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4 MEETING OF THE OCFEC BOARD OF DIRECTORS
5 32nd District Agricultural Association
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14 Thursday, August 27, 2020
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22 Reported by: Denise Herft, CSR #12983
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1 PUBLIC SPEAKERS (continued):

2 Doug Reed

3 Jim Forbes

4 Pat Davis

5 Dave Duran

6 Kellie Avakian

7 Toija Fitzgerald

8 Reggie Mundekis

9 Gibran Stout

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Thursday, August 27, 2020

Via Zoom Videoconference

9:00 a.m. - 11:45 a.m.

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CHAIR CERVANTES: Now I will go ahead and call this meeting to order. Good morning, everybody.

The mission of the OCFEC is a celebration of Orange County's communities, interests, and agriculture, and heritage with results justifying resources expanded.

Can I ask Director Doug La Belle to lead us into the pledge of allegiance, please.

DIRECTOR LA BELLE: Yes, I'd be happy to do that. Please place your hand over your heart and join me.

(Pledge of Allegiance conducted.)

CHAIR CERVANTES: Thank you so much.
Summer, may I ask you to call roll call, please.

SECRETARY ANGUS: Yes, no problem.

Chair Cervantes?

CHAIR CERVANTES: Here.

SECRETARY ANGUS: Vice Chair
Rubalcava-Garcia?

1 VICE CHAIR RUBALCAVA-GARCIA: Here.
2 SECRETARY ANGUS: Director Ruiz?
3 DIRECTOR RUIZ: Present.
4 SECRETARY ANGUS: Director Bagneris?
5 Director Aitken?
6 DIRECTOR AITKEN: Present.
7 SECRETARY ANGUS: Director La Belle?
8 DIRECTOR LA BELLE: Here.
9 SECRETARY ANGUS: Director Pham?
10 DIRECTOR PHAM: Present.
11 SECRETARY ANGUS: And Director
12 Kovacevich?
13 CHAIR CERVANTES: Great, thank you,
14 Summer.
15 The Board will now go into closed
16 session. While in closed session, Summer will
17 organize public comment. When asked, please let
18 Summer know if you wish to make a public comment
19 and under which agenda item. Thank you everybody,
20 and we'll be back shortly.
21 (Closed session from 9:02 until 9:51.)
22 CEO RICHARDS: Summer, can you go ahead
23 and take roll call again and make sure we got
24 everyone here?
25 SECRETARY ANGUS: Sure.

1 Chair Cervantes?

2 CHAIR CERVANTES: Here.

3 SECRETARY ANGUS: Vice Chair

4 Rubalcava-Garcia?

5 VICE CHAIR RUBALCAVA-GARCIA: Present.

6 SECRETARY ANGUS: Director Ruiz?

7 DIRECTOR RUIZ: Here.

8 SECRETARY ANGUS: Director Bagneris?

9 DIRECTOR BAGNERIS: Here.

10 SECRETARY ANGUS: Director Aitken?

11 DIRECTOR AITKEN: Present.

12 SECRETARY ANGUS: Director La Belle?

13 Director Pham?

14 DIRECTOR PHAM: Here.

15 SECRETARY ANGUS: Director Kovacevich?

16 DIRECTOR KOVACEVICH: Here.

17 SECRETARY ANGUS: Director La Belle?

18 DIRECTOR LA BELLE: Here.

19 SECRETARY ANGUS: Thank you. That's

20 everyone.

21 CEO RICHARDS: Thank you everyone for

22 being patient during closed session. Normally I

23 do a CEO update at this point. I'm going to move

24 that to the end of the agenda, but there is one

25 update that I want to announce is that we have

1 explored options --

2 CHAIR CERVANTES: Michele, if I could
3 interrupt for a quick second. Can I make my --

4 CEO RICHARDS: Yes, so sorry, so sorry,
5 yes.

6 CHAIR CERVANTES: Okay. The 32nd DAA
7 Board of Directors considered the advice of legal
8 counsel on the items identified on the closed
9 session portion of the agenda and has nothing
10 further to report.

11 Michele, if I could interrupt for a quick
12 second, what we're going to go ahead do next is go
13 straight to an action item, a motion to approve
14 the minutes, and then we'll come back to the CEO
15 report after, is that okay?

16 CEO RICHARDS: Very good.

17 CHAIR CERVANTES: All right.

18 We are going to go to Item number 7,
19 which is board of directors. Is there a motion to
20 approve the minutes board meeting held July 23,
21 2020?

22 DIRECTOR AITKEN: This is Ashleigh
23 Aitken, I'll make a motion to approve the minutes.

24 CHAIR CERVANTES: Thank you, is there a
25 second?

1 DIRECTOR RUIZ: This is Director Ruiz,
2 I'll second that.

3 CHAIR CERVANTES: Thank you, Director
4 Ruiz.

5 Summer, roll call, please.

6 SECRETARY ANGUS: Chair Cervantes?

7 CHAIR CERVANTES: Yes.

8 SECRETARY ANGUS: Vice Chair
9 Rubalcava-Garcia?

10 VICE CHAIR RUBALCAVA-GARCIA: Yes.

11 SECRETARY ANGUS: Director Ruiz?

12 DIRECTOR RUIZ: Yes.

13 SECRETARY ANGUS: Director Bagneris?

14 DIRECTOR BAGNERIS: Yes.

15 SECRETARY ANGUS: Director Aitken?

16 DIRECTORAITKEN: Yes.

17 SECRETARY ANGUS: Director La Belle?

18 DIRECTOR LA BELLE: Yes.

19 SECRETARY ANGUS: Director Pham?

20 DIRECTOR PHAM: Abstain.

21 SECRETARY ANGUS: And Director
22 Kovacevich?

23 DIRECTOR KOVACEVICH: Yes.

24 CHAIR CERVANTES: Thank you, Summer.

25 Now we will go to Item 6, which we will

1 now go to the CEO operational announcements and
2 updates. This is going to be in a two-portion
3 piece.

4 CEO, Michele.

5 CEO RICHARDS: Yes, thank you.

6 We have explored options given the status
7 of the Orange County Marketplace including
8 considering the district operating the swap meet,
9 but based on our review, the district is precluded
10 from operating a weekly swap meet on state
11 property based on California state law, but the
12 district is exploring all options at this time.

13 And I'll continue the rest of my update
14 later on in the meeting.

15 CHAIR CERVANTES: Thank you so much.

16 We will go ahead and go next to matters
17 of public comment, and that is Item number 8, and
18 I believe at the moment we have about 14 public
19 comments, and we will be happy to take those in a
20 quick second.

21 I'm going to go ahead and read: Matters
22 of public comment, public comment is allowed on
23 issues not on the current agenda; however, no
24 debate by the board shall be permitted on such
25 public comments and no action will be taken on

1 such public comment items at this time, as law
2 requires formal public notice prior to any action
3 on any docket item.

4 Speakers are requested to sign in prior
5 to the start of the meeting and are limited to
6 three minutes. Comments will be accepted on
7 agenda items during the meeting. Speakers wishing
8 to address the board on items of the agenda are
9 requested to sign in prior to the start of the
10 meeting and identify the agenda items on which you
11 desire to address the board.

12 Speakers, again, are limited
13 unfortunately to three minutes.

14 Summer, will you please call the names.

15 SECRETARY SUMMER: Yes, I'm going to call
16 the first four speakers: Jeanine Robbins,
17 followed by Mike Robbins, Kim Packham, Kevin Goel.
18 Jeanine, when you are ready.

19 JEANINE ROBBINS: This is Jeanine
20 Robbins. As a 40-year vendor at the Orange County
21 Marketplace I'm speaking to say that something
22 needs to be done. I spent the better part of my
23 evening yesterday reviewing close to 1,000 pages
24 of communications between the Orange County Fair
25 and Event Center and Spectra from January 1st to

1 the end of June. While reading these
2 communications, I made a few notes about what
3 appears to be communication breakdowns resulting
4 from the bureaucratic nature of a state-run
5 facility.

6 Firstly, it must be noted that the
7 parties involved are in very different situations
8 and have been for over two years now. Spectra has
9 been hemorrhaging funds at the Marketplace, and
10 the vendor and customer base has been consistently
11 shrinking as efforts towards revitalization have
12 stymied.

13 The fairgrounds, meanwhile, has
14 established a large reserve fund typically
15 designed to be used specifically in times of
16 crisis. Well, we are in that crisis now.

17 Secondly, reading through your
18 communications involving the Marketplace, I do
19 believe that both parties have worked in good
20 faith to improve conditions for all parties.
21 While progress was slow with meeting often getting
22 pushed back to later dates and concerns passing
23 through multiple channels before being addressed,
24 I did see something that I was not accepting, I
25 saw potential. I saw the potential for Spectra

1 and the Orange County Fair and Event Center to
2 build upon their decades long relationship, to
3 work towards a resolution in this time of crisis.

4 As vendors, we are asking this board to
5 shed the layers of bureaucracy aside, to come to a
6 quick resolution. Hundreds of small businesses
7 are on the line, and you have the ability to end
8 at least one aspect of this evolving crisis for
9 the vendors of the Orange County Marketplace.

10 Thank you very much.

11 SECRETARY ANGUS: Thank you, Jeanine.

12 Mike Robbins, when you're ready.

13 MIKE ROBBINS: Hi, this is Mike Robbins.
14 Fair board members -- in the past Fair board
15 members have come to me, the new Fair board
16 members, and said, Mike, what do we do?

17 Because they didn't know what to do, and
18 I've been there for, at that time, 30 years, and
19 they knew that I had some concept of what goes on
20 and how to get something done there. The Fair
21 board has the ability to tell staff to do a deal
22 with Spectra and give them as much leeway as they
23 can in the pricing for the parking lot, and as I
24 said before, to bring back the vendors of the
25 Marketplace to support Americans and American

1 business.

2 You have to rent it to the vendors for
3 next to nothing for at least six months and
4 perhaps even a year to bring back -- the Fair
5 board has the money, you have the ability to say
6 that, you want to take it to the governor, you can
7 take it to the governor and ask him. He'll tell
8 you to support the businesses, give it to them,
9 it's an empty parking lot, they should be back
10 there, they should be working as soon as possible
11 but only, of course, when the Health Department
12 allows it.

13 Right now the Health Department has said,
14 in e-mails, they're not going to allow it to be as
15 open as it was at this particular time, but the
16 vendors need to know that they're going to be
17 supported, and there's going to be a business for
18 them in the near future, and you need to address
19 it and just say -- you have to vote on it, and
20 say, This is what we're going to do, and take it
21 out of the hands of the lawyers and give the money
22 to the vendors, not to the lawyers. That's a
23 total waste of money, it's a waste of time, and it
24 hurts everybody concerned when it comes to 400
25 vendors and their businesses. Let's do the right

1 thing, this is what you can do, and this is what
2 you should do.

3 Thank you very much, you guys. I will
4 see you soon, I hope.

5 SECRETARY ANGUS: Thank you, Mike.

6 Kim Packham, when you're ready.

7 KIM PACKHAM: Good morning, Board, and
8 thank you for your time. My name is Kim Packham,
9 and my family has done business at the Marketplace
10 for 44 years, and we've also been at the Fair for
11 25 years.

12 I'm asking you to please reopen the
13 Marketplace in a safe and timely manner. All of
14 the swap meets in Los Angeles County are open and
15 they even have more cases than we do. And
16 currently there are no swap meets in Orange County
17 open. OCC is closed, Goldenwest is closed. This
18 is the perfect time for us to reopen and possibly
19 get some of those vendors to come and join us.

