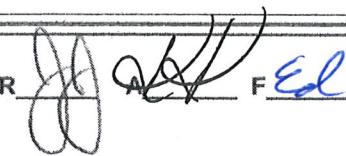


R  F Ed

32<sup>ND</sup> DISTRICT AGRICULTURAL ASSOCIATION  
**HANGAR BUILDING AND GROUNDS VIDEO  
EQUIPMENT AND PRODUCT SERVICES**

**HIGH SCORE**  
**REQUEST FOR PROPOSAL**

**RFP NUMBER: HV-05-20**

OC Fair & Event Center  
88 Fair Drive  
Costa Mesa, California 92626

**Date Issued: Monday, May 4, 2020**

**Proposal must be received no later than Tuesday, May 26, 2020 11:00 a.m.**

**Clearly marked with the following:**

**HANGAR BUILDING AND GROUNDS VIDEO  
EQUIPMENT AND PRODUCT SERVICES  
RFP NUMBER: HV-05-20**

**PROPOSALS MUST BE SUBMITTED ELECTRONICALLY VIA WETRANSFER.COM**

**PROPOSALS SEND VIA FAX WILL NOT BE ACCEPTED**

Contact Person: Kelly Vu      Email: [RFP@ocfair.com](mailto:RFP@ocfair.com)

This person is the only authorized person designated by the District to receive communication concerning this RFP. Please do not attempt to contact any other person concerning this RFP. Oral communications of District officers and employees concerning the RFP shall not be binding on the District and shall in no way excuse the Bidder of the obligations set forth in the RFP. **Bidders should include the RFP Number referenced above in the subject line of all emails sent to [RFP@ocfair.com](mailto:RFP@ocfair.com).**

**Prospective bidders to send email request to [RFP@ocfair.com](mailto:RFP@ocfair.com) to receive notification/communication.**

## TABLE OF CONTENTS

	PAGE
<b>PART I - DEFINITIONS .....</b>	<b>3</b>
<b>PART II - GENERAL INFORMATION .....</b>	<b>4</b>
<b>PART III - RULES GOVERNING COMPETITION &amp; TECHNICAL EVALUATION .....</b>	<b>8</b>
<b>PART IV - HISTORY &amp; GENERAL INFORMATION .....</b>	<b>11</b>
<b>PART V - STATEMENT OF WORK (SOW) TO BE PERFORMED.....</b>	<b>12</b>
<b>PART VI - EVALUATION, SELECTION &amp; SCORING PROCESS.....</b>	<b>25</b>
<b>PART VII - MANDATORY FORMAT AND CONTENT REQUIREMENTS .....</b>	<b>28</b>
<b>PART VIII - ADDITIONAL CONTRACT TERMS &amp; CONDITIONS.....</b>	<b>33</b>
<b>PART IX - EXHIBITS A THROUGH C.....</b>	<b>39</b>
<b>PART X - FORMS SECTION .....</b>	<b>42</b>
<b>SECTION A – TO BE COMPLETED BY BIDDER .....</b>	<b>43</b>
<b>Form A-1: COVER LETTER .....</b>	<b>44</b>
<b>Form A-2: TECHNICAL PROPOSAL .....</b>	<b>45</b>
<b>Form A-3: FINANCIAL PROPOSAL BID FORM .....</b>	<b>46</b>
<b>Form A-4: BIDDER/CONTRACTOR STATUS FORM .....</b>	<b>48</b>
<b>Form A-5: BIDDER DECLARATION .....</b>	<b>50</b>
<b>Form A-6: OCFEC PROCEDURES .....</b>	<b>52</b>
<b>Form A-7: DARFUR CONTRACTING ACT ATTACHMENT .....</b>	<b>54</b>
<b>Form A-8: IRAN CONTRACTING ACT VERIFICATION FORM .....</b>	<b>55</b>
<b>SECTION B – TO BE COMPLETED BY DISTRICT.....</b>	<b>57</b>
<b>SECTION C – SAMPLE OF DOCUMENTS TO BE AWARDED.....</b>	<b>59</b>

---

## PART I

---

### DEFINITIONS

**BIDDER/PROPOSER:** The individual, company, organization or business entity submitting the proposal in response to the Request for Proposal.

**CFSA:** Refers to California Fairs Services Authority, a not-for-profit joint power authority (JPA) established to manage and administer workers' compensation, property and general liability self-insurance pools, related services and programs exclusively for California's fairs.

**CONTRACTOR:** Refers to that Bidder selected by the District to provide the services set forth in this RFP. Terms can be used interchangeably.

**DGS:** Refers to the "Department of General Services," State of California, located at:  
707 Third Street, 7<sup>th</sup> Floor  
West Sacramento, California 95605  
Attention: Office of Legal Services

**DISTRICT:** Refers to the 32<sup>nd</sup> District Agricultural Association, which is an agency of the State of California within the Division of Fairs & Expositions under the Department of Food & Agriculture. The Association is located at:  
88 Fair Drive  
Costa Mesa, California 92626

**F & E:** Refers to the Division of Fairs & Expositions, Department of Food & Agriculture, which is a division of the agency of the State of California overseeing the activities of District Agricultural Associations and County and Citrus Fruit Fairs. F&E is located at:  
1010 Hurley Way, Suite 200  
Sacramento, California 95825

**IMAGINOLOGY:** Refers to the annual event held in April of each year.

**QUALIFIED:** The term "qualified" as it is used in this document refers to the Bidders who submit their proposals according to the guidelines contained in the RFP and meet all other requirements listed herein.

**OC FAIR/FAIR TIME:** Refers to the annual OC Fair held in July and August of each year. Terms can be used interchangeably.

**RFP:** Request for Proposal.

**RESPONSIVE:** Proposals that are timely, meet the proper format required for submittal of the proposals, and provide the required information pursuant to the criteria outlined in the RFP will be considered "responsive."

**YEAR-ROUND EVENT:** Refers to any event held outside of the annual OC Fair and Imaginology.

---

## PART II

---

### GENERAL INFORMATION

#### A. FOR REQUEST FOR PROPOSALS (RFP)

The Board of Directors of the 32nd District Agricultural Association is releasing this RFP with the intent to award a contract for the purpose of obtaining HANGAR BUILDING AND GROUNDS VIDEO EQUIPMENT AND PRODUCT SERVICES in accordance with the specifications/Scope of work listed in this RFP and as directed by the District, from July 1, 2020 through December 31, 2021, with three (3) 1-year options to renew. The agreement options are to be exercised independently and at the sole discretion of the District. Certification of satisfactory contract performance is required. Extensions may involve renegotiation of certain areas.

#### B. BIDDER RESPONSIBILITY

Bidders shall read all documents thoroughly as the District shall not be responsible for errors or omissions on the part of the Bidder. Careful review of final submittal is highly recommended as reviewers will not make interpretations or correct detected errors in calculations.

#### C. DELIVERY OF PROPOSALS

Proposals must be physically received before the closing times and at the place stated below. Failure to meet these requirements will result in an unaccepted proposal.

Proposals must meet the following format requirements to be deemed responsive for District consideration:

- One (1) PDF copy of the entire proposal must be submitted electronically to [rfp@ocfair.com](mailto:rfp@ocfair.com) using [WeTransfer.com](https://wetransfer.com). The District will request one (1) original (hard) copy from the winning bidder once the contract is awarded.
- Proposals must be submitted to the District's Administration Office, no later than **Tuesday, May 26, 2020, 11:00 a.m.** Pursuant to the law, no proposals shall be considered which have not been received at the place, and prior to the closing time, stated in this RFP.
- Please email the District at [rfp@ocfair.com](mailto:rfp@ocfair.com) to notify us once you have submitted your bid proposal. We encourage you to allow extra time in order for us to receive your proposal before the due date and time.

#### D. CONTRACT AWARD

Each Bidder's financial proposal is evaluated and scored by the Committee who utilizes the score sheet. Small Business preference will be given where applicable. The lowest potential cost is awarded the maximum points, thirty (30). Other proposals are awarded cost points based on the following calculation:

Lowest Proposer's Cost divided by other proposal - (factor) X maximum cost points = cost points for other proposer

*(Example: Lowest cost proposal of \$75,000 divided by other proposal of \$100,000 = ¾ (factor) x 30 = 22.5 points award to other proposal)*

If the contract is awarded, it shall be granted to the qualified responsible Bidder who receives the highest overall score. Prior to the Board of Directors of the 32<sup>nd</sup> District Agricultural Association awarding a contract, the District shall post a “Notice of Proposed Award” at the Administration Office for five (5) working days. In addition, a copy of the notice will be emailed to each Bidder.

A contract award is not final until:

- the time for posting notice of award has expired and/or
- protests filed, if any, have been withdrawn or rejected by the Department of General Services.
- It is approved by the District Board of Directors during a public meeting. The District Board of Directors, in its sole and absolute discretion, may decide not to approve any contract following the RFP process and the District shall have no obligation to reimburse any Bidder for any costs of fees incurred as a result of this RFP.

The District reserves the right to reject all proposals, to select without any discussion or interviews, to request additional information, and to negotiate any minor details, terms or conditions.

## **E. TENTATIVE SCHEDULE**

RFP Released	Monday, May 5, 2020
**Questions Due via Email:	Tuesday, May 19, 2020, 5:00 p.m.
Answers Sent to All Bidders via Email	Thursday, May 21, 2020
<b>Proposal Deadline</b>	<b>Tuesday, May 26, 2020, 11:00 a.m.</b>
Scoring	Wednesday, May 27, 2020
Notice of Proposed Award	Friday, May 29, 2020
Protest Deadline	Friday, June 5, 2020
Board Approval of RFP Award	Thursday, June 25, 2020
Proposed Contract Commences	Wednesday, July 1, 2020

\*\* All questions are to be submitted in writing and email to [rfp@ocfair.com](mailto:rfp@ocfair.com). All Bidders will be sent email notification when questions and answers are posted on the District's web site. No RFP related questions will be answered following 5:00 p.m. on Tuesday, May 19, 2020.

## **F. BIDDER/CONTRACTOR STATUS FORM**

All Bidders must complete, sign and submit the Bidder/Contractor Status Form in response to the RFP. Failure to comply will deem the Bidder non-responsive.

The District reserves the right to verify the information on the Bidder/Contractor Status Form at the time of the bid. If the Bidder is a corporation, the form must include the title of the person signing, i.e., corporate officer status, and a copy of the corporate resolution authorizing the signing of the form must be attached. If a partnership, the signing partner must indicate whether a limited or general partner.

## **G. DVBE REQUIREMENTS – BIDS TOTALING OVER \$10,000.00**

The District elects to include the DVBE incentive for this RFP. For High Score RFPs, points awarded will be calculated according to the State Contracting Manual.

Bidders must complete and return the Bidder Declaration, GSPD-05-105, found at:  
<https://www.documents.dgs.ca.gov/dgs/fmc/gs/pd/gspd05-105.pdf>

If Bidder claims DVBE Incentive and answered “yes” to any question on the Bidder Declaration, GSPD-05-105, Bidder must include Disabled Veteran Business Enterprise Declarations, Std. 843, found at:  
[https://www.documents.dgs.ca.gov/dgs/fmc/gs/pd/pd\\_843.pdf](https://www.documents.dgs.ca.gov/dgs/fmc/gs/pd/pd_843.pdf)

## **H. SMALL BUSINESS PREFERENCE**

Section 14835, et seq., of the California Government Code requires that a five percent (5%) preference be given to Bidders who qualify as a small business. The rules and regulations of this law, including the definition of a small business for the delivery of service, are contained in Title 2, California Code of Regulations, Section 1896, et seq. A copy of the regulations is available upon request.

To claim the small business preference, which may not exceed \$50,000 for any proposal, for High Score RFPs, points awarded will be calculated according to the State Contracting Manual. Bidder's company must have its principal place of business located in California and have a complete application (including proof of annual receipts) on file with the State Office of Small Business and Disabled Veteran Business Enterprise (OSDS). Questions regarding the preference approval process should be directed to the OSDS, 707 Third Street, 1<sup>st</sup> Floor, Room 400, West Sacramento, California 95605, (916) 375-4940.

**If Bidder is claiming the 5% small business preference, a copy of Bidder's OSDS Small Business Certification should be submitted with the proposal (Print from <https://caleprocure.ca.gov/pages/PublicSearch/supplier-search.aspx> is also acceptable)**

Non-small business Bidders may be granted a five percent (5%) non-small business subcontractor preference on a bid evaluation when a responsible non-small business Bidder includes notification that it commits to subcontract at least twenty five percent (25%) of its net bid price with one or more small businesses. Bidder must submit a list of the small businesses it commits to subcontract with for a commercially useful function in the performance of the contract. The list of sub-contractors shall include the subcontractor's name, address, phone number, description of work to be performed and dollar amount of percentage for each subcontractor.

Small business preference qualification information must be included in all bid documents. This must include procedures for claiming small business preference, microbusiness preference, and non-small business contractor/small business subcontractor preference processes. *Note: A non-small business, which qualifies for this preference, may not take an award away from a certified small business.*

## **I. INSURANCE**

The Bidder awarded the contract shall provide a signed, original Certificate of Insurance in the minimum amounts of commercial general liability coverage and automobile liability insurance per occurrence for bodily injury and property damage liability combined, as outlined in Section C, Exhibit E – Insurance Requirements. The Certificate of Insurance shall be furnished to the District fifteen (15) days prior to contract start date. The certificate must include the following, unless the Bidder is on the Division's or CDSA's Master Insurance Certificate List:

- Evidence of authorized insurance for the term of the contract, which includes setup and teardown;
- A 30-day cancellation notice;
- The District's name and address shown as the certificate holder; and
- The additional insured paragraph exactly as stated below:

**"That the State of California, the California Fair Services Authority, the District Agricultural Association, County Fair, the County in which the County Fair is located, Lessor/ Sublessor if fair site is leased/subleased, Citrus Fruit Fair, California Exposition and State Fair, or Entities (public or non-profit) operating California designated agricultural fairs, their directors, officers, agents, servants, and employees are made additional insured, but only insofar as the operations under this contract are concerned."**

Also, proof of Workers' Compensation Insurance is required by the Bidder awarded the contract.

## **J. PRE-CONTRACTUAL EXPENSES**

Pre-contractual expenses are defined as expenses incurred by Bidder in: 1) Preparing the proposal in response to this request; 2) Submission of said proposal to the District; 3) Negotiating any matter related

to this proposal; 4) Any travel expenses in conjunction with this proposal, and 5) Any other expenses incurred by Bidder prior to contract commencement date.

The District shall not, in any event, be liable for any pre-contractual expenses incurred by the Bidder. Bidder shall not include any such expenses as part of the price as proposed in response to this RFP.

## **K. SIGNATURE**

The Proposal Forms, Certifications, Letters, and all Documents must be signed with the firm's name as indicated. A proposal by a corporation must be signed by a duly authorized officer, employee or agent.

## **L. PRE-AWARD AUDIT**

Prior to contract award, the selected Bidder may be required to undergo an audit of their proposed costs and prices. The District will conduct the audit for the purpose of determining whether the Bidder's prices are fair and reasonable.

## **M. SINGLE PROPOSAL RESPONSE**

If only one responsive proposal is received in response to this RFP and it is found by the District to be acceptable, additional detailed costs or financial data may be requested of the single Bidder. A cost or financial analysis, possibly including an audit, may be performed by or for the District in order to determine if the proposal is fair and reasonable. The Bidder has agreed to such analysis by submitting a proposal in response to this RFP.

A cost analysis is a more detailed evaluation of the cost elements in the Bidder's Financial Proposal Bid Forms. It is conducted to form an opinion as to the degree to which the proposed costs represent what the Bidder's performance should cost. A cost analysis is generally conducted to determine whether the Bidder is applying sound management in proposing the application of resources to the operation effort, and whether costs are allowable, allocable and reasonable. Any such analyses and the result there from shall not obligate the District to accept such a single proposal and the District may reject such proposal at its sole and exclusive discretion.

## **N. NON-ASSIGNMENT**

Any attempt by Contractor to assign, subcontract or transfer all or part of this agreement shall be void and unenforceable without the District's prior written consent; which consent shall not be unreasonably withheld. Any such consent shall not relieve Contractor from full and direct responsibility for all services performed prior to the date of assigning, subcontracting or transferring this agreement.

## **O. LOSS LEADER**

It is unlawful for any person engaged in business within this state to sell or use any article or product as a "loss leader" as defined in Section 17030 of the Business and Professions Code.

## **P. UNANTICIPATED TASKS, TIME OR DELIVERABLES**

In the event unanticipated deliverables, additional time or additional work must be performed that is not identified in this RFP, but in the District's opinion is necessary to successfully accomplish the statement of work or technical specifications, the District may initiate a contract amendment to add time, deliverables or tasks. Unless otherwise indicated, all stipulated terms and conditions appearing in the resulting contract including fixed costs, unit pricing, expenses or rate will apply to any additional work.

---

## PART III

---

### RULES GOVERNING COMPETITION & TECHNICAL EVALUATION

#### A. RFP REQUIREMENTS AND CONDITIONS

##### 1. Resulting Contract

The resulting contract between the District and the successful Bidder(s) shall incorporate the following documents and the execution of this Agreement will be required after an award is made (see Part X – Forms):

- a. The attached sample Standard Agreement; the RFP General Provisions including Additional Contract Terms and Conditions; Payee Data Record; Contractor Certification Clauses; General Contract Terms and Conditions, and Insurance Requirements.
- b. The Statement of Work to be Performed and/or work requirements set forth in this RFP.
- c. Addenda subsequent to the initial release of the RFP.
- d. The District's response to written questions and clarification to the RFP.
- e. Megan's Law Screening and Certification.

##### 2. Errors and Requests for Additional Information

In the opinion of the District, this RFP is complete and without need of explanation:

If a Bidder discovers any ambiguity, conflict, discrepancy, omission or other error in this RFP, he/she shall immediately notify the District of such error in writing addressed to the contact person listed on the cover page and request modification or clarification of this document.

Bidders that may have questions, or need any clarifying information or additional information, should submit in writing via email to the contact person listed on the cover sheet of this RFP. Bidders must submit questions by the date and time specified in the Tentative Schedule (see Part II – General Information). Modifications will be made in writing by way of an addendum issued pursuant to paragraph 3 (Addenda) below.

##### 3. Addenda (Changes to the RFP)

Prior to award of a contract, the General Provisions, Statement of Work to be Performed, Addenda and all forms and documents of this RFP constitute the potential contract. Any requests to change any of these documents must be submitted according to the instructions "Errors and Requests for Additional Information" above. All changes to this RFP will be made by written addendum. Clarifications will be provided by written notice to all parties to whom the District had sent notice of the RFP and to persons or entities who have requested to be provided notice of any modifications or notices. There will be no oral changes. Oral communications are not binding.

The effect of all addenda to the contract documents shall be considered in Bidder's proposal and the addenda shall be made a part of the contract documents. It is the Bidder's responsibility to review their final submittal and ensure it has addressed all components in the original RFP and any addenda.

**Important: It is the Bidder's responsibility to confirm in writing receipt of all addenda issued to this RFP before submitting a proposal. Failure to confirm in writing receipt of all addenda in any proposal will render the proposal non-responsive and result in its rejection.**

Acknowledgment of all addenda must be noted by the Bidder on each Financial Proposal Bid Form in the space provided. The District reserves the right to change or cancel the RFP opening date for its own convenience and at its sole and absolute discretion.

#### **4. Definitions**

The use of "shall," "must" or "will" indicates a mandatory requirement or condition in this RFP. Failure to include such mandatory requirements or conditions will result in the disqualification of a proposal. In the Scope of Work, all mandatory requirements are indicated by an asterisk (\*), see Part V.

The words "should" or "may," indicate a desirable attribute or condition, but are permissive in nature and may affect the score the proposal receives.

#### **5. Grounds for Rejection of the Proposal**

A proposal shall be rejected if:

- It is received at any time after the exact time and date set for receipt of proposals as stated in Part II – General Information, Sections C and E.
- It is not prepared in accordance with the required format or information is not submitted in the format required by this RFP as listed in Part VII – Mandatory Format and Content Requirements.
- The firm has submitted multiple bids in response to this RFP without formally withdrawing other bids.
- It is incomplete and/or unsigned.

A proposal may be rejected if:

- It contains false or misleading statements or references, which do not support attributes or conditions, contended by the Bidder. (The proposal shall be rejected if the District determines, in its sole and absolute discretion, that the information was intended to mislead the District in its evaluation of the proposal and the attribute, condition or capability of this RFP.)

#### **6. Right to Reject Any or All Proposals**

It is the policy of the District not to solicit proposals unless there is a bona fide intention to award a contract. However, the District may, at its sole and absolute discretion, reject any or all proposals; re-advertise this RFP; postpone or cancel, at any time, this RFP process, or waive any irregularities in this RFP. The decision as to who shall receive a contract award, or whether or not an award shall ever be made as a result of this RFP, shall be at the sole and absolute discretion of the District.

#### **7. Protests**

A Bidder may file a protest against the awarding of the contract. The protest must be filed with both the District and the Department of General Services (DGS) at:

- Department of General Services  
Office of Legal Services  
Attention: Protest Coordinator  
707 Third Street, 7<sup>th</sup> Floor, Suite 7-330  
West Sacramento, California 95605  
FAX: (916) 376-5088
- 32<sup>nd</sup> District Agricultural Association dba OC Fair & Event Center  
Business Services Department  
Attention: Business Services Supervisor  
88 Fair Drive  
Costa Mesa, CA 92626  
Email: [RFP@ocfair.com](mailto:RFP@ocfair.com)

Protests may be sent by regular mail, email, courier or personal delivery. Protestors should include their fax numbers when possible.

The protest must be received prior to the expiration of five (5) working days from notice of the proposed award being posted and, in no event, later than 5:00 p.m. on the fifth (5<sup>th</sup>) working day after notice of proposed award was posted in a public place at the District's Administration Office.

**IN ADDITION**, within five (5) days after filing the protest, the protesting Bidder shall file with the District and the Department of General Services, Legal Office, a fully detailed and complete written statement specifying the grounds for the protest.

**PLEASE NOTE**, failure to file notice of protest by the conclusion of the fifth (5<sup>th</sup>) working day after notice of intention to award a contract has been posted and a complete detailed written statement within five (5) calendar days of filing the protest stating grounds for protest will result in the protest being deemed untimely and grounds for protest waived. Protests shall be limited to the grounds contained in Public Contract Code, Section 10345.

