



In the Matter Of:

OC FAIR & EVENT CENTER

BOARD OF DIRECTORS MEETING

October 22, 2020

Case No:

CERTIFIED COPY

OC FAIR & EVENT CENTER  
Board of Directors Meeting on 10/22/2020

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8       32ND DISTRICT AGRICULTURAL ASSOCIATION  
9       ORANGE COUNTY FAIR & EVENT CENTER  
10       BOARD OF DIRECTORS MEETING  
11       THURSDAY, OCTOBER 22, 2020  
12       9:00 A.M.

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22       Reported by:

23  
24       Patricia Garrido

25       CSR No. 14364

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OC FAIR & EVENT CENTER  
Board of Directors Meeting on 10/22/2020

1 32ND DISTRICT AGRICULTURAL ASSOCIATION

2 ORANGE COUNTY FAIR & EVENT CENTER

3 BOARD OF DIRECTORS MEETING

4 THURSDAY, OCTOBER 22, 2020

5 9:00 A.M.

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9 Meeting of the OCFEC Board of  
10 Directors, stenographically reported by Patricia  
11 Garrido, a Certified Shorthand Reporter for the State of  
12 California, commencing at 9:00 a.m. and ending at  
13 11:35 a.m., Thursday, October 24, 2020, Via Zoom.

14

15

APPEARANCES OF BOARD MEMBERS:

16

Natalie Rubalcava-Garcia, Board Chair

17

Doug La Belle, Vice Chair

18

Sandra Cervantes, Member

19

Robert Ruiz, Member

20

Barbara Bagneris, Member

21

Ashleigh Aitken, Member

22

Newton Pham, Member

23

Nick Kovacevich, Member

24

ALSO PRESENT:

25

Michele Richards, CEO

26

Ken Karns, Chief Operating Officer

27

Joan Hamill, Chief Business Development Officer

28

Summer Angus, Meeting Secretary Executive Assistant

OC FAIR & EVENT CENTER  
Board of Directors Meeting on 10/22/2020

1 APPEARANCE OF BOARD COUNSEL:

2 DEPUTY ATTORNEY GENERAL  
3 JOSHUA CAPLAN  
3 600 West Broadway, Suite 1800  
4 San Diego, California 92101-3375  
4 Phone: 619-738-9000  
5 Fax: 619-645-2271

6  
7  
8  
9 PUBLIC SPEAKERS:

10 Cindy Massaro  
11 Gibran Stout  
12 Reggie Mundekis  
13 Lisa Sabo  
13 Jeanine Robbins  
13 Mike Robbins

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## 32ND DISTRICT AGRICULTURAL ASSOCIATION

## ORANGE COUNTY FAIR & EVENT CENTER

## BOARD OF DIRECTORS MEETING

THURSDAY, OCTOBER 22, 2020

9:00 A.M.

12 CHAIR RUBALCAVA-GARCIA: Okay. Perfect. We'll  
13 go ahead and get started. I'd like to call this meeting  
14 to order. All matters noticed on this agenda in any  
15 category may be considered for action as listed. Any  
16 item not so noticed may not be considered. Items listed  
17 on this agenda may be considered in any order at the  
18 discretion of the chairperson.

19                   The mission of the Orange County Fair & Event  
20 Center is celebration of Orange County's communities,  
21 interest, agriculture, and heritage with results  
22 justifying resources expended. At this time I'd like to  
23 ask Director Ruiz to lead us in the Pledge of  
24 Allegiance.

25 DIRECTOR RUIZ: Morning and thank you. All

OC FAIR & EVENT CENTER  
Board of Directors Meeting on 10/22/2020

1 rise, please, if you could, and if you have a hat, if  
2 you could please remove it. Put your right hand over  
3 your heart and begin.

4 (Pledge of Allegiance conducted.)

5 DIRECTOR RUIZ: Thank you.

6 CHAIR RUBALCAVA-GARCIA: Thank you, Director  
7 Ruiz. Summer, can you please take roll call?

8 SECRETARY ANGUS: Chair Rubalcava-Garcia?

9 CHAIR RUBALCAVA-GARCIA: Present.

10 SECRETARY ANGUS: Vice Chair La Belle?

11 VICE CHAIR LA BELLE: Here.

12 SECRETARY ANGUS: Director Cervantes?

13 DIRECTOR CERVANTES: Here.

14 SECRETARY ANGUS: Director Ruiz?

15 DIRECTOR RUIZ: Present.

16 SECRETARY ANGUS: Director Bagneris? Director  
17 Aitken?

18 DIRECTOR AITKEN: Here.

19 SECRETARY ANGUS: Director Pham?

20 DIRECTOR PHAM: Here.

21 SECRETARY ANGUS: And Director Kovacevich?

22 Okay.

23 CHAIR RUBALCAVA-GARCIA: Okay. Perfect.

24 Thanks, Summer.

25 At this time the Board will be going into

1       Closed Session, and if you would like to speak during  
2       one of the items on the agenda, please coordinate with  
3       Summer Angus. Thank you.

4 (Closed session held from 9:03 a.m. until 9:46  
5 a.m.)

6 SECRETARY ANGUS: Vice Chair La Belle?

7 VICE CHAIR LA BELLE: Present.

8 SECRETARY ANGUS: Director Cervantes? Director  
9 Ruiz?

10 DIRECTOR RUIZ: Present.

11 SECRETARY ANGUS: Director Bagneris? Director  
12 Aitken?

13 DIRECTOR AITKEN: Present.

14 SECRETARY ANGUS: Director Pham?

15 DIRECTOR PHAM: Here.

16 | SECRETARY ANGUS: Director Kovacevich?

17 DIRECTOR KOVACEVICH: Present.

18 SECRETARY ANGUS: And Director Cervantes, are  
19 you with us? Maybe one more time. Director Cervantes?

20 CHAIR RUBALCAVA-GARCIA: I'm going to give her  
21 a minute to join. I know the transition can be tough.

22 SECRETARY ANGUS: That looks like that's her.  
23 Director Cervantes, are you with us?

24 DIRECTOR CERVANTES: Yes. T

SECRETARY ANGUS: Thank you.

1. *What is the primary purpose of the study?* (check all that apply)

1 CHAIR RUBALCAVA-GARCIA: Perfect. We'll go  
2 ahead and get started. The 32nd DAA Board of Directors  
3 has considered the advice of legal counsel on the  
4 matters identified on the Closed Session portion of the  
5 agenda. Closed Session agenda today included discussion  
6 about pending litigation regarding the outdoor Market  
7 Place.

8 I want to assure members of the public, the  
9 district is making all efforts to reopen and to mitigate  
10 losses caused by Spectra's breach of contract with the  
11 32nd DAA. At this time I have nothing further to report  
12 on Closed Session, and we can go ahead and move on to  
13 the next agenda item.

14                   But before we do move forward, I just also  
15                   wanted to mention that, you know, the fairgrounds does  
16                   not actually have -- they have no authority to operate  
17                   the Market Place. That was done by Spectra, and it's  
18                   actually against state policy for the fairgrounds to  
19                   operate independently. So if there are any questions,  
20                   we can have that in -- during public comment.

21 So back to Item No. 6, CEO Operational  
22 Announcements and Updates. Unmute.

23 CEO RICHARDS: Thank you, Natalie.

24 CHAIR RUBALCAVA-GARCIA: No problem.

25 CEO RICHARDS: The OC Fair was once again

1 honored by the OC Register readers as the best fair or  
2 festival in Orange County. And that's an amazing  
3 achievement since there was no fair this year, canceled  
4 due to Covid-19, but certainly a testament to how much  
5 the fair means to the people of Orange County.

6 The Register recognized our efforts to bring a  
7 little magic through our OC Virtual Fair this year.  
8 They were quoted as saying "As familiar as a trip to the  
9 beach, a visit to the OC Fair is an enduring summer  
10 tradition and it comes as no surprise that it again tops  
11 the list." So we're very honored for that -- that  
12 award. Our new weed abatement team has arrived and they  
13 are busy on the job from sun up to sun down mowing down  
14 the weeds on the Pacific Amphitheater's berm.

15 They've proven to be a very productive team.  
16 They show up on time ready to spring into action every  
17 day. They do their share of the work and with very  
18 little complaining. And this week they were joined by  
19 two miniature donkeys who act as their protectors  
20 against any predators in the area. So it's -- the  
21 project is off to a great start and going very well.

22 We were obviously disappointed to hear that our  
23 two big industry fair conventions were canceled, but  
24 thrilled to learn this week that both are going virtual.  
25 Our team will still be able to access great training

1 workshops, networking opportunities, and keynote  
2 presentations from the International Association of  
3 Fairs and Expositions and from Western Fairs  
4 Associations. So great learning and continuing  
5 education opportunities for our staff.

