hard work during that crazy

1 Monday. I can't imagine what you were going through.

2 I also wanted to share -- I went to visit a  
3 school in Anaheim and in the school office -- I was so  
4 excited -- they had all their student artwork that was  
5 exhibited at the fair and all the ribbons that their  
6 students had won displayed in their school office, and it  
7 was nice -- as a point of pride being a fair Board  
8 member -- to see that the displayed and just to see the  
9 pride of that school and their own student's talents. I  
10 thought that was a really nice thing that they did.

11 And obviously, I would like to thank  
12 Chair Berardino. I don't know what type of retirement --  
13 you're here and involved in fair business everyday and the  
14 work you're doing in Heroes Hall is just amazing. I have  
15 to teach you how to retire. Thank you so much for your  
16 service.

17 And congratulations to our new Chair and Vice  
18 Chair of the Board. I'll be serving under you and helping  
19 you in any way you need.

20 CHAIR BERARDINO: Director Mouet?

21 DIRECTOR MOUET: I was very impressed. Great job on  
22 getting together and responding to the emergency. That's  
23 wonderful.

24 Thank you very much, Chair Berardino for your  
25 years of service and great leadership role, and



1 congratulations to Barbara and Robert.

2 CHAIR BERARDINO: Thank you. Director Bagneris?

3 VICE CHAIR BAGNERIS: I'd like you to come back to me,  
4 please.

5 CHAIR BERARDINO: Director Ruiz?

6 DIRECTOR RUIZ: Yes. First of all, I want to thank  
7 the Nomination Task Force for this wonderful honor.

8 I am truly honored. Like I said, I would never  
9 thought, you know, I've been coming to the fair for --  
10 this would be my 24th year straight coming up next year --  
11 and I was just telling my wife, you know, this is really  
12 wonderful and it means a lot.

13 I'm looking forward to working with you Barbara.  
14 Nick, job well done. Thank you. And, you know what, I'm  
15 really confident that we'll do a great job because we have  
16 some great Board members to work with.

17 And so thank you everyone and, you know, we have  
18 the Veterans Day event on the 11th. If any of you have  
19 not been to that, you have to go. It's a wonderful event.  
20 Bring out the family. Say thank you to our vets. We'll  
21 be here in full force. And I want to thank the staff for  
22 the job well done during that fire.

23 Thank you.

24 CHAIR BERARDINO: Thank you. Vice Chair Bagneris?

25 VICE CHAIR BAGNERIS: It has just been an outstanding

1 fair season, an outstanding year, and I want to thank the  
2 staff as well.

3 The ideas that you come up with -- that you  
4 generate to take us to the next level. You just keep  
5 expanding, expanding the internships, the OC Fair kids,  
6 the arts that we do, the industry give back. The  
7 evacuation on the spur of the moment.

8 That's what makes this facility a great  
9 opportunity for the community because we have people in  
10 place who can respond at the spur of the moment to do what  
11 needs to be done. And I'm so thankful to our staff for  
12 all that they do.

13 I attended the Japan Fair. I have never attended  
14 a Japan fair. And just to have the opportunity to come do  
15 all of these neat things on this ground -- I brought my  
16 twin sister and she loves to cook, we both love to eat, so  
17 we had a very good time the -- entertainment was  
18 outstanding.

19 So thank you for everyone who puts on these  
20 events to happen on this facility. And with that, I want  
21 to also thank the nominated committee for considering me  
22 and given me this opportunity, and I look forward to  
23 serving this Board. I've got great shoulders to stand on,  
24 and I will be calling you from time to time with some  
25 advice, and I'm very much looking for working with

1 Director Ruiz. I'm very much looking forward to that.

2 So I want to thank right now Director Berardino  
3 because he made sure that I was informed. I'm going to do  
4 the same for you. I knew what was going on. He gave  
5 advise, he gave counsel, he made quick decisions. He  
6 didn't waste time to make the right decisions.

7 So this past year has been great under your  
8 leadership and we really, really truly appreciate you and  
9 you stand up for me, please, and we'd like to present you  
10 with this plaque.

11 (Applause)

12 VICE CHAIR BAGNERIS: When I first joined the Board I  
13 wasn't sure about this guy.

14 (Applause)

15 VICE CHAIR BAGNERIS: He has a heart of gold and he  
16 really wants the best for this facility, and I could see  
17 that in his past year, so thank you.

18 CHAIR BERARDINO: Thank you. Well, first of all, my  
19 wife says the same thing to me about that, "I wasn't sure  
20 about you."

21 First of all thank you to all the Board. This  
22 really is -- really fantastic Board to work with. I mean,  
23 it really is -- the most important thing is, of course,  
24 when you look at leadership and heart and all of you have  
25 that. And you've all tried vigorously and in a very

1 robust way to make this a better place, and a better place  
2 for the community.

3 So to the Board -- each and every one of you to  
4 the past chairs, who are always willing to help and I get  
5 called and get advise. All their talents really, you  
6 know, it's just such a great integration of talent that it  
7 really makes it all work.

8 And so to all of you, thank you very much to the  
9 staff, you know, I couldn't work with a better group of  
10 people. I appreciate Kathy. Your leadership has been  
11 sterling. The same for each of the vice presidents.