## **B. OTHER INFORMATION**

### **1. Dispositions of Proposals**

All materials submitted in response to this RFP will become the property of the District. All proposals, evaluation and scoring sheets shall be available for public inspection at the conclusion of the Committee scoring process and announcement of intent to award. If an individual requests copies of these documents, the District will assess a fee to cover duplicating costs. Documents may be returned only at the District's option and at the Bidder's expense. Two (2) copies of the proposal shall be retained for official District files.

### **2. Confidentiality of Proposals**

The District will hold the contents of all proposals in confidence until issuance of the Notice of the Proposed Award; once issued and posted, no proposal will be treated as confidential. However, if a Bidder maintains that certain information is proprietary, all proprietary or other legally protected material must be identified at the time of submitting the proposal to retain the claim of confidentiality. Bidder acknowledges that all materials submitted in response to this RFP, including proprietary materials, are subject to the California Public Records Act.

The materials may be used by the District to justify the awarding or not awarding of a contract if a protest is filed. The District will not be liable for inadvertently releasing confidential materials although the District will use the best efforts to prevent the release of said materials.

### **3. Modification or Withdrawal of Proposals**

Any proposal which is received by the District before the time and date set for receipt of proposals may be withdrawn or modified by written request of the Bidder. However, in order to be considered, the modified proposals must be received by the time and date set for receipt of proposals in Part II – General Information.

A Bidder cannot withdraw or modify a proposal after the due date and time for receipt of proposals and, further, a bid cannot be "timed" to expire on a specific date. For example, a statement similar to "This proposal and the cost estimate are valid for 60 days," is non-responsive to the RFP.

---

## PART IV

---

### HISTORY & GENERAL INFORMATION

The OC Fair & Event Center (OCFEC) is a 150-acre multi-use property owned and operated by the 32<sup>nd</sup> District Agricultural Association (the “District”), a California state institution. The District is subject to the oversight of various state agencies, including the California Department of Food and Agriculture, Division of Fairs & Expositions. The OC Fair & Event Center is used throughout the year for both public and private events, and educational and community activities. The OC Fair & Event Center hosts over 150 events throughout the year and self-produces the annual OC Fair and Imaginology events, in addition to managing the Pacific Amphitheatre, an 8,200-seat outdoor amphitheater.

The OC Fair & Event Center features 157,000 square feet of unique event space including 17 exhibit buildings, meeting rooms and outdoor spaces – all available for rent throughout the year.

The property includes Centennial Farm, a three-acre working farm which educates the public, including over 100,000 school children through field trips, on the importance of agriculture in our daily lives. Centennial Farm features farm animals, California specialty crops and the “Table of Dignity” memorial honoring the work of Orange County agricultural workers.

Heroes Hall, located at the OC Fair & Event Center, is a permanent museum and education center honoring the legacy of veterans through rotating exhibitions, performances and educational programs. It features a restored two-story World War II era barracks building and an impressive Medal of Honor Courtyard honoring those who serve our nation.

The OC Fair & Event Center is home to the annual OC Fair, one of the most anticipated community events in Orange County. The OC Fair is a 23-day event held over a period of 31 days during July and August, and is open Wednesday through Friday from noon to midnight, and Saturday and Sunday from 11 a.m. to midnight. Attendance at the OC Fair has exceeded 1.3 million guests for several years. The 2019 OC Fair dates were July 12 through August 11. During the 2019 OC Fair, the event utilized over 335 tents ranging in size from 10' x 10' to 50' x 50'; seven(7) structures sized 80' x 100' or larger; 4,500' of a combination of cloth and velon pipe and drape; 5,000 chairs; and 1,575 tables of assorted sizes.

The Pacific Amphitheatre is used periodically throughout the year for live performances and events, and is home to a 23-day concert series during the annual OC Fair featuring headline musical acts and comedian performances. In recent years, the 23-day concert schedule has also included additional concerts before and after the annual OC Fair. The Pacific Amphitheatre is also the host venue for the Pacific Symphony’s summer concert series.

Imaginology takes place annually in April over a three-day weekend, which will take place April 17-19, 2020. The popular event features S.T.E.A.M. (Science, Technology, Engineering, Art & Math) workshops, demonstrations, competitions and hands-on activities, providing students with the resources needed to freely explore their imaginations. Professionals from various fields such as electronics, robotics, agriculture and creative arts are available to give participants a glimpse of future career paths. Imaginology attracts over 35,000 guests per year.

OCFEC also features two additional programs for the public that are independently operated. The equestrian center includes barns, riding arenas and other facilities supporting the equine community, and is used by private boarders and trainers. Members of the public are welcome to visit. The OC Market Place offers shopping and entertainment on most weekends and is open for the public to enjoy. Both programs are operated by independent contractors pursuant to agreements with the District.

---

## PART V

---

### STATEMENT OF WORK (SOW) TO BE PERFORMED

This part describes the work to be performed by the Bidder who is awarded the contract and contains terms and conditions which will be deemed incorporated and become a part of any contract awarded pursuant to this RFP. All terms and conditions are fixed and non-negotiable.

#### **Minimum Requirements:**

1. Contractor and/or Contractor Personnel shall have demonstrated understanding of design criteria, technical requirements, and ability to adhere to the overall intent of the specified system design;
2. Contractor and/or Contractor Personnel shall have demonstrated technical ability working with live action, outdoor LED video wall technology in outdoor venues of similar size and scope, or major broadcast-related events that require a high degree of technical proficiency.
3. Contractor and/or Contractor Personnel shall have documented in technical proposal evidence of five (5) years of relevant experience providing similar equipment and services, including installation, monitoring and utilization, for at least four (4) venues equivalent to the OC Fair & Event Center meeting the following requirements:
  - a. A minimum of five (5) or more consecutive days of performances in multiple locations in a fixed, non-touring application;
  - b. Venues serviced by Bidder had a minimum 800,000 or more in event-wide attendance;
  - c. Bidder was primary equipment provider; and
  - d. Bidder serviced a minimum of one (1) equivalent venue in 2018 and/or 2019.
4. Bidder may substitute major broadcast event experience in which similar equipment and services were supplied for a minimum of three (3) consecutive years for the requirements listed in (3.a – 3.b) above, provided that Bidder's experience included at least one (1) complete video production package driving HD projection system(s) and associated equipment on an ongoing basis.
5. Contractor shall have knowledge, training, and experience in Event/Equipment Safety Awareness, Audience Safety/Crisis Management, and Electrical Fire Prevention and Abatement.

#### **Scope of Work:**

##### **A. GENERAL REQUIREMENTS**

1. Contractor shall provide all equipment and materials necessary to perform the required duties, at a contracted rate, as indicated herein and on the Financial Proposal Bid Form. Pricing shall include all labor, delivery/fuel charges, equipment, installation, teardown, and any other costs to support the Scope of Work.
2. Contractor shall provide professional quality video systems for The Hangar Building and various sites including, but not limited to, the Junior Livestock Auction Part V, Paragraph C.1 and C.2 .
3. Contractor shall provide versatile personnel and video equipment capable of meeting the varied requirements contained herein.

4. Contractor shall provide qualified personnel to set up equipment, monitor and utilize equipment according to stage performance needs, provide security for equipment, and tear down equipment. The District reserves the right to request staff changes at any time, for any reason.
5. Contractor shall be responsible for maintaining video and video-related equipment which will remain in place from the first day of installation through the end of the last performance.
6. Contractor shall be required to set up at The Hangar Building, and various locations including, but not limited to, the Junior Livestock Auction, as specified by the District, and according to the performance schedule.
7. Contractor shall provide video equipment and personnel for a minimum of twenty-three (23) performance days/nights during the run of the annual OC Fair in addition to setup and teardown. Typically, performances will not take place on Mondays or Tuesdays. Contractor shall support all performances.
8. Contractor will work closely with District Management and other District Departments to provide an efficient and smooth operation.
9. Contractor shall be responsible for testing all systems and ensuring they are whole and fully functional in order to meet the requirements contained herein or as otherwise agreed upon by Contractor and the District.
10. Contractor must own a substantial percentage of the equipment used in the service of this Agreement and shall be able to fulfill the District's requirements in their entirety. If additional equipment is required from suppliers, Contractor shall properly tag such inventory, as required in Paragraph B.1 below, prior to installation. Under no circumstances shall an entity outside the awarded Contractor interface with or deliver equipment to the District.
11. All equipment and labor required for setup and teardown must be provided by Contractor. Subcontracting of labor will not be allowed. Contractor will supply a scissor lift(s) and/or other necessary forklift(s) for transportation, installation and removal of video equipment and systems. The cost associated for this equipment shall be included within the cost reflected on the Financial Proposal Bid Form.
12. The District reserves the right to change and/or add any equipment, specifications, and setup dates upon reasonable notification to Contractor. However, strict adherence to the schedule for purposes of this RFP shall be implemented.
13. All dimensions, quantities, schedule, and other requirements have been estimated as close to final figures and layout as possible, as currently known for the 2020 OC Fair, but are subject to final requirements and final approval by District Management.
14. All video equipment and systems must be secured in a safe manner to prevent tipping, lifting or falling due to wind or other influences. Weights, anchors or other items used to secure equipment must be included in the cost. Contractor shall be responsible for determining appropriate method to secure equipment and will be held liable for any issues resulting from unsafe installation.
15. The Equipment Lists have been included in Paragraph C.1 and C.2 for the purposes of illustrating the size and scope of the typical annual OC Fair. It in no way obligates the District to request or secure each or any item in the quantities listed. The District cannot guarantee a minimum and/or maximum amount of equipment used for any performance. The equipment list and setup requirements for the 2020 OC Fair and subsequent annual fairs shall be developed annually and will change from year to year based on performance types and number of performances. The actual final requirements will be contingent upon final schedule. Contractor shall charge the District for actual equipment utilized and/or as specified on the Financial Proposal Bid Form.

16. The final layout of video equipment and systems will be identified in conjunction with District Management and/or visiting productions. It is Contractor's responsibility to ensure accurate placement.
17. Unless otherwise directed by the District, Contractor shall record all performances in the Hangar onto a hard drive, as well as USB thumb drive. Contractor's recording of shows shall be supplied to the District on a weekly basis. Weekly submittal day shall be determined by the District.
18. The District may require items not called out in this RFP. The District is to be billed at a rate no greater than the amount charged for similar items listed in the RFP for the applicable event. Such rates shall be determined and agreed upon by the District prior to the delivery and installation of items.
19. Upon contract award, Contractor shall immediately begin an analysis and development of video systems for the 2020 OC Fair and shall submit to the District for approval, a finalized video design, implementation, equipment and operations plan (including backup plan) no later than the end of June 2020 or as otherwise agreed upon by Contractor and the District. At this time, Contractor shall present all applicable permits, licenses, and certifications for equipment and personnel, as applicable, as required in Part VIII, Additional Contract Terms and Conditions, Paragraph 7 and 9..
20. Contractor shall present, for District review and approval, a video recommendation each year beginning in April 2021, or as stipulated by the District, and every subsequent contract year thereafter, which will contain a proposal outlining the video design, implementation, equipment and operations plan (including backup plan) for that year's annual OC Fair. At this time, Contractor shall also present all applicable permits, licenses, and certifications for equipment and personnel, as applicable, as required in Part VIII, Additional Contract Terms and Conditions, Paragraph 9.
21. As part of Paragraphs 19 and 20 above or as otherwise requested by the District, Contractor shall provide high-quality color photos as well as CAD drawings (in PDF form) showing exact layout, including drawings and specification sheets, as applicable, of video configurations, equipment, structures, weight, rigging, etc., as well as any other information requested by the District that will properly explain system capabilities and operation.
22. Contractor will also provide stamped engineered drawings for any equipment that requires rigging, hanging, or ground structure support.

## **B. EQUIPMENT QUALITY AND REQUIREMENTS**

1. All equipment shall be clearly marked and/or tagged with Contractor's company name and logo in order to differentiate between Contractor equipment and District equipment.
2. All equipment and materials used must meet industry standards for workmanship, construction, assembly, anchorage, and safety. All equipment supplied will meet the manufacturer specifications and will be assembled in the factory-recommended manner.
3. All equipment must meet typical industry standard brands, which are proven to be acceptable to a wide variety of venues and applications. Unusual off-brands, while perhaps technically equal, will not be accepted. A list of acceptable equipment has been provided in Paragraph C.1 and C.2 and may be modified by the District at any time.
4. All equipment must be clean, in excellent condition, and deemed to be safe and in good repair. The District reserves the right to approve the condition and quality of all items and/or equipment supplied by Contractor. Any equipment deemed inappropriate or in poor condition by District Management must be replaced immediately and at no cost to the District. All items shall be in good repair and will have been checked out and tested before being installed at the venue.

5. Hardware must convey a quality image, as applicable: clean; brushed aluminum or rust-free steel; no visible tape or tape residue or any other unsightly remnants, and no fading or scuffs.
6. The systems must be weather protected and capable of operating over a wide range of temperatures.
7. Contractor shall provide adequate coverage for equipment and personnel to protect against all weather-related conditions pertaining to an open-air venue, including, but not limited to, protective gear, sunshade, sunglasses, etc.
8. Contractor shall inspect all systems on a daily basis to test and verify proper operation and safety. Any necessary repairs shall be made at least two (2) hours prior to show time. System checks and maintenance may be performed on Mondays and Tuesdays at Contractor's discretion; however, any such time must be reserved in advance through District Management.
9. Any failure(s), including, but not limited to, instrument, system component, and/or outage must be **immediately** resolved. Contractor shall operate with strategic back-up plans in place and spare parts available to ensure a fully functioning and complete video system is maintained at all times. Uninterrupted system functionality is vital in the fulfillment of the services described herein. Failure on the part of the Contractor to successfully implement a strategic back-up plan and/or supply an adequate amount of spare systems/parts may result in Contract termination.
10. Power will be supplied by a reliable source, which may be a generator system supplied by the District or District-approved vendor.
11. Contractor shall provide and install all power distribution for the complete video system, including all appropriate devices, cables, cords, wires, connectors, etc. to secure and maintain electrical connectivity.
12. All power distribution shall conform to local safety standards and will use connectors that are resistant to unintentional disconnection. All cables will be sized to minimize voltage drop. All connections shall be weather tight.
13. Contractor shall supply all rigging, including motors and required lifts to support installation/removal of equipment.
14. All racks shall have low noise cooling fans and adequate front panel lighting.
15. Contractor understands this RFP does not contain exhaustive or complete information for the full functionality of the video system. Specific equipment is called out in this RFP as required for the overall functionality of the video system; however Contractor is responsible for ensuring a complete video design package.
16. The equipment lists provided show the magnitude of equipment to be incorporated by Contractor's design. Equivalent deviations are acceptable with District approval and the intent should be a high-quality and cost-effective design. (Substitutions of LED screens are not permitted.)
17. All equipment shall be provided and installed in accordance with government standards and guidelines for safety.
18. Contractor shall be in compliance with all applicable sections of the California Fire Code and California Code of Regulations.
19. Contractor shall immediately notify District Management of any hazardous conditions.
20. Contractor shall perform all work to meet safety regulations as established by National Electric Code and other enforcement agencies.

## C. VENUE DESCRIPTIONS, EQUIPMENT LISTS AND REQUIREMENTS

### 1. The Hangar Building

- a. The Hangar Building seats approximately 1,500 people in a conventional, arena flat seating-style, with additional standing room for 225 individuals.
- b. Contractor shall provide video equipment and personnel to support various community acts and presentations throughout the day, followed by a mid-level headliner band performance and video presentation at night. The nightly video presentation consists of a pyrotechnic display with coordinated musical, lighting and video accompaniment. This show takes place inside The Hangar as well as outside The Hangar Building in the Main Mall area each night of the OC Fair.
- c. Contractor shall provide a live production system and camera(s), as well as a playback system/server for the District's two (2) existing Christie Roadstar HD12K projectors/screen (projectors operated in parallel for increased brightness), as well as provide two (2) outdoor LED screens.
- d. During the annual OC Fair, the venue typically operates from 12:00 p.m. to 11:00 p.m., Wednesday through Friday, and from 11:00 a.m. to 11:00 p.m., Saturday and Sunday.
- e. The Hangar Building video system must bring the excitement of the on-stage show to the audience, inside The Hangar and outside on the Main Mall.
- f. Front of house (FOH) is in the rear of the audience section, approximately 100' from the stage lip. The video system control position is FOH. (See Part IX, Exhibit B.)
- g. Contractor shall provide a video system which utilizes a minimum of three (3) cameras, a video server and a computer as input sources. Camera locations include:
  - i. Camera #1 shall be located on FOH platform, and requires a professional-quality zoom lens.
  - ii. Camera #2 is a wired, handheld camera with a minimum 200' cable to be used near stage/onstage.
  - iii. The third camera is a robotic head, which shall be placed stage left or right for additional fixed stage and/or band shots.
- h. The Hangar Building video system requires the following capabilities:
  - i. Provide live feeds from cameras to District projectors, as well as outside LED screens. Format requirements are different between the systems, e.g. LED screens have a different aspect ratio/resolution than the District's projectors.
  - ii. The District's evening main mall show consists of audio, video, pyrotechnics and lighting leading into a live headline band. The show is played back on a Contractor-provided video server based on content provided by the District. Typically, two (2) channels of audio are required: one is show audio; one is time code for pyrotechnic synching. System should be capable of outputting up to two (2) independent video feeds, as District screens, LED screens left and right.
  - iii. Ability to simultaneously display any combination of still/playback graphics and/or live shots on all displays, as well as the ability to quickly and smoothly fade or switch between at least two (2) playback sources and/or between multiple live camera sources. Combinations are to be determined by the District.

- iv. The District requires District-specified graphic(s) to appear on the bottom portion of all displays at all times. Graphic(s) will be provided by the District. Contractor shall be responsible for implementing graphic overlay.
- v. Possess graphic software with which Contractor can create/manipulate basic video graphics (e.g. show time changes, logo manipulation, etc.).
- vi. Record video and audio to external Hard Drive or thumb drive
- i. The District's system requires two (2) HD-SDI feeds.
- j. Cameras should have the ability to track a high dynamic range of rapidly varying lighting conditions, as is typical for a stage environment, such that visible digital noise as well as over/under exposure do not occur.
- k. Contractor must provide multiple means of communication with the Video Director, from all camera and graphic/switching areas, as well as the FOH audio operator.
- l. The photograph below has been provided to illustrate the basic set-up. Contractor shall hang LED screens from a District-provided truss structure:



- m. Contractor shall rig video system according to the design included as Exhibit C. (See Part IX, Exhibits)

n. Prior to installation on District property, Contractor's system must be tested and determined to be free of any hum bars, dead/stuck pixels, and dead/non-functioning tiles. Consistent system grounding must be provided for all systems.

o. The Hangar Building Equipment List is below:

Hangar video design consists of the following elements. Bidder is responsible for providing a complete front end live video production system for driving the OC Fair's HD digital projectors. The list below is minimum; please provide cost effective solutions to enable a whole package. Contractor is responsible to ensure all fly hardware, power cabling, data cabling, power distribution, etc. necessary to ensure systems are whole and fully functional are supplied.

Included herein is a drawing of one of two LED video screens (See IX, Exhibit C)

<b>Quantity</b>		<b>The Hangar Building Equipment List</b> <i>(Deviations may be requested, with the exception of LED screens.)</i>
<b>LED SCREENS</b>		
(Package shall be inclusive of all fly hardware, power cabling, data cabling, power distribution, etc.)		
2		<b>Manufacturer:</b> ROE <b>Model:</b> Magic Cube 7H Black LED's <b>Weight:</b> 1,971 lbs <b>Dimensions:</b> 11.8'W x 19.69'H (480 x 800 Pixels) <b>Total Tiles Per Screen:</b> 60 <b>Pixel Pitch:</b> 7.5 mm
<b>LED IMAGE PROCESSING</b>		
(Package shall be inclusive of distribution amplifiers, power cabling, data cabling, power distribution, etc.)		
3		LED Image Processor(2 active, one backup)
2		Folsom Image Pro HD image scalers (or similar)
1		24" LCD Monitor resolution 1920x1080
<b>PPU (Rack Mounted)</b>		
1		HD Seamless Video Switcher, 8 inputs, 4 outputs, 1 DVI Multiviewer output, no more than one frame of signal delay
1		Waveform/Vectorscope
1		16x16 HD/SDI matrix router
1		Intercom system to service two camera operators, video director and video engineer
3		Clear-Com Communication Headsets
1		Furman Power Conditioner
6		Marshall 8" Color Monitors
2		AJA KiPro HD
1		Laptop with PowerPoint software for playback of client material including DVD's
2		HD Color monitors to display preview and program switcher outputs
2		Folsom Image Pro HD image scalers
1		Audio Distribution Amp
1		Video Distribution Amp for re-clocking
1		Ethernet Switch 16 Port
<b>CAMERAS</b>		
(Package shall be inclusive of all power cabling and data cabling)		
1		Sony Robotic Camera Head HD-SDI and Sony Robotic with joystick remote control, mic stand and adaptors to mount to a mic stand or truss
1		Triax based hand held HD camera with eyepiece viewfinder and 20:1 zoom lens
1		FOH, HD-SDI Camera with Studio Kit/Tripod minimum 66:1 studio lens, manual focus control, server zoom control, 7" color view finder, tripod and pan & tilt head
2		Triax cables at 50' length
2		Triax cables at 100' length

2	Triax cables at 300' length
1	Robo cam cable loom at 300' length with 2 BNC cables, 1 edision and 2 CAT 5 cables
2	Camera control units
2	Remote camera control units(for shading)
4	Sony Camera Chains
1	Canon HD 70:1 Long Lens
3	Cable Looms - 300'
<b>MEDIA SERVER</b>	
(Package shall be inclusive of all power cabling and data cabling)	
1	Catalyst System( 2 Catalyst media servers, 1 active, 1 backup)
2	HD Video Monitors
1	Image Pro HD image scaler
1	Keyboard, Mouse, KVM Switch
<b>VIDEO RECORDING RACK</b>	
2	AJA KiPro record decks, each with 500 GB portable hard drives
3	HD color reference monitors
1	H264 recorder with USB output
<b>AUDIO RACK</b>	
(Package shall be includsive of all power and audio cabling)	
1	Stereo XLR in/out, RCA input
1	Audio distribution amplifier to adjust record levels
<b>POWER</b>	
(Package shall be inclusive of all power cabling and data cabling)	
1	Camlock 3 Phase Distro
1	Banded five wire 4-0 camlok cable – 100'

## 2. Junior Livestock Auction

- a. The Junior Livestock Auction is a one (1)-day event held in the Livestock Show Ring.
- b. The Auction typically operates on a Saturday during the annual OC Fair from 8:00 a.m. to 5:00 p.m.
- c. Contractor shall install six (6) District-provided 42" LCD screens/HDMI video to District-provided circle truss(4 screens on truss, 2 screen on handrails).
- d. Contractor shall rotate three (3) pieces of content via switcher, including:
  - i. Lot Number Slide (computer HDMI)
  - ii. Handheld Camera
  - iii. Robo Camera
- e. Contractor shall record all footage to hard drive and connect audio from main PA system.
- f. The Junior Livestock Auction Equipment List is below. Contractor is responsible to ensure all power cabling, data cabling, audio, power distribution, etc. necessary to ensure systems are whole and fully functional are supplied.