6 Last month and again this week during our  
7 monthly all-employee meeting, I shared our 8-point plan  
8 for fulfilling our mission during the time of Covid-19.  
9 Since we committed to taking the Board and the public on  
10 the journey with us as we plan for the potential return  
11 of the OC Fair in 2021 and as we face the uncertain  
12 future in the new year, we wanted to share with our --  
13 what our operational focus will be over the next 12  
14 months.

15 So very quickly, that 8-point plan includes  
16 presenting Imaginology 2021 in a virtual format.  
17 Developing a plan for a modified 2021 OC Fair that is  
18 healthy, safe, and on budget. We're already hard at  
19 work with our existing promoters and our new promoters  
20 and partners to provide events that are financially  
21 self-sustaining and comply with current health and  
22 safety regulations, and Joan will have an update on that  
23 in just a few minutes.

24 We want to research, plan, and implement two  
25 new self-produced events that provide fun and education

1 that are healthy, safe, and on budget. Another goal is  
2 to develop a sponsorship, partnering, and donations  
3 program to help offset the cost of reopening Centennial  
4 Farm and Heroes Hall which we hope to do within the next  
5 couple of weeks.

6 We're going to continue use of the OC Fair &  
7 Event Center for emergency purposes as directed by the  
8 State of California and/or the County of Orange. And,  
9 in fact, the Covid testing has been extended -- that's  
10 taking place on the property now -- and the county will  
11 be doing free flu shots by appointment on Friday,  
12 October 30th, one week from today.

13 So please, everyone, go online. You can access  
14 that through our website and get signed up for your free  
15 flu shot, if you haven't already done that. We want to  
16 continue to organize and develop our workforce to  
17 respond to the 2021 operational needs. So as work has  
18 sort of gone down in some areas, it's gone up in others.  
19 So this will give us the opportunity to redeploy our  
20 staff to where they're most needed.

21 And then, lastly, to create a financially  
22 responsible budget for 2021 which includes realistic  
23 revenue projections and cost control measures in order  
24 to reduce the organization's deficit by 35 to 40  
25 percent. And staff has been in almost back to back

1 meetings this week working on that budget which we'll be  
2 bringing to the public study session next month.

3 A quick look at our financials. Our si- --  
4 September financial report reflects the full effects of  
5 the cancelation of events in the 2020 OC Fair. Our  
6 year-to-date revenue for the nine-month period ending  
7 September 30th was 3,011,789 dollars against a budgeted  
8 amount of 4.8 million dollars. So we are unfavorable to  
9 budget on the revenue side by 45.8 million.

10 On the expense side, we're 27.8 million  
11 favorable to budget, obviously, due to the elimination  
12 of fair expenses, and I have to mention the very hard  
13 work that our staff is doing to hold down cost. As of  
14 the end of September, we are 17.11 million dollars  
15 unfavorable to budget. Our cash reserves continue to  
16 decline with a year over year decrease of 14.9 million.  
17 Now, as we began in the spring, we want to update the  
18 Board and the public each month on our year-end  
19 reforecast for 2020.

20 Now this is the worst case senario which  
21 includes the mandated salary cuts for our employees, but  
22 it does not include any scheduled events through the end  
23 of the year. We hope to be able to make up a lot of  
24 revenue with the events that we are able to have. So  
25 our reforecast includes nine months of actual revenue

1 and expenses and a projection for the remaining three  
2 months. The revised projection now shows a loss of 16.8  
3 million dollars by the end of the year. That's a  
4 significant reduction from the 18.5 million loss that we  
5 originally projected.

6 And it also reflects a 288,000 dollar  
7 improvement from last month. So again, watching those  
8 costs has really, really helped us. Our reforecasted  
9 cash balance, at the end of 2020, is now 38 million  
10 dollars. So I'd like to turn over to Joan for a quick  
11 events update.

12 JOAN HAMILL: Let me go ahead and unmute there.  
13 Thank you, and good morning. Before I move on to the  
14 next couple of slides, I wanted to highlight a few  
15 things of notes: Last week the Autosonic Concerts  
16 wrapped up with Sweet and Tender Hooligans, Queen  
17 Nation, and Starship, and it was indeed a wonderful  
18 concert series.

19 Additionally, the promoters of the October  
20 International Subiefest World Record Attempt and Charity  
21 Drive Through confirmed, in fact, that a Guinness Book  
22 World Record was set for the largest parade of Subaru  
23 cars that went for nearly six hours straight. It was a  
24 very well staged event and a wonderful charity function  
25 as well. And also, I want to share some very special

1 news. Last month, OCFEC experienced a financial  
2 milestone of sorts.

3 The month of September recorded the highest  
4 amount of total revenue for the district since the  
5 pandemic hit and that amount is 235,762 dollars. So  
6 that is very good news. So moving on. I couldn't get  
7 the slide up. You were quick. Tomorrow, October 23rd,  
8 will be the final day of the on-site Covid-19 testing.

9 Again, this testing is by appointment only from  
10 7:00 a.m. to 3:00 p.m. And as Michele mentioned, on  
11 September 30th Orange County Health Care Agency and 360  
12 Clinic will utilize the current site and set up to  
13 administer flu shots. Again, it's one day only on  
14 October 30th during their regular operating hours and  
15 vaccines are by appointment only.

16 CEO RICHARDS: And, Joan, if I could add that  
17 we just learned that the county is interested in  
18 extending the Covid testing through the end of the year.

19 JOAN HAMILL: Wonderful. Thank you for adding  
20 that.

21 Urban Legend Drive-Thru Haunt continues to  
22 scare one and all through November 1st with the added  
23 date of Tuesday, October 27th. Some dates and time  
24 slots are still available. And as a reminder, tickets  
25 must be purchased online in advance at

1       urbanlegendshaunt.com. Of course our Farmers Market is  
2       here every Thursday from 9:00 to 1:00 p.m., so I  
3       encourage you to come out to get your fruits and  
4       vegetables and all your fresh items, flowers as well  
5       from -- every Thursday from 9:00 to 1:00 p.m.

6               And this Saturday, October -- oops. We're  
7       going to go -- Okay. The original and one and only OC  
8       Fair -- OC Fair Food Drive-Thru wraps up this weekend,  
9       Friday, Saturday, and Sunday. So I would encourage  
10      everyone to make sure they come out and get their OC  
11      Fair food fix before it's gone. The times are from  
12      11:00 a.m. to 7:00 p.m. on Friday and Saturday, and  
13      Sunday from 11:00 to 6:00 p.m., and I'll note that for  
14      the entire Fair Food Drive-Thru program, the total food  
15      sales will be approximately one million dollars with an  
16      estimated commission to the district of over 180,000  
17      dollars, so very successful.

18               Power of One. Excuse me. Power of One made  
19       its return last Saturday in October and will do so again  
20       on October 31st providing food to those in our community  
21       who are in need. That'll take place. And then, lastly,  
22       Flying Miz Daisy will be here this Saturday, October  
23       24th. This is Orange County's premiere outdoor vintage  
24       market, and this takes place from 9:00 a.m. to 3:00  
25       p.m., admission is free, and parking is seven dollars.

1                   And then the next slide. As I mentioned last  
2 month, staff is still in the process of planning and  
3 opening Centennial Farm and Heroes Hall with all the  
4 approved health and safety guidelines in place and  
5 strictly enforced. Pending approvals, we hope to be  
6 able to open in a limited capacity very soon. As you  
7 can see here on the left, our animals at Centennial Farm  
8 are ready and waiting to welcome back the public, as is  
9 the staff.

10                  And in Heroes Hall, the newly installed  
11 exhibit: Private Charles W. Miller, World War II  
12 paintings from the South Pacific will be on display.  
13 This will be on the lower level of Heroes Hall and  
14 includes watercolors and -- watercolors and sketches  
15 from Private Miller from his time during World War II in  
16 the South Pacific. This exhibit is on loan to us from  
17 the Wright Museum in New Hampshire. And that concludes  
18 my report, unless there are any questions.

19                  CEO RICHARDS: Thank you, Joan. We'll hand it  
20 back to you, Natalie.

21                  CHAIR RUBALCAVA-GARCIA: Michele, I have a  
22 question. So for the Flying Miz Daisy -- Daisy outdoor  
23 market, do vendors from the Orange County Market Place  
24 have the opportunity to work with that operator to  
25 potentially have a booth at that event?

1                   CEO RICHARDS: Yes. And many of them have  
2 already reached out to the promoter of Flying Miz Daisy,  
3 and I understand that there are several that will now be  
4 part of that outdoor shopping experience. And I know  
5 the promoter would welcome any -- any vendor to apply to  
6 be part of that -- that shopping experience.