20 It is essential that we are open no later
21 than October so we can try and salvage some of the
22 business we've lost and have a decent holiday
23 season.

24 We are your longest standing customer of
25 50 years, and we've asked at the meeting in June

1 for communication with the Spectra. When I talked
2 to our general manager, she basically doesn't have
3 any updates, I'm not saying it's her fault, she
4 doesn't have any updates, she can't really
5 communicate with us because she says everything is
6 in the hands of the lawyers. So I called people
7 at Spectra, higher ups, and I haven't got any
8 phone calls back.

9 The quickest solution is to work out a
10 deal with Spectra, or if you can see that's not
11 going to work, find somebody else to open us up.

12 Did you know that many vendors don't live
13 in Orange County and are paying hundreds of
14 dollars to keep their trucks down here while we
15 are put off month after month, not only that the
16 week before we closed in March, all of us paid
17 \$150 for a years' worth of insurance that we got
18 to use for one week. Even though our businesses
19 aren't open, we still have bills.

20 We also preorder our holiday merchandise
21 at the beginning of the year, and it will be
22 starting to arrive next month, and we need a place
23 to sell it. Our employees live in your community
24 and as they go back and forth to the swap meet,
25 they stop at the gas stations and the local stores

1 and support the businesses in your community.

2 Where the Marketplace is located has sat
3 empty the last six months generating zero dollars,
4 yet you have several hundred vendors who would
5 like to sell there. I don't see what the question
6 is. Take money from vendors or take no money.

7 You Fair board members seem like really
8 nice, reasonable people who have families, love
9 the community, and love the fairgrounds. Guess
10 what? We, the vendors, are the same. We're real
11 people with real families who have bills. We love
12 the fairgrounds. That's why so many vendors who
13 have been there for 30, 40, 50 years. We are
14 begging you month after month to reopen. Let's
15 get this ball rolling. We're losing thousands of
16 dollars being closed, which is also tax revenue
17 for your county at a time when counties need tax
18 revenue, and it's also a time when people want to
19 support small businesses.

20 The OC Marketplace is located on a prime
21 piece of property in Orange County and with the
22 proper marketing, we could be South Coast Plaza of
23 swap meets.

24 Thank you so much for your time.

25 SECRETARY ANGUS: Thank you, Kim.

1 Kevin Goel, when you're ready.

2 KEVIN GOEL: Good morning. Can you hear
3 me?

4 SECRETARY ANGUS: Yes, go ahead.

5 KEVIN GOEL: Good morning. My name is
6 Kevin Goel. I have been a vendor at Orange County
7 for last 15 years to wake up at 4:00 in the
8 morning Saturday and Sunday to create an
9 environment, a happy environment for our
10 customers. These customers have came to Orange
11 County Marketplace for last 50 years. The kids,
12 parents, and grandparents they come to
13 environment, they want to enjoy walking, have fun,
14 and shop.

15 I hired three employees. The first
16 employee's name is John, the wife sick, has
17 cancer, and by hiring him allows to pay the chemo
18 for the wife. Another lady that hire, older lady,
19 by hiring her allows her to have food on the
20 table. Third child, third high school kid that I
21 hire, allows to buy books and pay some of the
22 bills that he has.

23 As the vendor at the Orange County
24 Marketplace we have to plan to buy our
25 merchandise. I purchased the merchandise before

1 the collapse of COVID. I bought \$50,000
2 merchandise for the Fair and the swap meet, and
3 since the closure, I have been through tremendous
4 emotional, financial, and physical stress because
5 of these closures.

6 I ask the board of directors and fair
7 board and Michele, you must have responsibility.
8 You sit in those chairs to create a right
9 decisions for us. Your decision affects 400
10 people that hire more than a thousand people.
11 Your decision is affecting our lives and
12 livelihood. Please sit down and negotiate with
13 Spectra, and if Spectra cannot fulfill your duty,
14 the Orange County Marketplace has been closed for
15 six months. We need your help to resolve this
16 issue. We are suffering and by your decision, you
17 going to collect taxes, you going to create happy
18 environment.

19 And if you knew the vendors at the Orange
20 County Marketplace, these vendors also your --
21 come to the Fair. By losing us, what's going to
22 happen, you're going to lose 50, 60, 100 vendors
23 that come to the Fair to sell. We need your help,
24 we love to work, we aren't lazy people. And I'm
25 talking also about 400 people that could not be in

1 the conference call. Some of them are minority
2 group, they are immigrants, and they have language
3 barriers, and they are scared or they don't want
4 to speak. These are people who want to work, they
5 come to this amazing place.

6 We have a place called Orange County
7 Marketplace and Fair that people love to come.
8 Please open this place up and may God give you
9 wisdom to make the right decision for all of us.
10 Thank you.

11 SECRETARY ANGUS: Thank you, Kevin.

12 I'm going to call the next four speakers:
13 Pam Jones followed by Greg Silva, Michele Falvo,
14 and Cindy Massaro.

15 Pam, when you're ready.

16 PAM JONES: Yes, hi. I started at the
17 Marketplace in 1981, so 2020 was or is my 40th
18 year being a vendor there. Additionally, I am a
19 vendor at your Orange County Fair renting three
20 spaces and created products for the past 11 or
21 12 years.

22 When this virus hit, I didn't qualify for
23 the stimulus check or any kind of government help,
24 and I find myself now for the first time in my
25 life experiencing the stress of not being able to

1 pay my bills. Additionally, my 18-year-old
2 granddaughter, who has worked with me in the
3 sandal business since she was 13, she's 18 now, is
4 also without income causing -- and she lives with
5 me so it causes her car payment, her insurance,
6 her cell phone, her living expenses and college
7 tuition also to become my responsibility, and now
8 I've used all of my savings.

9 I've done everything I can to decrease my
10 monthly expenses, but I still cannot now even pay
11 my mortgage. I too restocked for my busy season,
12 so I have about \$60,000 in inventory just sitting
13 in my truck. Due to agreements that I have with
14 my suppliers, I can't sell them online, and in
15 return they give me protection from competitors.
16 In the case of Rainbow Sandals, who is my biggest
17 supplier, you might be interested in knowing that
18 they tell me I'm the only customer they have who
19 they allow to sell at a state fair, and that state
20 fair is your Orange County Fair.

21 I can't get into my truck to get a
22 certain -- to get to a certain style, certain
23 color, a certain size for the customers that I do
24 have calling me for pairs of sandals because of
25 the way the truck is loaded. Everything is on

1 metal shelving units with all of the setup stuff
2 sitting in front of it and walls of socks all in
3 the way, so I can't even sell individual pairs to
4 people who call me.

5 I'm begging you to work with Spectra so
6 that I and the fellow vendors can resume our
7 businesses. My busy season, since I have mostly
8 sandals, is March through August, and I'm
9 desperately hoping that both myself and my
10 granddaughter will be back in business, if not
11 sooner, at least before our 2021 busy season.

12 So thank you for listening, and I hope
13 that my comments as well those of the other
14 vendors will help you to understand and sway you
15 towards doing whatever you can to help us enable
16 our businesses to reopen. Thank you.

17 SECRETARY SUMMER: All right. Thank you,
18 Pam.

19 Greg Silva, when you're ready.

20 GREG SILVA: Good morning. Greg Silva,
21 another vendor from the Marketplace over 30 years.
22 So obviously you see that a lot of vendors are
23 wanting to speak because we haven't been on the
24 agenda and we are doing public comments.

25 I agree with what everyone is saying, so

1 we won't go over the same things. But if you are
2 looking for a new operator, I'm sure there's
3 people that would love to take over the
4 Marketplace and try and bring it back, maybe
5 somebody with experience that's done swap meets
6 before and they can get it running again, even if
7 it's in a smaller, tight setup, something like the
8 Farmers Market which is on the fairground property
9 every Thursday, and they seem to be doing fine. I
10 see that that operation is done with no check-in,
11 people just drive in, they're able to walk and
12 shop, it's outdoors, so we can do something like
13 that.

14 The other swap meets are open, like
15 somebody mentioned in LA County, Paramount, Santa
16 Fe Springs, Radium. And they're doing it some
17 with temperature checks, some with people walking
18 in shopping, just like the swap meet hasn't
19 changed. Hopefully we can do something like that.

20 Everyone is trying new things right now,
21 restaurants, even the shopping centers are doing
22 outdoor sales in front of the stores, so that's
23 something that we can look at continue doing.

24 Everyone is hurting right now. I know
25 it's trying times. So many things going on

1 politically, socially, it's a very tough time. We
2 just want to get back to work and hopefully
3 salvage some of this year, or at least know that
4 we have a possibility of working next year.

5 The statement earlier that you guys were
6 trying to make something happen with the
7 Marketplace and the district can't run it, at
8 least that's something we know you guys are
9 talking about. We haven't heard anything in six
10 months from anybody, Spectra or the Fair board
11 talking to us or giving us any info with what the
12 plans are for the coming year or even the end of
13 this year. I'm glad that you are at least looking
14 at something and hopefully something can get done.
15 Thank you very much.

16 SECRETARY ANGUS: Okay. Thank you, Greg.

17 Michele Falvo, when you're ready.

18 MICHELE FALVO: Hi, I want to make sure
19 you can see me.

20 I've actually only been there for a
21 couple of years. I also was able to read through
22 the thousand pages of documents that were just
23 given last night. One of the things that I know
24 and that I've researched and I've heard my
25 Marketplace family members say is that you aren't

1 making money either. You're getting rent from the
2 City of Costa Mesa for having COVID testing, for
3 having the homeless shelter for those who tested
4 positive. You are making money, and that's what
5 you're picking over families, and that's not
6 right.

7 Every day I wake up and I've been so
8 scared because I have serious depression as if I'm
9 going to make it through the day because financial
10 troubles trigger, and I know that everyone that is
11 here and speaking as well, this is bigger than
12 just a financial thing. Your mission statement
13 says that you will be part of the community, that
14 you will give back.

15 I have seen Spectra as of July 2nd set up
16 190 venues with no-touch systems. Where are those
17 for us? I have seen Spectra and Adela come to you
18 and ask if we could have \$600,000 and I may be
19 wrong on the numbers, for advertising to get us
20 all back on track. What happened with that? What
21 is going to happen to us?

22 You have a chance to breathe life into a
23 place that people love and breathe life into
24 people's hopes right now. I don't think you
25 understand the importance of what is in front of

1 you. We need to be there, and it's not just for
2 us, it's for those people that want to come visit
3 us, that have been coming for years that expect us
4 to be there, that when they come, especially at
5 Christmastime, are so happy and talk about how
6 this is the family tradition that they come to,
7 and how they're so grateful to see the clothing
8 lines or the hat lines. And just last year I
9 still it gets me kind of up in the morning knowing
10 and hearing this one gentleman say, This is a
11 great shop, we need more shops like you. All of
12 this people need your help.

13 SECRETARY ANGUS: Thank you, Michele.
14 That's time.

15 MICHELE FALVO: Thank you.

16 SECRETARY ANGUS: Cindy Massaro, when
17 you're ready.

18 CEO RICHARDS: Summer, could I just
19 interrupt, and board members, I apologize for the
20 interruption, I just to have to clarify an
21 important piece of information because this member
22 of the public spoke so passionately, I need
23 everyone to understand that the COVID testing
24 that's going on and any of the other emergency
25 services that we're providing at the state and

1 county level, the OC Fair and Event Center does
2 not earn revenue off of that. There is no rent
3 charged. That's by order of the governor and also
4 our emergency agreements with the county. I had
5 to clarify that one piece.