Quantity	Junior Livestock Auction Equipment List (Deviations may be requested.)
<b>SDI CAMERA PACKAGE(all necessary cables to make system complete)</b>	
1	HD vision switcher with minimum 4 inputs, 2 SDI outputs, 1 DVI multi-viewer output
1	42-46: HD color monitor with ability to mount on table or two-pole stand
1	Two pole stand (for HD monitor if not table mounted) no higher than 72"
1	Sony HD hand held camcorder
1	HD robotic camera head with joystick remote control, mic stand and adaptors to mount to mic stand or truss.
1	Robocam cable loom at 150' length with 2 BNC cables, 1 edison cable and 2 CAT 5 cables
1	Camera cable loom at 150' length with 1 BNC and 1 edison cable
1	Audio distribution amplifier to adjust record levels
1	HDMI distribution amp, 1 input x 6 output
1	SDI to HDMI converter
1	Assortment of BNC cables in a variety of lengths(25', 50', 100', 150')
1	Assortment of HDMI cables in a variety of lengths (5x10', 2x 25')
2	AJA KiPro record decks, each with 500 GB portable hard drives
2	HD color reference monitors
1	H264 recorder with USB output

## **D. PERSONNEL SERVICES AND REQUIREMENTS**

### **1. General Requirements**

- a. Contractor shall provide qualified technicians/operators to set up, rig, operate and strike all video systems. These technicians must also be available at all times for technical, operational or supervisory assistance. Bidder shall include a flat fee for all personnel required to fulfill these services on the Financial Proposal Bid Form.
- b. All video personnel shall have experience with pop music stage shows and the understanding of this type of live, on the spot video production.
- c. It is expected that personnel will conduct themselves in a thoroughly professional manner at all times.
- d. Labor shall include all delivery, installation, operation, maintenance, teardown and removal services necessary to support each performance each day of the 23 current days of the annual OC Fair.
- e. The District will not be responsible for overtime charges. Contractor shall deploy sufficient labor resources to fulfill all delivery, installation and removal requirements. Contractor services performed outside of "regular" business hours or on Saturday(s) and Sunday(s) shall not result in additional charges of overtime to the District. There will be no exceptions.
- f. Technicians must be present for the initial video setup, all twenty-three (23) days of the Fair and the final video strike. Technicians must be present each day when the performers arrive and will remain onsite through the strike of each day or night event.
- g. The District desires Engineers/Technicians who have a minimum of five (5) years of experience in the industry.

### **2. Setup and Teardown Requirements**

- a. Typically, installation and teardown will occur during regular business days, Monday through Friday. However, services may be performed on Saturday(s) and Sunday(s), as dictated by the District's scheduling needs. Contractor must supply video personnel during setup/teardown or as specified by the District. It is anticipated setup and teardown will take place between the hours of 7:00 a.m. and 7:00 p.m.; however, actual business hours will be determined based on the daily performance schedule.
- b. Contractor shall be required to provide equipment and services for the annual OC Fair each July and August. Setup generally begins one (1) week prior to the event and the system should be loaded in, set up and checked out to the mutual satisfaction of the Contractor and District Management two (2) days prior to opening day of the Fair.
- c. For 2020, it is anticipated Contractor will begin setup on July 13, 2020, and shall have all equipment set up and operational by 5:00 p.m. on July 16, 2020, and ready for a full system/crew rehearsal that evening at 8:30pm(show time). Exact dates for 2020 are subject to change and performance dates for future OC Fairs will be provided by District Management as early as possible each year. Contractor will coordinate setup efforts with District Management. Contractor is expected to provide all necessary equipment, tools and personnel to set up and maintain systems, and all such costs shall be included in the bid.
- d. Teardown begins the day after the last performance. Contractor is allowed up to five (5) days for completion of teardown or as communicated by the District. Teardown shall begin no later than 9:00 a.m. the day following the final show. Contractor is to provide necessary equipment, tools and personnel to tear down systems and all such costs shall be included in the bid.

- e. The District will provide a list of personnel who are authorized to request services and/or provide instructions to Contractor. These authorized individuals shall be the only points of contact while installation and/or performance crew are on District grounds. Contractor shall not accept instructions from or convey information to anyone not listed.
- f. Equipment shall be visually examined by District personnel to confirm equipment has been clearly marked with Contractor's company name and/or logo and meets the requirements detailed in this RFP as well as the design plan for that OC Fair run. Photos provided by Contractor in response to this RFP shall be representative of all equipment used in the performance of these services for the duration of the contract term. Items not properly marked per Paragraph B.1 above will be rejected by the District and shall be immediately tagged or replaced by Contractor.
- g. Contractor shall maintain a load-in/loud-out log, or some other mutually agreed upon mechanism for accountability of inventory, which shall detail items and quantity brought onsite by Contractor. This log/mechanism shall be signed by the District representative who reviews said inventory and a copy shall be left with the District upon load-in/installation.

### **3. Show/Rehearsal Crew Requirements**

- a. Contractor shall, at minimum, provide personnel support for each venue as follows:
  - The Hangar Building:** One (1) Video Director, one (1) System Technician, and two (2) Camera Operators. The District may supply additional Camera Operators.
  - Junior Livestock Auction:** One (1) Video Director, One (1) System Technician, One (1) Camera Operator
- b. Contractor shall supply personnel to operate and maintain video system and cameras during all operational hours of the annual OC Fair. Contractor's personnel are to be onsite and ready to work at least one (1) hour prior to OC Fair opening. A typical workday begins at 9:00 a.m. and ends at midnight. Operators shall arrive one (1) hour prior to OC Fair opening each day. Operations cease at approximately 11:00 p.m. each performance night.
- c. Contractor's Video Director shall be experienced with shooting live stage music, and understand the requirements of pop music shows for rapid switching from artist to artist during solo parts along with the ability to capture the stage environment and portray it to the audience on all screens.
- d. Video Director shall be competent in playback shows involving multiple disciplines such as multiple video and/or projector displays, live play back, still play back, live cameras, and synching to lighting and pyrotechnic displays.
- e. Video Director shall provide technical support and expertise in terms of loading all OC Fair still/live content onto server, manipulating the various feeds to the three screens, and working with the different formats required for the three screens.
- f. Contractor shall be available for a full system/crew rehearsal the evening of July 16, 2020, at a time to be mutually determined by Contractor and the District.
- g. Contractor's personnel are required to be the same personnel throughout the run of the OC Fair, and there shall be no exceptions unless prior written approval is granted by District Management.
- h. Show/Rehearsal Crew shall be required to strike and set up various parts of the systems at different times, depending on schedule and nature of performance. Contractor's labor plan must allow for enough labor to set/strike the systems as required.

- i. Contractor shall provide experienced, qualified and responsible personnel to set up equipment, monitor and operate equipment according to stage performance needs, provide security for equipment and tear down equipment.
- j. Contractor's personnel shall adapt and be flexible to reasonable requests regarding video system operations and use, as determined appropriate by the District and/or made by traveling/touring personnel.

## **E. DEFINITIONS AND BIDDING REQUIREMENTS**

The above equipment lists identify the items most commonly utilized by the District. The District does not guarantee the minimum or maximum amount of equipment that will be required/used during the annual OC Fair. Bidder is responsible for a cost-effective and comprehensive video design. These equipment lists are included to outline the scope of requirements as substantiated by the variety of past performances (See Paragraph C.1 and C.2) Contractor shall use the estimated equipment lists as a basis that can easily change each performance night. Based upon Bidder's experience and the information contained herein, Bidder shall supply a video design plan and provide video equipment and production services appropriate for venues of this scope.

All equipment shall be substantially of the same specification and shall be capable of performing in substantially the same manner as the equipment listed. Each venue's equipment specification has been selected based on past requirements and equipment suitability. The brand names and model numbers listed below, as applicable, are provided as examples of the specifications acceptable to the District. The District will allow deviations from the below listed brands and/or models on condition that the deviations are equivalent in functionality and specification. Contractor shall submit a request for any/all brand/model substitutions from the below list and must receive approval from the District prior to utilization onsite. Contractor is responsible to ensure a complete and fully functional video package/system is provided.

Approval will be required from the District for any changes to the District's equipment list contained in this RFP (deviations of LED screens are not permitted under any circumstance). If Bidder wishes to propose alternate equipment as a substitution to equipment on the District provided equipment list, confirmation of acceptance or denial of such equipment may be obtained during the RFP process by submitting a question per the requirements detailed in Part II, Paragraph E.

After contract award, if the Contractor wishes to propose alternate equipment as a substitution to equipment on the District provided equipment list, approval must be requested in writing as part of Contractor's annual Video Design Proposal per Part VII, Paragraph C.2b

All costs for labor, transportation, and materials used to deliver, install, maintain and remove the equipment described in this RFP, as applicable, must be included in the labor/equipment pricing submitted in Bidder's Financial Proposal Bid Form. Contractor's services include any labor or materials not mentioned, but required to make the installation and removal whole, complete, safe, secure and compliant to all Federal, State, local government and OSHA regulations. Requirements including, but not limited to, California State approved fire extinguishers, all anchoring mechanisms, equipment safety lines, or any other items necessary to secure equipment to prevent tipping or collapse, must be included in the cost of the equipment. All costs shall include California sales and any other taxes or fees (explain in detail), if applicable.

The contracted "OC Fair" Equipment and Personnel Package rates on the Financial Proposal Bid Form shall represent an "all inclusive" cost and will cover the entire rental/service period for the annual OC Fair from installation and testing through final teardown.

**Bid – Equipment:** Bidder shall provide an "OC Fair" package price for the above anticipated equipment lists for the full twenty-three (23)-day run of the annual OC Fair for The Hangar Building and for one (1)-day of the annual OC Fair for the Junior Livestock Auction.

Contractor is responsible for ensuring a complete and fully functional video system is provided, and all appropriate and necessary costs have been considered and incorporated into the fixed pricing. This shall include, but not be limited to, items such as:

- A complete set of tools.
- All cables, connectors, feeders, etc. for power distribution.
- Rigging, motors, and lifts.
- Safe installation of equipment using lifelines, safety harnesses, fall arrest, truss ladders, etc. per OSHA requirements.
- Spare parts/systems.
- All other components required to make the system whole and complete.

**Bid - Labor:** Bidder shall provide a flat “OC Fair” package price for all personnel necessary to provide setup, operation, maintenance and teardown services for each venue based upon the scope of work contained herein for the entire run of the annual OC Fair.

---

## PART VI

---

### EVALUATION, SELECTION & SCORING PROCESS

Each proposal shall be evaluated for responsiveness to the District's needs as described in this RFP. This part describes the process the District will follow when evaluating and scoring proposals and awarding the contract, if any is awarded, and contains the exact scoring criteria to be used. During the evaluation and selection process, the Committee may wish to interview a Bidder for clarification purposes only. The Bidder will not be allowed to ask questions concerning other Bidders, but only to respond to clarification questions from the Committee. Proposals cannot be changed by the Bidder after the time and date designated for receipt.

#### A. EVALUATION AND SELECTION PROCESS

1. Following the deadline for receipt of proposals as stated in Part II, each proposal will be examined to determine if:
  - submittal (receipt) was by the deadline time and date, and
  - the physical format requirements were met.

*This is not a public review.*

2. Proposals that meet the submittal format requirements, as stated in the previous paragraph, will be submitted to the Committee for:
  - review of the proposal,
  - confirmation the information is presented in the format required by the RFP, and
  - that all required documentation is included and correct.

Proposals that do not present the information in the format required may be rejected as non-responsive.

*This is not a public review.*

3. The District reserves the right to verify any references and employment experiences referenced or disclosed in this proposal or to ascertain the accuracy of information presented. Misinformation or inaccuracies are grounds for disqualification or receipt of a lower score.
4. The Committee will evaluate each proposal that meets the format requirements of preceding paragraph two, and assign points for the proposal.

*This is not a public review.*

5. The Committee may request interviews of the Bidders for clarification of proposals. Following any interviews, the proposals may be re-scored.

*This is not a public review.*

6. Small Business Bidders, who have included in their proposal a copy of their Small Business Certification, shall be granted a preference of five percent (5%) and SB/DVBE Incentive will be given, where applicable and up to 5%. The "Financial Proposal Bid Forms" will be used to determine the not to exceed amount of the contract.
7. To obtain the average score for each proposal, the total points of all reviewers will be added and divided by the number of Committee members.

8. In the event of a tie in determining the successful Bidder, the tie will be broken by a toss of a coin by a member of the Committee and in the presence of authorized representatives of the tied Bidders.
9. All Bidders will be notified of the results.

## **B. SCORING PROCESS**

All responsive proposals will be evaluated using the following weighted scoring method. A maximum of one hundred (100) total points is possible. The proposal will be scored according to the quality of the response, both physical and interpretive, for the following criteria. The Bidder who receives the highest score will be awarded the contract.

The Committee reserves the right to visit a qualified Bidder's place of business for an onsite inspection of the operation before the final scoring process is completed. The Committee reserves the right to visit a site presently being serviced by qualified Bidder before final scoring process is completed.

Scoring categories correlate to the items found in Part VII – Mandatory Format and Content Requirements, Sections C and D. Scoring shall be based upon the quality and applicability of the response for each category.

		<b>MAXIMUM POINTS</b>
<b>1.</b>	<b>Company History and Personnel.....</b>	<b>12</b>
a.-b.	History and scale of Bidder's organization; submit organization chart.....	(5)
c.	Background and relevance of professional experience and qualifications of Bidder and Bidder's executive management team, including intended key personnel.....	(5)
d.-e.	Description of personnel policies and safety programs; submit Employee Handbook and Grooming Standards.....	(2)
<b>2.</b>	<b>Equipment and Supplies.....</b>	<b>11</b>
a.-b.	Provide a general statement as to Bidder's ownership of the equipment needed to fulfill the scope of work and if any equipment must be purchased or rented; supply a complete, detailed list of Bidder's inventory, including the total quantities and details for equipment requested in this RFP; for each item, indicate ownership of equipment/supplies, including a breakout of owned vs. rented; describe quality and condition of proposed equipment/supplies.....	(7)
c.	Submit high-quality color photographs of specified equipment.....	(4)
<b>3.</b>	<b>Design and Technical Competence.....</b>	<b>15</b>
a.-b.	Submit detailed design drawings, block diagrams, and detailed descriptive narratives highlighting Bidder's understanding of the District's venue requirements.....	(15)
<b>4.</b>	<b>Experience and Ability to Perform.....</b>	<b>32</b>
a.-c.	Description of prior experience; list projects Bidder has completed within the past five (5) years that meet all required criteria.....	(8)
d.	Four (4) Letters of Recommendation from clients serviced by Bidder. Letters must not be more than one (1) year old.....	(3)
e.	Operations plan describing how Bidder will manage the District's deadlines, scheduling needs and expectations.....	(8)
f.	Provide an explanation and backup equipment list detailing what preventative measures Bidder will take to ensure system and/or component failures do not occur.....	(8)
g.	Describe Bidder's ability to use ingenuity and/or innovation to solve a complex video problem.....	(3)
h.-i.	Statement describing the source and amount of financing required by the Bidder to fulfill the terms of the agreement. If all financing is to be funded solely by the Bidder, this shall be stated; reference letters from financial institutions.....	(1)

j.	Insurance coverage and ability to obtain required coverage.....	(1)
<b>5. Financial Proposal Bid Form.....</b>		<b>30</b>
	Bidder will complete Financial Proposal Bid Form, Part IX - Forms, and include a print and electronic copy with the proposal.....	(30)
<b>TOTAL POSSIBLE POINTS.....</b>		<b>100</b>

---

---

---

## PART VII

---

### MANDATORY FORMAT AND CONTENT REQUIREMENTS

#### A. INTRODUCTION

This part provides instructions to the Bidder regarding the mandatory proposal format and content requirements. The Bidder must remember that:

- All bids submitted must follow the proposal format instructions;
- All information must be presented in the order and the manner requested;
- All questions must be answered; and
- All requested data must be supplied.

Proposals not following the required format will be deemed non-responsive and will be rejected.

#### B. PROPOSAL FORMAT AND CONTENT

Each proposal to be prepared as one (1) document and send via wetransfer.

Information in the proposal is to be provided in the order requested beginning with the cover letter page. Each page is to be numbered at the bottom, starting with the number 1, all pages should be 8½ x 11 inch paper, and all narrative portions of the proposal should be typed.

The first page must be a signed cover letter on the letterhead of the Bidder and contain the following statement verbatim:

*“Submission of this proposal signifies that all terms, conditions, requirements, protest procedures, performance measures and instructions concerning the award of the RFP #: HV-05-20 to which this proposal responds, have been read and understood. Further, in signing this letter, as the authorized representative of the submitting Bidder, it is expressly agreed by the Bidder that failure to have provided accurate and truthful information in this proposal or any deviation from any requirement or performance measure stated in the RFP shall constitute grounds for rejection of this proposal. And further, Bidder agrees that if the submitted proposal is not in the format of the RFP, Bidder’s proposal will be deemed non-responsive.”*

The person's name should be printed clearly above the signature line and dated. If Bidder fails to submit this document, and it is not signed and dated, the proposal will be rejected as being non-responsive.

***INCLUDE IN YOUR BID PACKAGE THE FOLLOWING IN ADDITION TO ALL OTHER REQUIREMENTS WHERE APPLICABLE IN THE RFP:***

1. Cover Letter (With required verbiage)
2. Technical Proposal
3. Financial Proposal Bid Form (Completed, signed, and dated)
4. Bidder/Contractor Status Form (Completed, signed, and dated)
5. Bidder Declaration GSPD-05-105 (Completed, signed, and dated)
6. OCFEC Procedures Form (Completed, signed, and dated)
7. Darfur Contracting Act Attachment (Select one option)
8. Iran Contracting Act Verification (Select one option and completed)
9. If Bidder is claiming the Small Business Preference (Certification print from and include the form <https://caleprocure.ca.gov/pages/PublicSearch/supplier-search.aspx>)

10. If Bidder is claiming DVBE Incentive, Complete the DVBE documentation form(s) and include, Disabled Veteran Business Enterprise Declarations, STD 843, (See Part II)  
<https://www.documents.dgs.ca.gov/dgs/fmc/pdf/std843.pdf>

## C. TECHNICAL PROPOSAL

Each Bidder shall submit, for the purposes of proposal evaluation, all of the following information, as available, in the order listed below. All information submitted may pertain to the proposing company itself or to principal officers of the company. If any subcontractors are to be used to fulfill this contract, submit applicable information as well.

Bidder must submit sufficient documentation to determine that their company can meet the contract requirements. All responses must be provided in narrative detail, except as requested differently.

### 1. Company History and Personnel

- a. Provide an overview of the Bidder's company history, including years in business, location(s), total number of staff and other key elements of business operations.
- b. Describe background and professional experience of Bidder's management team.
- c. Attach an organization chart of the proposing company, including the personnel that would be assigned to this contract. Provide a listing of the key staff who will supervise the contract, detailing the qualifications and responsibilities of those key members.
- d. Describe and include any applicable personnel policies and training materials, including safety programs and customer service education. Provide commentary on safety record and programs. Submit Employee Handbook and Grooming Standards.
- e. Operations plan describing how Bidder will manage the District's deadlines, scheduling needs and expectations.

### 2. Equipment and Supplies

- a. State if Bidder can fulfill the requirements of this RFP with Bidder's own equipment. If Bidder cannot meet the requirements of this RFP with Bidder's own equipment, describe how Bidder will procure, either by purchase or rental, the items that are not owned by Bidder.
- b. Provide a full system list of equipment and supplies that will be utilized in the implementation of this contract for each of the following venues: **The Hangar Building and Junior Livestock Auction**, identifying, explaining and justifying any deviations from or additions to the equipment utilized in previous years. Include a detailed narrative of the overall video system (house and monitors) for all venues required. For each item, indicate the following:
  - i. Total quantities and details for equipment/supplies owned and/or maintained by Bidder;
  - ii. State if the equipment/supplies are **owned** by Bidder and specify the **portion owned**. Note: Ownership of equipment is preferred and will receive higher scoring;
  - iii. For equipment/supplies **not owned** by Bidder, state if Bidder will purchase the items needed or rent the items needed;
  - iv. Manufacturer/brand name and model/model number; and
  - v. Describe the condition and quality of equipment/supplies.
- c. Submithigh-quality color photographs of the following equipment installed by Bidder and representative of the quality the District will expect and hold Bidder accountable to if awarded the contract, as referenced on the Financial Proposal Bid Form (see Part IX – Forms):

- i. Outdoor LED Screen – Submit photo(s) of installed video equipment.

### **3. Design and Technical Competence**

- a-b. Submit detailed design drawings, block diagrams, and detailed descriptive narratives highlighting Bidder's understanding of the District's venue requirements

### **4. Experience and Ability to Perform**

- a. Provide a list of all clients such as fairs, festivals, or concert series which have a **minimum event attendance of 800,000, and five (5) or more consecutive days of performances in multiple locations**, where the Bidder has satisfactorily performed similar services within the last five (5) years and for whom Bidder has been contracted for a continuous period of no less than two (2) consecutive years. At least one (1) shall reflect work performed in 2018 and/or 2019.
- b. Bidder may substitute major broadcast event experience in which similar equipment and services were supplied for a minimum of three (3) consecutive years for the requirements listed in (4.a) above, provided that Bidder's experience included at least one (1) complete video production package driving HD projection system(s) and associated equipment on an ongoing basis.
- c. In the body of Bidder's narrative proposal, utilize the following format in sequential numbering (Client 1, Client 2, Client 3, etc.) as a guideline to ensure all of the below information is listed for the clients that meet the criteria listed above:

#### **CLIENT 1**

**Name of Client:**

**Street Address:**

**City, State, Zip Code:**

**Contact Person:**

**Telephone Number:**

**Email Address:**

**Total Years of Service to Client:**

**Date Service Began:**

**Date Service Ended:**

**Size of Venue (Facility and Grounds):**

**Schedule/Frequency of Service (Daily, Monthly, Annually, etc.):**

**For Each Event Supported, List:**

**- Number of Days**

**- Number of Attendees**

**- Number of Concert Performances**

**Period of Time between Setup & Teardown** (between concerts, from initial installation to end of event):

**Detailed Description of Scope, Size and Nature of Services Provided, Including**

**Photographs:** (provide any additional information to justify the relevance of this experience to the requirements contained in this RFP; use as much space as necessary)

- d. Submit four (4) Letters of Recommendation, written within the last twelve (12) months, from facility managers who have contracted Bidder's services within the last two (2) years. Two (2) letters must meet the criteria listed in Paragraph 4.a. above. Letters shall be dated, signed and must provide detailed information regarding the services provided for the referring clients, which indicate:

- i. Name of company;
- ii. Date of letter;
- iii. Timeframe of services performed;
- iv. Level of completion of contracted duties;
- v. Personnel reliability, quality, performance of duties;
- vi. Ability to meet deadlines and maintain schedules; and
- vii. Full contact information for the reference, including name and title of the author, address and phone number.