7                   CHAIR RUBALCAVA-GARCIA: Okay. That's great.  
8 Because I think I noticed over the last couple of days  
9 it looks like the Orange County Market Place's website,  
10 which is not operated by the Orange County Fairgrounds  
11 because they're a separate operator, is no longer live,  
12 is that correct?

13                  CEO RICHARDS: That's correct. Yeah.

14                  CHAIR RUBALCAVA-GARCIA: Thank you. And thank  
15 you for your report. That was wonderful.

16                  So now on to agenda Item No. 7. Can I get a  
17 motion from the Board to approve the September Board  
18 meeting minutes?

19                  DIRECTOR CERVANTES: I (inaudible) approve.

20                  DIRECTOR AITKEN: Second.

21                  CHAIR RUBALCAVA-GARCIA: Thank you -- thank you  
22 Sandra and Ashleigh.

23                  SECRETARY ANGUS: I can take the roll vote.

24                  CHAIR RUBALCAVA-GARCIA: Thank you.

25                  SECRETARY ANGUS: Chair Rubalcava-Garcia?

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1 CHAIR RUBALCAVA-GARCIA: Yes.

2 SECRETARY ANGUS: Vice Chair La Belle?

3 VICE CHAIR LA BELLE: Yes.

4 SECRETARY ANGUS: Director Cervantes?

5 DIRECTOR CERVANTES: Yes.

6 SECRETARY ANGUS: Director Ruiz?

7 DIRECTOR RUIZ: Abstain.

8 SECRETARY ANGUS: Director Aitken?

9 DIRECTOR AITKEN: Yes.

10 SECRETARY ANGUS: Director Pham?

11 DIRECTOR PHAM: Yes.

12 SECRETARY ANGUS: And Director Kovacevich?

13 DIRECTOR KOVACEVICH: Yes.

14 SECRETARY ANGUS: Thank you.

15 DIRECTOR BAGNERIS: (Inaudible) Director --

16 SECRETARY ANGUS: Oh, Director Bagneris.

17 DIRECTOR BAGNERIS: Yes. I'm on the call now,

18 and I say yes.

19 SECRETARY ANGUS: Okay. Thank you.

20 CHAIR RUBALCAVA-GARCIA: Thank you, Summer.

21 Now on to agenda Item No. 8, Matters of Public Comment.

22 Public comment is allowed on issues not on the current

23 agenda. However, no debate by the Board shall be

24 permitted on such public comments and no action will be

25 taken on such public comment items at this time. A law

1 requires formal public notice prior to any action on a  
2 docket item.

3                   Speakers are requested to sign in prior to the  
4 start of the meeting and are limited to three minutes.  
5 Comments will be accepted on agenda items during the  
6 meeting. Speakers wishing to address the board on items  
7 on the agenda are requested to sign in prior to the  
8 start of the meeting and identify the agenda item on  
9 which you desire to address the Board. Speakers are  
10 limited to three minutes. And I believe for public  
11 comment we have five speakers.

12                   SECRETARY ANGUS: Yes, that's correct. We have  
13 Cindy Massaro, followed by Gibran Stout, Lisa Sabo,  
14 Susie Gyor, Jeanine Robbins. If you can be ready to  
15 speak, and Cindy Massaro, when you're ready, please go  
16 ahead.

17                   CINDY MASSARO: Good morning. Thank you. Can  
18 you hear me?

19                   SECRETARY ANGUS: Yes. Go ahead.

20                   CINDY MASSARO: Wonderful. Dear Orange County  
21 Fair Board, thank you so much for your service to our  
22 community and making our fairgrounds a place of pride in  
23 our city, our county, and our state. I want to thank  
24 you for forming the Diversity Committee and for their  
25 commitment to the taking of the flag issue that's been

1 raised over the last several months.

2 I'm really looking forward to seeing this flag  
3 issue resolved. For those of you that might be on this  
4 call that are not aware of what I'm speaking of, in  
5 addition to our United States of America national flag,  
6 the State of California flag, and the Orange County  
7 Fairgrounds flag, only one other flag is also flown  
8 year-round, the LGBTQ pride flag. This flag is being  
9 flown year-round not just during pride month.

10 About a year ago, the Board decided to fly this  
11 one particular special interest flag to make people that  
12 this flag represents feel included and welcome.  
13 However, there are also other groups that do not feel  
14 included or welcome. Therefore, it seems right, fair,  
15 welcoming, and inclusive to recognize these other  
16 groups' flags as well. If only one single special  
17 interest flag is flown, other groups will continue to  
18 feel disenfranchised if their flags are not also  
19 recognized.

20 We can avoid this through a fair and equitable  
21 resolution to fly other groups' flags for equal and fair  
22 inclusion or simply remove any and all special interest  
23 flags and only fly the United States and California  
24 state flags which represent all of us. I am really  
25 grateful to this Board for creating the Diversity

1 Committee and to their commitment for taking up this  
2 issue. And I look forward to the fair and equitable --  
3 (Interference.) Thank you.

4 SECRETARY ANGUS: Okay. Thank you. We have  
5 Gibran Stout, when you're ready. Gibran, you're going  
6 to have to unmute yourself. Are you there, Gibran?

7 GIBRAN STOUT: Can you hear me?

8 SECRETARY ANGUS: Yeah. We can hear you now,  
9 Gibran. Go right ahead, please.

10 GIBRAN STOUT: Apologies. I had my cell  
11 phone -- anyway, yes. I just wanted to say, we're all  
12 struggling through each day and dealing with these  
13 trying times and the deep ripple effect of Covid, and  
14 myself and my fellow equestrians know that the  
15 equestrian center is indeed a jewel. And throughout the  
16 pandemic, many great programs continue to connect people  
17 and foster healing, both physical and emotional.

18 And I just wanted to point out that, like us,  
19 horses come in all colors and have always been  
20 instrumental in creating harmony, unity, and healing,  
21 and they will continue to do so. Likewise, I want you  
22 to know that we continue to meet, discuss, plan, and  
23 implement many programs as they continue and they are  
24 adjusted for Covid and for this new world that we're all  
25 navigating.

1                   And I just wanted to extend a hand or encourage  
2 the Board to when the time is right, we look forward to  
3 sharing our vision, ideas, and plans with the Board to  
4 help create a brighter future to our entire committee,  
5 and to just try to foster some more harmony. So I just  
6 really want to invite the Board to include us in these  
7 conversations because we have been working a lot, and we  
8 really want to collaborate. So thank you so much.

9                   SECRETARY ANGUS: Okay. Thank you, Gibran.  
10 Lisa Sabo, when you're ready.

11                   LISA SABO: Yes. Can you hear me okay?

12                   SECRETARY ANGUS: Yes. Go right ahead.

13                   LISA SABO: Okay. I was caught -- and I have  
14 you on my iPad as I'm driving here, but I have my  
15 headset on. So I just want to ditto everything that  
16 Gibran just said. The equestrians are, you know, we  
17 just treasure the jewel that we have at the equestrian  
18 center, and we're all working on moving forward and we  
19 want to be a part of the process of moving forward. And  
20 we want to be a part of the solution, not the problem.  
21 We always want to be helping you guys out.

22                   And the other thing is changing strides, our  
23 nonprofit was able, this summer, to hold a Covid-safe  
24 camp for about 10 at-risk youth, and it was a great  
25 camp. And we also continue to do private lessons with

1 some of the at-risk youth, and it's all donation. We --  
2 we have been really struggling even with any sort of  
3 fundraising efforts. But we got a great nonprofit  
4 going, and we look forward to doing more in the future  
5 when timing is right. So thank you guys so much.  
6 Appreciate all you do.

7 SECRETARY ANGUS: Thank you, Lisa. Susie Gyor,  
8 when you're ready. Susie, are you there? Okay. We'll  
9 move forward. Jeanine Robbins, when you're ready.

10 JEANINE ROBBINS: Yes. This is Jeanine  
11 Robbins. Good morning to everybody. I did some  
12 research and went through the superior court website and  
13 pulled up the court case against the Market Place and  
14 printed it out and sent it out to all the other vendors  
15 too. And going through it, with a fine-tooth comb,  
16 there seems to be quite a lot of conflicting information  
17 from what we were told and what I have been told by the  
18 Orange County Health Care Agency in the reopening of the  
19 Market Place.

20 Now, since you've requested a jury trial, you  
21 have put this case off a minimum of two years. That's  
22 400 businesses that will close that will have gone  
23 bankrupt, people who will be facing homelessness, among  
24 other issues -- and I don't know of anything much worse  
25 than being homeless -- because of your inability to

1 renegotiate the contract with Spectra.

2                   However, I would like to know, and I would like  
3 it addressed: Are you looking for another operator, or  
4 did you simply take advantage of this to get rid of the  
5 swap meet? I would like to know the answer to that  
6 question, and I will find it out. So thank you very  
7 much, and have a great day.