6 MICHELE FALVO: That's not correct with
7 the homeless, that's not correct. They paid you
8 rent. They paid you rent.

9 VICE CHAIR RUBALCAVA-GARCIA: Can you
10 please take the next comment, Summer.

11 SECRETARY ANGUS: Cindy, when you're
12 ready.

13 CINDY MASSARO: This is Cindy. I'll
14 really sorry to hear about all this hardship
15 that's been shared before me. This is, indeed
16 difficult times for all these people and for the
17 fairgrounds too. I'm really sorry for all of you.

18 These have been really hard financially
19 as well as politically in our country and divisive
20 as we all are feeling. Yet when I walk by or
21 drive by the fairgrounds each day and I see our
22 state flag and our California flag -- our national
23 flag, I mean, it fills me with a sense of pride
24 especially in these times, because our state and
25 national flags remind us that we all live in the

1 same state and one country, and we are one people,
2 we're Californians and we're Americans, so I'm not
3 dealing with the same issues that people are
4 dealing with before me, but my issue is related in
5 that these are difficult times.

6 Over the last year I noticed that another
7 flag has been permanently added to the U.S., State
8 and fairground flags, which is the gay pride flag.
9 This flag is being flown year round, not just
10 during pride month. I've read your board meeting
11 notes as to why the board decided to fly this one
12 particular special interest flag and their
13 commitments to inclusion and giving a feeling of
14 sense of welcome.

15 Your comments during that meeting got me
16 to think about the other groups that might not
17 feel included or welcome in our city or our state
18 fairgrounds property. As you pointed out last
19 year when you meant on this, we all have flags
20 that we are passionate about that we would like to
21 see flown there too. It seems right, fair,
22 welcoming, and inclusive to recognize these other
23 group's flags as well. If only one single special
24 interest flag is flown, other groups will feel
25 disenfranchised if their flags are not also

1 recognized. We can avoid this slippery slope
2 through a simple resolution determining to have no
3 special interest flags flown except the United
4 States states and State flags, which represent all
5 of us.

6 We need this time of unity, and our flags
7 need to be showing us that we unified also. Thank
8 you.

9 SECRETARY ANGUS: Thank you, Cindy.

10 I will call the next four speakers:
11 Jerilynn followed by Doug Reed, Jim Forbes, Pat
12 Davis.

13 Jerilynn, when you're ready.

14 JERILYNN: Good morning. Can you hear
15 me?

16 SECRETARY ANGUS: Yes, go ahead.

17 JERILYNN: Good morning, this is
18 Jerilynn, 27-year resident of Costa Mesa, and this
19 is my second time calling in. As Cindy just
20 talked about, my issue is talking about the flags
21 that are flown at the fairgrounds. And I also
22 just want to say I am deeply sorry too about the
23 hardships that's going on. It's heart-wrenching
24 listening to this.

25 I agree that the fairgrounds is such a

1 place of joy that we can come to and use it for so
2 many different venues, and it is a place of
3 inclusive and diversity, and so many different
4 people come to use it and find what they need in
5 their daily lives.

6 I agree with everything that Cindy just
7 said. I'd like to see the flags that are flown
8 based on unity and not divisiveness. And, you
9 know, if we're going to have special interests,
10 then I would also put out there that we need to
11 include different flags and have equal access so
12 that all people feel welcome at the fairgrounds.

13 I'm reiterating what I said in my last
14 call last month, I would like to see this issue
15 added to the agenda, and I thank you for your
16 time.

17 SECRETARY ANGUS: Thank you.

18 Doug Reed, when you're ready.

19 DOUG REED: Yeah, my name is Doug Reed.
20 We have Killer Jerky, and we've been at the Orange
21 County Market for 11 years now. I'm in the same
22 boat as everybody else. Basically this is our
23 main source of income, and we have gotten
24 unemployment but with that diminishing, it's
25 coming to a time where we need -- we needed to be

1 at work this whole time, but we need to really
2 figure out what we're going to do. I don't really
3 understand the issues because I haven't dug deep
4 enough into the problem, but I know that we are
5 here to do whatever we can to bring this back
6 together, to get us all back to work.

7 I hope that you can guys can find the
8 passion just to agree with Spectrum [sic] and if
9 not with Spectrum, to find somebody else to run
10 the show. I'm sure there's many people out there
11 that are qualified that could do it, that want to
12 do it. I know that all the vendors were just like
13 a family, we all -- we all have each other's back,
14 and we will all do whatever it takes to get the
15 fair and the Orange County Market back working
16 again.

17 I want to thank you guys for this time to
18 be able to speak on this matter, so thank you very
19 much.

20 SECRETARY ANGUS: Thank you.

21 Jim Forbes, when you're ready.

22 JIM FORBES: Thank you. This is on
23 behalf of Pat Kehoe and the Hot Wheels booth at
24 the Marketplace. But I'm thinking about it more
25 myself as well that 40 years ago I was going to

1 this marketplace and it was a walk-around place of
2 fun and family unity, and now I think of with the
3 way this country is in discord, that we do need to
4 make some solid choices that bring us some
5 solidity back and some culture back, some things
6 that we used to do that we can do again. That's
7 what the Marketplace does. It's a family
8 organization there, the vendors are family, the
9 customers are family. They do come and look.

10 You have a lot of things going on with
11 the Marketplace and whatever you guys can do to
12 help get it back on its feet, would be greatly
13 appreciated. Thank you for listening.

14 SECRETARY ANGUS: Thank you.

15 Pat Davis, when you're ready.

16 PAT DAVIS: Yes, good morning, thank you.
17 Actually, it's funny, hearing the comments
18 preceding me, I was going to congratulate you on
19 that COVID test site. That is important,
20 essential. It will bring folks to the fairgrounds
21 property and probably remind them more what are
22 the things that are missing. I'm also a little
23 shocked, I was going to say how great it was to
24 see the pride flag. I guess need to tell my LGBTQ
25 friends that they're a special interest, I never

1 put them in that category.

2 Anyway, in terms of the Marketplace, I'm
3 not a vendor. I'm merely a person who's come and
4 walked that place for three generations. I
5 continue to marvel at the displays and the energy
6 that actually creates community from those who
7 come to work there. I used to envy them that
8 weekend kind of setup, but I realize they work
9 seven-plus days a week and right now are truly
10 struggling, and I miss some of the folks. I've
11 watched kids grow up in those darn booths, which
12 is kind of interesting.

13 I'm really puzzled about why you as a
14 body are so unable to make a decision that will
15 save these businesses, these families. There was
16 an earlier comment about a swap meet setup, which
17 I find confusing. I don't know if that means
18 you're trying to find a resolution, but I can't
19 imagine how, as a state entity, you couldn't get
20 the governors to intervene in some way to help
21 save businesses, especially when it is safe to
22 reopen that venue.

23 I called a couple months ago and I came
24 to realize most recently that folks are losing
25 their businesses and the related work. I just

1 learned that my neighbor has just moved in their
2 cousins, due to they're losing their housing and
3 their livelihood. They have their two college age
4 kids who are with us who aren't going to go to
5 school. I just realized this was so widespread.
6 I don't know where that emotion comes from, other
7 than watching folks struggle. My heart goes out
8 to those with the businesses, and to you all too.
9 It's a business for God's sake. Make a decision
10 and open that place when it's time. Thank you.

11 SECRETARY ANGUS: Thank you.

12 I'm going to call the final speakers:
13 Dave Duran followed by Kellie Avakian, and Toija
14 Fitzgerald.

15 Dave, when you're ready.

16 DAVID DURAN: Thank you. In checking I
17 originally wanted to call in with a lot more
18 optimism that I have been able to generate after
19 listening to other public comments and reviewing
20 the quote, unquote, progress that this board has
21 made in the reopening of the fairgrounds.

22 It states that your mission is to
23 celebrate Orange County's communities, interests
24 and agriculture, et cetera. I find that on one
25 hand I am really happy that you collectively have

1 orchestrated that people can do drive through
2 various -- and get various food or COVID and other
3 things, I mean, that's what celebrating Orange
4 County communities is about, but not on the
5 backs -- with all due respect, not on the backs of
6 the people, the hundreds of people that you built
7 the reputation on, you built the reputation of the
8 Orange County Fairgrounds on the backs of that.

9 It's more than just a circus venue. It's
10 more than just a fair. The governor appointed for
11 all good reasons and, again, it's to celebrate
12 Orange County's communities of which that swap
13 meet, that Marketplace is part of that. To
14 eliminate that, would be comparable to taking an
15 arm or a leg, and then you have a disabled
16 fairground that is not living up to its maximum
17 potential.

18 I know each and every one of you is more
19 than qualified to make adult decisions, just
20 please know that the silence and interaction is
21 damaging people iconomanically, socially, not to
22 mention the damage that's occurring within the
23 county. Thank you.

24 SECRETARY ANGUS: Thank you.

25 Kellie Avakian, when you're ready.

1 KELLIE AVAKIAN: Hi, thank you. Can you
2 hear me?

3 SECRETARY ANGUS: Yes, go ahead.

4 KELLIE AVAKIAN: Yes. We love the
5 fairgrounds and the swap meet. We go all the
6 time, and these stories are just heartbreaking to
7 me, and my heart goes out to all these people and
8 these businesses, especially since sounds like
9 most did not get a stimulus check.

10 One thing I want to say is Costa Mesa is
11 a diverse community and super family oriented.
12 I've lived here with my family for 30 years, my
13 kids were born here, they've been involved in all
14 sorts of Costa Mesa activities. They're involved
15 in Costa Mesa National Baseball, in both leagues,
16 AYSO soccer for Costa Mesa, water polo at CMAC,
17 the Costa Mesa Aquatic Center, and it represents
18 also the USA equestrian team that got to compete
19 on behalf of Costa Mesa in the royal championship
20 last year in the Netherlands.

21 I notice that the flags that are
22 represented at the fairgrounds are not an accurate
23 representation of our diverse community as a
24 whole. While noticing that the LGBTQ flag that's
25 being flown 24/7, again, this is not a true

1 representation of all the diversity in this great
2 community. It's kind of sending a message to all
3 of our kids that they don't matter.

4 So I'm proposing to add flags to
5 represent all of Costa Mesa and all of our kids,
6 not just one small percentage. It seems that
7 that's the only group in all of Costa Mesa that
8 seems to be important. What does that say, again,
9 to everybody else?

10 I would like to have Little League flag
11 flown. We have two teams, the national and
12 American teams for Little League. I would like to
13 start championing to put up the USA water polo
14 flag to represent all the Costa Mesa water polo
15 athletes that go on to even play in the Olympics.
16 I'd like to add the United States Equestrian flag
17 and have that flown since we have an equestrian
18 center there at the fairgrounds and many global
19 athletes, my daughter included, from that group.
20 I would also like to add an AYSO soccer flag flown
21 to represent the thousands of kids in Costa Mesa
22 that play youth soccer, especially there at the
23 complex right off of Fairview, which holds the
24 daily pilot cup for all the schools.

25 I would also like to propose the Girl

1 Scouts and Boy Scouts flag as well, because if
2 we're flying a special interest flag like LGBTQ,
3 then we should be all-inclusive and fly all the
4 special interest flags that represent us all and
5 not just a tiny small percentage.

6 So it only seems fair to recognize all
7 the groups or none of the groups in this time to
8 create unity instead of division.