Letters failing to include **ALL** details requested above may result in a lower score.

- e. Include a detailed Operations Plan of how Bidder will complete work effectively and efficiently while meeting the District's deadlines, scheduling needs, quality requirements, and expectations. In the Operations Plan, provide narrative and sample schedule, if applicable, describing Bidder's:
  - i. Overall video design plan, including project/performance, equipment and resource management, with specific emphasis on maximizing efficiency, quality, and productivity;
  - ii. Communication efforts and working relationships with District Staff and touring personnel to ensure cooperative interaction;
  - iii. Staffing plan which addresses all of the components required in this RFP, including set-up, testing, monitoring and teardown; and
  - iv. Emergency preparedness plan in case of electrical fire or other crisis.
- f. Uninterrupted system functionality is vital in Bidder's fulfillment of the services described herein. Provide an explanation of what preventative measures Bidder will take to ensure system and/or component failures do not occur in the fulfillment of services to the District. In the event a system and/or component failure occurs, describe the actions Bidder will take to immediately mitigate the failure to ensure no visible/negative impact to the guest experience. Be sure to include an action plan, timeline and backup equipment list (including quantities) Bidder intends to implement/supply to resolve any issues. Please provide this for each venue as described in this RFP (The Hangar Building and Junior Livestock Auction).
- g. Provide three (3) examples where Bidder used training, ingenuity and/or innovation to solve a complex problem. The District is interested in examples which relate to an artist's performance or touring production personnel, and would appreciate at least one (1) example related to Bidder's experience in responding to a hazardous emergency situation where audience and/or production staff safety was impacted, if such situation has been experienced.
- h. Describe the source and amount of financing required, if any, by the Bidder to fulfill the terms of the agreement. If all financing is to be funded solely by the Bidder, this shall be stated.
- i. Submit letters from at least three (3) different financial references (banks, subcontractors, major suppliers, etc.) that Bidder has done business with during the last two (2) years. Ensure letters are dated and full contact information for the references is listed in the letter, including name and title of the author, address, phone number and email address.
- j. Submit proof of insurance coverage in the form of a Certificate of Insurance for Bidder's current business operations. Also, provide a commitment from Bidder's insurance carrier stating Bidder's ability to provide the additional insured endorsement upon award of contract (see Part IX – Forms, Exhibit E – Insurance Requirements).

## D. FINANCIAL PROPOSAL

The Financial Proposal Bid Forms will be used to determine the “not to exceed” amount of the contract. Each Bidder shall submit a completed and signed form and include it as specified

The form has been posted along with this RFP on the District’s website in an editable Microsoft Excel spreadsheet format. Any Bidder that does not use and submit the provided and completed Microsoft Excel spreadsheet shall be deemed non-responsive.

---

## PART VIII

---

### **ADDITIONAL CONTRACT TERMS & CONDITIONS**

These terms and conditions are in addition to those contained in the CCC-4/17 Certification, GTC 4/17 General Terms and Conditions, Insurance Requirements, and Additional Contract Terms and Conditions which will be made a part of the contract.

#### **1. Authorized Representative**

Contractor must maintain one (1) or more English speaking representatives who are authorized to take immediate action and make requested adjustments and/or changes as required by District Management. This person must be identified to the District as the Contractor's authorized representative.

#### **2. Phone Numbers**

Contractor shall provide the District with phone numbers for their authorized representative(s) and with a 24-hour "On Call" phone number for emergencies.

#### **3. Vehicle Utility Carts**

Contractor may provide utility carts for employees, if necessary, to complete Scope of Work. Carts are not permitted to park in front of buildings or in pathways blocking pedestrian access points. Drivers shall possess a valid driver's license and be 18 years of age or older and abide by all applicable local, State and Federal laws related to cart safety.

Weather protection of equipment is the responsibility of the District.

#### **4. Venue Clean-Up**

Contractor shall provide detailed cleaning of venues prior to and after each event. This includes pick-up of all ground trash and blowing, inside and outside the perimeter of the venues. Contractor shall pressure wash entire venue as needed and upon District approval, using hot water and proper chemicals to remove gum spots and spills. Contractor shall empty all trash receptacles, replace sleeves, and re-line trash cans, including the perimeter of the venues. Contractor shall meet with District's Event Operations Supervisor and Event Services Coordinator prior to and after cleaning of all facility venues. Contractor shall provide touch-up crew prior to event gates opening to the public as needed at venue for touch-up seat cleaning. Ground/floor drains must be observed for smell and build up, and cleaned prior to and after each event. Contractor shall exchange out 2-cubic yard dumpsters in the venue and provide count of exchanged dumpsters to the District. Electric carts will not be permitted in the event zone. Exchanges will be required to be performed manually.

#### **5. Events**

The District's Event Services Department shall provide a current calendar of events (via email) for Contractor. Contractor or Contractor's representative will communicate with the District's Event Operations Department on a weekly basis for any updates and/or changes. Contractor shall schedule operators so as not to interfere with other events. There may be reduced or additional dates that need service for interim events depending on the District's event schedule. These additional dates will be scheduled through the District's Event Operations Department.

#### **6. Staffing and Uniforms**

Contractor shall provide employees who are able to speak and understand basic English to effectively respond to customer questions. Contractor or Contractor's representative shall make daily inspections of premises each day staff is on site. During the OC Fair, Contractor will report at

7:00 a.m., 3:30 p.m. and 11:00 p.m. Contractor shall have each and every crew report to the District's OC Fair Event Operations Manager at the start of each shift. Contractor will provide a management representative at weekly staff meeting during the annual OC Fair. During interim events, crew is to report to the District's Event Operations Supervisor before commencing shift.

Contractor will ensure employees take their break at a set location. Employees are not permitted to eat at work areas or consume food while pushing gray trash dumpsters for health and safety reasons.

Assigned personnel will wear matching uniform shirts with Contractor's company name and logo, and uniform pants. Uniform shirts must have sleeves and be worn with the tails or shirt ends tucked in to the uniform pants. Pants may not be sagging. If a hat is worn, it must have the Contractor's company name and/or logo. Contractor's company name, logo, and employee's name on the uniform shirt must be visible. Uniforms must be cleaned, properly laundered and pressed. Contractor shall provide the District with a sample of their uniform when request. Uniform samples may be picked up or returned upon completion of the award process at Contractor's expense.

## **7. Personnel Policy**

All Contractor employees must receive an orientation on the duties they will be required to perform, safety training to ensure employees working with chemicals are familiar with Material Safety Data Sheets (MSDSs), and harassment training (prior to working). In addition, ongoing customer service training will be required during the term of this contract to educate current employees and new hires. Contractor is required to supply all required training and a schedule of planned training shall be provided to the District at the beginning of every quarter in January, April, July and October. All employees will be issued an OC Fair & Event Center "Contractor" photo identification badge annually. Identification badges must be worn at all times while on the property; when entering and while working on the grounds. Badges will have the name visible and worn on the upper right or left torso. All badges must be returned from terminated employees. All other employee badges must be returned on Friday following the end of the OC Fair. All employees must abide by the rules and regulations stated in the Employee Handbook provided by the District.

## **8. Gratuities**

Contractor is prohibited from offering any gift or gratuity to employees and/or officers of the 32nd District Agricultural Association, as employees and officers are not permitted to accept them under any circumstances. Contractor and/or Contractor's employees shall not solicit or accept any gifts. This includes cash, tickets, food, drinks, merchandise, or any other items from District staff, promoters and/or vendors to perform the functions detailed in this agreement. Any violations of this policy may result in the dismissal of the employee and a performance violation notice issued to the Contractor.

## **9. Licenses, Permits and Certifications**

Contractor shall be an individual or firm licensed to do business in California and shall obtain at his/her expense all license(s), permit(s) and certification(s) required by law or as part of this contract for accomplishing any work required in connection with this agreement. In the event any license(s), permit(s) or certification(s) expire at any time during the term of this contract, Contractor agrees to provide agency a copy of the renewed license(s), permit(s) or certification(s) within thirty (30) days following the expiration date.

In the event the Contractor fails to keep in effect at all times all required license(s), permit(s), and certification(s), the District may, in addition to any other remedies it may have, terminate this contract upon occurrence of such event.

## **10. Site Access**

District shall allow Contractor access to the District's property as needed. If access is required during annual OC Fair hours, the District will provide necessary admission and parking credentials for the employees performing in service of the contract.

#### **11. Insurance**

Proof of insurance that meet the requirements of the State (see attached Insurance Requirements, page 67) must be made available to the District within fifteen (15) days of contract award. Failure to do so could result in termination of said contract.

#### **12. Work Permit Law**

If Contractor employs youth under the age of eighteen (18) years, he/she is required by law to see that each such employee holds a valid work permit. Contractor is further required to adhere to all applicable child labor laws.

#### **13. Uniforms and Badges**

Contractor's employees shall be at all times neatly and cleanly uniformed and must meet reasonable prescribed grooming guidelines and appearance standards.

The District requires Contractor's employees to wear badges, identification cards, and/or credentials in a clearly visible location (per attached procedure) while Contractor's employees are on the District's premises. Contractor personnel will be issued an OC Fair & Event Center "Contractor" photo identification badge annually. Identification badges must be worn at all times while on the property, when entering and while working on the grounds. Badges shall have the name visible and worn on the upper right or left torso. Badges are specific to each person and are non-transferable. All badges must be returned from terminated employees. All employees must abide by the rules and regulations stated in the Employee Handbook provided by the District.

#### **14. Personnel**

All Contractor employees are employees of the Contractor and not the District. No agent, servant or employee of the Contractor will under any circumstances be deemed an agent, servant or employee of the District.

The District reserves the sole absolute right to determine, at its discretion, that any person or agent used by Contractor in the performance of the contract shall be excluded from such performance on the grounds that his or her appearance or conduct is detrimental to the District's operation. Determination of these matters by District Management shall be final.

#### **15. Potential Subcontractors/Independent Contractors**

Nothing contained in the ensuing Agreement or otherwise shall create any contractual relation between the District and any subcontractors/independent contractors, and no subcontract shall relieve the Contractor of his/her responsibilities and obligations contained herein. The Contractor agrees to be as fully responsible to the District for the acts and omissions of its subcontractors and of persons either directly or indirectly employed by any of them as it is for the acts and omissions of persons directly employed by the Contractor.

The Contractor's obligation to pay its subcontractors/independent contractors is an independent obligation from the District's obligation to make payments to the Contractor. As a result, the District shall have no obligation to pay or to enforce the payment of any monies to any subcontractor/independent contractor.

#### **16. Suppliers**

Nothing contained in the ensuing Agreement or otherwise shall create any contractual relation between the District and any suppliers.

The Contractor agrees to be as fully responsible to the District for the acts and omissions of its suppliers and of persons either directly or indirectly employed by any of them as it is for the acts and omissions of persons directly employed by the Contractor. The Contractor's obligation to pay its suppliers is an independent obligation from the District's obligation to make payments to the Contractor. As a result, the District shall have no obligation to pay or to enforce the payment of any monies to any supplier.

## **17. Subcontracting**

Subcontracting of goods or services must be approved in writing, by the District.

## **18. Fire Regulations**

All fire regulations as prescribed by the State Fire Marshal must be strictly observed as detailed by District Safety & Security.

## **19. Travel, Transportation and Accommodations**

Contractor is responsible for all necessary travel, fuel, transportation and housing accommodation fees.

## **20. Invoices**

Invoices shall be submitted upon completion of services rendered to the District.

All invoices must contain Contractor's invoice number, District-issued Purchase Order (PO) number, detailed work logs and hours by Service Type for the labor required to fulfill these services.

Contractor shall send invoices and any supporting documentation via [AP@ocfair.com](mailto:AP@ocfair.com) (the District's preferred mechanism) or mail to OC Fair & Event Center, Attn: Accounts Payable, 88 Fair Drive, Costa Mesa, CA 92626.

Upon contract award and throughout the duration of the contract, Contractor shall work with the District to ensure invoicing needs are continually met.

## **21. Payment**

Payments to the Contractor will be made by the 32<sup>nd</sup> District Agricultural Association and paid in full within 30 days upon satisfactory completion of each event and receipt of proper invoice.

## **22. Pricing/Financial Proposal Bid Form**

The Financial Proposal Bid Forms will be used to develop the "not to exceed" amount of the contract. The estimated quantities provided are based upon historical experience and anticipated future needs, and may change depending upon actual needs/usage. Billing/invoicing will be determined by multiplying actual usage by the Service Type rate as entered on the Financial Proposal Bid Forms.

The District may elect to add a contingency line item to accommodate specifications within the scope of the effort, if approved by the District, during the implementation of this contract.

## **23. Megan's Law Screening**

All of Contractor's employees, agents, servants, volunteers, independent contractors and/or employees, agents, servants, volunteers, independent contractors of Contractor's subcontractors who will be performing job related duties on District premises must pass background checks under "Megan's Law" as required by the District's current Megan's Law policy (and as that policy may be amended by the District from time to time), and any other reasonable background checks that may be required by the District as a result of policies adopted by the District's Board of Directors. Contractor will certify in writing that they have conducted the required screening and will indemnify the District for any negligence arising out of or connected with their obligations pertaining to the required screening. Contractor shall not be held liable for the lack of or inaccuracies in reporting made available by the states. A full, true and correct copy of the District's current Megan's Law policy is attached.

#### **24. Right to Replace/Dismiss**

Contractor's onsite personnel are subject to approval of the District during the entire term of contracted services. The District has the right, in accordance with applicable law, to require replacement of Contractor's onsite personnel or any member of Contractor's onsite personnel.

If at any time the District determines that any employee, agent or officer of Contractor, or of Contractor's permitted subcontractors, is in violation of District policies regarding harassment, discrimination or offensive behavior or Megan's Law, or fails to meet the District's safety and customer service standards, the District may notify Contractor verbally and/or in writing. Contractor will promptly correct the behavior, performance or condition giving rise to the notification described herein to the satisfaction of the District. If Contractor fails to correct the behavior, performance or condition giving rise to the notification described herein, the District may demand that Contractor (or Contractor's subcontractor, as the case may be) cease using said employee at the District's facilities and Contractor (or Contractor's subcontractor, as the case may be) will promptly comply with such request. If the District requests replacement of onsite personnel or any of its members, Contractor must furnish a replacement immediately or as otherwise determined necessary by the District. Nothing contained in this paragraph shall obligate the District to monitor the behavior of Contractor's employees or of Contractor's subcontractor's employees. The District retains the right to review the resumes of all Contractor personnel and confirm compliance to the requirements set forth in this RFP.

#### **25. Gratuities**

Contractor is prohibited from offering any gift or gratuity to employees and/or officers of the 32<sup>nd</sup> District Agricultural Association, as employees and officers are not permitted to accept them under any circumstances. Contractor and/or Contractor's employees shall not solicit or accept any gifts. This includes cash, tickets, food, drinks, merchandise or any other items from District staff, promoters and/or vendors to perform the functions detailed in this agreement. Any violations of this policy may result in the dismissal of the employee and a performance violation notice issued to the Contractor.

#### **26. Evaluation of Contractor Performance**

Contractor will be evaluated on their performance, including, but not limited to, Contractor's record of conforming to contract requirements and to standards of good workmanship; Contractor's record of forecasting and controlling costs; Contractor's adherence to contract schedules, including the administrative aspects of performance; Contractor's history of reasonable and cooperative behavior and commitment to customer satisfaction; Contractor's record of integrity and business ethics, and generally, Contractor's business-like concern for the interest of the District and its customers.

Contractor shall work with District staff to ensure contract compliance, whether by phone, email or in-person meetings, as determined necessary by the District. The District retains the right to notify Contractor of any performance issues at any time for the duration of the contract term. Notification

will be provided in writing to Contractor, whereupon Contractor shall have five (5) days to respond to the District's request for compliance. Unless mutually agreed upon otherwise, performance issues shall be corrected within fifteen (15) days of District's notification to Contractor.

Failure to supply equipment and/or personnel as required may result in a notice of default and/or an adjustment to the fees charged for equipment and/or labor.

Contractor may be disqualified from potential bidding opportunities if the District deems Contractor as unresponsive to repeated requests for corrective action.

## **27. Non-Exclusive Agreement**

Contractor understands and agrees that this is a non-exclusive agreement. The District may hire other contractors for work/product of a similar or identical nature.

## **28. Termination**

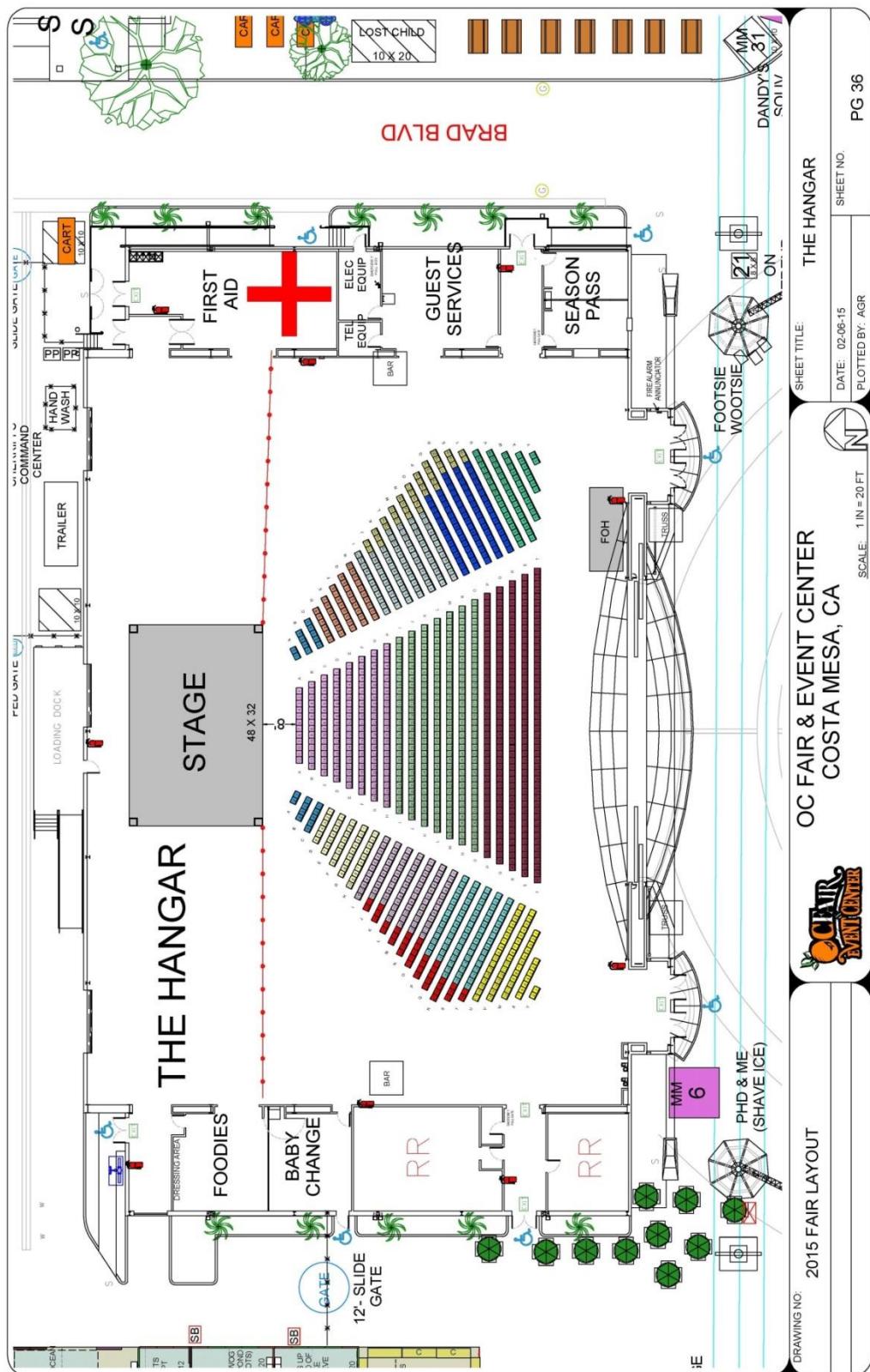
The District reserves the right to terminate any contract at any time with or without cause by giving the Contractor notice in writing at least thirty (30) days prior to the date when such termination shall become effective. Such termination shall relieve the District of further payment, obligations and/or performances required in the terms of the contract.