8                   SECRETARY ANGUS: Okay. Thank you, Jeanine.

9                   Susie Gyor, if you're on the line, you are next. Susie  
10 Gyor, one more time. If not, Mike Robbins, when you're  
11 ready.

12                  MIKE ROBBINS: Hi. Good morning, Fair Board  
13 members. 50 years ago, 40 years ago and 30 years ago,  
14 the Orange County Fairgrounds used to wait every month  
15 for the check from the Orange County Market Place to pay  
16 its employees. Literally, they survived on the Orange  
17 County Market Place. Right now, certainly you're in a  
18 deficit, and if they were renting that empty parking lot  
19 for half the rent or less, you could still be making a  
20 million dollars a year off that empty parking lot at  
21 10,000 dollars a day.

22                  And remember that's net, net, net. It's just  
23 an empty parking lot that they would normally rent for  
24 4,000 dollars a day. This is something that has to be  
25 addressed. You should bring it back immediately. The

1 Orange County Fairgrounds wouldn't even be there without  
2 the Orange County Market Place at this time. It would  
3 have -- it would have been sold off 30 years -- 20 -- it  
4 was 30 years ago, 20 years ago they talked about selling  
5 it off.

6 If it wasn't for the Market Place paying the  
7 employees and the rent, I wouldn't even be there. So we  
8 ask you now to help us 400 vendors, it's time. It's  
9 Covid-19. You have to step up and finish this and it'll  
10 be just a positive million dollars a year for the Orange  
11 County Fairgrounds instead of perhaps a little more, but  
12 a million dollars net, net, net is a million dollars  
13 net, net, net. Thank you very much.

14 SECRETARY ANGUS: Thank you, Mike. Chair  
15 Rubalcava-Garcia, that's it for public comment.

16 CHAIR RUBALCAVA-GARCIA: Thank you, Summer.  
17 And thank you all of the speakers. Michele, can I  
18 request something be put onto the agenda for November?

19 CEO RICHARDS: Sure.

20 CHAIR RUBALCAVA-GARCIA: I'd like to add the  
21 equestrian center. I know that the contract's currently  
22 expired, and I'd just like to put that on the agenda so  
23 we can discuss a strategy for that moving forward.

24 CEO RICHARDS: Sure.

25 CHAIR RUBALCAVA-GARCIA: Thank you. All right.

1 So onto Item No. 9 which is Consent Calendar. All  
2 matters listed under Consent Calendar are operational  
3 matters about which the Board has governing policies,  
4 implementation of which is delegated to the CEO. They  
5 will be enacted in one motion.

6 There will be no discussion of these items  
7 prior to the time the Board of Directors votes on the  
8 motion, unless members of the Board, staff, or public  
9 request specific items to be discussed separately and/or  
10 removed from the section. Any member of the public who  
11 wishes to discuss Consent Calendar items should notify  
12 the Chair of the Board at the time requested and be  
13 recognized by invitation of the Chair to address the  
14 Board.

15 Is there any -- anything to pull from the  
16 Consent Calendar?

17 CEO RICHARDS: Nothing from staff, Natalie.

18 CHAIR RUBALCAVA-GARCIA: Thank you. If there  
19 is nothing to be pulled, we can go ahead and get a  
20 motion to approve.

21 DIRECTOR CERVANTES: I (inaudible) approve.  
22 Sandra.

23 CHAIR RUBALCAVA-GARCIA: Thank you, Sandra.

24 VICE CHAIR LA BELLE: Second.

25 CHAIR RUBALCAVA-GARCIA: Thank you, Doug.

OC FAIR & EVENT CENTER  
Board of Directors Meeting on 10/22/2020

1 Summer, can you please take roll call?  
2 SECRETARY ANGUS: Yes. Chair Rubalcava-Garcia?  
3 CHAIR RUBALCAVA-GARCIA: Yes.  
4 SECRETARY ANGUS: Vice Chair La Belle?  
5 VICE CHAIR LA BELLE: Yes.  
6 SECRETARY ANGUS: Director Cervantes? Director  
7 Ruiz?  
8 DIRECTOR RUIZ: Yes.  
9 SECRETARY ANGUS: Director Bagneris?  
10 DIRECTOR BAGNERIS: Yes.  
11 SECRETARY ANGUS: Director Aitken?  
12 DIRECTOR AITKEN: Yes.  
13 SECRETARY ANGUS: Director Pham?  
14 DIRECTOR PHAM: Yes.  
15 SECRETARY ANGUS: Director Kovacevich?  
16 DIRECTOR KOVACEVICH: Yes.  
17 SECRETARY ANGUS: And Director Cervantes, one  
18 more time.  
19 DIRECTOR CERVANTES: Yes.  
20 SECRETARY ANGUS: Thank you.  
21 CHAIR RUBALCAVA-GARCIA: Thank you. We'll go  
22 ahead and move on to agenda Item 10 which is the  
23 governance process. Okay. So to assure compliance with  
24 Bagley-Keene, committee reports are only for the purpose  
25 of the Committee Chair, Ad Hoc Committee members or

1 liaisons to provide a verbal update. Should the Board  
2 want to discuss any committee work item not already on  
3 the agenda, those would need to be agendized for a  
4 future board meeting.

5 So at this time does the Financial Monitoring  
6 Committee have a report?

7 DIRECTOR PHAM: Hello?

8 CHAIR RUBALCAVA-GARCIA: Hey.

9 DIRECTOR PHAM: Yes. So staff reviewed the  
10 statements with committee. Reports are posted on the  
11 website with the Board meeting materials. We were  
12 briefed on the revenue and budget as you saw earlier in  
13 the CEO Update. You know, revenue creates, as you  
14 heard, primarily from a couple of events that -- Fair  
15 Food Drive, original Fair Fun, and rental incomes of  
16 some other small events.

17 Year-to-date operating expenses are actually  
18 favorable as well for obvious reasons. You know, the --  
19 the budget forecast for 2020 is now indicating a budget  
20 deficit of 16.8 million which is actually an  
21 improvement. And, you know, we're projecting about 38  
22 million dollars in cash at the end of the year.

23 CHAIR RUBALCAVA-GARCIA: Great. Thank you.

24 VICE CHAIR LA BELLE: If I might, Natalie, add  
25 to Director Pham's report and indicate that the

1 Financial Monitoring Committee will be having a public  
2 workshop to begin the discussion process relative to the  
3 2021 budget on November 5th or 10th. I can't remember.  
4 5th, I think it is at 10:00 a.m.

5 CEO RICHARDS: Doug, Doug, this is Michele. It  
6 is the 10th. November 10th at 10:00 a.m.

7 VICE CHAIR LA BELLE: Right. Thank you.

8 CEO RICHARDS: You're welcome.

9 CHAIR RUBALCAVA-GARCIA: Thank you. The  
10 Governance Committee -- we'll go ahead and hold off on  
11 that because we have a full agenda item on the agenda.  
12 Can I go ahead and get a report from the Facilities  
13 Committee?

14 DIRECTOR AITKEN: We have a separate item  
15 below, as does branding, so I'll wait for my two reports  
16 for the agendized item.

17 CHAIR RUBALCAVA-GARCIA: Great. Are there any  
18 other committees that would like to give a report today?

19 Okay. Hearing that there are none, I'm going  
20 to go ahead and move on to Agenda B. And I'll go ahead  
21 and turn it over to Director Aitken for the presentation  
22 of Final Branding Recommendations and Vote on Whether or  
23 Not to Approve.

24 DIRECTOR AITKEN: Yes. Thank you. So as we  
25 discussed at the last meeting, this is one of the items

1 that we are trying to wrap up. So unless we have any  
2 other comments or suggestions from the Board, I think we  
3 are looking for a motion to give us the final approval  
4 to make these recommendations. I do want to put forward  
5 that we did get a e-mail from the equestrian community  
6 about the horse that we used in our -- in our branding.

7 So, you know, in trying to just open up that  
8 conversation and be collaborative with the equestrian  
9 committee, I would like to have a member make a motion  
10 to approve the Final Branding recommendations presented  
11 at our last meeting with the caveat that either we pull  
12 back and bring the equestrian center logo back next  
13 month or granting Michele and I the authority to make  
14 just a minor change to the -- to the horse.

15 DIRECTOR CERVANTES: I so move. This is Sandra  
16 Cervantes.

17 VICE CHAIR LA BELLE: This is Doug. I would  
18 second that motion, and if Sandra's okay with it,  
19 provide the authority to the committee to make that  
20 final decision in terms of the equestrian center logo.