12 Everyone of you who have been kind and have been  
13 responsive and are diligent in work and very, very  
14 committed to making sure that this can be the best  
15 community resource that we can have and you're open arms.  
16 And in terms of, you know, adopting our policy and being  
17 sure it's implemented. You show tremendously leadership,  
18 and so many, many, many thanks to you.

19 To our, Counsel, you know, I'll tell you, Josh,  
20 it is, you know, I've had the opportunity to serve on a  
21 few boards in my life -- and also opportunity to work with  
22 general counsels and a variety of them -- and you are  
23 heads and shoulders above the ones I've worked with. And  
24 you're incredibly.

25 You're on it all the time. You're committed.

1 You don't hesitate. Your honesty and direct approach is  
2 much appreciated and recognized. And for me, it's  
3 particularly great to have someone that keeps me out of  
4 trouble, so thank you for that.

5 And Summer, just a star player here to help get  
6 everything done and done quickly and so competent, so  
7 efficient, so kind, and so nice. And you know, really,  
8 really, appreciate that. And all the rest of the staff  
9 that are here, you know, I really appreciate all your help  
10 during the past year.

11 Congratulations to you, Robert and Barbara.  
12 I mean, two outstanding people that are going to be great  
13 leaders. I mean, no question about it. And Barbara was  
14 always available and I called her a lot to -- whether it  
15 was a weekend or whether it was at night, and I should  
16 learn in my retirement courses by Director Aitken that,  
17 actually, the workday does end at some point. I did not  
18 notice that in my life.

19 But thank you for both being there and being  
20 available and I know you you'll do a tremendous thing. So  
21 thank you all very much. We had a great year. I think we  
22 made good progress, and I think with the leadership that  
23 we have now in place and installed, it's going to be  
24 continued to make good progress.

25 So thank you all very much. With that, I think

1 that concludes comments, and I will adjourn the meeting  
2 and hand the gavel over to our new Chair for our next  
3 Board meeting, November 16th. This meeting is adjourned.

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REPORTER'S CERTIFICATION

I, the undersigned, a Hearing Reporter of the State of California, do hereby certify:

That the foregoing proceedings were taken before me at the time and place herein set forth; that any witnesses in the foregoing proceedings, prior to testifying, were duly sworn; that a record of the proceedings was made by me using machine shorthand, which was thereafter transcribed after my direction; that the foregoing transcript is a true record of the testimony given.

Further, that if the foregoing pertains to the original transcript of a public meeting, before completion of the proceedings, review of the transcript [ ] was [ ] was not requested.

I further certify I am neither financially interested in the action nor a relative or employee of any attorney or party to this action.

IN WITNESS THEREOF, I have this date subscribed my name:

Dated November 6th, 2017

**[& - 7:30]**

<b>&amp;</b>	<b>19</b> 62:11	<b>290</b> 60:22	<b>4:00</b> 34:5,6,12
<b>&amp;</b> 1:1,13 4:8 11:23 30:11 31:23 32:12 33:9 61:5 87:15	<b>1965</b> 75:11	<b>299</b> 63:16	<b>4:30</b> 31:8
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<b>10</b> 33:7 62:15 65:15	<b>20</b> 49:22	<b>33,885,000</b> 30:5	<b>511</b> 63:9
<b>10,000</b> 63:15,19	<b>2016</b> 61:9 65:15,17	<b>34.5</b> 68:22	<b>52</b> 60:15
<b>100</b> 71:8	<b>2017</b> 1:18 4:1 25:11,25 26:4 29:25 30:11 34:18 44:25 49:7 59:22 59:24 61:9 63:5 65:14,16 67:13,16 67:20,22 68:19,21 68:25 95:21	<b>35</b> 31:8 33:17	<b>542,000</b> 69:2
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<b>11</b> 82:6		<b>39</b> 31:14	<b>5:00</b> 31:14 33:17 34:7
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<b>117</b> 66:11		<b>4</b> 3:3	<b>6</b>
<b>11:00</b> 34:7	<b>2018</b> 18:12 26:3,19 27:4,16 28:18 29:18 54:10,20	<b>4,5000</b> 64:23	<b>60</b> 21:10
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<b>12.41</b> 63:3	<b>215</b> 63:8	<b>40</b> 49:23	<b>61.6</b> 59:23
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<b>15</b> 34:3 65:16	<b>241</b> 40:19	<b>425</b> 60:22	<b>7,125,000</b> 30:8
<b>150</b> 32:15	<b>24th</b> 89:10	<b>43,224,000</b> 30:1	<b>70</b> 32:24
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<b>16,000</b> 66:13	<b>26th</b> 33:24 44:25	<b>44,072,000</b> 30:13	<b>78</b> 61:21 64:2
<b>16th</b> 33:12 94:3	<b>275,000</b> 65:10	<b>45</b> 62:23	<b>7:00</b> 34:12
<b>17</b> 26:5	<b>275,533</b> 63:17	<b>46,846,000</b> 30:11	<b>7:30</b> 31:8
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[8 - albertsons]

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[alcohol - award]

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[awarded - brand]

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[bread - chair]

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[chair - connect]

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[connectedness - dedication]

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[lieutenant - members]

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[members - newport]

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[news - overhead]

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[oversee - please]

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[please - purpose]

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[voucher - zoo]

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