**\* Note – OCFEC WILL NOT BE RESPONSIBLE FOR LOSS OR DAMAGE, EXPENSES OR CHARGES INCURRED BY A BIDDER IN PREPARING OR SUBMITTING A PROPOSAL, NOR IN PROVIDING ANY ADDITIONAL INFORMATION CONSIDERED NECESSARY BY OCFEC FOR THE EVALUATIONS OF PROPOSALS.**

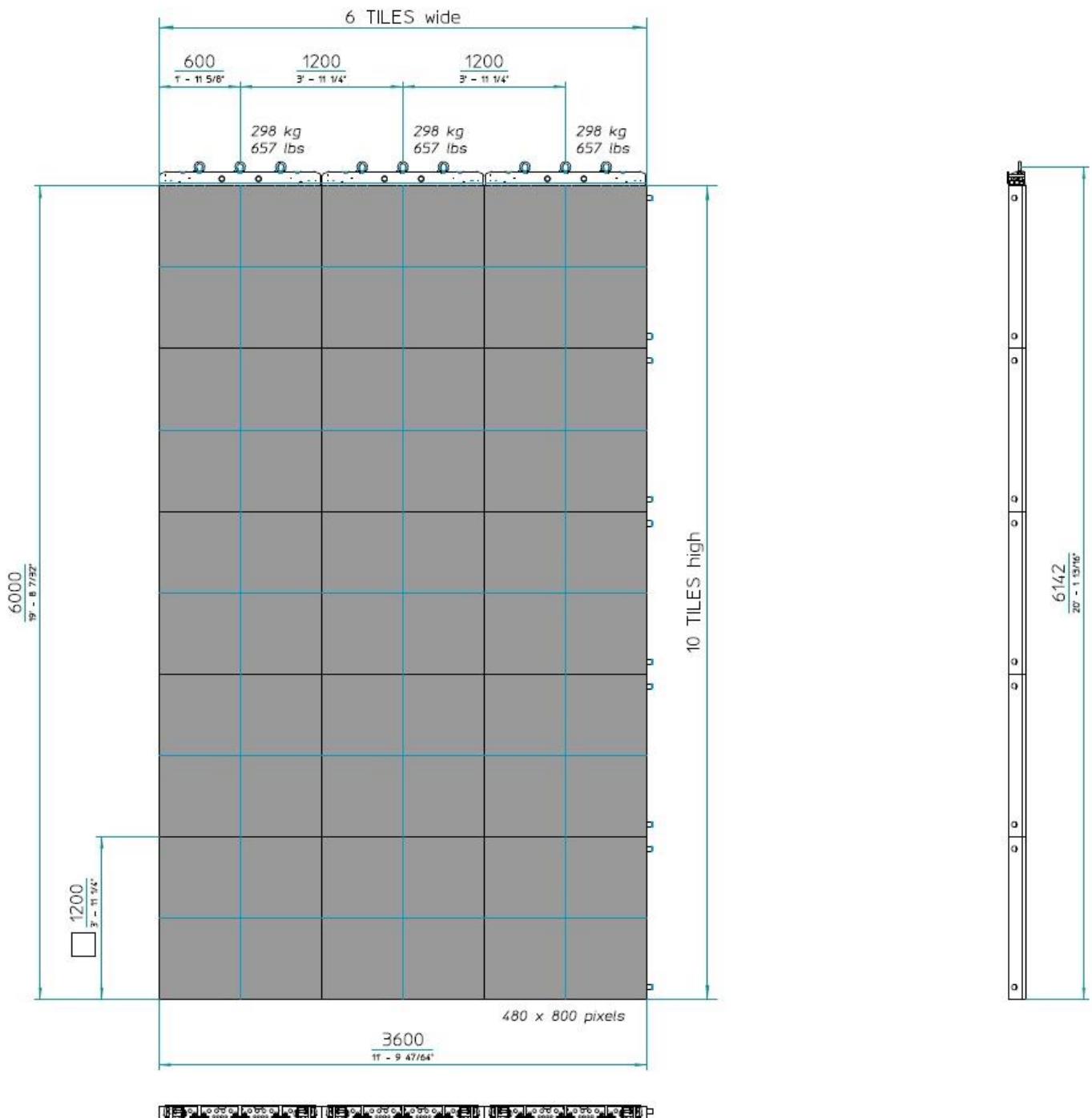
**PART IX**  
**EXHIBITS A THROUGH C**  
**EXHIBIT A**  
**FACILITY MAP**



**EXHIBIT B**  
**HANGAR BUILDING PLAN VIEW**



**EXHIBIT C**  
**THE HANGAR BUILDING**  
**LED VIDEO SCREEN SYSTEM DESIGN AND RIGGING DETAIL**



---

## PART X

---

### FORMS SECTION

---

#### Overview Checklist

##### **A. FORMS MUST BE COMPLETED AND SUBMITTED BY BIDDER (MANDATORY)**

1. Cover Letter (With required verbiage)
2. Technical Proposal
3. Financial Proposal Bid Forms (Completed, signed, and dated)
4. Bidder/Contractor Status Form (Completed, signed, and dated)
5. Bidder Declaration GSPD-05-105 (Completed, signed, and dated)
6. OCFEC Procedures Form (Completed, signed, and dated)
7. Darfur Contracting Act Attachment (Select one of three options)
8. Iran Contracting Act Verification (Completed one of two options, signed, dated)
9. If Bidder is claiming the Small Business Preference (Certification print from and include the form <https://caleprocure.ca.gov/pages/PublicSearch/supplier-search.aspx> )
10. If Bidder is claiming DVBE Incentive, Complete the DVBE documentation form(s) and include, Disabled Veteran Business Enterprise Declarations, STD 843, (See Part II)  
<https://www.documents.dgs.ca.gov/dgs/fmc/pdf/std843.pdf>

##### **B. DOCUMENTS TO BE COMPLETED BY DISTRICT**

- Notice of Proposed Award, after proposed awardee is determined

##### **C. DOCUMENTS THAT ARE PART OF THE CONTRACT TO BE AWARDED**

- Std. 213, Standard Agreement
- Scope of Work
- Payment Provision
- GTC 4/17 General Terms and Conditions
- CCC-4/17 Certification, Special Terms and Conditions
- Insurance Requirements
- Megan's Law Screening
- Uniform
- Additional Contract Terms and Conditions

**SECTION A – TO BE COMPLETED BY BIDDER**

## Form A-1: COVER LETTER

The first page must be a signed cover letter on the letterhead of the Bidder and contain the following statement verbatim:

*"Submission of this proposal signifies that all terms, conditions, requirements, protest procedures, performance measures and instructions concerning the award of the RFP #: **HV-05-20** to which this proposal responds, have been read and understood. Further, in signing this letter, as the authorized representative of the submitting Bidder, it is expressly agreed by the Bidder that failure to have provided accurate and truthful information in this proposal or any deviation from any requirement or performance measure stated in the RFP shall constitute grounds for rejection of this proposal. And further, Bidder agrees that if the submitted proposal is not in the format of the RFP, Bidder's proposal will be deemed non-responsive."*

## **Form A-2: TECHNICAL PROPOSAL**

**Form A-3 FINANCIAL PROPOSAL BID FORM**

**RFP # HV-05-20**

Page 1 of 2

**ADDENDUM(S) ACKNOWLEDGEMENT:** Be sure to print name on the space provided in the Excel Spreadsheet under Addendums Acknowledgement

**The “Financial Proposal Bid Form” will be used to determine the “not to exceed” amount of the contract. The District only to be billed for actual services provided.**

The price quote shall be inclusive of all wages, allowances, supervision, insurance(s), material, labor, taxes, emission, certificate, license, meal reimbursements, equipment, delivery, clean up, transportation, fuel, emission, or any other related services required. The District shall not be billed for any costs that were not specifically included in the contract.

Any modification at the site that resulted in price change shall be pre-approved by the District Contract Representative.

**The “Financial Proposal Bid Form” will be used to determine the “not to exceed” amount of the contract. District only to be billed for actual services provided.**

**DO NOT MODIFY THE FORMAT**

**THE EXCEL SPREADSHEET IS  
CONSIDERED PAGE 2 OF 2 OF THE  
FINANCIAL PROPOSAL BID FORM.  
THERE ARE TWO TABS. ALL BIDDERS  
MUST COMPLETE THE FINANCIAL  
COMPONENT AND SIGNATURE TABS**

## Form A-3: FINANCIAL PROPOSAL BID FORM

THE HANGAR BUILDING Video Equipment Package - RUN OF FAIR (Currently 23 Days)			2020	2021	2022	2023	2024
Quantity	Equipment Description	Equipment to be Supplied by Bidder (Include, brands, models, etc., as applicable)	Equipment Package Price				
<b>LED SCREENS</b> (Package shall be inclusive of all fly hardware, power cabling, data cabling, power distribution, etc.)							
2	Manufacturer: ROE Model: Magic Cube 7H Black LED's Weight: 1,871 lbs Dimensions: 11.8'W x 19.89'H (480 x 800 Pixel) Total Tiled Per Screen: 80 Pixel Pitch: 7.6 mm	No Substitution Permitted	\$ -	\$ -	\$ -	\$ -	\$ -
<b>LED IMAGE PROCESSING</b> (Package shall be inclusive of distribution amplifiers, power cabling, data cabling, power distribution, etc.)							
3	LED Image Processor (2 active, one backup)		\$ -	\$ -	\$ -	\$ -	\$ -
2	Folsom Image Pro HD Image scalers (or similar)		\$ -	\$ -	\$ -	\$ -	\$ -
1	34" LCD Monitor resolution 1920x1080		\$ -	\$ -	\$ -	\$ -	\$ -
<b>PPU (Rack Mounted)</b>							
1	HD Seamless Video Switcher, 8 inputs, 4 outputs, 1 DVI Multiviewer output, no more than one frame of signal delay		\$ -	\$ -	\$ -	\$ -	\$ -
1	Waveform/Vectorscope		\$ -	\$ -	\$ -	\$ -	\$ -
1	16x16 HD/SDI matrix router		\$ -	\$ -	\$ -	\$ -	\$ -
1	Intercom system to service two camera operators, video director and video engineer		\$ -	\$ -	\$ -	\$ -	\$ -
1	Clean-Com Communication Headsets		\$ -	\$ -	\$ -	\$ -	\$ -
1	Furman Power Conditioner		\$ -	\$ -	\$ -	\$ -	\$ -
6	Marshall 8" Color Monitors		\$ -	\$ -	\$ -	\$ -	\$ -
2	AJAJ K1Pro HD		\$ -	\$ -	\$ -	\$ -	\$ -
1	Laptop with PowerPoint software for playback of client material including DVD's		\$ -	\$ -	\$ -	\$ -	\$ -
2	HD Color monitors to display preview and program switcher outputs		\$ -	\$ -	\$ -	\$ -	\$ -
2	Folsom Image Pro HD Image scalers		\$ -	\$ -	\$ -	\$ -	\$ -
1	Audio Distribution Amp		\$ -	\$ -	\$ -	\$ -	\$ -
1	Video Distribution Amp for re-clocking		\$ -	\$ -	\$ -	\$ -	\$ -
1	Ethernet Switch 16 Port		\$ -	\$ -	\$ -	\$ -	\$ -
<b>CAMERAS</b> (Package shall be inclusive of all power cabling and data cabling)							
1	Sony Robotic Camera Head HD-801 and Sony Robotic with joystick remote control, mic stand and adaptors to mount to a mic stand or truss		\$ -	\$ -	\$ -	\$ -	\$ -
1	Trax based hand held HD camera with eyepiece viewfinder and 20.1 zoom lens		\$ -	\$ -	\$ -	\$ -	\$ -
1	FOH, HD-80 Camera with Studio Kit/Tripod minimum 66:1 studio lens, manual focus control		\$ -	\$ -	\$ -	\$ -	\$ -
2	Trax cables at 50' length		\$ -	\$ -	\$ -	\$ -	\$ -
2	Trax cables at 100' length		\$ -	\$ -	\$ -	\$ -	\$ -
2	Trax cables at 300' length		\$ -	\$ -	\$ -	\$ -	\$ -
1	Robo cam cable loom at 300' length with 2 BNC cables, 1 edision and 2 CAT 5 cables		\$ -	\$ -	\$ -	\$ -	\$ -
2	Camera control units		\$ -	\$ -	\$ -	\$ -	\$ -
2	Remote camera control units (for shading)		\$ -	\$ -	\$ -	\$ -	\$ -
4	Sony Camera Chains		\$ -	\$ -	\$ -	\$ -	\$ -
1	Canon HD 70:1 Long Lens		\$ -	\$ -	\$ -	\$ -	\$ -
3	Cable Looms - 300'		\$ -	\$ -	\$ -	\$ -	\$ -
<b>MEDIA SERVER</b> (Package shall be inclusive of all power cabling and data cabling)							
1	Catalyst System 2 Catalyst media servers, 1 active, 1 backup)		\$ -	\$ -	\$ -	\$ -	\$ -
2	HD Video Monitors		\$ -	\$ -	\$ -	\$ -	\$ -
1	Image Pro HD Image scaler		\$ -	\$ -	\$ -	\$ -	\$ -
1	Keyboard, Mouse, KVM Switch		\$ -	\$ -	\$ -	\$ -	\$ -
<b>VIDEO RECORDING RACK</b>							
2	AJAJ K1Pro record decks, each with 500 GB portable hard drives		\$ -	\$ -	\$ -	\$ -	\$ -
3	HD color reference monitors		\$ -	\$ -	\$ -	\$ -	\$ -
1	H264 recorder with USB output		\$ -	\$ -	\$ -	\$ -	\$ -
<b>AUDIO RACK</b> (Package shall be inclusive of all power and audio cabling)							
1	Stereo XLR in/out, RCA input		\$ -	\$ -	\$ -	\$ -	\$ -
1	Audio distribution amplifier to adjust record levels		\$ -	\$ -	\$ -	\$ -	\$ -
<b>POWER</b> (Package shall be inclusive of all power cabling and data cabling)							
1	Motion Labs 3 Phase Distro		\$ -	\$ -	\$ -	\$ -	\$ -
1	Camlock Cable - 100'		\$ -	\$ -	\$ -	\$ -	\$ -
<b>The Hangar Building Video Equipment Package Cost - RUN OF FAIR TOTALS</b>							
Personnel - Hangar Package Labor Cost - RUN OF FAIR			\$ -	\$ -	\$ -	\$ -	\$ -
THE HANGAR BUILDING CUMULATIVE ANNUAL TOTAL (EQUIPMENT & LABOR) - RUN OF FAIR			\$ -	\$ -	\$ -	\$ -	\$ -
THE HANGAR BUILDING VIDEO PACKAGE (EQUIPMENT & LABOR) - TOTAL BID (ALL FIVE YEARS)			\$ -	\$ -	\$ -	\$ -	\$ -

JUNIOR LIVESTOCK AUCTION Video Equipment Package - RUN OF FAIR (Currently 23 Days)			2015	2016	2017	2018	2019
Quantity	Equipment Description	Equipment to be Supplied by Bidder (Include, brands, models, etc.)	Equipment Package Price				
<b>SDI CAMERA PACKAGE</b> (all necessary cables to make system complete)							
1	HD vision switcher with minimum 4 inputs, 2 SDI outputs, 1 DVI multi-viewer output		\$ -	\$ -	\$ -	\$ -	\$ -
1	4246: HD color monitor with ability to mount on table or two-pole stand		\$ -	\$ -	\$ -	\$ -	\$ -
1	Two pole stand (for HD monitor if not table mounted) no higher than 72"		\$ -	\$ -	\$ -	\$ -	\$ -
1	Sony HD hand held camcorder		\$ -	\$ -	\$ -	\$ -	\$ -
1	HD robotic camera head with joystick remote control, mic stand and adaptors to mount to mic stand or truss.		\$ -	\$ -	\$ -	\$ -	\$ -
1	Robocam cable loom at 150' length with 2 BNC cables, 1 edision cable and 2 CAT 5 cables		\$ -	\$ -	\$ -	\$ -	\$ -
1	Camera cable loom at 150' length with 1 BNC and 1 edision cable		\$ -	\$ -	\$ -	\$ -	\$ -
1	Audio distribution amplifier to adjust record levels		\$ -	\$ -	\$ -	\$ -	\$ -
1	HDMI distribution amp, 1 input x 6 output		\$ -	\$ -	\$ -	\$ -	\$ -
1	SDI to HDMI converter		\$ -	\$ -	\$ -	\$ -	\$ -
1	Assortment of BNC cables in a variety of lengths (25', 50', 100', 150')		\$ -	\$ -	\$ -	\$ -	\$ -
1	Assortment of HDMI cables in a variety of lengths (5x10', 2x 25')		\$ -	\$ -	\$ -	\$ -	\$ -
2	AJAJ K1Pro record decks, each with 500 GB portable hard drives		\$ -	\$ -	\$ -	\$ -	\$ -
2	HD color reference monitors		\$ -	\$ -	\$ -	\$ -	\$ -
1	H264 recorder with USB output		\$ -	\$ -	\$ -	\$ -	\$ -
<b>Junior Livestock Auction Video Equipment Package Cost - RUN OF FAIR TOTALS</b>							
Personnel - Junior Livestock Auction Package Labor Cost - RUN OF FAIR			\$ -	\$ -	\$ -	\$ -	\$ -
JUNIOR LIVESTOCK AUCTION CUMULATIVE ANNUAL TOTAL (EQUIPMENT & LABOR) - RUN OF FAIR			\$ -	\$ -	\$ -	\$ -	\$ -
JUNIOR LIVESTOCK AUCTION VIDEO EQUIPMENT PACKAGE (EQUIPMENT & LABOR) - TOTAL BID (ALL FIVE YEARS)			\$ -	\$ -	\$ -	\$ -	\$ -

CUMULATIVE ANNUAL TOTALS - ENTIRE BID (EQUIPMENT & LABOR)	#REF!	#REF!	#REF!	#REF!	#REF!
TOTAL BID (ALL VENUES, ALL FIVE YEARS)					#REF!

## Form A-4: BIDDER/CONTRACTOR STATUS FORM

RFP NUMBER HV-05-20

Page 1 of 2

Contractor's Name \_\_\_\_\_  
(Full business name)

Federal Employer ID # \_\_\_\_\_

Address \_\_\_\_\_

County \_\_\_\_\_

City \_\_\_\_\_  
(Principal place of business)

Zip Code \_\_\_\_\_

### STATUS OF CONTRACTOR PROPOSING TO DO BUSINESS (PLEASE CHECK ONE)

Individual  Limited Partnership  General Partnership  Corporation

**Individual** (Please check one)  Resident  Non-Resident

If a sole proprietorship, state the true full name of sole proprietor: (i.e. John Roe Smith, not J. Roe Smith or not John R. Smith)

---

---

**Partnership** (Please check one)  General Partnership  Limited Partnership

If a partnership, list each partner, identifying whether limited partner(s), stating their true full name and their interest in the partnership:

---

---

### Corporation

*A copy of the corporate resolution authorizing the signing of this form must be attached.*

**Place and date of incorporation** \_\_\_\_\_

If not a California Corporation in good standing, please state the date the corporation was authorized to do business in California: \_\_\_\_\_

### CURRENT OFFICERS:

President: \_\_\_\_\_ Vice President: \_\_\_\_\_

Secretary: \_\_\_\_\_ Treasurer: \_\_\_\_\_

Other Officers: \_\_\_\_\_

---

**All must answer:** Are you subject to Federal Backup Withholding?  Yes  No

## Form A-4: BIDDER/CONTRACTOR STATUS FORM

RFP NUMBER HV-05-20

Page 2 of 2

### **Fictitious Name**

If Contractor is doing business under a fictitious business name and will be performing under the fictitious name, please attach a clearly legible copy of the current fictitious filing.

### **Small Business Preference**

Are you claiming preference as a small business in reference to this RFP?  Yes  No

If yes, the bidder is required to submit a copy of the OSDS's Small Business Certification Approval Letter with the technical proposal package.

Your small business ID number: \_\_\_\_\_

### **Pending Litigation or Hearings**

Are any civil or criminal litigation or administrative hearings currently pending against the bidder's organization, owners, officers or employees?  Yes  No

If yes, please state the case number and agency or court where pending and status of litigation or hearing:

---

---

---

**The District reserves the right to verify the information provided on this form by the bidder under RFP process.**

**I declare under penalty of perjury that the above information is true and correct and that I am authorized to sign this status form on behalf of the bidder/contractor.**

---

(Print Name & Title)

---

(Signature)

---

(Date)

**If this status form is not completely filled out, signed and submitted with bidder's response to the RFP, the bid will be rejected as non-responsive.**

## Form A-5: BIDDER DECLARATION

1. Prime bidder information (Review attached Bidder Declaration Instructions prior to completion of this form):
  - a. Identify current California certification(s) (MB, SB, SB/NVSA, DVBE): \_\_\_\_\_ or None \_\_\_\_\_ (If "None", go to Item #2)
  - b. Will subcontractors be used for this contract? Yes \_\_\_\_\_ No \_\_\_\_\_ (If yes, indicate the distinct element of work your firm will perform in this contract e.g., list the proposed products produced by your firm, state if your firm owns the transportation vehicles that will deliver the products to the State, identify which solicited services your firm will perform, etc.). Use additional sheets, as necessary.  
\_\_\_\_\_  
\_\_\_\_\_
  - c. If you are a California certified DVBE:(1) Are you a broker or agent? Yes \_\_\_\_\_ No \_\_\_\_\_  
(2) If the contract includes equipment rental, does your company own at least 51% of the equipment provided in this contract (quantity and value)? Yes \_\_\_\_\_ No \_\_\_\_\_ N/A \_\_\_\_\_  
\_\_\_\_\_

2. If no subcontractors will be used, skip to certification below. Otherwise, list all subcontractors for this contract. (Attach additional pages if necessary):

Subcontractor Name, Contact Person, Phone Number & Fax Number	Subcontractor Address & Email Address	CA Certification (MB, SB, DVBE or None)	Work performed or goods provided for this contract	Corresponding % of bid price	Good Standing?	51% Rental?

**CERTIFICATION: By signing the bid response, I certify under penalty of perjury that the information provided is true and correct.**

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

## Form A-5: BIDDER DECLARATION Instructions

All prime bidders (the firm submitting the bid) must complete the Bidder Declaration.

**1.a.** Identify all current certifications issued by the State of California. If the prime bidder has no California certification(s), check the line labeled "None" and proceed to Item #2. If the prime bidder possesses one or more of the following certifications, enter the applicable certification(s) on the line:

- Microbusiness (MB)
- Small Business (SB)
- Small Business Nonprofit Veteran Service Agency (SB/NVSA)
- Disabled Veteran Business Enterprise (DVBE)

**1.b.** Mark either "Yes" or "No" to identify whether subcontractors will be used for the contract. If the response is "No", proceed to Item #1.c. If "Yes", enter on the line the distinct element of work contained in the contract to be performed or the goods to be provided by the prime bidder. Do not include goods or services to be provided by subcontractors.

Bidders certified as MB, SB, SB/NVSA, and/or DVBE must provide a commercially useful function as defined in Military and Veterans Code Section 999(e)(2)(A) for DVBEs and Government Code Section 14837(d)(4)(A) for small/microbusinesses. For questions regarding commercially useful function determinations made in conjunction with certification approval, contact the Department of General Services, Procurement Division, Office of Small Business and DVBE Certification (OSDC), OSDC Certification and Compliance Unit via email at: [osdhelp@dgs.ca.gov](mailto:osdhelp@dgs.ca.gov)

Bids must propose that certified bidders provide a commercially useful function for the resulting contract or the bid will be deemed non-responsive and rejected by the State. For questions regarding the solicitation, contact the procurement official identified in the solicitation.

Note: A subcontractor is any person, firm, corporation, or organization contracting to perform part of the prime's contract.