21 DIRECTOR CERVANTES: Yes, I agree. That's  
22 perfect.

23 CHAIR RUBALCAVA-GARCIA: Thank you. Summer,  
24 can we get roll call, please?

25 SECRETARY ANGUS: Chair Rubalcava-Garcia?

1 CHAIR RUBALCAVA-GARCIA: Yes.  
2 SECRETARY ANGUS: Vice Chair La Belle?  
3 VICE CHAIR LA BELLE: Yes.  
4 SECRETARY ANGUS: Director Cervantes?  
5 DIRECTOR CERVANTES: Yes.  
6 SECRETARY ANGUS: Director Ruiz?  
7 DIRECTOR RUIZ: Yes.  
8 SECRETARY ANGUS: Director Bagneris?  
9 DIRECTOR BAGNERIS: Yes.  
10 SECRETARY ANGUS: Director Aitken?  
11 DIRECTOR AITKEN: Yes.  
12 SECRETARY ANGUS: Director Pham?  
13 DIRECTOR PHAM: Yes.  
14 SECRETARY ANGUS: And Director Kovacevich?  
15 DIRECTOR KOVACEVICH: Yes.  
16 CHAIR RUBALCAVA-GARCIA: Thank you. So now  
17 we'll move on to agenda Item C which is a report on and  
18 acknowledge of infrastructure and audit reports and  
19 direction on next steps. I'm going to go ahead and turn  
20 this over to the Facilities Committee and Ken.  
21 DIRECTOR AITKEN: Okay. Thank you, everybody.  
22 I wanted to just kind of give a brief update. We had a  
23 infrastructure audit and review committee open meeting  
24 on October 7th, where we had several members of the  
25 Board of the Directors plus members of the public give

1 input on the initial draft of the infrastructure audit.

2 We recognize that it's very voluminous. It's a  
3 lot of material, even the executive summary is quite  
4 detailed. And so what we're looking for today is just  
5 some direction from the Board, now that the Facilities  
6 Committee has brought it back. I want to give a special  
7 thank you to my comember, Director Pham, as well as  
8 Director La Belle who was on the call with us, as well  
9 as the staff.

10 We had -- they've done an excellent job in  
11 shepherding us through this very intense, very long  
12 process. And also to -- a special shout out to Michele,  
13 Ken, and Jerry who have been wonderful answering a lot  
14 of my questions, questions from the public, and really  
15 getting back to us in a detailed and expeditious manner.

16 So with that, what we're really looking for is  
17 direction from the Board. I just want to highlight that  
18 this infrastructure audit is meant as -- it's an  
19 opinion. It's not requiring the Board to take any  
20 specific action. It's really just meant as a tool as we  
21 look at our next coming years, when we get into the  
22 budgetary process, when we look at capital expenditure  
23 projects, that this is going to really help us, kind of,  
24 develop a plan about what projects we want to focus on  
25 in the next three to five years, what projects we need

1 to focus on, et cetera.

2 So with that, I'm just going to -- I would like  
3 to turn it over to the Board and to staff if there's any  
4 other comments and to Director Pham. Anything that I  
5 left out or if anyone else has comments.

6 CHAIR RUBALCAVA-GARCIA: So hearing that there  
7 are no comments, I think we do have public comment on  
8 this, correct me if I'm wrong. We have two public  
9 comments.

10 SECRETARY ANGUS: We do.

11 VICE CHAIR LA BELLE: Natalie, I do have some  
12 comments, but I will wait until we have the public  
13 comments.

14 CHAIR RUBALCAVA-GARCIA: Okay. Perfect. Thank  
15 you.

16 SECRETARY ANGUS: We have Reggie Mundekis,  
17 followed by Gibran Stout. Reggie, when you're ready.

18 REGGIE MUNDEKIS: Hi. Good morning. I'm  
19 Reggie Mundekis, and thank you for this opportunity to  
20 address you this morning. So I'd like to thank the  
21 Board and staff for the good workshop we had. This is a  
22 very large report, and I appreciate everybody's time and  
23 effort in the work of this enormous project.

24 So you received the letter from Friends and  
25 Neighbors of the OC Fairgrounds regarding some specific

1 issues raised in the infrastructure report that need to  
2 be addressed -- that should be addressed and some  
3 additional future issues, such as additional power, and  
4 other issues.

5 We are also suggesting that the Board consider  
6 ways to have emergency back-up power, lighting, and  
7 paging throughout the grounds in the event of a power  
8 failure or if the property has to be used in case of a  
9 natural disaster, such as an earthquake, when grid power  
10 isn't available. That type of emergency infrastructure  
11 would assist in evacuating events held at night, such as  
12 the OC Fair and Pacific Amphitheatre concerts.

13 That's a long-term item, so I ask that you  
14 start thinking about how we want to move forward on  
15 that. And during the workshop, I think it was Director  
16 La Belle suggested that we -- that in the process of  
17 setting up a -- a budget for yearly maintenance, which  
18 is different than a capital budget that -- we come to an  
19 agreement that there's going to be a dollar limit and  
20 some project scope limits for the -- for the projects  
21 that are under the maintenance budget. And I think  
22 that's a good idea that's a step in the right direction.  
23 So thank everybody for their work and look forward to  
24 our next steps on this.

25 SECRETARY ANGUS: Thank you, Reggie.

1 DIRECTOR AITKEN: Chair Rubalcava-Garcia, would  
2 it be -- okay. I know that we -- we received that  
3 letter, and I reached out to the facilities team. And I  
4 was wondering if COO Karns can, maybe, give us a brief  
5 update about our emergency power backup and some of the  
6 other issues that were raised by Ms. Mundekis.

7 CHAIR RUBALCAVA-GARCIA: That works for me.  
8 Yeah.

9 COO KARNS: Sure, Ashleigh. So first, on this  
10 process and all the feedback, we certainly appreciate  
11 the feedback and support from the Board and the public,  
12 and a lot of valuable content and recommendations and  
13 things for us to look at because we're always looking to  
14 improve. And on the emergency power and emergency  
15 response, again, great feedback and always looking to  
16 improve, but we do have some items in place year-round  
17 in fair time.

18 Our administration building is on full  
19 emergency power backup. Our security and IT -- security  
20 building and IT infrastructure is on full emergency  
21 generator power backup. All the buildings have  
22 emergency exit lighting, battery-powered emergency exit  
23 lighting. With regards to fair, our security team and  
24 our parking lot team is fully equipped with flashlights.  
25 We rent three emergency additional emergency generators

1 for distribution and tie in where needed and we also own  
2 a portable emergency generator for distribution and tie  
3 in where required.

4 The -- all the grounds PA system has been in  
5 the capital and has been improved upon over the years  
6 but continues to need improvement. And, yes, we want to  
7 ensure that it is also tied into one of our generators.  
8 So there's a few items that -- that exist, and, yes, we  
9 would always love to continue to improve.

10 CHAIR RUBALCAVA-GARCIA: Thank you, Ken. And  
11 we have one more public speaker on this -- or comment on  
12 this agenda item.

13 SECRETARY ANGUS: Yes. Gibran Stout, when  
14 you're ready.

15 GIBRAN STOUT: Hi, there. Can you hear me?

16 SECRETARY ANGUS: We can hear you. Go ahead.

17 GIBRAN STOUT: Okay. Great. I just wanted to  
18 say that as a daily facility user and a 25-year real  
19 estate professional, I thoroughly reviewed pertinent  
20 sections of the infrastructure report. I noticed some  
21 fairly good-sized areas that are omitted along with  
22 several inaccuracies that would impact expenses and  
23 budget planning.

24 I had briefly discussed with Ken a couple weeks  
25 ago, but I've been faced with some personal

1 challenges -- by the way of completion of the list, he  
2 had asked me to submit a list to him. I expect to  
3 complete and submit said list late next week, and we'll  
4 submit that to staff. And I just ask that the committee  
5 please include this information when reviewing and  
6 before finalizing the report. So that's really it.  
7 Thank you.

8 SECRETARY ANGUS: Thank you. That's it for  
9 public comment, Chair Rubalcava-Garcia.

10 CHAIR RUBALCAVA-GARCIA: Thank you. And  
11 Director La Belle, did you have additional comments  
12 on -- on this agenda item?

13 VICE CHAIR LA BELLE: Yes, I did, Natalie.  
14 First of all, I want to, again, compliment staff  
15 Ken, Jerry, Michele for all of their hard work and the  
16 committee, Ashleigh and Newton. The report by EMG over  
17 the course of a number of years I got an opportunity to  
18 review many of these, and I have to say that this is  
19 probably one of the best reports that I have ever looked  
20 at in terms of its comprehensive approach to looking at  
21 issues relative to the infrastructure and facilities and  
22 certainly provide the full Board with a -- a good work  
23 plan as we move into the budgeting process in the next  
24 couple of months, in the next couple of years.