9 Please can you add this to the agenda.
10 Thank you.

11 SECRETARY ANGUS: Thank you, Kellie.
12 Toija Fitzgerald, when you're ready.
13 TOIJA FITZGERALD: Thank you so much so
14 much for your service to the Orange County
15 Fairgrounds that serves our entire county, and I'm
16 really grateful for your service. I know it's not
17 easy especially after listening to all these
18 comments. Again, my heart breaks. This is a
19 really tough time financially for us, for so many,
20 and I have two issues I would like to speak about.
21 I too would like to advocate for reopening the
22 Marketplace. I mean, it's outdoors, I mean, if
23 people can shop at Home Depot, all these indoors
24 places, they should be able to shop outside. It's
25 people's livelihoods. Like so many people have

1 commented, this is impacting so many from having
2 to move out of their homes, to not being able to
3 send their kids to college, and all of that.

4 So I definitely would love to advocate to
5 reopening the Marketplace as soon as possible.

6 Secondly, I absolutely appreciate the
7 inclusiveness of the fairgrounds of people for all
8 races, religions, and lifestyles, and I too have
9 noticed, you know, I expect different flags to be
10 flown at different times of year, especially in
11 June for the rainbow flag, but it does feel now
12 exclusive when we don't have other flags
13 represented.

14 So I would like to request that it be
15 added to the agenda on do we open it up to a lot
16 of flags that would make people feel safe and
17 included there at the fairgrounds, or should we
18 simplify things and realize that the flag of the
19 United States and our state flag represent
20 inclusiveness and just the fact that it shows
21 pride for who we are as a people, who we are as a
22 community, and I would appreciate you adding that
23 to the agenda. Thank you so much.

24 SECRETARY ANGUS: Thank you.

25 Chair Cervantes, that was our final

1 speaker on public comment.

2 CHAIR CERVANTES: Thank you, Summer.

3 Next we're going to go to Item 9, and
4 that is the consent calendar. We don't have any
5 public comments on this item. All matters listed
6 under consent calendar are operational matters
7 about which the board has governing policies,
8 implementations of which is delegated to the CEO.
9 They will be enacted in one motion, there will be
10 no discussion of these items prior to the time the
11 board of directors votes on the motions unless
12 members of the board, staff, or public specific
13 items to be discussed separately and/or removed
14 from this section.

15 Any members of the public who wishes to
16 discuss consent calendar items should notify the
17 chair of the board at the time requested and be
18 recognized by invitation of the chair to address
19 the board.

20 On this item we do not have staff pulling
21 any items. Board of Directors, do you any items
22 to pull from the consent calendar?

23 DIRECTOR LA BELLE: This is Director La
24 Belle, I would move to consent calendar.

25 CHAIR CERVANTES: Thank you.

1 Is there a second?

2 DIRECTOR RUIZ: This is Director Ruiz,

3 I'll second that.

4 CHAIR CERVANTES: Thank you, Director

5 Ruiz.

6 Summer.

7 SECRETARY ANGUS: Chair Cervantes?

8 CHAIR CERVANTES: Yes.

9 SECRETARY ANGUS: Vice Chair

10 Rubalcava-Garcia?

11 VICE CHAIR RUBALCAVA-GARCIA: Yes.

12 SECRETARY ANGUS: Director Ruiz?

13 DIRECTOR RUIZ: Yes.

14 SECRETARY ANGUS: Director Bagneris?

15 DIRECTOR BAGNERIS: Yes.

16 SECRETARY ANGUS: Director Aitken?

17 DIRECTOR AITKEN: Yes.

18 SECRETARY ANGUS: Director La Belle?

19 DIRECTOR LA BELLE: Yes.

20 SECRETARY ANGUS: Director Pham?

21 And Director Kovacevich?

22 DIRECTOR KOVACEVICH: Yes.

23 CHAIR CERVANTES: Thank you, Summer.

24 Next we'll go to item 10, and that's the

25 governance process. Committee, ad hoc committee,

1 liaison report are information items.

2 To assure the compliance with
3 Bagley-Keene Act, committee reports are only for
4 the purpose of committee chair, ad hoc committee
5 members, or liaisons to provide a verbal update.
6 Should the board want to discuss any committee
7 work item not already in the agenda, those would
8 need to be agendized for a future board meeting.

9 We will go ahead and start with the
10 governance committee, and that will be Director
11 Rubalcava-Garcia and Director Bagneris.

12 VICE CHAIR RUBALCAVA-GARCIA: Thank you,
13 Chair Cervantes.

14 The governance committee met on
15 August 14th to review the last two groups of
16 polices drafted by our consultants, Moss Adams.
17 The committee recommended edits to the documents,
18 which will be reviewed by the AG's office. Once
19 completed we will hold a public meeting to review
20 groups 4 and group 3 and 5 of the policies. Final
21 versions of the policies will go to the full board
22 for final approval.

23 One follow-up item once legal has a
24 chance to review and is completed, the committee
25 will schedule the two public meetings to review

the police with interested members of the public.

Board Member Bagneris, would you like to add anything?

DIRECTOR BAGNERIS: I have nothing to add.

CHAIR CERVANTES: Thank you.

Next we're going to go to the audit and compliance committee and that is, again, Director Rubalcava-Garcia and Director La Belle.

VICE CHAIR RUBALCAVA-GARCIA: Thank you. I just want to give some background before I provide the report. So the state has asked the fairgrounds to secure a private firm to conduct our audits this year, and this is for the 2019 audit period. The committee held a kickoff meeting with Lance, Soll, and Lunghard who is the firm hired to conduct the audit for this year. W met on July 23rd. The audit team from Lance, Soll, and Lunghard reviewed with the committee this process that is being used for the 2019 audit. I would like to highlight, the committee is very familiar with this process. We have been through the 2017, 2018 audit, so we are -- it was a good process to go through with a private agency, usually we do this with the state.

1 Lance, Soll, and Lunghard expects to
2 complete the audit by November 30th and submit
3 their audit report by the end of the year.

4 Anything to add, Doug?

5 DIRECTOR LA BELLE: Nothing further,
6 Natalie. You covered it very well.

7 VICE CHAIR RUBALCAVA-GARCIA: That's all
8 I have.

9 CHAIR CERVANTES: Thank you.

10 Next we have our financial monitoring
11 committee, and that is Director Pham and Director
12 La Belle.

13 DIRECTOR PHAM: Yes, this is Director
14 Pham. Staff reviewed the July financial
15 statements. The reports are posted on the
16 website. Committee was briefed on year-to-date
17 revenue, which is an unfavorable budget by 25
18 million due to the cancelation of the fair and
19 certain operations. Expenses, unfortunately, are
20 favorable due to the lack of having a fair as
21 well, and as a result, 2020 net proceeds, you
22 know, are in favorable to budget by about 9
23 million so far.

24 They've done a re-forecast, and are
25 indicating at this point a net deficit budget of

1 17.2 million by the end of the year, and the 2020
2 cash flow statement is projecting about 38
3 million, give or change.

4 And, you know, Director La Belle, if you
5 have anything to add, feel free.

6 DIRECTOR LA BELLE: I would add based
7 upon Director Pham's comments I think it's
8 important to note that cash reserves in the
9 equivalence at the beginning of the year were
10 approximately 52 million, and as a result of the
11 cancelation of the fair, Imaginology, and
12 basically all significant revenue generating
13 sources, that cash balance is going to be around
14 37, 38 million.

15 It's a significant loss and, again, there
16 doesn't appear to be any end in sight in terms of
17 COVID-19. We are -- we produce mass gatherings
18 and because of COVID-19 there are no mass
19 gatherings, and it's had a very dramatic impact on
20 the cash reserves of the district.

21 CHAIR CERVANTES: Hello?

22 DIRECTOR LA BELLE: That will conclude my
23 comments.

24 CHAIR CERVANTES: Great. Thank you so
25 much.

1 Now we go to the legislative monitoring
2 committee, and that is Director Aitken and
3 Director Ruiz.

4 DIRECTOR RUIZ: Yes, good morning, Madam
5 Chair, good morning to everyone. We have a brief
6 summary committee report. In March of this year
7 the district completed a thorough review of the
8 materials for the community engagement program.
9 The district determined that there does not appear
10 to be a clear authority for the 32nd DAA to
11 implement either the rent relief or
12 nonprofit/community sponsorship component of the
13 community engagement program.

14 The legislative committee is working with
15 Gonsalves & Son and the Western Fairs Association
16 to address the issue and seek potential
17 legislative solutions when the legislative returns
18 in January to allow the district to move forward
19 with this committee engagement program.

20 The California State of Assembly and
21 state senate will be in session through
22 August 31st focusing on budget and COVID-19
23 related bills for anything determined to be
24 pressing and then recess until January of '21.

25 The legislative committee received an

1 update legislative report from Gonsalves & Son on
2 August 17, 2020. Follow up, the legislative
3 committee will continue to work with Gonsalves &
4 Son and the Western Fairs Association to seek the
5 legislative solution for the community engagement
6 program.

7 Once the legislative is back in session,
8 the committee will begin receiving weekly
9 legislative reports from Gonsalves & Son and of
10 course we will keep the board and everyone updated
11 as we move forward in the next coming meeting.

12 With that, that's going to be the
13 committee report, unless Director Aitken has
14 anything else to add today. Thank you.

15 CHAIR CERVANTES: Thank you.

16 Next we have storage, parking, and
17 traffic ad hoc committee, and that is Director
18 La Belle and Director Bagneris.

19 DIRECTOR LA BELLE: The committee has met
20 recently, and we provided in the packet materials
21 a very extensive set of items that were discussed
22 by myself and Director Bagneris with Ken Karns and
23 Michele Richards. Basically things are
24 essentially on hold waiting some resolve to the
25 COVID-19 situation. There are some action steps

1 that will be taken in terms of returning to the
2 City of Costa Mesa and the planning commission.

3 There's a walkability committee that
4 staff will be meeting with prior to going back to
5 the planning commission as soon as we can work out
6 some specific details and timing of that. I think
7 the record that's attached as part of the packet
8 is very complete. Director Bagneris and I had
9 some specific questions, and we have asked staff
10 to follow up on those as appropriate.

11 That would conclude my comments.
12 Barbara, I don't know if you would like to add
13 anything.

14 DIRECTOR BAGNERIS: I have nothing to
15 add.

16 CHAIR CERVANTES: Thank you so much.
17 Next we're going to go to facilities committee,
18 and that is Director Aitken and Director Pham.

19 DIRECTOR AITKEN: Thank you, Chair
20 Cervantes.

21 We wanted to report that we as a
22 committee met in early August with our reps from
23 CCA as well as EMG about our infrastructure audit
24 report. That's the consumed the largest amount of
25 work that our committee is going through, and we

1 wanted to make sure the members of the public and
2 the board are aware that we did put the full
3 infrastructure audit on the website on
4 August 21st, recognizing that is voluminous. It
5 is really an intensive top to bottom look at the
6 fairgrounds, and we tend to take this process very
7 slow. We want to make sure that our board members
8 as well as members of the public have enough time
9 to read through it, digest it, and we intend to
10 then have public meetings or Zoom meetings, as
11 public as we can make them at this time to go over
12 and get input. We welcome as many eyes on this as
13 possible as we move forward, and we look to then
14 have it on the board's agenda either September or
15 October depending on whether we think we need
16 additional public comments or the board feels it
17 needs more time to digest.

18 We as a committee also met with the
19 members of the public, interested neighbors to try
20 to keep dialog mixture that our ongoing capital
21 expenditure projects, any questions we have on
22 those, we are available to answer. So I thank the
23 members of the public that reached out to us, and
24 that concludes my report.