**1.c.** This item is only to be completed by businesses certified by California as a DVBE.

(1) Declare whether the prime bidder is a broker or agent by marking either "Yes" or "No". The Military and Veterans Code Section 999.2 (b) defines "broker" or "agent" as a certified DVBE contractor or subcontractor that does not have title, possession, control, and risk of loss of materials, supplies, services, or equipment provided to an awarding department, unless one or more of the disabled veteran owners has at least 51-percent ownership of the quantity and value of the materials, supplies, services, and of each piece of equipment provided under the contract.

(2) If bidding rental equipment, mark either "Yes" or "No" to identify if the prime bidder owns at least 51% of the equipment provided (quantity and value). If **not** bidding rental equipment, mark "N/A" for "not applicable."

2. If no subcontractors are proposed, do not complete the table. Read the certification at the bottom of the form and complete "Page \_\_\_ of \_\_\_" on the form.

If subcontractors will be used, complete the table listing all subcontractors. If necessary, attach additional pages and complete the "Page \_\_\_ of \_\_\_" accordingly.

### 2. (continued) Column Labels

**Subcontractor Name, Contact Person, Phone Number & Fax Number**—List each element for all subcontractors.

**Subcontractor Address & Email Address**—Enter the address and if available, an Email address.

**CA Certification (MB, SB, DVBE or None)**—If the subcontractor possesses a current State of California certification(s), verify on the OSDC website ([www.pd.dgs.ca.gov/smbus](http://www.pd.dgs.ca.gov/smbus)) that it is still valid and list all current certifications here. Otherwise, enter "None". [Note: A SB/NVSA should not be participating as a subcontractor]

**Work performed or goods provided for this contract**—Identify the distinct element of work contained in the contract to be performed or the goods to be provided by each subcontractor. Certified subcontractors must provide a commercially useful function for the contract. (See paragraph 1.b above for code citations regarding the definition of commercially useful function.) If a certified subcontractor is further subcontracting a greater portion of the work or goods provided for the resulting contract than would be expected by normal industry practices, attach a separate sheet of paper explaining the situation.

**Corresponding % of bid price**—Enter the corresponding percentage of the total bid price for the goods and/or services to be provided by each subcontractor. Do not enter a dollar amount.

**Good Standing?**—Provide a response for each subcontractor listed. Enter either "Yes" or "No" to indicate that the prime bidder has verified that the subcontractor(s) is in good standing for all of the following:

- Possesses valid license(s) for any license(s) or permits required by the solicitation or by law
- If a corporation, the company is qualified to do business in California and designated by the State of California Secretary of State to be in good standing
- Possesses valid State of California certification(s) if claiming MB, SB, and/or DVBE status
- Is **not** listed on the OSDC website as ineligible to transact business with the State

**51% Rental?**—This pertains to the applicability of rental equipment. Based on the following parameters, enter either "N/A" (not applicable), "Yes" or "No" for each subcontractor listed.

Enter "**N/A**" if the:

- Subcontractor is **NOT** a DVBE (regardless of whether or not rental equipment is provided by the subcontractor) or
- Subcontractor is **NOT** providing rental equipment (regardless of whether or not subcontractor is a DVBE)

Enter "**Yes**" if the subcontractor is a California certified DVBE providing rental equipment and the subcontractor owns at least 51% of the rental equipment (quantity and value) it will be providing for the contract.

Enter "**No**" if the subcontractor is a California certified DVBE providing rental equipment but the subcontractor does **NOT** own at least 51% of the rental equipment (quantity and value) it will be providing.

Read the certification at the bottom of the page and complete the "Page 1 of 2" accordingly.

## Form A-6: OCFEC PROCEDURES

RFP NUMBER HV-05-20

Page 1 of 2

**PROCEDURE 0004:** Uniforms for Contractors and their Employees.

**PPE (Personal Protective Equipment):** Closed-toe shoes and steel toe work shoes/boots where appropriate and other PPE as required by task and OSHA guidelines.

**Purpose:** To ensure all OCFEC contractors, including employees, are wearing company approved uniforms when present in a working capacity at the OCFEC.

6. Each OCFEC contractor and its respective employees (collectively, "Contractor") shall wear their own company uniform at all times when working on OCFEC property, including without limitation, the Pacific Amphitheatre, The Hangar and Action Sports Arena.
7. A uniform can be a logo T-shirt, polo style shirt or full button down shirt; if a jacket (or outerwear) is also required, the jacket must have the company logo on the front of the jacket. OCFEC will require pre-approval of the company uniform style and logo. The company logo must be highly visible and non-offensive in nature.
8. If a Contractor wears a jacket (or outerwear), the required photo identification must remain visible at all times (Part X – Section A-6, Procedure 0005).
9. If any OCFEC Contractor is not in the proper company uniform, he or she will be asked to leave the OCFEC premises and may not return until he or she is wearing the required uniform.
10. If any OCFEC Contractor violates OCFEC procedures, including this OCFEC Contractor Uniform Policy, OCFEC management will ask the Contractor to permanently replace that employee.
11. Continued lack of support for, or adherence to, OCFEC procedures, including this OCFEC Contractor Uniform Policy, may result in the cancellation of the contract between the OCFEC and contractor.

**PROCEDURE 0005:** OCFEC Contractors and their Employees wearing identification in the Pacific Amphitheatre, back stage and on OCFEC property.

**PPE (Personal Protective Equipment):** Break-away OCFEC photo identification card lanyard.

**Purpose:** To ensure all contractors and their employees are properly wearing required identification in the proper manner.

1. Each OCFEC contractor and its respective employees (collectively, "Contractor") must wear OCFEC approved and supplied photo identification cards around their neck or in another highly visible area at all times while working for the OCFEC. (Note: an additional clip option is available due to work requirements).
2. The OCFEC department Director responsible for the work area will provide a complete list of all Contractors to badging trailer personnel. All Contractors must visit the OCFEC trailer to have their photograph taken and to be provided with their OCFEC photo identification card and a break-away lanyard (and/or clip if requested by the contractor).

## Form A-6: OCFEC PROCEDURES

RFP NUMBER HV-05-20

Page 2 of 2

3. The OCFEC department Director responsible for the work area will provide a copy of this OCFEC Contractor Photo Identification Procedure to all contractors to review and this OCFEC Contractor Photo Identification Procedure shall be incorporated as part of all OCFEC contracts.
4. Contractors may not access the back stage area of the Pacific Amphitheatre without a back stage pass, which must be pre-approved by the OCFEC department Director and OCFEC Vice President responsible for the work area.
5. All OCFEC department Directors and OCFEC Vice Presidents must forward to the Pacific Amphitheatre back stage Security Manager the name of each OCFEC Contractor that was issued a back stage pass by that Department Director or OCFEC Vice President. Only the Pacific Amphitheatre back stage Security Manager has the authority to provide OCFEC Contractors with Pacific Amphitheatre back stage passes. All Pacific Amphitheatre back stage passes must be worn by the OCFEC Contractor as described above.
6. All Contractors must be courteous and cooperative when at any venue access point, entry, gate or if approached by Security/Law Enforcement for ID inspection.
7. Contractors will be allowed in the Pacific Amphitheatre back stage area only to perform job functions; once the Contractor completes the Contractor's job functions in the Pacific Amphitheatre back stage area, Contractor must immediately leave the area.
8. Contractors not properly wearing required OCFEC identification will be asked to leave, or may be escorted from, the OCFEC property.
9. If any OCFEC Contractor violates OCFEC procedures, including this OCFEC Contractor Photo Identification Procedure, OCFEC management will ask the Contractor to permanently replace that employee.
10. Continued lack of support for, or adherence to, OCFEC procedures, including this OCFEC Contractor Photo Identification Procedure, may result in the cancellation of the contract between the OCFEC and Contractor.

By signing this form, the bidder has read and understood OCFEC's policies above, and is agreeing to follow all procedures.

---

(Print Name & Title)

---

(Signature)

---

(Date)

**If this status form is not completely filled out, signed and submitted with bidder's response to the RFP, the bid will be rejected as non-responsive.**

## Form A-7: DARFUR CONTRACTING ACT ATTACHMENT

RFP NUMBER HV-05-20

Pursuant to Public Contract Code section 10478, if a bidder or proposer currently or within the previous three years has had business activities or other operations outside of the United States, it must certify that it is not a "scrutinized" company as defined in Public Contract Code section 10476.

Therefore, to be eligible to submit a bid or proposal, please complete only one of the following three paragraphs (via initials for Paragraph # 1 or Paragraph # 2, or via initials and certification for Paragraph # 3):

1.                     
Initials      We do not currently have, or we have not had within the previous three years, business activities or other operations outside of the United States.
2.                     
Initials      We are a scrutinized company as defined in Public Contract Code section 10476, but we have received written permission from the Department of General Services (DGS) to submit a bid or proposal pursuant to Public Contract Code section 10477(b). A copy of the written permission from DGS is included with our bid or proposal.
3.                     
Initials  
+ certification  
below      We currently have, or we have had within the previous three years, business activities or other operations outside of the United States, but we certify below that we are not a scrutinized company as defined in Public Contract Code section 10476.

**OR**

**OR**

### **CERTIFICATION For # 3.**

I, the official named below, CERTIFY UNDER PENALTY OF PERJURY that I am duly authorized to legally bind the prospective proposer/bidder to the clause listed above in # 3. This certification is made under the laws of the State of California.

<i>Proposer/Bidder Firm Name (Printed)</i>	<i>Federal ID Number</i>
<i>By (Authorized Signature)</i>	
<i>Printed Name and Title of Person Signing</i>	
<i>Date Executed</i>	<i>Executed in the County and State of</i>

**YOUR BID OR PROPOSAL WILL BE DISQUALIFIED UNLESS YOUR BID OR PROPOSAL INCLUDES THIS FORM WITH EITHER PARAGRAPH # 1 OR # 2 INITIALED OR PARAGRAPH # 3 INITIALED AND CERTIFIED.**

## Form A-8: IRAN CONTRACTING ACT VERIFICATION FORM

(Public Contract Code sections 2202-2208)

Page 1 of 2

Prior to bidding on, submitting a proposal or executing a contract or renewal for a State of California contract for goods or services of \$1,000,000 or more, a vendor must either: a) certify it is not on the current list of persons engaged in investment activities in Iran created by the California Department of General Services ("DGS") pursuant to Public Contract Code section 2203(b) and is not a financial institution extending twenty million dollars (\$20,000,000) or more in credit to another person, for 45 days or more, if that other person will use the credit to provide goods or services in the energy sector in Iran and is identified on the current list of persons engaged in investment activities in Iran created by DGS; or b) demonstrate it has been exempted from the certification requirement for that solicitation or contract pursuant to Public Contract Code section 2203(c) or (d). The DGS list of entities prohibited from contracting with public entities in California per the Iranian Contracting Act, 2010, can be found at:

[Department of General Services Procurement Division Iran Contracting Act List](#)

To comply with this requirement, please insert your vendor or financial institution name and Federal ID Number (if available) and complete one of the options below. Please note: California law establishes penalties for providing false certifications, including civil penalties equal to the greater of \$250,000 or twice the amount of the contract for which the false certification was made; contract termination; and three- year ineligibility to bid on contracts. (Public Contract Code section 2205.)

### **OPTION #1 - CERTIFICATION**

I, the official named below, certify I am duly authorized to execute this certification on behalf of the vendor/financial institution identified below, and the vendor/financial institution identified below is not on the current list of persons engaged in investment activities in Iran created by DGS and is not a financial institution extending twenty million dollars (\$20,000,000) or more in credit to another person/vendor, for 45 days or more, if that other person/vendor will use the credit to provide goods or services in the energy sector in Iran and is identified on the current list of persons engaged in investment activities in Iran created by DGS.

<i>Vendor Name/Financial Institution (Printed)</i>	<i>Federal ID Number (or n/a)</i>
<i>By (Authorized Signature)</i>	
<i>Printed Name and Title of Person Signing</i>	
<i>Date Executed</i>	<i>Executed in</i>

## Form A-8: IRAN CONTRACTING ACT VERIFICATION FORM

(Public Contract Code sections 2202-2208)

Page 2 of 2

### **OPTION #2 – EXEMPTION**

Pursuant to Public Contract Code sections 2203(c) and (d), a public entity may permit a vendor/financial institution engaged in investment activities in Iran, on a case-by-case basis, to be eligible for, or to bid on, submit a proposal for, or enters into or renews, a contract for goods and services.

If you have obtained an exemption from the certification requirement under the Iran Contracting Act, please fill out the information below, and attach documentation demonstrating the exemption approval.

<i>Vendor Name/Financial Institution (Printed)</i>	<i>Federal ID Number (or n/a)</i>
<i>By (Authorized Signature)</i>	
<i>Printed Name and Title of Person Signing</i>	<i>Date Executed</i>

**YOUR BID OR PROPOSAL WILL BE DISQUALIFIED UNLESS YOUR BID OR PROPOSAL INCLUDES THIS FORM WITH EITHER OPTION 1 OR OPTION 2 COMPLETED**

**Forms: Section B**

Documents to be completed by District

# **NOTICE OF PROPOSED AWARD**

**HV-05-20**

**Friday, May 29, 2020**

**THE 32ND DISTRICT AGRICULTURAL ASSOCIATION**

**ANNOUNCES**

**PROPOSED AWARD OF THE**

**HANGAR BUILDING AND GROUND VIDEO  
EQUIPMENT AND PRODUCTION SERVICES**

**AT THE OC FAIR & EVENT CENTER TO:**

---

**IF NO PROTEST IS FILED WITH THE DEPARTMENT OF GENERAL  
SERVICES, LEGAL OFFICE AND THE DISTRICT BY 5:00 P.M. By  
FRIDAY, JUNE 5, 2020, THE AWARD WILL BE FINAL.**

## **Forms: Section C**

### **Documents That Are Part of the Contract to Be Awarded**

STATE OF CALIFORNIA  
**STANDARD AGREEMENT**

STD 213 (Rev 03/2019)

R A F

AGREEMENT NUMBER

REGISTRATION NUMBER

1. This Agreement is entered into between the Contracting Agency and the Contractor named below:

STATE AGENCY'S NAME

**32<sup>ND</sup> DISTRICT AGRICULTURAL ASSOCIATION**

CONTRACTOR'S NAME

2. The term of this Agreement is: through **FED ID:**

3. The maximum amount \$ of this Agreement is:

4. The parties agree to comply with the terms and conditions of the following exhibits which are by this reference made a part of the Agreement.

Exhibit A – Scope of Work – TBD

page(s)

Exhibit B – Budget Detail and Payment Provisions

page(s)

Exhibit C – General Terms and Conditions (Attached hereto as part of this agreement)

Check mark one item below as Exhibit D:



Exhibit - D Special Terms and Conditions (Attached hereto as part of this agreement)

page(s)



Exhibit - D\* Special Terms and Conditions

Exhibit E – Insurance Requirements (Attached hereto as part of this agreement)

page(s)

Exhibit F – Megan's Law

Exhibit G – Uniform and ID Procedures

Exhibit H - Additional Contract Terms and Conditions

Items shown with an Asterisk (\*), are hereby incorporated by reference and made part of this agreement as if attached hereto.

These documents can be viewed at <https://www.dgs.ca.gov/OLS/Resources>

**IN WITNESS WHEREOF, this Agreement has been executed by the parties hereto.**

**CONTRACTOR**

CONTRACTOR'S NAME (if other than an individual, state whether a corporation, partnership, etc.)

BY (Authorized Signature)

DATE SIGNED (Do not type)



PRINTED NAME AND TITLE OF PERSON SIGNING

ADDRESS

**STATE OF CALIFORNIA**

AGENCY NAME

**32<sup>ND</sup> DISTRICT AGRICULTURAL ASSOCIATION**

BY (Authorized Signature)

DATE SIGNED (Do not type)



PRINTED NAME AND TITLE OF PERSON SIGNING

**Michele Richards, CEO**

ADDRESS

**88 Fair Drive, Costa Mesa, CA 92626**

**California Department of General Services Use Only**

Exempt per:

## **EXHIBIT A – SCOPE OF WORK**

### **CONTRACT REPRESENTATIVES**

32<sup>ND</sup> DISTRICT AGRICULTURAL ASSOCIATION / OC FAIR & EVENT CENTER

### **CONTRACTOR NAME:**

Contractor contact information

The District's Request For Proposal (RFP) (Project Name) released (RFP release date) is on file in the Office of the 32nd District Agricultural Association, and is incorporated herein by reference and made a part of this agreement.

The Contractor proposal for (Project Name), dated (Proposal signed date), is on file in the Office of the 32nd District Agricultural Association, and is incorporated herein by reference and made part of this agreement.

The District reserves the right to terminate any contract with or without cause at any time by giving the Contractor notice in writing at least thirty (30) days prior to the date when such termination shall become effective. Such termination shall relieve the District of further payment, obligations and/or performances required in the terms of the contract.

## **EXHIBIT B – BUDGET DETAIL & PAYMENT PROVISIONS**

### **BUDGET DETAIL:**

District Account #:

### **PAYMENT PROVISIONS:**

Payment will be made Net 30 upon satisfactory completion of services and herein required and upon receipt of proper invoice and disputes are resolved.

Invoice shall be itemized and contain the District's Purchase Order number. Invoice may be sent via email to [AP@ocfair.com](mailto:AP@ocfair.com) or mailed as follows:

OC Fair & Event Center  
Attn: Accounts Payable  
88 Fair Drive  
Costa Mesa, CA 92626

-End Exhibit B-

## **EXHIBIT C – GENERAL TERMS AND CONDITIONS**

**GTC 04/2017**

**1. APPROVAL:**

This Agreement is of no force or effect until signed by both parties and approved by the Department of General Services, if required. Contractor may not commence performance until such approval has been obtained.

**2. AMENDMENT:**

No amendment or variation of the terms of this Agreement shall be valid unless made in writing, signed by the parties and approved as required. No oral understanding or Agreement not incorporated in the Agreement is binding on any of the parties.

**3. ASSIGNMENT:**

This Agreement is not assignable by the Contractor, either in whole or in part, without the consent of the State in the form of a formal written amendment.

**4. AUDIT:**

Contractor agrees that the awarding department, the Department of General Services, the Bureau of State Audits, or their designated representative shall have the right to review and to copy any records and supporting documentation pertaining to the performance of this Agreement. Contractor agrees to maintain such records for possible audit for a minimum of three (3) years after final payment, unless a longer period of records retention is stipulated. Contractor agrees to allow the auditor(s) access to such records during normal business hours and to allow interviews of any employees who might reasonably have information related to such records. Further, Contractor agrees to include a similar right of the State to audit records and interview staff in any subcontract related to performance of this Agreement. (Gov. Code §8546.7, Pub. Contract Code §10115 et seq., CCR Title 2, Section 1896).

**5. INDEMNIFICATION:**

To the fullest extent permitted by law, Contractor shall defend, indemnify, and hold harmless the State of California, 32nd District Agricultural Association aka the OC Fair & Event Center, and their respective agents, directors, and employees (collectively, the "District") from and against all claims, damages, losses, and expenses, of every kind, nature and description (including, but not limited to, attorneys fees, expert fees, and costs of suit), directly, or indirectly, arising from, or in any way related to the performance or nonperformance of this Agreement, regardless of responsibility of negligence; by reason of death, injury, property damage, or any claim arising from the alleged violation of any state or federal accessibility law, statute or regulation, (including but not limited to, the Americans With Disabilities Act, and/or any state, local, successor, or comparable provision of law) however caused or alleged to have been caused, and even though claimed to be due to the negligence of the District. Provided, however, that in no event shall Contractor be obligated to defend or indemnify the District with respect to the sole negligence or willful misconduct of the District, its employees, or agents (excluding the Contractor herein, or any of its employees or agents.)

**6. DISPUTES:**

Contractor shall continue with the responsibilities under this Agreement during any dispute.

**7. TERMINATION FOR CAUSE:**

The State may terminate this Agreement and be relieved of any payments should the Contractor fail to perform the requirements of this Agreement at the time and in the manner herein provided. In the event of such termination the State may proceed with the work in any manner deemed proper by the State. All costs to the State shall be deducted from any sum due the Contractor under this Agreement and the balance, if any, shall be paid to the Contractor upon demand.

## **EXHIBIT C – GENERAL TERMS AND CONDITIONS (CONT.)**

### **8. INDEPENDENT CONTRACTOR:**

Contractor, and the agents and employees of Contractor, in the performance of this Agreement, shall act in an independent capacity and not as officers or employees or agents of the State.

### **9. RECYCLING CERTIFICATION:**

The Contractor shall certify in writing under penalty of perjury, the minimum, if not exact, percentage of post consumer material as defined in the Public Contract Code Section 12200, in products, materials, goods, or supplies offered or sold to the State regardless of whether the product meets the requirements of Public Contract Code Section 12209. With respect to printer or duplication cartridges that comply with the requirements of Section 12156(e), the certification required by this subdivision shall specify that the cartridges so comply (Pub. Contract Code §12205).

### **10. NON-DISCRIMINATION CLAUSE:**

During the performance of this Agreement, Contractor and its subcontractors shall not deny the contract's benefits to any person on the basis of race, religious creed, color, national origin, ancestry, physical disability, mental disability, medical condition, genetic information, marital status, sex, gender, gender identity, gender expression, age, sexual orientation, or military and veteran status, nor shall they discriminate unlawfully against any employee or applicant for employment because of race, religious creed, color, national origin, ancestry, physical disability, mental disability, medical condition, genetic information, marital status, sex, gender, gender identity, gender expression, age, sexual orientation, or military and veteran status. Contractor shall insure that the evaluation and treatment of employees and applicants for employment are free of such discrimination. Contractor and subcontractors shall comply with the provisions of the Fair Employment and Housing Act (Gov. Code §12900 et seq.), the regulations promulgated thereunder (Cal. Code Regs., tit. 2, §11000 et seq.), the provisions of Article 9.5, Chapter 1, Part 1, Division 3, Title 2 of the Government Code (Gov. Code §§11135-11139.5), and the regulations or standards adopted by the awarding state agency to implement such article.

Contractor shall permit access by representatives of the Department of Fair Employment and Housing and the awarding state agency upon reasonable notice at any time during the normal business hours, but in no case less than 24 hours' notice, to such of its books, records, accounts, and all other sources of information and its facilities as said Department or Agency shall require to ascertain compliance with this clause. Contractor and its subcontractors shall give written notice of their obligations under this clause to labor organizations with which they have a collective bargaining or other agreement. (See Cal. Code Regs., tit. 2, §11105.)