25 The report basically identifies over the course

1 of the next 20 years leads in the area of 100 million  
2 dollars and on the short-term basis three to five years  
3 of about 10 million dollars. Obviously -- or hopefully  
4 we'll be back to full-share mode if not in 2021, in 2022  
5 and the revenues that will be generated off of the fair,  
6 obviously, will go back into -- to completing a number  
7 of these projects.

8 First, I would like to say that in the  
9 executive summary EMG has identified three projects that  
10 we -- or they're recommending that we look at  
11 immediately. Relative to the electrical panels, that's  
12 not something that we can do until we're back to full  
13 operation. So I think we probably need to put that in  
14 abeyance until the fair is in place but they are  
15 recommending that we move forward with replacing the  
16 entire domestic water system on the property. And I  
17 would like to have staff include that as an item for  
18 discussion in the budget process.

19 I think they're absolutely right that before we  
20 start doing anything above the surface we need to go in  
21 and make sure that we have the water utility in the  
22 condition that it needs to be. They're also  
23 recommending that we video the various on-site sanitary  
24 sewer lines. That's a process I'm familiar with. I've  
25 never done it, but I'm familiar with. And I think that

1 that's something that we ought to proceed with  
2 immediately.

3 I would presume that the same district or -- of  
4 the city or maybe both would have the equipment to  
5 basically do that -- that survey for us. And I would  
6 like to ask staff to look into that as well. Also, in  
7 terms of the budget process, I'd like to suggest that  
8 the -- the report in the various zones identifies a  
9 number of safety and ADA issues and I think we should  
10 look at breaking those out and addressing those at the  
11 earliest possible time, and that is something that I  
12 think we should put to the top of the list.

13 Additionally, I noticed in a number of the  
14 areas, the maintenance that needs to be done relative to  
15 the, you know, the parking lot areas. It's kind of an  
16 ongoing process, and that would fall into two  
17 categories. I would like to ask staff to contact the  
18 City of Costa Mesa and the County of Orange, I'm sure  
19 one or both of those would have a street maintenance  
20 patch crew that most cities do that would be able to  
21 come in on an as-needed basis and do the minor asphalt  
22 repair.

23 The big job, ultimately, should occur after we  
24 completed all of the underground utility work, but that  
25 would probably be a major capital project, and I think

1 we need to look at that but on a short-term basis I  
2 think it would be beneficial to see if we can enter into  
3 some sort of contract with the -- the city or the county  
4 to do some on-site patch work for us. I know Ken and  
5 Jerry, they have a crew of, I don't know, 20, 20-plus  
6 people that have specialties in a number of areas.

7 Obviously, I think we want to utilize them to  
8 the maximum extent possible and that falls into the  
9 category of identifying maintenance areas that can be  
10 done in-house, by our home crews, via painting or  
11 plumbing or air conditioning repair, et cetera, et  
12 cetera. And, as Reggie mentioned, I think it -- I do  
13 think it would be appropriate that we break out of the  
14 capital projects that would go through CCA and the big  
15 process, from ongoing general maintenance projects.

16 I think that's all my initial thoughts, and,  
17 again, I would just compliment staff and the committee  
18 for all their hard work. I believe this is an excellent  
19 report, and it's going to give us a nice road map to  
20 move forward near-term and long-term.

21 CHAIR RUBALCAVA-GARCIA: I agree. So Director  
22 La Belle, are the -- just to the comments that you just  
23 made right now, are those for prioritizing the  
24 recommendations made by the committee or are those  
25 recommended edits to the recommendation made by the

1 committee? Just to -- just to get it.

2 VICE CHAIR LA BELLE: I think -- I think my  
3 thought process is to prioritize the three projects that  
4 are summarized in EMG's executive summary. The water  
5 lines, the sanitary sewer, and the electrical panels, I  
6 think those are something that should go to the top of  
7 the list. We shouldn't be doing anything above ground  
8 until we can get those addressed.

9 And I guess my number one priority would be to  
10 go through each of the zone areas and make sure we --  
11 either from the maintenance standpoint or from our  
12 capital project standpoint -- are getting all of the  
13 immediate safety items and ADA items addressed at the  
14 earliest possible date.

15 So those are my comments there, and I think we  
16 can, from a budget standpoint, when the budget workshop  
17 is held on the 10th and then ultimately the Board will  
18 have their workshop in next month's meeting and then in  
19 December I think all of this could kind of fall into  
20 place. And I think everybody is going to need to weigh  
21 in and make some, you know, make some policy decisions  
22 relative to what comes first, second, and third.

23 CHAIR RUBALCAVA-GARCIA: Perfect. Thank you,  
24 Director La Belle, for your comment. And I just want to  
25 say, you know, as a former member of that committee, I

1 know how much time and effort and work goes into the  
2 entire process. And from the Board's perspective, you  
3 know, we are volunteers.

4 So I -- I just want to commend Newton and  
5 Ashleigh for all of their hard work and, of course, you  
6 know, Ken and team, and Michele. Thank you guys for the  
7 heavy lift that led in to just completing this part of  
8 it.

9 So are there any other comments from the Board  
10 on this (Interference) -- and hearing that there are  
11 none, can I get a motion to approve?

12 DIRECTOR CERVANTES: I so move to approve.

13 This is Sandra Cervantes.

14 CHAIR RUBALCAVA-GARCIA: Thank you, Director  
15 Cervantes. Can I get a second?

16 VICE CHAIR LA BELLE: Second.

17 DIRECTOR RUIZ: This is Director --

18 VICE CHAIR LA BELLE: I defer to Director Ruiz.

19 CHAIR RUBALCAVA-GARCIA: Perfect. Thank you.

20 DIRECTOR RUIZ: Thank you.

21 CHAIR RUBALCAVA-GARCIA: Summer, can you please  
22 take a roll call?

23 SECRETARY ANGUS: Sure. Vice Chair -- Excuse  
24 me. Chair Rubalcava-Garcia?

25 CHAIR RUBALCAVA-GARCIA: Yes.

OC FAIR & EVENT CENTER  
Board of Directors Meeting on 10/22/2020

1 SECRETARY ANGUS: Vice Chair La Belle?

2 VICE CHAIR LA BELLE: Yes.

3 SECRETARY ANGUS: Director Cervantes?

4 DIRECTOR CERVANTES: Yes.

5 SECRETARY ANGUS: Director Ruiz?

6 DIRECTOR RUIZ: Yes.

7 SECRETARY ANGUS: Director Bagneris?

8 DIRECTOR BAGNERIS: Yes.

9 SECRETARY ANGUS: Director Aitken?

10 DIRECTOR AITKEN: Yes.

11 SECRETARY ANGUS: Director Pham?

12 DIRECTOR PHAM: Yes.

13 SECRETARY ANGUS: And Director Kovacevich?

14 DIRECTOR KOVACEVICH: Yes.

15 CHAIR RUBALCAVA-GARCIA: Perfect. Thank you.

16 So moving on to agenda Item D, this is consideration of

17 and vote on whether or not to approve two new work

18 condition policies and board resolutions in order to

19 become qualified to receive AB-1499 funding which is

20 something that Michele mentioned to the Board last

21 month.

22 I'm going to go ahead and turn this agenda item

23 over to Michele, but the gist of this is really fair

24 time seasonal employees. And the Board will need to

25 decide whether or not we can waive exemption

1 requirements for paying overtime. So Michele, take it  
2 away.

3 CEO RICHARDS: Yes. Thank you. It gets a  
4 little complicated, but it really is a very simple  
5 conclusion.

6 So some of you might remember back in July of  
7 2018, the State passed Assembly Bill-1499 which required  
8 retailers who sell tangible products on real property at  
9 the California state designated fairgrounds, like the OC  
10 Fair & Events Center, they have to separately report the  
11 amount of those sales tax on their sales use tax  
12 returns. And in return, the State has designated three  
13 quarters of one percent of that sales tax be collected  
14 and designated for fair funding.

15 We now have the opportunity as a class seven  
16 fair in California to become qualified to receive  
17 830,170 dollars in funding for that general operational  
18 support. And, again, this is from a portion of the  
19 sales tax that is generated from transactions that  
20 happen on the ground, but in order to become qualified  
21 for that money, the Board today needs to consider and  
22 approve two separate policies and then for our Board  
23 Chair to sign a resolution confirming those two  
24 policies.

25 The first policy is to meet certain required

1 work conditions for all non-management employees  
2 including our seasonal and part-time employees who work  
3 during the annual fair. And as Natalie indicated  
4 before, the fairs in California have an exemption in  
5 paying our part-time seasonal employees time and a half  
6 when they work over eight hours in a day or if they work  
7 more than 40 hours in a week. We would waive that  
8 exemption and provide that overtime pay for employees  
9 who work the fair.

10 And the way that we would manage it from a  
11 budget standpoint is to ensure that we only schedule  
12 people for eight-hour shifts at least as much as  
13 possible.