25 CHAIR CERVANTES: Thank you so much.

1 Next we have the diversity committee, and
2 that is Director Ruiz and Director Kovacevich.

3 DIRECTOR KOVACEVICH: Hi, this is
4 Director Kovacevich. The diversity committee met
5 by phone on August 5th. We feel that there's a
6 lot to do with this committee, and we feel that
7 it's important to bring this to the full board and
8 get some guidance, so we're helping today we could
9 discuss developing a purpose statement, some
10 goals, and some responsibilities for the diversity
11 committee so we could have better parameters as we
12 move on from this board meeting and look to meet
13 over the next month before the next board meeting.

14 I don't know if Director Ruiz has
15 anything to add, or we can open it up for
16 discussion on these matters?

17 DIRECTOR RUIZ: Yeah, Nick, I think you
18 pretty much covered it. That's why we're bringing
19 it to the board, so we can get, like you said,
20 some parameters, some directions, some guidelines
21 so in the month of September hopefully we can
22 start taking action on whatever it is the board
23 decides to do. That's pretty much it. Thank you.

24 CHAIR CERVANTES: Thank you for your
25 report.

1 This is not an item for discussion. It's
2 just an informational piece. So did you guys want
3 to set that up for next meeting for a discussion
4 item?

5 DIRECTOR RUIZ: Yes.

6 CHAIR CERVANTES: Perfect.

7 DIRECTOR BAGNERIS: This is Director
8 Bagneris.

9 CHAIR CERVANTES: Yes.

10 DIRECTOR BAGNERIS: Just wanted to note,
11 this is a public committee so there will be public
12 meetings around the diversity committee, have we
13 set that up and decided dates for those meetings?

14 CHAIR CERVANTES: Director Bagneris, as
15 you probably have heard both of the directors,
16 they met by phone, and I'm sure that there will be
17 a more specific item scheduled for the next board
18 meeting. Is that correct, Director Ruiz?

19 DIRECTOR RUIZ: Yes, that is correct.

20 DIRECTOR KOVACEVICH: I just want to add
21 as well for Director Bagneris, we did discuss the
22 idea of having certain diversity committee
23 meetings being made public so we're certainly open
24 to that.

25 Before we jump the gun, we did want to

1 get the feedback from the full board on these
2 items that I laid out so we can make sure that
3 we're prepared if and when we do have those public
4 meetings.

5 DIRECTOR BAGNERIS: Sure, I agree. But I
6 remember when we set it up, it was set up as a
7 public committee and they would have input from
8 the committee of all of its meetings. We can go
9 back and look at the minutes.

10 CHAIR CERVANTES: Director Bagneris, this
11 specific item is just an informational item, and
12 if you can take it as is, and we can move forward
13 to the other items. Is that okay?

14 DIRECTOR BAGNERIS: I want to make sure
15 it's a public committee, that's all I'm trying to
16 emphasize.

17 CHAIR CERVANTES: We are all on the same
18 mind of thinking. This specific item is not for a
19 discussion item with the board, it's just a
20 report. If we can end it there, and I'm sure that
21 both of the directors will go ahead and come up
22 with something for the following meeting, whether
23 it's an information item for the entire board
24 followed with whatever the rest of the items are,
25 so thank you so much.

1 After that we have the Entertainment
2 Booking Services RFP Ad Hoc Committee, and that is
3 Director Aitken and Director La Belle.

4 DIRECTOR AITKEN: Thank you, Chair
5 Cervantes.

6 We wanted to give everybody an update, so
7 we had three proposals in response to the
8 entertainment booking and market services RFP. We
9 had a chance to meet and score those as well as
10 this week the three proposers qualified for their
11 interview phase after we scored the original RFPs.
12 Right now it is with the contracts department, and
13 they're going to complete the final scoring and
14 the notice of the proposed award is going to be
15 posted on August 28th, tomorrow.

16 CHAIR CERVANTES: Thank you.

17 DIRECTOR AITKEN: And then we're going to
18 bring it back to the full board for the full board
19 input.

20 Director La Belle, did I miss anything?

21 DIRECTOR LA BELLE: You covered it very
22 well, Director Aitken. Well said.

23 CHAIR CERVANTES: All right, perfect.
24 Thank you so much.

25 Okay. Next I'm going to go ahead and

1 turn it over to CEO Michele Richards.

2 REGGIE MUNDEKIS: Hi, Excuse me, this is
3 Reggie Mundekis. I had a comment card in on 10A.

4 SECRETARY ANGUS: Yes, we have two
5 members of the public that would like to speak on
6 the committee reports.

7 Reggie and followed by Gibran Stout.

8 Reggie, when you're ready.

9 REGGIE MUNDEKIS: Thank you for the
10 opportunity to speak this morning. These Zoom
11 meeting are well run, but it still gets a little
12 bit confusing at times because everybody is in a
13 different location and you can't see if there's
14 card in or something, so we're making it work, and
15 that's what's important.

16 I would like to point out that for the
17 facilities committee, that CCA manages the bid
18 process and some of the construction work for the
19 fairgrounds, but that's not all they do, they are
20 actually a full service construction management
21 agency that state on fairgrounds they're supposed
22 to be using for all their construction projects.

23 The services they offer include design
24 development, construction development, bidding,
25 which is sometimes used by the fairgrounds,

1 construction management, which is sometimes used
2 by the fairgrounds, and inspections. And I bring
3 this up because we've had a lot of issues with
4 construction projects at the fairgrounds, and one
5 of the items that's not being discussed is whether
6 or not what's being done actually meets the
7 California Building Code and is properly inspected
8 and done in the proper way that Public Works
9 projects in California need to be done.

10 I will be sharing with the board the CCA
11 fee structure matrix, it's one page, so we can
12 continue this discussion and actually utilizing
13 the services of CCA the way that they're supposed
14 to be used, just not for bidding on some projects
15 and construction management on some projects. We
16 may actually see improved results from our
17 construction projects and get better use of our
18 capital dollars. Thank you.

19 SECRETARY ANGUS: Thank you, Reggie.

20 Gibran Stout, when you're ready.

21 GIBRAN STOUT: Hi there. Am I unmuted?
22 Can you hear me?

23 SECRETARY ANGUS: We can hear you, go
24 ahead.

25 GIBRAN STOUT: Okay, awesome. Good

1 morning, board. Thank you for letting me speak
2 today. Many of you know me through my equestrian
3 activities, however, what you may not know is I
4 have been a licensed real estate broker since
5 1990. During which time I've accumulated over 25
6 years of personal experience with commercial
7 buildings maintenance, inspections, and appraisals
8 while working with many commercial real estate
9 lenders and underwriters.

10 It was with this eye that I was looking
11 at the facility conditions assessment report,
12 which, Ashleigh, thank you for your advice because
13 it is voluminous and overwhelming, and with school
14 starting I just glanced at it and intended to look
15 at it more in-depth.

16 However what I did want to point out is
17 that this report is just like what a commercial
18 real estate appraiser would prepare and provide to
19 a commercial underwriter. It's a fantastic way to
20 assess commercial property and prospective buyers.

21 But a couple things that I wanted to
22 point out is the live stock barns are lumped
23 together with the commercial kitchen in zone 6,
24 which is not an accurate grouping.

25 Also, the property looks as recreational,

1 slash, exhibition, and it really should be viewed
2 as agricultural, because that's exactly what it
3 is. I notice many of the buildings are
4 misidentified and have incorrect measurements, and
5 I notice several contradictions, which we can
6 address in the public meetings that are coming.

7 Glaringly, one was made with no storm
8 water issues, while you guys are spending 200
9 grand on storm water work, so I'm not sure about
10 that. Also, I wanted to point out that many items
11 that were listed as immediate need are not at all,
12 not at all immediate.

13 Also, what jumps out to me is that the
14 live stock housing is being assessed the same as
15 human dwelling, and clearly the two are not the
16 same on so many levels. That, again, we can
17 address in the public meetings. I am concerned
18 that the fact that they do have it lumped together
19 in this way. The company is not really
20 well-verses with looking at agricultural property,
21 and definitely more so urban, which is touted on
22 their website.

23 I would request that the board -- well,
24 if you're having public meetings, then you'll have
25 equestrian users, but I was going to request that

1 you have an onsite user participate in discussions
2 before you spend any money on the property because
3 as a daily user, I can tell you that management is
4 very responsive to immediate repairs, especially
5 the waters. They do not need to do repairs. You
6 would never repair a roof that doesn't leak or
7 plumbing that's not broken. Many things on there
8 are --

9 SECRETARY ANGUS: You've run out of time.

10 GIBRAN STOUT: -- are not immediate.

11 Thank you very much for your time.

12 DIRECTOR AITKEN: Chair Cervantes, may I
13 have a brief moment to respond?

14 CHAIR CERVANTES: Absolutely.

15 DIRECTOR AITKEN: Thank you, Gibran, for
16 your comments. Director La Belle, and I want to
17 re-emphasize that this is a draft infrastructure
18 report. It's not meant to be final in any way.
19 And if any members of the public or board members
20 do have issues, have questions, please don't feel
21 that you need to wait for the public meeting or a
22 scheduled board meeting. I would love to have
23 people's input sooner rather than later as we move
24 through this draft process.

25 Just to follow up on comments, and, Ken,

1 please correct me if I'm misstating anything, we
2 don't do any large scale projects that are not
3 pre-approved in the budget the year before. Our
4 capital expenditure projects are scheduled out a
5 year, sometimes two years in advance.

6 So this is not in any way once it is
7 approved in final form going -- it's not meant to
8 say that the board is going to start projects
9 willy-nilly. They will all be part of a budgeted
10 process because obviously this is meant to be a
11 planning document, not just carte blanche for us
12 to start doing projects whenever we feel like it.
13 So there will be public participation, public
14 notice, and it will be noticed to the board as
15 part of a larger budgetary decision.

16 CHAIR CERVANTES: Thank you, Director
17 Aitken.

18 Next we're going to go to Item B, which
19 is an action item, and I'm going go ahead and turn
20 it over to Michele.

21 CEO RICHARDS: Let me get the right slide
22 here. This is a bit of a housekeeping item.
23 Current board policy indicates that the CEO or the
24 CEO's designee serves as the DAA's representative
25 to Western Fairs Association to CFSA and to CCA.

1 In the October 2019 board meeting, the board
2 adopted a resolution to appoint the board chair to
3 serve on behalf of the district as an elector for
4 the California Fair Services Authority, CFSA.
5 CFSA holds elections to their board of director
6 biannually and the 32nd DAA has a voice in those
7 elections.

8 So this item is actually restoring that
9 authority back to the CEO to act on the 32nd DAA's
10 behalf. There is an election coming up, and the
11 responsibility of that elector is to help choose
12 board members representing the class 3 to 7 fairs.
13 This would create continuity as the district
14 chooses a new board chair every year.

15 This action would also reaffirm the
16 district's representation of the CEO on the board
17 of California Construction Authority. So the
18 action before the board is to have the CEO serve
19 as that elector on the board CFSA, and then also
20 to take that board position on the California
21 Construction Authority.

22 CHAIR CERVANTES: Thank you, Michele.

23 Since it is an action item, I would like
24 to go ahead and move to change the District
25 California Fair Services Authority, DCFSA, elector

1 and California Construction Authority, CCA, board
2 member from the board chair to the CEO. Is there
3 a second?