Contractor shall include the nondiscrimination and compliance provisions of this clause in all subcontracts to perform work under the Agreement.

### **11. CERTIFICATION CLAUSES:**

The CONTRACTOR CERTIFICATION CLAUSES contained in the document CCC 04/2017 are hereby incorporated by reference and made a part of this Agreement by this reference as if attached hereto.

### **12. TIMELINESS:**

Time is of the essence in this Agreement.

### **13. COMPENSATION:**

The consideration to be paid Contractor, as provided herein, shall be in compensation for all of Contractor's expenses incurred in the performance hereof, including travel, per diem, and taxes, unless otherwise expressly so provided.

### **14. GOVERNING LAW:**

This contract is governed by and shall be interpreted in accordance with the laws of the State of California.

## **EXHIBIT C – GENERAL TERMS AND CONDITIONS (CONT.)**

### **15. ANTITRUST CLAIMS:**

The Contractor by signing this agreement hereby certifies that if these services or goods are obtained by means of a competitive bid, the Contractor shall comply with the requirements of the Government Codes Sections set out below.

- a. The Government Code Chapter on Antitrust claims contains the following definitions:
  - i. "Public purchase" means a purchase by means of competitive bids of goods, services, or materials by the State or any of its political subdivisions or public agencies on whose behalf the Attorney General may bring an action pursuant to subdivision (c) of Section 16750 of the Business and Professions Code.
  - ii. "Public purchasing body" means the State or the subdivision or agency making a public purchase. Government Code Section 4550.
- b. In submitting a bid to a public purchasing body, the Bidder offers and agrees that if the bid is accepted, it will assign to the purchasing body all rights, title, and interest in and to all causes of action it may have under Section 4 of the Clayton Act (15 U.S.C. Sec. 15) or under the Cartwright Act (Chapter 2 (commencing with Section 16700) of Part 2 of Division 7 of the Business and Professions Code), arising from purchases of goods, materials, or services by the Bidder for sale to the purchasing body pursuant to the bid. Such assignment shall be made and become effective at the time the purchasing body tenders final payment to the Bidder. Government Code Section 4552.
- c. If an awarding body or public purchasing body receives, either through judgment or settlement, a monetary recovery for a cause of action assigned under this chapter, the assignor shall be entitled to receive reimbursement for actual legal costs incurred and may, upon demand, recover from the public body any portion of the recovery, including treble damages, attributable to overcharges that were paid by the assignor but were not paid by the public body as part of the bid price, less the expenses incurred in obtaining that portion of the recovery. Government Code Section 4553.
- d. Upon demand in writing by the assignor, the assignee shall, within one year from such demand, reassign the cause of action assigned under this part if the assignor has been or may have been injured by the violation of law for which the cause of action arose and (a) the assignee has not been injured thereby, or (b) the assignee declines to file a court action for the cause of action. See Government Code Section 4554.

### **16. CHILD SUPPORT COMPLIANCE ACT:**

For any Agreement in excess of \$100,000, the contractor acknowledges in accordance with Public Contract Code 7110, that:

- a. The contractor recognizes the importance of child and family support obligations and shall fully comply with all applicable state and federal laws relating to child and family support enforcement, including, but not limited to, disclosure of information and compliance with earnings assignment orders, as provided in Chapter 8 (commencing with section 5200) of Part 5 of Division 9 of the Family Code; and
- b. The contractor, to the best of its knowledge is fully complying with the earnings assignment orders of all employees and is providing the names of all new employees to the New Hire Registry maintained by the California Employment Development Department.

**EXHIBIT C – GENERAL TERMS AND CONDITIONS (CONT.)**

**17. UNENFORCEABLE PROVISION:**

In the event that any provision of this Agreement is unenforceable or held to be unenforceable, then the parties agree that all other provisions of this Agreement have force and effect and shall not be affected thereby.

**18. PRIORITY HIRING CONSIDERATIONS:**

If this Contract includes services in excess of \$200,000, the Contractor shall give priority consideration in filling vacancies in positions funded by the Contract to qualified recipients of aid under Welfare and Institutions Code Section 11200 in accordance with Pub. Contract Code §10353.

**19. SMALL BUSINESS PARTICIPATION AND DVBE PARTICIPATION REPORTING REQUIREMENTS:**

- a. If for this Contract Contractor made a commitment to achieve small business participation, then Contractor must within 60 days of receiving final payment under this Contract (or within such other time period as may be specified elsewhere in this Contract) report to the awarding department the actual percentage of small business participation that was achieved. (Govt. Code § 14841.)
- b. If for this Contract Contractor made a commitment to achieve disabled veteran business enterprise (DVBE) participation, then Contractor must within 60 days of receiving final payment under this Contract (or within such other time period as may be specified elsewhere in this Contract) certify in a report to the awarding department: (1) the total amount the prime Contractor received under the Contract; (2) the name and address of the DVBE(s) that participated in the performance of the Contract; (3) the amount each DVBE received from the prime Contractor; (4) that all payments under the Contract have been made to the DVBE; and (5) the actual percentage of DVBE participation that was achieved. A person or entity that knowingly provides false information shall be subject to a civil penalty for each violation. (Mil. & Vets. Code § 999.5(d); Govt. Code § 14841.)

**20. LOSS LEADER:**

If this contract involves the furnishing of equipment, materials, or supplies then the following statement is incorporated: It is unlawful for any person engaged in business within this state to sell or use any article or product as a “loss leader” as defined in Section 17030 of the Business and Professions Code. (PCC 10344(e).)

-End Exhibit C-

## EXHIBIT D – SPECIAL TERMS AND CONDITIONS

### CCC-04/2017 CERTIFICATION

I, the official named below, CERTIFY UNDER PENALTY OF PERJURY that I am duly authorized to legally bind the prospective Contractor to the clause(s) listed below. This certification is made under the laws of the State of California.

<i>Contractor/Bidder Firm Name (Printed)</i>	<i>Federal ID Number</i>
<i>By (Authorized Signature)</i>	
<i>Printed Name and Title of Person Signing</i>	
<i>Date Executed</i>	<i>Executed in the County of</i>

### CONTRACTOR CERTIFICATION CLAUSES

#### **1. STATEMENT OF COMPLIANCE:**

Contractor has, unless exempted, complied with the nondiscrimination program requirements. (Gov. Code §12990 (a-f) and CCR, Title 2, Section 11102) (Not applicable to public entities.)

#### **2. DRUG-FREE WORKPLACE REQUIREMENTS:**

Contractor will comply with the requirements of the Drug-Free Workplace Act of 1990 and will provide a drug-free workplace by taking the following actions:

- a. Publish a statement notifying employees that unlawful manufacture, distribution, dispensation, possession or use of a controlled substance is prohibited and specifying actions to be taken against employees for violations.
- b. Establish a Drug-Free Awareness Program to inform employees about:
  - i. the dangers of drug abuse in the workplace;
  - ii. the person's or organization's policy of maintaining a drug-free workplace;
  - iii. any available counseling, rehabilitation and employee assistance programs; and,
  - iv. penalties that may be imposed upon employees for drug abuse violations.
- c. Every employee who works on the proposed Agreement will:
  - i. receive a copy of the company's drug-free workplace policy statement; and,
  - ii. agree to abide by the terms of the company's statement as a condition of employment on the Agreement.

Failure to comply with these requirements may result in suspension of payments under the Agreement or termination of the Agreement or both and Contractor may be ineligible for award of any future State agreements if the department determines that any of the following has occurred: the Contractor has made false certification, or violated the certification by failing to carry out the requirements as noted above. (Gov. Code §8350 et seq.)

**EXHIBIT D – SPECIAL TERMS AND CONDITIONS (CONT.)**

**3. NATIONAL LABOR RELATIONS BOARD CERTIFICATION:**

Contractor certifies that no more than one (1) final unappealable finding of contempt of court by a Federal court has been issued against Contractor within the immediately preceding two-year period because of Contractor's failure to comply with an order of a Federal court, which orders Contractor to comply with an order of the National Labor Relations Board. (Pub. Contract Code §10296) (Not applicable to public entities.)

**4. CONTRACTS FOR LEGAL SERVICES \$50,000 OR MORE- PRO BONO REQUIREMENT:**

Contractor hereby certifies that Contractor will comply with the requirements of Section 6072 of the Business and Professions Code, effective January 1, 2003.

Contractor agrees to make a good faith effort to provide a minimum number of hours of pro bono legal services during each year of the contract equal to the lesser of 30 multiplied by the number of full time attorneys in the firm's offices in the State, with the number of hours prorated on an actual day basis for any contract period of less than a full year or 10% of its contract with the State.

Failure to make a good faith effort may be cause for non-renewal of a state contract for legal services, and may be taken into account when determining the award of future contracts with the State for legal services.

**5. EXPATRIATE CORPORATIONS:**

Contractor hereby declares that it is not an expatriate corporation or subsidiary of an expatriate corporation within the meaning of Public Contract Code Section 10286 and 10286.1, and is eligible to contract with the State of California.

**6. SWEATFREE CODE OF CONDUCT:**

- a. All Contractors contracting for the procurement or laundering of apparel, garments or corresponding accessories, or the procurement of equipment, materials, or supplies, other than procurement related to a public works contract, declare under penalty of perjury that no apparel, garments or corresponding accessories, equipment, materials, or supplies furnished to the state pursuant to the contract have been laundered or produced in whole or in part by sweatshop labor, forced labor, convict labor, indentured labor under penal sanction, abusive forms of child labor or exploitation of children in sweatshop labor, or with the benefit of sweatshop labor, forced labor, convict labor, indentured labor under penal sanction, abusive forms of child labor or exploitation of children in sweatshop labor. The contractor further declares under penalty of perjury that they adhere to the Sweatfree Code of Conduct as set forth on the California Department of Industrial Relations website located at [www.dir.ca.gov](http://www.dir.ca.gov), and Public Contract Code Section 6108.
- b. The contractor agrees to cooperate fully in providing reasonable access to the contractor's records, documents, agents or employees, or premises if reasonably required by authorized officials of the contracting agency, the Department of Industrial Relations, or the Department of Justice to determine the contractor's compliance with the requirements under paragraph (a).

**7. DOMESTIC PARTNERS:**

For contracts of \$100,000 or more, Contractor certifies that Contractor is in compliance with Public Contract Code section 10295.3.

## **EXHIBIT D – SPECIAL TERMS AND CONDITIONS (CONT.)**

### **DOING BUSINESS WITH THE STATE OF CALIFORNIA**

The following laws apply to persons or entities doing business with the State of California.

#### **1. CONFLICT OF INTEREST:**

Contractor needs to be aware of the following provisions regarding current or former state employees. If Contractor has any questions on the status of any person rendering services or involved with the Agreement, the awarding agency must be contacted immediately for clarification.

##### **Current State Employees (Pub. Contract Code §10410):**

1). No officer or employee shall engage in any employment, activity or enterprise from which the officer or employee receives compensation or has a financial interest and which is sponsored or funded by any state agency, unless the employment, activity or enterprise is required as a condition of regular state employment.

2). No officer or employee shall contract on his or her own behalf as an independent contractor with any state agency to provide goods or services.

##### **Former State Employees (Pub. Contract Code §10411):**

1). For the two-year period from the date he or she left state employment, no former state officer or employee may enter into a contract in which he or she engaged in any of the negotiations, transactions, planning, arrangements or any part of the decision-making process relevant to the contract while employed in any capacity by any state agency.

2). For the twelve-month period from the date he or she left state employment, no former state officer or employee may enter into a contract with any state agency if he or she was employed by that state agency in a policy-making position in the same general subject area as the proposed contract within the 12-month period prior to his or her leaving state service.

If Contractor violates any provisions of above paragraphs, such action by Contractor shall render this Agreement void. (Pub. Contract Code §10420)

Members of boards and commissions are exempt from this section if they do not receive payment other than payment of each meeting of the board or commission, payment for preparatory time and payment for per diem. (Pub. Contract Code §10430 (e))

#### **2. LABOR CODE/WORKERS' COMPENSATION:**

Contractor needs to be aware of the provisions which require every employer to be insured against liability for Worker's Compensation or to undertake self-insurance in accordance with the provisions, and Contractor affirms to comply with such provisions before commencing the performance of the work of this Agreement. (Labor Code Section 3700)

#### **3. AMERICANS WITH DISABILITIES ACT:**

Contractor assures the State that it complies with the Americans with Disabilities Act (ADA) of 1990, which prohibits discrimination on the basis of disability, as well as all applicable regulations and guidelines issued pursuant to the ADA. (42 U.S.C. 12101 et seq.)

#### **4. CONTRACTOR NAME CHANGE:**

An amendment is required to change the Contractor's name as listed on this Agreement. Upon receipt of legal documentation of the name change the State will process the amendment. Payment of invoices presented with a new name cannot be paid prior to approval of said amendment.

**EXHIBIT D – SPECIAL TERMS AND CONDITIONS (CONT.)**

**5. CORPORATE QUALIFICATIONS TO DO BUSINESS IN CALIFORNIA:**

- a. When agreements are to be performed in the state by corporations, the contracting agencies will be verifying that the contractor is currently qualified to do business in California in order to ensure that all obligations due to the state are fulfilled.
- b. "Doing business" is defined in R&TC Section 23101 as actively engaging in any transaction for the purpose of financial or pecuniary gain or profit. Although there are some statutory exceptions to taxation, rarely will a corporate contractor performing within the state not be subject to the franchise tax.
- c. Both domestic and foreign corporations (those incorporated outside of California) must be in good standing in order to be qualified to do business in California. Agencies will determine whether a corporation is in good standing by calling the Office of the Secretary of State.

**6. RESOLUTION:**

A county, city, district, or other local public body must provide the State with a copy of a resolution, order, motion, or ordinance of the local governing body which by law has authority to enter into an agreement, authorizing execution of the agreement.

**7. AIR OR WATER POLLUTION VIOLATION:**

Under the State laws, the Contractor shall not be: (1) in violation of any order or resolution not subject to review promulgated by the State Air Resources Board or an air pollution control district; (2) subject to cease and desist order not subject to review issued pursuant to Section 13301 of the Water Code for violation of waste discharge requirements or discharge prohibitions; or (3) finally determined to be in violation of provisions of federal law relating to air or water pollution.

**8. PAYEE DATA RECORD FORM STD. 204:**

This form must be completed by all contractors that are not another state agency or other governmental entity.

-End Exhibit D-

## EXHIBIT E – INSURANCE REQUIREMENTS

### California Fair Services Authority #19-02

#### I. Evidence of Coverage

The contractor/renter shall provide a signed original evidence of coverage form for the term of the contract or agreement (hereinafter "contract") protecting the legal liability of the State of California, the California Fair Services Authority, District Agricultural Associations, County Fairs, Counties in which County Fairs are located, Lessor/Sublessor if fair site is leased/subleased, Citrus Fruit Fairs, California Exposition and State Fair, or Entities (public or non-profit) operating California designated agricultural fairs, their directors, officers, agents, servants, and employees, from occurrences related to operations under the contract. This may be provided by:

1. Insurance Certificate – The contractor/renter provides the fair with a signed original certificate of insurance (the ACORD form is acceptable), lawfully transacted, which sets forth the following:
  1. List as the Additional Insured: "That the State of California, the California Fair Services Authority, the District Agricultural Association, County Fair, the County in which the County Fair is located, Lessor/Sublessor if fair site is leased/subleased, Citrus Fruit Fair, California Exposition and State Fair, or Entities (public or non-profit) operating California designated agricultural fairs, their directors, officers, agents, servants, and employees are made additional insured, but only insofar as the operations under this contract are concerned."
  2. Dates: The dates of inception and expiration of the insurance. **For individual events, the specific event dates must be listed, along with all set-up and tear down dates.**
  3. Coverages:
    - a. General Liability - Commercial General Liability coverage, on an occurrence basis, at least as broad as the current Insurance Service Office (ISO) policy form #CG 00-01. Limits shall be not less than **\$5,000,000 per occurrence** for Fairtime Carnival Rides and for Freefall Attractions (elevated jumps involving airbags); **\$5,000,000 per occurrence** for the following types of Motorized Events: automobile races, drifting exhibitions, truck rodeos, tractor/truck pulls, destruction derbies, RV destruction derbies, mud bogs, mud racing, car crunches, monster truck shows, automobile thrill shows, figure 8 racing, stock car racing, tuff trucks, boat races, autocross, dirt racing, oval track, sprint cars/410 sprints, modified, super stock, mini-stock, dwarf cars, micro lights, enduro, pro stock; **\$3,000,000 per occurrence** for the following types of Motorized Events: motorcycle racing, flat track motorcycle racing, arena-cross, freestyle motocross, motorcycle thrill shows and stunt teams, ATV, sand drags, go karts, snowmobile races, quarter midget races, golf cart races, Redneck Roundup (ATVs), lawnmower races; **\$3,000,000 per occurrence** for Rodeo Events all types **with a paid gate** and any Rough Stock events; **\$2,000,000 per occurrence** for Rodeo Events All Types **without a paid gate** and with any Rough Stock events and for Swap Meets/Flea Markets held two or more times per calendar year; **\$2,000,000 per occurrence** for the following Motorized events: car jumping contests/demonstrations of hydraulic modifications to automobiles; **\$2,000,000 per occurrence** for Interim Carnival Rides, Fairtime Kiddie Carnival Rides of up to 6 rides, Concerts with over 5,000 attendees, Rave Type Events All Types, Cannabis Festivals/Trade Shows, Mechanical Bulls, Extreme Attractions All Types that require a DOSH permit to operate, and Simulators; **\$1,000,000 per occurrence** for Rodeo Events All Types **without** any Rough Stock Events; **\$1,000,000 per occurrence** for all other contracts for which liability insurance (and liquor liability, if applicable) is required.

The Certificate of Insurance shall list the applicable policy forms, including endorsements. Any exclusions or coverage limitations, including sub-limits, that apply to the contractor/renter's activities, or business to be conducted under the contract or rental agreement/lease, must be

listed in the Certificate of Insurance. If there is a self-insured retention or deductible in the contractor/renter's coverage equal to or in excess of \$100,000, the self-insured retention/deductible amount shall be included as part of the Certificate of Insurance. A copy of the contractor/renter's policy declaration page containing this information as an attachment/exhibit to the Certificate of Insurance will be acceptable, provided it contains all the aforementioned information.

- b. Automobile Liability - Commercial Automobile Liability coverage, on a per accident basis, at least as broad as the current ISO policy form # CA 00-01, Symbol #1 (Any Auto) with limits of not less than \$1,000,000 combined single limits per accident for contracts involving use of contractor vehicles (autos, trucks or other licensed vehicles) on fairgrounds.
- c. Workers' Compensation - Workers' Compensation coverage shall be maintained covering contractor/renter's employees, as required by law.
- d. Medical Malpractice - Medical Malpractice coverage with limits of not less than \$1,000,000 per occurrence shall be maintained for contracts involving medical services.
- e. Liquor Liability - Liquor Liability coverage with limits of not less than \$1,000,000 per occurrence shall be maintained for contracts involving the sale of alcoholic beverages.

4. Cancellation Notice: Notice of cancellation of the listed policy or policies shall be sent to the Certificate Holder in accordance with policy provisions.
5. Certificate Holder:
  - For Individual Events Only - Fair, along with fair's address, is listed as the certificate holder.
  - For Master Insurance Certificates Only - California Fair Services Authority, Attn: Risk Management, 1776 Tribute Road, Suite 100, Sacramento, CA 95815 is listed as the certificate holder.
6. Insurance Company: The company providing insurance coverage must be acceptable to the California Department of Insurance
7. Insured: The contractor/renter must be specifically listed as the Insured.

**OR**

2. CFSA Special Events Program - The contractor/renter obtains liability protection through the California Fair Services Authority (CFSA) Special Events Program, when applicable.

**OR**

3. Master Certificates - A current master certificate of insurance for the contractor/renter has been approved by and is on file with California Fair Services Authority (CFSA).

**OR**

4. Self-Insurance - The contractor/renter is self-insured and acceptable evidence of self-insurance has been approved by California Fair Services Authority (CFSA).

**II. General Provisions**

1. Maintenance of Coverage - The contractor/renter agrees that the commercial general liability (and automobile liability, workers' compensation, medical malpractice and/or liquor liability, if applicable) insurance coverage herein provided for shall be in effect at all times during the term of this contract. In the event said insurance coverage expires or is cancelled at any time or times prior to or during the term of this contract, contractor/renter agrees to provide the fair, prior to said expiration date, a new

certificate of insurance evidencing insurance coverage as provided for herein for not less than the remainder of the term of the contract, or for a period of not less than one (1) year. New certificates of insurance are subject to the approval of California Fair Services Authority, and contractor/renter agrees that no work or services shall be performed prior to the giving of such approval. In the event the contractor/renter fails to keep in effect at all times insurance coverage as herein provided, the fair may, in addition to any other remedies it may have, take any of the following actions: (1) declare a material breach by contractor/renter and terminate this contract; (2) withhold all payments due to contractor/renter until notice is received that such insurance coverage is in effect; and (3) obtain such insurance coverage and deduct premiums for same from any sums due or which become due to contractor/renter under the terms of this contract.

2. Primary Coverage - The contractor/renter's insurance coverage shall be primary and any separate coverage or protection available to the fair or any other additional insured shall be secondary.
3. Contractor's Responsibility - Nothing herein shall be construed as limiting in any way the extent to which contractor/renter may be held responsible for damages resulting from contractor/renter's operations, acts, omissions or negligence. Insurance coverage obtained in the minimum amounts specified above shall not relieve contractor/renter of liability in excess of such minimum coverage, nor shall it preclude the fair from taking other actions available to it under contract documents or by law, including, but not limited to, actions pursuant to contractor/renter's indemnity obligations. **The contractor/renter indemnity obligations shall survive the expiration, termination or assignment of this contract.**
4. Certified Copies of Policies - Upon request by fair, contractor/renter shall immediately furnish a complete copy of any policy required hereunder, with said copy certified by the underwriter to be a true and correct copy of the original policy. Fairtime Carnival Ride contractors must submit copies of actual liability insurance policies, certified by an underwriter, to California Fair Services Authority (CDSA).