14 The second policy requires those same work  
15 conditions for the non-management employees of any  
16 tenants who have rights to occupy the fairgrounds for  
17 one year or longer when they have more than 50 full-time  
18 employees. And currently, we don't have any leases like  
19 that, but should we enter into a lease with an entity  
20 that has more than 50 full-time employees, we would have  
21 to ensure that they, as well, comply with those  
22 regulations.

23 The work conditions also require regular meal  
24 periods which we already complied with. So we feel that  
25 it's a very -- that these two policies are very, very

1 simple for us to manage from an operation standpoint and  
2 for the organization to accept. If we adopt these two  
3 policies today and we have a signed resolution from our  
4 Board Chair and from me, then we can become qualified to  
5 receive 830,170 dollars from the State.

6 So you also received copies of those policies  
7 in the packet, and they were posted for the public as  
8 well, and I'm happy to take any questions about this.

9 CHAIR RUBALCAVA-GARCIA: Summer, do you have  
10 any public comments on this item? We have one?

11 SECRETARY ANGUS: I'm sorry. I was muted. We  
12 do not.

13 CHAIR RUBALCAVA-GARCIA: Okay. Perfect. Any  
14 questions from the Board?

15 DIRECTOR AITKEN: Chair Rubalcava-Garcia, this  
16 is Director Aitken. Michele, so it sounds like this is  
17 going to be, you know, that's going to be positive for  
18 our budget going forward. And so I guess my two  
19 comments would be -- let's say for the second point,  
20 that would be, let's say, if Ovations had -- that did  
21 hire, because they are more than a 12-month tenant of  
22 our property -- they did hire additional employees, we  
23 would require them to then pay paid overtime. We would  
24 not be required to pay their paid overtime.

25 CEO RICHARDS: That's correct. We would enter

1 into a written agreement where they confirm that they  
2 are indeed paying overtime to their non-management  
3 full-time employees.

4 DIRECTOR AITKEN: Wonderful. And then I'm  
5 assuming -- just I would want to make sure that this  
6 went to the Governance Committee and they're fine with  
7 it, with that I wouldn't have any further comments and I  
8 would move to approve.

9 CHAIR RUBALCAVA-GARCIA: Again, and I can  
10 comment on the Governance side. So I was briefed on the  
11 subjects, so it does look good for us and we're happy to  
12 accept the motion.

13 DIRECTOR CERVANTES: Again, Sandra.

14 CHAIR RUBALCAVA-GARCIA: Perfect. We have a  
15 second. So -- Director Cervantes has second (inaudible)  
16 motion. Can we get a roll call, Summer? And we'll take  
17 them together.

18 SECRETARY ANGUS: Okay. Chair  
19 Rubalcava-Garcia?

20 CHAIR RUBALCAVA-GARCIA: Yes.

21 SECRETARY ANGUS: Vice Chair La Belle?

22 VICE CHAIR LA BELLE: Yes.

23 SECRETARY ANGUS: Director Cervantes?

24 DIRECTOR CERVANTES: Yes.

25 SECRETARY ANGUS: Director Ruiz?

1 DIRECTOR RUIZ: Yes.

2 SECRETARY ANGUS: Director Bagneris?

3 DIRECTOR BAGNERIS: Yes.

4 SECRETARY ANGUS: Director Aitken?

5 DIRECTOR AITKEN: Yes.

6 SECRETARY ANGUS: Director Pham?

7 DIRECTOR PHAM: Yes.

8 SECRETARY ANGUS: And Director Kovacevich?

9 DIRECTOR KOVACEVICH: Yes.

10 CEO RICHARDS: Yes. Thank you, everyone. It's  
11 not often that we get offered that kind of money from  
12 the State, so we're very happy to accept. Thank you.

13 CHAIR RUBALCAVA-GARCIA: Thank you. And it  
14 just seems like it's the right policy to have in place  
15 anyway when it comes to part-time employees. So I think  
16 it was a good decision either way.

17 So on to agenda Item E, review or vote on  
18 whether or not to approve Group 4 Board governance  
19 policies.

20 So Barbara and I -- and I think Barbara is on  
21 mute at this point, but I'll go ahead and start this one  
22 out. And I know we have some slides to share, but on  
23 September 30th, the Governance Committee held a  
24 workshop, a public workshop. And I want to thank the  
25 members of the public who attended that workshop and

1 provided great feedback on the governance policies.

2 As you know, the objective is to maintain a  
3 transparent process and make sure that we're capturing  
4 all feedback. So thank you to those who attended. We  
5 did have quite a few Board members who also attended in  
6 support of the review of the governance policies. So  
7 thank you to Director Aitken and La Belle. If I missed  
8 anybody, I apologize, but I also want to thank staff  
9 because we did hold this meeting in the evening. So it  
10 did go beyond normal work hours. So thank you for all  
11 of your time and dedication to that process.

12 So with that said, I would like to go ahead and  
13 put up the Group 4 policies. So if everybody will bear  
14 with me. I think it's important, that although  
15 everybody had copies of these, for us to briefly go  
16 through them, these will be the policies that govern  
17 decisions made by the Board, so we'll go ahead and view  
18 them and then get a vote to accept or make  
19 modifications.

20 CEO RICHARDS: Summer, are you able to get  
21 those policies up on the screen?

22 SECRETARY ANGUS: Yes. Bear with me just one  
23 moment.

24 CEO RICHARDS: Sure, sure.

25 CHAIR RUBALCAVA-GARCIA: Take your time.

1                   SECRETARY ANGUS: Okay. I think we're nearly  
2 there. Can everyone see that?

3                   CEO RICHARDS: Yes.

4                   CHAIR RUBALCAVA-GARCIA: If you could move it  
5 up a little bit that would be great because my old eyes  
6 are not allowing me to see it well.

7                   SECRETARY ANGUS: Okay. Does that look okay?

8                   CHAIR RUBALCAVA-GARCIA: A little bigger. It  
9 was bigger and then it kind of jumped back. Sorry.

10                  SECRETARY ANGUS: No, it's okay. That too big?

11                  CEO RICHARDS: That's good.

12                  CHAIR RUBALCAVA-GARCIA: So the first set of  
13 policies that we have up right now is the general  
14 responsibilities. Does anybody have any questions or  
15 concerns about this policy? It basically outlines the  
16 vision and strategy of the Board. Okay, and hearing  
17 that there are none, we'll go ahead and move on to the  
18 next policy.

19                  So this is 4.02 which is Authority and  
20 Accountability. Any questions or concerns about this  
21 policy? And I can assure you -- so we -- just to kind  
22 of lay down some background for this, we did hire a  
23 consulting company to help us with these governance  
24 policies. The company hired was Moss Adams. They did a  
25 great job outlining, but it doesn't stop there. It

1 actually came back to Michele Richards, to the  
2 Governance Committee, and we then gave it another review  
3 and additional modifications.

4 It then went to our DAG's office, Josh, to  
5 review and make sure that everything was in compliance.  
6 And then we did another review and then we held a public  
7 workshop. So there were definitely multiple times where  
8 we went in and reviewed, made revisions, until it got to  
9 this point.

10 So hearing that there are no changes to this  
11 one, we can go ahead and move on to the next policy  
12 which is organizational planning, 4.03. Any questions  
13 or concerns about this one? Okay. Planning --

14 VICE CHAIR LA BELLE: Natalie, this is Doug.

15 CHAIR RUBALCAVA-GARCIA: Hi, Doug.

16 VICE CHAIR LA BELLE: I think the policy is  
17 excellent, and it refers to the development of a  
18 strategic plan. I just wanted to mention that probably  
19 six years ago, the Board retained Kelly and Associates  
20 to do a plan, a strategic plan. We went through a very  
21 comprehensive review of strengths, weaknesses,  
22 opportunities, and that report obviously needs to be  
23 updated. But that could be a good beginning for the  
24 work process.

25 And I was just wondering what sort of timeframe

1 you were envisioning for moving forward with the  
2 development of the strategic plan should that be  
3 something that's incorporated into this year's budget  
4 process, or were you thinking a little more on the  
5 long-term basis?

6 CHAIR RUBALCAVA-GARCIA: You know, that's a  
7 great question, you know, and we can probably -- I'd  
8 actually like to discuss that with the Board. So maybe  
9 that's something that we can put on to the November  
10 agenda, Michele?

11 CEO RICHARDS: Yes.

12 VICE CHAIR LA BELLE: Very good idea. Great  
13 idea.

14 CHAIR RUBALCAVA-GARCIA: Thank you. I mean I  
15 think it's definitely a full Board process, and we need  
16 to make sure that we're getting everybody's opinion. So  
17 thank you for bringing that up. So any additional  
18 questions on this policy? Okay.