4 DIRECTOR AITKEN: This is Ashleigh, I
5 second.

6 CHAIR CERVANTES: Summer, will you take
7 roll call.

8 SECRETARY ANGUS: Chair Cervantes?

9 CHAIR CERVANTES: Yes.

10 SECRETARY ANGUS: Vice Chair
11 Rubalcava-Garcia?

12 Director Ruiz?

13 DIRECTOR RUIZ: Yes.

14 SECRETARY ANGUS: Director Bagneris?

15 DIRECTOR BAGNERIS: Yes.

16 SECRETARY ANGUS: Director Aitken?

17 DIRECTOR AITKEN: Yes.

18 SECRETARY SUMMER: Director La Belle?
19 Director La Belle?

20 DIRECTOR LA BELLE: Yes.

21 SECRETARY ANGUS: Director Pham?

22 DIRECTOR PHAM: Yes.

23 SECRETARY ANGUS: And Director
24 Kovacevich?

25 DIRECTOR KOVACEVICH: Yes.

1 DIRECTOR BAGNERIS: Director Cervantes,
2 this is Director Bagneris, I need to drop off of
3 the call.

4 CHAIR CERVANTES: Thank you.

5 The next item is C, and I believe it is
6 an action and we do have one public comment, is
7 that correct, Summer?

8 SECRETARY ANGUS: Yes, that is correct.

9 CHAIR CERVANTES: Let's go ahead and have
10 the public comment first if he or she are
11 available.

12 SECRETARY ANGUS: Reggie Mundekis, when
13 you're ready.

14 REGGIE MUNDEKIS: Hi, it's Reggie
15 Mundekis thank you for the opportunity to address
16 you. I encourage the board to have the evening
17 meeting in October and more evening meetings.
18 While people are still working at home from COVID,
19 many kids are being homeschooled through no choice
20 of their parents but because they're not able to
21 actually attend school during the day, so
22 everybody is still busy during the day, so an
23 evening meeting would benefit people who want to
24 attend the meeting.

25 And the last time we tried to have an

1 evening meeting we were told that there were so
2 few people who attended, it was just the only same
3 people, we shouldn't do it anymore.

4 It takes a while to teach people that
5 something is available. So it's going take more
6 than one evening meeting to get people interested
7 in coming to the meeting. So the premise that was
8 presented at the last time we rejected an evening
9 meeting is just false.

10 I encourage the board to please have an
11 evening meeting and to look forward to more
12 evening meetings in the future. Thank you.

13 SECRETARY ANGUS: Thank you.

14 CHAIR CERVANTES: Thank you. Okay. So
15 we're going to go straight to the vote on the next
16 item. And that is a consideration of a vote on
17 whether or not to change the October 22, 2020,
18 board of directors meeting from evening to
19 9:00 a.m.? Is there a motion?

20 DIRECTOR RUIZ: You know what, I have a
21 question, your motion -- your question was to move
22 it from morning to evening you said; is that
23 right?

24 CHAIR CERVANTES: Right now, Michele, are
25 you there?

1 CEO RICHARDS: I am.

2 Back in November the board approved the
3 meeting schedule and it included evening meetings
4 in January, June, and October so as the schedule
5 stands right now, the October meeting is scheduled
6 to be an evening meeting. So this would be
7 discussion and vote on returning it to a morning
8 9:00 a.m. meeting time.

9 DIRECTOR RUIZ: Got it. Thank you.

10 DIRECTOR LA BELLE: This is Director La
11 Belle, I would move that we schedule the October
12 meeting as a 9:00 a.m. meeting.

13 CHAIR CERVANTES: Is there a second?

14 DIRECTOR RUIZ: Second.

15 CHAIR CERVANTES: Summer, will you please
16 do roll call.

17 SECRETARY ANGUS: Chair Cervantes?

18 CHAIR CERVANTES: Yes.

19 SECRETARY ANGUS: Vice Chair
20 Rubalcava-Garcia?

21 Director Ruiz?

22 DIRECTOR RUIZ: Yes.

23 SECRETARY SUMMER: Director Bagneris?

24 Director Aitken?

25 DIRECTOR AITKEN: Yes.

1 SECRETARY ANGUS: Director La Belle?

2 DIRECTOR LA BELLE: Yes.

3 SECRETARY ANGUS: Director Pham?

4 And Director Kovacevich?

5 DIRECTOR KOVACEVICH: Yes.

6 CHAIR CERVANTES: Thank you so much.

7 The next item is item D. This one is
8 just an information item only, and I think what we
9 will go ahead and do is, Michele, did you want to
10 do your presentation first or should we go to item
11 D?

12 CEO RICHARDS: Just a little bit of
13 background. This is a discussion item only. It's
14 for information, but obviously the pandemic, the
15 cancelation of the 2020 OC Fair, cancelation of
16 Imaginology has had a significant impact on our
17 operation, and so we want to go into our 2021
18 planning with plenty of information and plenty of
19 involvement at the board level.

20 It remains unknown whether or not the
21 county will move into stage 4 and allow for mass
22 gatherings by next summer, and it's that
23 uncertainty that really has caused us to look at
24 the possibility of another canceled OC Fair, in
25 fact, the first fair of the 2021 season in

1 California, the Indio Date Festival has already
2 announced their cancelation for February.

3 There's a lot to be considered about
4 whether or not we'll be able to have the fair. If
5 we do, what will that fair look like. A lot of
6 modifications regarding health and safety
7 procedures, what guest sentiment and expectations
8 will be.

9 There are going to be some decision
10 points along the way as staff begins to assess the
11 huge number of operational issues that we're
12 already starting to plan for. Where what we'd
13 like to do is sort of tee it up for this board
14 meeting and know that there are going to be some
15 decision points along the way that the board will
16 have to be fully engaged in. For example, what
17 are our admission ticket prices going to be? What
18 about the length and dates, hours of operation,
19 daily attendance limits? What are going to charge
20 merchants for renting space at the fair, the
21 footprint, all the health and safety protocols?

22 So we want the board to know that staff
23 is actively engaged in those discussions now, and
24 we will be bringing those decision points back so
25 that if we have to make the unfortunate decision

1 to consider canceling the 2021 fair, we will have
2 had a year of information to look at and to
3 research instead of, you know, kind of the short
4 amount of time that we had to study this for 2020.

5 So we're happy to take any input that the
6 board has, but really this is just an information
7 item to let you all know that the work has begun.

8 CHAIR CERVANTES: Thank you, Michele. We
9 do have one public comment, so if we don't have
10 any comments from the board, can we move to public
11 comment?

12 SECRETARY SUMMER: Yes, we have Reggie
13 Mundekis.

14 DIRECTOR LA BELLE: Chair Cervantes, I do
15 have some comments, but I'd be happy to wait until
16 after Reggie has made her comments.

17 CHAIR CERVANTES: Perfect, that is great,
18 thank you, Director La Belle.

19 SECRETARY ANGUS: Reggie, when you're
20 ready.

21 REGGIE MUNDEKIS: Thank you. This is
22 Reggie Mundekis discussing the Imaginology and the
23 2021 fair informational item. I appreciate the
24 work staff is doing to try to figure this out.
25 We're in a time that no one ever anticipated, and

1 people are finding ways to make it work as best
2 they can. And there's a lot to be said for that
3 these days.

4 My specific concern is with the 2021 OC
5 Fair and that involves the camping on site.
6 Anyone -- when you walk around the OC Fair you may
7 not notice it, because they do a good job of
8 hiding it. We have people who live in RVs and
9 trailers, they live in campgrounds, and they're
10 packed in very tight. You are sometimes so close
11 it's just enough to open the doors and get down
12 the stairs out of your unit, and then some of the
13 carnival workers also live behind and under
14 carnival rides.

15 These are very dense living conditions.
16 That causes concerns about the transmission of
17 COVID-19 and other communicable diseases. One of
18 the issues for me is whether we're going to allow
19 camping on site for an OC Fair and other events,
20 and if it is, how dense do we allow people to park
21 next to each other? What are -- are you going to
22 have testing for the people staying in the
23 campground? What happens if someone tests
24 positive? What happens if someone gets ill? What
25 are the quarantine issues there?

1 One of my concerns is that if you are
2 allowing onsite camping and a worker gets sick and
3 has to be quarantined, how do we handle that,
4 because since they're living on site, where do
5 they quarantine and what do we do about all the
6 people who were contacted by that person who may
7 be asymptomatic carriers or who may eventually
8 fall ill who are still living on the fairgrounds?

9 I'm also concerned that since we're going
10 to have people coming in from other areas and out
11 of state, they may be coming from hot spots and we
12 may be seeing what we're seeing at Sturgis and at
13 large universities where we're going to have
14 cluster outbreaks. On that issue maybe we avoid
15 having people come in from other areas by having a
16 local fair, meaning we have local vendors, people
17 from Orange County, and local concessioners,
18 people from Orange County, and we could also have
19 local restaurants and food trucks who have been
20 hard hit by the recent shutdown be the
21 concessionaires. We may have a shorter fair, and
22 it may be with limited admissions, you know, timed
23 admissions and sessions, like noon to 4:00, 4:00
24 to 8:00 or 5:00 to 8:00 with a cleaning and reset
25 period in between.

1 So there's a lot that has to go into how
2 we want to reset and make it work, but there could
3 be a path forward, and we have to see what the
4 disease lets us do. Thank you.

5 CHAIR CERVANTES: Thank you, Reggie.

6 Director La Belle.

7 DIRECTOR LA BELLE: Yes, Chair Cervantes.
8 First of all, Reggie has made some excellent
9 suggestions, and I think staff should evaluate
10 that as a part of what you're putting together for
11 board review in September and October.

12 I think the question I have or initial
13 question I have, Michele, can you refresh my
14 memory as to where we have to be to be in phase 4
15 to even be given the option of a mass gathering,
16 like a Imaginology or the fair or other events?
17 Where do we have to be in this COVID-19 thing to
18 be able to engage in that decision making?

19 CEO RICHARDS: Sorry, Doug, you're
20 catching me a little off guard, you know, in terms
21 of the rate of infections and hospitalizations. I
22 don't know that offhand, but it is significantly
23 lower than where we're at right now, and the
24 governor has indicated several months ago that
25 without effective treatment and/or a vaccine that

1 the ability to have mass gatherings is just not a
2 possibility, so we still have a ways to go.

3 DIRECTOR LA BELLE: What is the absolute
4 drop dead date for a decision relative to the 2021
5 fair?

6 CEO RICHARDS: As you know, the board
7 made that decision in April of this year regarding
8 the 2020 fair, and as we heard from some of the
9 Marketplace vendors who are also merchants at the
10 annual OC Fair, they start purchasing their
11 products well in advance. For the staff to
12 effectively plan a fair, I think the decision is
13 more than likely going to need to take place
14 sometime around March or April of 2021, but we
15 will certainly have a lot more information this
16 year -- or next year than we have had this year.

17 DIRECTOR LA BELLE: To dovetail on
18 Reggie's comments, I think the camping situation
19 and the intensity of the use of the property
20 during the annual fair we're going to have to meet
21 whatever standards are in place assuming we get to
22 phase 4, we're going to have to probably reduce
23 the scope of the fair itself both in duration and
24 in quantity, if you will.

25 I think it's going to be very, very

1 difficult to create a situation whereby we can
2 have as many people not only attending the fair
3 but as many onsite during the course of the fair.

4 I would ask staff to look at just as an
5 example, scaling back the carnival rides and the
6 midway from, say, I don't know, 60 rides or
7 whatever the number is to half that size.