### **III. Participant Waivers**

1. For hazardous participant events (see subsection 4. below), the contractor/renter agrees to obtain a properly executed release and waiver of liability agreement (Form required by contractor/renter's insurance company or CDSA Release and Waiver Form) from each participant prior to his/her participation in the events sponsored by contractor/renter.
2. Contractor/renter shall ensure that any party renting space from the contractor/renter with, or for, hazardous participant events (see subsection 4. below) obtains a properly executed release and waiver of liability agreement (Form required by contractor/renter's insurance company or CDSA Release and Waiver Form) from each participant prior to his/her participation in the events and provides a copy to the contractor/renter.
3. The contractor/renter shall provide copies of all executed release and waiver of liability agreements required under subsections 1. and 2. above to the Fair at the end of the rental agreement.
4. Hazardous participant events include, but are not limited to, any event within the following broad categories: Athletic Team Events; Equestrian-related Events; Extreme Attractions; Freefall Attractions; Mechanical Bulls; Simulators; Motorized Events; Rodeo Events; and Wheeled Events, including bicycle, skates, skateboard, or scooter. Contact California Fair Services Authority, Risk Management Department at (916) 921-2213 for further information and for CDSA Release and Waiver Form.

-End Exhibit E-

## **EXHIBIT F – OCFEC MEGAN’S LAW SCREENING & CERTIFICATION FORM**

The District is committed to the public safety of all who attend the OC Fair and Youth Expo.

In accordance with District policy, all entities conducting business on District property will be required to conduct screening of each of that entity's employees, agents, servants, volunteers, and/or independent contractors who will be performing job-related duties on District premises. This screening must, at a minimum, include searches for sex offender registration. Entities will certify in writing that they have conducted the required screening, and will indemnify District for any negligence arising out of or connected with their obligations pertaining to the required screening.

Any individual who is a registered sex offender and/or whose name appears on the California Department of Justice's Megan's Law database will not be eligible to work or volunteer on District premises.

For additional information on California's Megan's Law database, please refer to: [www.meganslaw.ca.gov](http://www.meganslaw.ca.gov). This is a free service provided by the California Department of Justice.

The following background screening services offer employment criminal background screening services on a fee basis. Inclusion of service providers does not constitute endorsement by District.

- ApScreen (800) 277-2733
- HireRight (800) 400-2761
- Intelius (877) 974-1500
- Screening One (888) 327-6511
- USIS (866) 405-USIS
- Verifications, Inc. (866) 455-0779

**EXHIBIT F – OCFEC MEGAN’S LAW SCREENING & CERTIFICATION FORM (CONT.)**

**OC Fair & Event Center  
Megan’s Law Screening Certification and Listing**

**This form must be completed legibly, with all information requested. Typewritten or computer-generated forms or reports may be substituted provided that: all required information is included in columnar form, and the listing report is attached to this form. The certification section must be signed by an authorized representative of the contractor.**

**Company/Organization Name:** \_\_\_\_\_

**Contact Name:** \_\_\_\_\_ **Contact Telephone :** \_\_\_\_\_

**Type of Company/Organization  
(Circle one):**      **Contractor  
Entertainer**      **Consultant  
Exhibitor**      **Concessionaire  
Volunteer**

**Other/Explanation if Needed:** \_\_\_\_\_

The undersigned represents and warrants that attached to this Megan’s Law Screening Certification and Listing is a full, true, correct, complete, and accurate listing of all persons scheduled to work or volunteer for the company/organization identified above (“Contractor”) during the annual OC Fair or Youth Expo. If any other or additional individuals will be performing work, labor, or services, I understand that my company/organization is required to submit a supplemental listing(s) identifying those individuals.

The undersigned represents and warrants that all persons and individuals performing services on behalf of Contractor, including, but not limited to, its agents, employees, subcontractors, and volunteers have been screened for sex offender registration before each individual commenced work, services, and/or was present at the OCFEC facility. The undersigned represents and warrants that no individual who is a registered sex offender will be assigned or permitted to perform services on behalf of Contractor at or on OCFEC premises.

To the fullest extent permitted by law, Contractor will defend, indemnify, and hold harmless OCFEC from and against all claims, damages, losses, and expenses, of every kind, nature and description (including, but not limited to, attorneys fees, expert fees, and costs of suit), directly or indirectly arising from, or in any way related to the performance or nonperformance of Contractor’s obligations under this Megan’s Law Screening Certification and Listing, regardless of responsibility of negligence; by reason of death, injury, property damage, however caused or alleged to have been caused, and even though claimed to be due to the negligence of the OCFEC. Provided, however, that in no event shall Contractor be obligated to defend or indemnify the OCFEC with respect to the sole negligence or willful misconduct of the OCFEC, its employees, or agents (excluding the Contractor, or any of its employees or agents).

The undersigned represents and warrants that he/she is fully authorized to execute this Megan’s Law Screening Certification and Listing on behalf of Contractor.

\_\_\_\_\_  
Company/Organization Representative’s Signature

\_\_\_\_\_  
Title of Representative

\_\_\_\_\_  
Printed Name

\_\_\_\_\_  
Date

**\*\*OC Fair Staff & Event Center – Please submit completed forms to the Human Resources Department\*\*\***

**EXHIBIT F – OCFEC MEGAN’S LAW SCREENING & CERTIFICATION FORM (CONT.)**

## Megan's Law Screening Listing

**Please duplicate this listing sheet if additional space is required**

\*\*\*OC Fair & Event Center Staff – Please submit completed forms to the Human Resources Department\*\*\*

## **EXHIBIT G – OCFEC UNIFORM AND IDENTIFICATION PROCEDURES**

**PROCEDURE FOR:** Uniforms and Identification for Contractors and their Employees.

**PPE (Personal Protective Equipment):** Closed toe shoes and steel toe work shoes/boots where appropriate and other PPE as required by task and OSHA guidelines.

**Purpose:** To ensure all OCFEC contractors and their employees are in their company approved uniform when present in a working capacity.

**Procedure: 0004**

1. All contractors and their employees shall be in their own company uniform at all times when working on OCFEC property including the Pacific Amphitheatre, Hangar and Action Sports Arena.
2. A uniform can be a logo T- shirt, polo style shirt or full button down shirt; if a jacket (or outerwear) is also required the jacket must have the company logo on the front of the jacket. OCFEC will require pre approval of said company uniform style and logo. Logos will be highly visible and non-offensive in nature. Must adhere to purchasing standards in the contract.
3. If a jacket (or outerwear) is worn the required identification must remain visible at all times. (see OCFEC ID procedure)
4. If any OCFEC contractor(s) or their employees are not in company uniform they will be asked to leave OCFEC property until in the required uniform.
5. If any OCFEC contractor(s) or their employee continues to not follow OCFEC procedures, OCFEC management will ask the company representative to have said employee replaced permanently.
6. Continued lack of support or adherence to OCFEC procedures may result in the cancellation of a contract.

**PROCEDURE 0005:** OCFEC Contractors and their Employees wearing identification in the Pacific Amphitheatre, back stage and on OCFEC property.

**PPE (Personal Protective Equipment):** Break-away OCFEC photo identification card lanyard.

**Purpose:** To ensure all contractors and their employees are properly wearing required identification in the proper manner.

1. Each OCFEC contractor and its respective employees (collectively, "Contractor") must wear OCFEC approved and supplied photo identification cards around their neck or in another highly visible area at all times while working for the OCFEC. (Note: an additional clip option is available due to work requirements).
2. The OCFEC department Director responsible for the work area will provide a complete list of all Contractors to badging trailer personnel. All Contractors must visit the OCFEC trailer to have their photograph taken and to be provided with their OCFEC photo identification card and a break-away lanyard (and/or clip if requested by the contractor).
3. The OCFEC department Director responsible for the work area will provide a copy of this OCFEC Contractor Photo Identification Procedure to all contractors to review and this OCFEC Contractor Photo Identification Procedure shall be incorporated as part of all OCFEC contracts.
4. Contractors may not access the back stage area of the Pacific Amphitheatre without a back stage pass, which must be pre-approved by the OCFEC department Director and OCFEC Vice President responsible for the work area.

5. All OCFEC department Directors and OCFEC Vice Presidents must forward to the Pacific Amphitheatre back stage Security Manager the name of each OCFEC Contractor that was issued a back stage pass by that Department Director or OCFEC Vice President. Only the Pacific Amphitheatre back stage Security Manager has the authority to provide OCFEC Contractors with Pacific Amphitheatre back stage passes. All Pacific Amphitheatre back stage passes must be worn by the OCFEC Contractor as described above.
6. All Contractors must be courteous and cooperative when at any venue access point, entry, gate or if approached by Security/Law Enforcement for ID inspection.
7. Contractors will be allowed in the Pacific Amphitheatre back stage area only to perform job functions; once the Contractor completes the Contractor's job functions in the Pacific Amphitheatre back stage area, Contractor must immediately leave the area.
8. Contractors not properly wearing required OCFEC identification will be asked to leave, or may be escorted from, the OCFEC property.
9. If any OCFEC Contractor violates OCFEC procedures, including this OCFEC Contractor Photo Identification Procedure, OCFEC management will ask the Contractor to permanently replace that employee.
10. Continued lack of support for, or adherence to, OCFEC procedures, including this OCFEC Contractor Photo Identification Procedure, may result in the cancellation of the contract between the OCFEC and Contractor.

By signing this form, the bidder has read and understood OCFEC's policies above, and is agreeing to follow all procedures.

---

(Signature)

---

(Print Name & Title)

---

(Date)

**EXHIBIT H**  
**ADDITIONAL CONTRACT TERMS AND CONDITIONS**

These terms and conditions are in addition to those contained in the CCC-4/2017 Certification, GTC 4/2017 General Terms and Conditions, and all Exhibits which will be made a part of the contract (Part IX - Forms).

**1. Authorized Representative**

Contractor must maintain one (1) or more English speaking representatives who are authorized to take immediate action and make requested adjustments and/or changes as required by District Management. This person must be identified to the District as the Contractor's authorized representative.

**2. Phone Numbers**

Contractor shall provide the District with phone numbers for their authorized representative(s) and with a 24-hour "On Call" phone number for emergencies.

**3. Vehicles, Equipment and Supplies**

All vehicles and equipment such as utility carts, trucks, trailers, vans, boom lifts, scissor lifts, pressure washers, back pack blowers, hand trucks, brooms, hoses and pickers and all cleaning supplies such as stripper, detergents, sanitizers, air fresheners and other chemicals shall be owned and/or provided by Contractor. The District will provide consumable paper products, waste receptacles and plastic waste receptacle liners. All vehicles and equipment will be clearly marked with Contractor's company name and/or logo. Equipment shall be in proper operating condition with all guards in place. No equipment shall be left unattended. Equipment and supplies must be stored in designated areas agreed upon by the District. All Material Safety Data Sheets (MSDSs) for all chemical-cleaning products used must be on-site accessible by the District. Contractor shall take all necessary safety precautions when using vehicles, equipment and cleaning products. Drivers of all vehicles and equipment shall possess a valid driver license and be 18 years of age or older. Street sweepers should be South Coast Air Quality Management District Rule 1186 certified and Rule 1186.1 compliant and no older than 2 years. Contractor shall furnish all necessary labor, supervision, equipment, tools, materials (excluding dumpsters), permits, transportation and insurance in the performance of these specifications.

**4. Vehicle Utility Carts**

Contractor may provide utility carts for employees, if necessary, to complete Scope of Work. Carts are not permitted to park in front of buildings or in pathways blocking pedestrian access points. Drivers shall possess a valid driver's license and be 18 years of age or older and abide by all applicable local, State and Federal laws related to cart safety.

Weather protection of equipment is the responsibility of the District.

**5. Venue Clean-Up**

**CLEAN-UP:**

- Contractor is to keep job site clean daily and upon project completion.
- Contractor shall sweep and blow all debris daily and upon project completion.
- Contractor will dump all green waste in the provided 40 yard dumpster on OCFEC grounds.
- Do not dispose of any construction material or project waste on OCFEC grounds or in OCFEC containers.
- Contractor is to keep all compound and chemicals out of storm drains & sewers.
- Contractor will protect ground surfaces from oil and other leaks that may come from service trucks.

**6. Telephone Numbers**

Contractor shall provide the District with a 24-hour "On Call" phone number for emergencies and event schedule changes.

**7. Personnel Policy**

All Contractor employees must receive an orientation on the duties they will be required to perform, safety training to ensure employees working with chemicals are familiar with Material Safety Data Sheets (MSDSs), and harassment training (prior to working). In addition, ongoing customer service training will be required during the term of this contract to educate current employees and new hires. Contractor is required to supply all required training and a schedule of planned training shall be provided to the District at the beginning of every quarter in January, April, July and October. All employees will be issued an OC Fair & Event Center "Contractor" photo identification badge annually. Identification badges must be worn at all times while on the property; when entering and while working on the grounds. Badges will have the name visible and worn on the upper right or left torso. All badges must be returned from terminated employees. All other employee badges must be returned on Friday following the end of the OC Fair. All employees must abide by the rules and regulations stated in the Employee Handbook provided by the District.

## **8. *Gratuities***

Contractor is prohibited from offering any gift or gratuity to employees and/or officers of the 32<sup>nd</sup> District Agricultural Association, as employees and officers are not permitted to accept them under any circumstances. Contractor and/or Contractor's employees shall not solicit or accept any gifts. This includes cash, tickets, food, drinks, merchandise, or any other items from District staff, promoters and/or vendors to perform the functions detailed in this agreement. Any violations of this policy may result in the dismissal of the employee and a performance violation notice issued to the Contractor.

## **9. *Licenses, Permits and Certifications***

Contractor shall be an individual or firm licensed to do business in California and shall obtain at his/her expense all license(s), permit(s) and certification(s) required by law or as part of this contract for accomplishing any work required in connection with this agreement. In the event any license(s), permit(s) or certification(s) expire at any time during the term of this contract, Contractor agrees to provide agency a copy of the renewed license(s), permit(s) or certification(s) within 30 days following the expiration date.

In the event the Contractor fails to keep in effect at all times all required license(s), permit(s), and certification(s), the District may, in addition to any other remedies it may have, terminate this contract upon occurrence of such event.

## **10. *Site Access***

District shall allow Contractor access to the District's property as needed. If access is required during annual OC Fair hours, the District will provide necessary admission and parking credentials for the employees performing in service of the contract.

## **11. *Insurance***

Proof of insurance, meeting the requirements of the State (see attached Insurance Requirements) must be made available to the District within 15 days of contract award. Failure to do so could result in termination of said contract.

## **12. *Work Permit Law***

If Contractor employs youth under the age of 18 years, he/she is required by law to see that each such employee holds a valid work permit. Contractor is further required to adhere to all applicable child labor laws.

## **13. *Uniforms and Badges***

Contractor's employees shall be at all times neatly and cleanly uniformed and must meet reasonable prescribed grooming guidelines and appearance standards.

The District requires Contractor's employees to wear badges, identification cards, and/or credentials in a clearly visible location (per attached procedure) while Contractor's employees are on the District's

premises. Contractor personnel will be issued an OC Fair & Event Center "Contractor" photo identification badge annually. Identification badges must be worn at all times while on the property, when entering and while working on the grounds. Badges shall have the name visible and worn on the upper right or left torso. Badges are specific to each person and are non-transferable. All badges must be returned from terminated employees. All employees must abide by the rules and regulations stated in the Employee Handbook provided by the District.

#### **14. Personnel**

All Contractor employees are employees of the Contractor and not the District. No agent, servant, or employee of the Contractor will under any circumstances be deemed an agent, servant, or employee of the District.

The District reserves the sole absolute right to determine, at its discretion, that any person or agent used by Contractor in the performance of the contract shall be excluded from such performance on the grounds that his or her appearance or conduct is detrimental to the District's operation. Determination of these matters by District Management shall be final.

#### **15. Potential Subcontractors/Independent Contractors**

Nothing contained in the ensuing Agreement or otherwise shall create any contractual relation between the District and any subcontractors/independent contractors, and no subcontract shall relieve the Contractor of his/her responsibilities and obligations contained herein. The Contractor agrees to be fully responsible to the District for the acts and omissions of its subcontractors and of persons either directly or indirectly employed by any of them as it is for the acts and omissions of persons directly employed by the Contractor.

The Contractor's obligation to pay its subcontractors/independent contractors is an independent obligation from the District's obligation to make payments to the Contractor. As a result, the District shall have no obligation to pay or to enforce the payment of any monies to any subcontractor/independent contractor.

All subcontractor agreements shall be communicated to the District. Under no circumstances, shall a Contractor allow pay and performance disputes with subcontractors to result in a mechanics lien against the District.

#### **16. Suppliers**

Nothing contained in the ensuing Agreement or otherwise shall create any contractual relation between the District and any suppliers. The Contractor agrees to be as fully responsible to the District for the acts and omissions of its suppliers and of persons either directly or indirectly employed by any of them as it is for the acts and omissions of persons directly employed by the Contractor. The Contractor's obligation to pay its suppliers is an independent obligation from the District's obligation to make payments to the Contractor. As a result, the District shall have no obligation to pay or to enforce the payment of any monies to any supplier.

#### **17. Subcontracting**

Subcontracting of goods or services must be approved in writing, by the District.

#### **18. Fire Regulations**

All fire regulations as prescribed by the State Fire Marshal must be strictly observed as detailed by District Safety & Security.

#### **19. Travel, Transportation and Accommodations:**

Contractor is responsible for all necessary travel, transportation and accommodations.

#### **20. Invoices**

Invoices shall be submitted upon completion of services rendered to the District.

All invoices must contain Contractor's invoice number, District-issued Purchase Order (PO) and an itemized list containing Contractor's order number, specifications, and dates of delivery/pick-up, for each piece of equipment provided.

Contractor shall send invoices and any supporting documentation via email to [AP@ocfair.com](mailto:AP@ocfair.com) (the District's preferred mechanism) or mail to OC Fair & Event Center, Attn: Accounts Payable, 88 Fair Drive, Costa Mesa, CA 92626.

Upon contract approval and throughout the duration of the contract, Contractor shall work with the District to ensure invoicing needs are continually met.

## **21. Payment**

Payments to the Contractor will be made by the 32<sup>nd</sup> District Agricultural Association and paid in full within 30 days upon satisfactory completion and receipt of proper invoice.

## **22. Pricing/Financial Proposal Bid Form**

The Financial Proposal Bid Form will be used to develop the "not to exceed" amount of the contract. The estimated quantities provided are based upon historical experience and anticipated future needs, and may change depending upon actual needs/usage. Billing/invoicing will be determined by multiplying actual usage by the rate as entered on the Financial Proposal Bid Form. The District may elect to add a contingency line item to accommodate specifications within the scope of the effort, if approved by the District, during the implementation of this contract.

## **23. Megan's Law Screening**

All of Contractor's employees, agents, servants, volunteers, independent contractors and/or employees, agents, servants, volunteers, independent contractors of Contractor's subcontractors who will be performing job related duties on District premises must pass background checks under "Megan's Law" as required by the District's current Megan's Law policy (and as that policy may be amended by the District from time to time), and any other reasonable background checks that may be required by the District as a result of policies adopted by the District's Board of Directors. Contractor will certify in writing that they have conducted the required screening and will indemnify the District for any negligence arising out of or connected with their obligations pertaining to the required screening. Contractor shall not be held liable for the lack of or inaccuracies in reporting made available by the states. A full, true, and correct copy of the District's current Megan's Law policy is attached (see Part IX – Forms).

## **24. Right to Replace/Dismiss**

Contractor's onsite personnel are subject to approval of the District during the entire term of contracted services. The District has the right, in accordance with applicable law, to require replacement of Contractor's onsite personnel or any member of Contractor's onsite personnel.

If at any time the District determines that any employee, agent or officer of Contractor, or of Contractor's permitted subcontractors, is in violation of District policies and procedures regarding harassment, discrimination or offensive behavior or Megan's Law, or fails to meet the District's safety, security and customer service standards, the District may notify Contractor verbally and/or in writing. Contractor will promptly correct the behavior, performance, or condition giving rise to the notification described herein to the satisfaction of the District. If Contractor fails to correct the behavior, performance, or condition giving rise to the notification described herein, the District may demand that Contractor (or Contractor's subcontractor, as the case may be) cease using said employee at the District's facilities and Contractor (or Contractor's subcontractor, as the case may be) will promptly comply with such request. If the District requests replacement of onsite personnel or any of its members, Contractor must furnish a

replacement immediately or as otherwise determined necessary by the District. Nothing contained in this paragraph shall obligate the District to monitor the behavior of Contractor's employees or of Contractor's subcontractor's employees. The District retains the right to review the resumes of all Contractor personnel and confirm compliance to the requirements set forth in this IFB.

## **25. *Gratuities***

Contractor is prohibited from offering any gift or gratuity to employees and/or officers of the 32<sup>nd</sup> District Agricultural Association, as employees and officers are not permitted to accept them under any circumstances. Contractor and/or Contractor's employees shall not solicit or accept any gifts. This includes cash, tickets, food, drinks, merchandise or any other items from District staff, promoters and/or vendors to perform the functions detailed in this agreement. Any violations of this policy may result in the dismissal of the employee and a performance violation notice issued to the Contractor.

## **26. *Evaluation of Contractor Performance***

Contractor will be evaluated on their performance, including, but not limited to, Contractor's record of conforming to contract requirements and to standards of good workmanship; Contractor's record of forecasting and controlling costs; Contractor's adherence to contract schedules, including the administrative aspects of performance; Contractor's history of reasonable and cooperative behavior and commitment to customer satisfaction; Contractor's record of integrity and business ethics, and generally, Contractor's business-like concern for the interest of the District and its customers.

Contractor shall work with District staff to ensure contract compliance, whether by phone, email or in-person meetings, as determined necessary by the District. The District retains the right to notify Contractor of any performance issues at any time for the duration of the contract term. Notification will be provided in writing to Contractor, whereupon Contractor shall have five (5) days to respond to the District's request for compliance. Unless mutually agreed upon otherwise, performance issues shall be corrected within fifteen (15) days of District's notification to Contractor.

Failure to supply equipment and/or personnel as required may result in a notice of default and/or an adjustment to the fees charged for equipment and/or labor.

Contractor may be disqualified from potential bidding opportunities if the District deems Contractor as unresponsive to repeated requests for corrective action.

## **27. *Non-Exclusive Agreement***

Contractor understands and agrees that this is a non-exclusive agreement. The District may hire other contractors for work/product of a similar or identical nature.

## **28. *Termination***

The District reserves the right to terminate without cause any contract at any time by giving the Contractor notice in writing at least thirty (30) days prior to the date when such termination shall become effective. Such termination shall relieve the District of further payment, obligations and/or performances required in the terms of the contract. The District has the right to terminate any contract in its sole and absolute discretion.

## **29. *Anticipated Contract Term***

The term of the Sales Services contract shall be from July 1, 2020 through December 31, 2021 with three (3) one (1)-year options to renew with the approval and acceptance of the 32<sup>nd</sup> District Agricultural Association.