8 Obviously that will have a corresponding reduction
9 in the number of people that will need to be
10 onsite. The obvious things of sanitizing stations
11 and maintaining distance, and we ought to be able
12 to sell a lot of face masks as part of the 2021
13 fair.

14 The other issue that we talked about
15 Ashleigh and I as part of the committee on the
16 entertainment booking, we may have a situation
17 whereby, you know, can't accommodate 8200 people,
18 maybe they can only accommodate 2,000 in some sort
19 of configuration. It's obviously going to have an
20 impact on the types of acts that we're able to
21 book into the amphitheater, as well as the hanger
22 and other things and the action sports arena. We
23 should be looking very carefully at how we can
24 reduce the size of the fair and maybe the duration
25 of fair, corresponding there's going to be less

1 revenue and there's going to be less costs
2 associated with that.

3 So I think whatever we come up with needs
4 to be at a bare, bare minimum revenue neutral. We
5 can't be in a situation where we're losing any
6 more money than we experience this year. And then
7 hopefully over time two, three or four years,
8 there will be enough things happening that we can
9 build it back up to where it's at now.

10 I would also think if there's any way we
11 can move the dates. We're in July, August, is
12 there any way the dates can be moved to, you know,
13 September, October? Obviously it's a more
14 problematic in terms of the weather but, you know,
15 the professional sports have been doing that.
16 They moved the Masters Golf Tournament from April
17 to November.

18 I think we ought to look at what our
19 options are in terms of scheduling around other
20 events. So those are some of my initial thoughts.
21 I think as the board discusses this over the next
22 several months there will be a number of -- we'll
23 get closer and closer to knowing exactly what we
24 can do and what our options are. Those are some
25 of my initial thoughts.

8 CHAIR CERVANTES: Thank you. We have no
9 more public comments, is that correct, Summer?

10 SECRETARY ANGUS: That is correct.

11 CHAIR CERVANTES: Perfect.

1 sincerely appreciate all of the comments from the
2 public and the impact that this has had on you.

3 Well, it's been another unprecedented
4 month at the OC Fair and Event Center if we work
5 within new COVID limits and we shift our efforts
6 toward bringing back activities. Things are
7 starting to feel a lot more active around here
8 with the return of the Farmer's Market, some
9 emergency response activities and some exciting
10 new events, which Joan will report on in a few
11 minutes.

12 Indeed, there is life again at the OC
13 Fair and Event Center. An adorable litter of
14 piglets was born the night right after the last
15 month board meeting in July eight days ahead of
16 schedule, they're colorful, playful, and having a
17 ton of fun with each other. They were scheduled
18 to be born during the regular fair, had it been
19 held, so we have named these little guys our
20 pandemic piglets, and if you would like to see
21 them yourself, they are the featured stars on our
22 pig cam on OCfair.com, so go online and take a
23 look.

24 The Table of Dignity Agricultural Workers
25 Memorial is getting a bit of a face lift starting

1 with the resurfacing of the memorial table. In
2 addition, the grapevine surrounding the memorial
3 have finally taken hold this spring, and they're
4 producing beautiful foliage and an abundance of
5 grace. It's a beautiful memorial to agricultural
6 workers and as many of you have read, a lot of
7 them are struggling right now during this pandemic
8 and in this heat.

9 Just after the last song from the Fab 4
10 on Friday night, July 31st, our red holstein cow
11 at Centennial Farms went into labor and delivered
12 a beautiful female calf at dawn that next day. We
13 hope to introduce her, the new calf, to the public
14 as soon as we're able to reopen Centennial Farms.

15 As of this morning, there are 19 fairs
16 throughout the State of California, which have
17 been activated as fire camps or evacuation centers
18 for humans and animals, and while most of the wild
19 fires are in Northern California, we want to
20 assure the board and the public that we are
21 prepared to activate if we're called into action
22 for Southern California as we serve as a large
23 animal evacuation center when needed.

24 AB -- sorry -- OCFEC is going to become a
25 voting center. So the California Secretary of

1 State through the Orange County Registrar of
2 voters has asked for use of our Los Alamitos
3 building as a voting center for the November
4 election. Residents in Orange County will be able
5 to drop off ballots, drive up to receive a ballot
6 or use the voter machines.

7 Early voting starts on October 28th from
8 8:00 a.m. to 8:00 p.m. with November 3rd election
9 day hours from 7:00 a.m. to 8:00 p.m. And we have
10 been requested by the state to provide the space
11 in the building at no cost, but we will be
12 reimbursed for all labor and equipment that is
13 used for that event.

14 With the eventual closing of Fairview
15 State Hospital, the state has transferred several
16 pieces of equipment and vehicles to OCFEC. We
17 received ownership of 12 pieces of office
18 equipment, 200 folding chairs, and 15 tables, 16
19 pieces of maintenance equipment and tools, one
20 electric tram, five vehicles, one bus, and ten
21 golf carts.

22 The acquisition of this equipment and
23 vehicles will alleviate the need to rent equipment
24 particularly during fair time or to purchase
25 additional equipment and vehicles in the future.

1 That certainly will alleviate our purchasing
2 burden during next year's fair and throughout the
3 year.

4 As the financial monitoring committee
5 reported, our financials for the seven months
6 ended July 31st. We recorded \$2.7 million in
7 revenue against a \$27.7 million budget. We're
8 unfavorable to budget by 25 million, obviously
9 doing better on the expense side with actual
10 expenses for that seven month period of 12
11 million, against \$28 million budget, so we're
12 favorable there.

13 At this point our net deficit to budget
14 is \$9 million. And you can see the first effects
15 of the canceled fair and our canceled events
16 taking shape here.

17 Cash on hand is 1.5 million with
18 investments in our other accounts of 45.7 million.
19 Total cash and cash equivalence at this point is
20 47 million compared to 56 million at this point
21 last year. So a year over year decrease of
22 15.7 million, and obviously we expect that to grow
23 as the year goes on.

24 I would now like to turn it over to Joan
25 Hamill for a brief update on some of the great

1 activities that are happening on site.

2 MS. HAMILL: Thank you, Michele, and
3 thank you for the opportunity. I did want to do
4 one last update and on the 2020 virtual fair on
5 our social media numbers and a few other things,
6 so I wanted to share with you some interesting
7 statistics and numbers that was provided by our
8 communications department that I think you all
9 will find very interesting.

10 We had 640,000 total reach estimated on
11 our key social media channels, so quite a huge
12 number. It was explained to me that reach
13 indicates the number of social media users who
14 were exposed to or who have come across our
15 content, so kind of like a TV commercial.

16 About 100,000 people viewed our virtual
17 fair videos that were created for the virtual fair
18 so it's a good number too.

19 Of that I wanted to make mention almost
20 all who came across the Titan On Ride video on
21 Instagram watched it, so it was very a very
22 engaging video. And the food photo gallery on
23 Facebook got the most reactions, comments, and
24 shares. Almost 223,000 pages were viewed during
25 the virtual fair promotional period those ten

1 days, July 17th through 26, and 67 percent of the
2 Web traffic was on mobile.

3 Lastly, 83,552 users for the entire month
4 of July through August 16th, so prior to the
5 actual virtual fair and to the final day of the
6 fair that was on the website we had almost 83,000
7 users for that time frame. And then all in all
8 358 pages were viewed. Again, the majority of the
9 traffic was on mobile, well over 60 percent.

10 I wanted to show you something that is
11 taking place also today. About a couple weeks ago
12 the exhibits and education department presented a
13 drivethrough virtual OC Fair awards pickup so here
14 a few pictures of that taking place. We had good
15 participation. People were very excited by
16 receiving their awards in person in a safe way.
17 Of the 180 special awards, 140 were picked up
18 through that drivethrough event that day. So it
19 really shows important the OC Fair is and how that
20 competitive program is so important to them, to
21 our community, and to the exhibitors. And just as
22 of note today we're doing a final pickup. Should
23 be ending in about half hour from 9:00 to noon.

24 Just as a note, the exhibitors do not
25 come on property. It's right there at the main

1 entrance. They just drive in and drive out, so
2 it's quick and easy.

3 While I'm on virtual fair, I wanted to
4 take the opportunity to mention that our
5 partnership with the OC Marathon with the Virtual
6 Fun Run was to split net proceeds 50/50. So this
7 should end up being about 17,000 paid to the
8 district, so that's a nice fun note.

9 And I want to add, as long as I'm talking
10 about the Fun Run, is that Directors Aitken and
11 Rubalcava-Garcia each participated in the Virtual
12 Fun Run with their families as did the family and
13 grandkids of Director La Belle, so your support
14 and participation of this event is greatly
15 appreciated, and it was very, very well received
16 by the public.

17 CHAIR CERVANTES: Hi, this is Director
18 Cervantes, we also participated.

19 MS. HAMILL: Wonderful, wonderful. I'm
20 Glad you had the opportunity to do that. Thank
21 you for mentioning that.

22 As Michele mentioned, we have some events
23 talking place on the ground so that's really
24 exciting. We have an absolutely wonderful
25 Autosonic Fab 4 drive-in concert last month, and

1 it was incredible. It was very well received.
2 All three nights were sold out, and there are
3 three more drive-in concerts coming up next month
4 and are currently on sale. The promotor indicates
5 to us that sales are going quite well for these
6 shows. So I would encourage everyone who is
7 interested to buy their tickets as soon as
8 possible unless they sell out.

9 The concert series features performances
10 by local and national touring acts, two shows
11 nightly with 60-minute performances each. On the
12 25th, Friday, September 25th we have Which One's
13 Pink, which is a tribute to Pink Floyd. The next
14 one on the 26th is Queen Nation, a tribute to
15 Queen obviously. And then Sunday, September 27 is
16 a Dead Man's Party, so a tribute to Oingo Boingo.
17 And they take place right here, the OC Fair and
18 Event Center. And prices range from \$75 to \$199
19 per vehicle, which is up to four people per
20 vehicle, and if you would like more information,
21 you can go to AutosonicConcerts.com.

22 A new event that is coming up, Urban
23 Legends is very exciting. We're pleased to
24 announce this. This is another drive
25 in/drivethrough event. In the safety of their own

1 vehicle, guests will enjoy a drivethrough where
2 scare-seekers will experience immersive
3 storytelling and terrifying scenes.

4 Guests will be entertained by live
5 performances throughout their drive, plus
6 experience three interactive show zones with an
7 immersive show of lights, sound, special effects,
8 and monsters that will come alive. Like
9 Autosonic, the sound is transmitted through the
10 car's FM receiver.

11 I thought I would mention that all team
12 members and monsters are required to wear face
13 masks and social distance so they're doing their
14 part to help the stop of COVID, because that's way
15 too scary.

16 That event starts Wednesday through
17 Sunday starting October 1st and running through
18 November 1st. Hours for that vary, and you can
19 look online at OCfair.com website or
20 UrbanLegendsHaunt.com. Again, it takes place here
21 at the OC Fair and Events Center, and tickets
22 start at \$49 per vehicle.

23 And then we also, today is Thursday, we
24 have the Farmers Market. So you can shop local at
25 OC Farm certified farmers market featuring

1 produce, flesh flowers, humus, honey, hot sauce,
2 nuts, tamales, and much more. That takes place
3 each Thursday right here from 9:00 a.m. to
4 1:00 p.m. and admission and parking are free, just
5 enter gate 3 on Fair Drive.

6 Also wanted to mention that there are two
7 private drive-in revenue generating events taking
8 place in September.

9 And then I wanted to make mention of
10 the -- as part of the state's response for
11 emergency services related to COVID-19, the Orange
12 County Health Care Agency is conducting a
13 drivethrough COVID-19 testing right here on site.
14 It started yesterday, the 26th, and it runs
15 through October 23rd, Monday through Friday,
16 7:00 a.m. to 3:00 p.m., and it's by appointment
17 only.

18 It's right here in lot E and F, enter
19 through gate 4. As I mentioned, and it's by
20 appointment only, and you can visit
21 360ClinicMD.com to make an appointment. If you
22 need any additional information on COVID-19 in
23 Orange County, you can visit COVID-19info.com --
24 info.ocgov.com to contact the Orange County Health
25 Care Agency.

1 And then I --

2 DIRECTOR AITKEN: Joan, this is Director
3 Aitken, I'm not sure if you have this information
4 but for the drivethrough COVID testing, do we have
5 any sense of when people are getting their results
6 back? Is it the same day, is it a bit of a lag in
7 days or a week, do you know?

8 MS. HAMILL: According to the information
9 that I read and received, it's between 48 and
10 72 hours. I don't know if Michele has any
11 additional information on that.

12 CEO RICHARDS: I do not. That's the
13 information I have as well.

14 MS. HAMILL: Thank you, Director Aitken.

15 Finally, I am very pleased to announce
16 the highly anticipated opening for the Fair Food
17 Drivethrough event taking place -- or debuting, I
18 should say, tomorrow, August 28th at noon, and it
19 runs through the weekend, and it will do so each
20 and every weekend through the end of September.

21 So OC Fair fans won't have to miss out on
22 their favorite fair food fix this year after all.
23 The fair food drivethrough will offer summer
24 treats from five food vendors bringing a taste of
25 OC fair to go. The concessionaires that we have

1 are Cathy's Cookies, Dippin' Dots, Hawaiian
2 Chicken Bowls, who are also offering turkey legs,
3 Hot Dog On a Stick, and Juicy's Funnel Cakes.

4 We've been approved so far for the fixed
5 booth that you see at fair at this time working
6 with the Department of Orange County Health Agency
7 and Cal Fire. Like I said, the dates and hours
8 are Friday through Sunday. Friday through
9 Sunday -- excuse me -- Friday and Saturday noon to
10 8:00 and Sunday noon to 6:00, right here at the OC
11 Fair. You can enter gate 1 off of Fair Drive.

12 And some important details, this is all
13 drivethrough. Guests must stay in their vehicles
14 and there are no walkups allowed. As I previously
15 mentioned, this is kind of obviously guests and
16 vendors must wear face masks. Vendor's staff will
17 come directly to the vehicles and take the orders.
18 So it's encouraged that participants have their
19 order ready and payment ready, and credit card
20 payment is preferred. Again, food will be to go
21 only, and there will be no parking on the
22 fairgrounds or picnicking on the fairgrounds, and
23 you can go to OCfair.com/drivethru to view the map
24 and the menus.

25 As I mentioned, we have those five

1 concessionaires, but they have more variety in the
2 menu that you we might see at fair time, so I
3 really encourage people to take a look at that.
4 As I mentioned, we are approved for the
5 self-contained units only. So maybe that will
6 change in the future, but it's a great start.

7 If you may recall, we had hoped to have
8 this again when the virtual fair programming was
9 taking place. And it took a great deal of effort
10 by staff working diligently with Orange County
11 Healthcare Agency and Cal Fire to secure approvals
12 and to make it happen. And I want to acknowledge
13 a couple of people that just work tirelessly to
14 move this forward and make it happen, and that is
15 Linda Keasberry and Kimber Merati from our
16 commercial and concessions program. Linda and
17 Kimber in the commercial and concessions program
18 is part of our event sales and services department
19 who is a group who have been making all of our
20 grounds events happen. We want to thank them for
21 the great work that they have done and really
22 being creative and having the numerous meetings to
23 get things rolling, so a big shout out and a thank
24 you to that team.

25 This concludes my report, and I'd be

1 happy to answer any questions.

2 Oh, one thing, we're having a lot of
3 immediate interest for the fair food events, so we
4 have a lot of media coming out. Our
5 communications department has been working really
6 hard and fielding a lot of calls, so we'll be
7 doing a ribbon cutting ceremony tomorrow with
8 Directors Aitken and Rubalcava-Garcia tomorrow
9 prior to the opening of the Fair Food
10 Drivethrough.

11 DIRECTOR LA BELLE: Chair Cervantes, I
12 have a question of Michele, if I could?

13 CHAIR CERVANTES: Sure.

14 DIRECTOR LA BELLE: Michele, what phase
15 do we need to be in to, and I know we almost got
16 there, to where we can open up Heroes Hall and
17 Centennial Farms for walking visitors to come in
18 to the site, obviously subject to wearing masks
19 and social distancing, and that sort of thing?

20 CEO RICHARDS: Museums like that are in
21 phase 3. As you'll remember, Director La Belle,
22 Orange County went into very early stage 3, and
23 then several business sectors were kicked back to
24 stage 2. The governor is expected to make an
25 announcement tomorrow regarding Orange County

1 because Orange County is no longer on the watch
2 list, and so we do expect some additional business
3 sectors to open in Orange County.

4 We're anxiously anticipating new
5 information that might let us know if we can move
6 forward with planning for those reopenings.

7 DIRECTOR LA BELLE: Very good. Another
8 thought, this is sort of goes back to the
9 discussion of the 2021 fair, but I know you're
10 going to be meeting with RCS to talk about
11 different options, one of the thoughts that I had
12 was there's one -- I'm sure they've got all kinds
13 of equipment sitting idle in probably a bunch of
14 storage areas in Arizona, there's one event or one
15 ride that they had that might have some
16 possibilities, and that would be the sky ride.
17 You know, once we have people walking around on
18 the site, subject to distancing and masking, I'm
19 wondering if there's any possibility of talking to
20 RCS about installing that sky ride kind of on a
21 test basis? It's obviously not being used
22 anywhere else now, and if you can talk to them
23 about perhaps installing that. There can't be
24 more than two or three people involved in its
25 operation, and we might be able to set something

1 up on a trial basis, and then that would give some
2 other -- this is obviously when people can walk
3 around and do social distancing, and it might be a
4 good test opportunity for RCS and for us.

5 If you could approach them about that and
6 kind of -- obviously there's costs associated with
7 setting it up and obviously running it and that
8 sort of thing, but, you know, we got a lot of
9 our -- a lot of people looking for ways to get out
10 of the house or get out of the office and do some
11 things outdoors, and that might be another
12 possibility.

13 CEO RICHARDS: People are certainly
14 starved for entertainment. Yes, we'll look into
15 that.

16 DIRECTOR LA BELLE: Good, thank you.

17 CHAIR CERVANTES: That was a great idea,
18 Director La Belle.

19 CEO Richards?

20 CEO RICHARDS: We're done. Back to you.

21 CHAIR CERVANTES: Perfect, thank you so
22 much.

23 We will go around with the directors who
24 are still here, and if you have any quick comments
25 to make before we adjourn. And the next board

1 meeting is going to be September 24, 2020.

2 Do you want to start, Director La Belle?

3 DIRECTOR LA BELLE: Sure. Thank you,
4 Chair Cervantes. Basically I have nothing
5 further, just encourage everybody to stay safe and
6 stay cool with the weather now. And, you know, I
7 think I watched every show on TV in the last three
8 months but stay safe, and that's pretty much it.

9 CHAIR CERVANTES: Thank you so much.

10 Director Aitken.

11 DIRECTOR AITKEN: Thank you, Chair
12 Cervantes.

13 I just want to say thank you to the staff
14 for doing -- I know they've been so hard at work
15 trying to get this fair food launched. I look
16 forward to seeing everybody tomorrow and try to
17 bring a little bit of joy into our Costa Mesa
18 Community for all of Orange County to enjoy.

19 CHAIR CERVANTES: Thank you.

20 Director Ruiz.

21 DIRECTOR RUIZ: Thank you. I don't have
22 much. I just wanted to thank Michele and the
23 staff for the great job on the OC Virtual Fair. I
24 got a lot of positive comments from friends that
25 logged on, and I just wanted to say good job, and

1 echo what Director La Belle said, you know, hope
2 everyone stays safe and healthy and hope everyone
3 keeps wearing those masks, that does work, and
4 that is going to get us through this pandemic, and
5 that's it. Thank you.

6 CHAIR CERVANTES: Thank you. Is Director
7 Pham still here?

8 If not, Director Bagneris, I believe that
9 you're back? No?

10 Director Nick.

11 DIRECTOR KOVACEVICH: Thank you, Chair
12 Cervantes. I wanted to echo the comments thanking
13 the staff. You've guys have done a tremendous
14 job. I appreciate all the hard work. It will be
15 good to get the community back together. I,
16 unfortunately, just went on a cleanse, so I can't
17 participate in eating some of that fine fair food
18 this weekend, but hopefully in weekends to come
19 I'll be able to partake.

20 I wanted to also echo the thoughts and
21 prayers for everybody dealing with Coronavirus,
22 also the fires here in California. There's a lot
23 going on right now. Certainly it was very moving
24 to hear the comments from the vendors on the OC
25 Marketplace, echoing Michele's comments that we as

1 a board are exploring all options available to get
2 folks back in business, so we certainly hear you.

3 Thank you guys for attending the meeting,
4 everybody who did and gave comments, we do
5 appreciate the color, and we look forward to
6 hearing from everybody next month. Thank you.

7 CHAIR CERVANTES: Thank you and thank you
8 everybody, especially the public and stay safe.

9 DIRECTOR BAGNERIS: Director Cervantes?

10 CHAIR CERVANTES: Yes.

11 DIRECTOR BAGNERIS: It's Director
12 Bagneris, I guess I was on mute and I had not
13 unmuted myself.

14 CHAIR CERVANTES: Okay, perfect.
15 Director Bagneris, please.

16 DIRECTOR BAGNERIS: I wanted to echo
17 everybody else as far as staying safe. I do want
18 to also uplift the family of Mr. Blake. My family
19 knows his family, and it's a very tough time that
20 we're going through, so let's remember all these
21 families that are having horrific murders that are
22 going on in their family, so I want to lift that
23 up.

24 I miss seeing everybody. I've also heard
25 good things about the virtual fair, and I look

1 forward to 2021 because we're going to sure be
2 missing it by then.

3 CHAIR CERVANTES: Thank you.

4 Again, thank you everybody, you stay
5 staff and most important the public and their
6 comments, we really appreciate it. And great job
7 CEO Richards and team. Bye bye, everybody.
8 Meeting is adjourned.

9 (WHEREUPON THE PROCEEDINGS WAS ADJOURNED
10 AT 11:45 A.M.)

11 (CERTIFICATE OF COURT OFFICER ATTACHED ON
12 FOLLOWING PAGE HEREOF.)

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1 CERTIFICATE

2 OF

3 CERTIFIED SHORTHAND REPORTER

4

5 I, the undersigned, Certified Shorthand
6 Reporter of the State of California do hereby
7 certify:

8 That the foregoing proceedings were taken
9 before me at the time and place therein set forth;
10 that a verbatim record of the proceedings was made
11 by me using machine shorthand which was thereafter
12 transcribed under my direction; further, that the
13 foregoing is an accurate transcription thereof.

14 I further certify that I am neither
15 financially interested in the action nor a
16 relative of employee of any attorney of any of the
17 parties.

18 IN WITNESS WHEREOF, I have this date
19 subscribed my name
20 this 17 day of September, 2020.

21
22
23 
24
25

Certificate Number 12983

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