19 So hearing that there are none, we'll go ahead  
20 and move on to the next policy. So this is 4.04. This  
21 is Board Planning. And this basically outlines the  
22 responsibilities related to developing an annual board  
23 work plan. Any questions, concerns?

24 CEO RICHARDS: Natalie, there is some -- there  
25 is something on page four. Oh, sorry. That's the next

1 policy coming up. I'm sorry.

2 CHAIR RUBALCAVA-GARCIA: That's okay. All  
3 right. So hearing that there are no comments here, and,  
4 you know, we'll open this up to the Board discussion  
5 after we have public comment. We have one comment on  
6 this agenda item, so -- but I just wanted to go through  
7 the policies before we took public comment. And this  
8 does outline training, and we'll have more to share on  
9 that at the next board meeting.

10 Okay. This is 4.05. This is Financial  
11 Stewardship. Michele, did you have a comment on this  
12 item?

13 CEO RICHARDS: I did. It's on page four. The  
14 committee wanted to bring this back to the full Board  
15 for consideration and discussion. This essentially  
16 changes the threshold for talent guarantees without  
17 approval from the Board. Currently the threshold is at  
18 300,000 dollars that the Board has given the CEO for --  
19 to execute talent guarantees for our headline talent at  
20 the Pacific Amphitheatre.

21 Anything over 300,000 has to come back to the  
22 Board for approval. It was suggested by the committee  
23 that because of the increasing cost of headline talent  
24 that it might be a good idea to increase that amount  
25 from 300 to 400,000.

1 VICE CHAIR LA BELLE: This is Doug. I -- I  
2 certainly have no problem with increasing up to -- to  
3 400,000. I'm hopeful that when we come out of the  
4 pandemic, it's going to be going the other way in terms  
5 of us being able to acquire talent at maybe even a  
6 discounted rate given the -- given the current  
7 situation. But, that being said, I have no specific  
8 problem with the 400,000. It ultimately comes to the  
9 Board for approval, anyway.

10 CHAIR RUBALCAVA-GARCIA: Perfect.

11 DIRECTOR AITKEN: Michele, this is -- oh,  
12 sorry. Thank you so much, Natalie. Do we -- can you  
13 enumerate whether we have had any acts in the last  
14 couple of years that have been over the 400,000 dollars  
15 limit?

16 CEO RICHARDS: We have not.

17 CHAIR RUBALCAVA-GARCIA: Okay. Great. So any  
18 questions or concerns about the 400 -- we just -- the  
19 intent there is to provide a little bit of flexibility  
20 on this front so -- and it's -- so that was the  
21 recommendation but open to additional comments there.

22 So hearing that there are none, go ahead,  
23 Summer, to the next policy. And the one thing I wanted  
24 to know -- and Michele, you can answer this, or  
25 Barbara -- but the travel policies in that past one that

1 we reviewed, and as you know, the Board has had issues  
2 with prior leadership who not always complied with the  
3 travel policies in place by the State, and we just  
4 wanted to make sure they were outlined in this  
5 governance policy. And they are very clear there which  
6 provide directions to staff and other individuals who  
7 might be impacted by that policy.

8 So the next policy is 4.06 which is Risk  
9 Management. Any questions or concerns about this  
10 policy? Okay. And this policy is basically outlining  
11 the responsibilities of the Financial Monitoring  
12 Committee as well as the Audit and Compliance Committee.  
13 And these are important because, as you know, we had --  
14 we had issued with our audits in the past and this just  
15 provides additional guidance for staff and for the Board  
16 when conducting business on behalf of the fairgrounds.

17 So hearing that there are no additional  
18 comments or questions, we'll go ahead and move on to the  
19 next policy which is Records Management. Any questions  
20 or concerns about this policy? And there's a -- oh, go  
21 ahead. Sorry.

22 CEO RICHARDS: I was just going to say that  
23 this -- this comment is from the -- the consultant  
24 that's helping us with this project. They pulled the  
25 records management policy from CDFA. And so now the

1 32nd DAA's policy mirrors the State policy exactly.

2 CHAIR RUBALCAVA-GARCIA: Perfect. And I mean  
3 that was something, you know, we -- the committee asked  
4 to also include additional detail because for us  
5 transparency is key. We want to make sure that the  
6 public request policy and guidelines are followed and  
7 clearly stated for members of the public as well. So  
8 although this is one of the shorter policies, it's  
9 probably one of the most important.

10 All right. Hearing that there are no comments,  
11 we'll go ahead and move on to the next one. So this is  
12 Personnel. Any questions or concerns here? This mainly  
13 outlines that staff, not including the CEO, the CEO had  
14 delegated authority on this front for personnel  
15 management at the fair -- at the fairgrounds, not just  
16 the fair. Any questions or comments on this policy?

17 Okay. Perfect. So hearing that there are  
18 none, we're going to go ahead and move on to Community  
19 Relations and Advocacy. And this is mainly to outline  
20 the community relations and advocacy responsibilities of  
21 the Board and the CEO. Any questions -- and I think one  
22 of the most important parts of this policy is that not  
23 one Board member or one member of the OC Fair staff  
24 represents the interests of the fairgrounds.

25 So that was one of the things we wanted to make

1 sure we highlight. It's, you know, the Board as a whole  
2 is the voice of the -- of the fairgrounds. So any  
3 questions or concerns about this? All right. Hearing  
4 that there are none, we will move on. And I promise you  
5 we are almost done. We only have two left.

6 So the next one is Sponsorships. This one just  
7 outlines -- provides direction on the types of sponsors  
8 we can accept on fairground property. We also have in  
9 here -- outline as to certain amounts or a percentage  
10 that can be assumed for any one sponsor.

11 Michele, did you have any additional comments  
12 on this one because this really does --

13 CEO RICHARDS: I do. Summer, if you could  
14 scroll one more -- one more page or maybe -- one more  
15 after that. There's a comment at the top that I think  
16 is important. So drafted into the policy is to ensure  
17 that the 32nd DAA is perceived as a welcoming and  
18 inclusive organization. The 32nd DAA will not enter  
19 into part -- sponsorship discussions with organizations  
20 that have a primary focus on either party politics or  
21 religious organizations and/or activities.

22 And a note from our consultant on the project  
23 is that this type of guideline can be controversial, so  
24 the Board should definitely discuss the implications  
25 within the context of the 32nd DAA. So we just wanted

1 to highlight that if -- if the Board wanted to provide  
2 any additional input.

3 And then very important, there is a typo in the  
4 original draft. That the CEO has authority to approve  
5 those revenue-generating contracts but by policy the  
6 Board must approve any sponsorship agreements that  
7 exceed a certain percentage of the overall revenue  
8 budget for the year. And there was a typo that was  
9 originally three per- -- it has been three percent up  
10 until now, but instead of deleting three percent, a one  
11 was added.

12 So it read "that doesn't exceed 31 percent"  
13 which would have been an insane amount of money for a  
14 sponsorship. I think our sales team would be doing back  
15 flips if we could get that. So we went back and  
16 researched. It is indeed a typo. It should be five  
17 percent of the overall revenue budget of the year. So  
18 we just wanted to correct that.

19 CHAIR RUBALCAVA-GARCIA: Yeah. And on this  
20 one, I actually thought it wouldn't be too bad to  
21 increase that if we wanted to since this is  
22 revenue-generating opportunities. But that's just  
23 something the Board can decide. So we can keep it at  
24 five percent this time and probably bring that up at the  
25 future meeting, but just to remind the Board and members

1 of the public: Sponsorships are revenue-generating  
2 opportunities and we -- the Board doesn't always vote on  
3 what those are. Usually we're reviewing consent  
4 calendar items that are related to any outgoing money  
5 from the fair. In case that comes up as a question.

6 DIRECTOR AITKEN: I had a question, Chair.  
7 When we're talking about sponsorship agreements, just to  
8 clarify for the public, we're not talking about -- it's  
9 very different than rental agreements, for instance, so  
10 we cannot -- let's say, for the section that talks about  
11 not entering into discussions with organizations  
12 surrounding party politics or religious organizations,  
13 if somebody wanted to get a booth at the Orange County  
14 Fair, that would be acceptable or if somebody wanted to  
15 rent the Pacific Amphitheater for a Easter or another  
16 religious service, that would still be allowed?

17 CEO RICHARDS: Yes, it would. Yes, it would.  
18 Yes. And thank you for the clarification. This -- this  
19 policy does not involve rental agreements. This  
20 involves sponsorship partnerships for the self-produced  
21 events that we do.

22 CHAIR RUBALCAVA-GARCIA: So just to clarify the  
23 end, simply because our consultant also brought this up,  
24 so the fair would not entertain a sponsorship from a  
25 political party or (inaudible) for example.

1                   CEO RICHARDS: As this policy is written,  
2 that's correct.

3                   CHAIR RUBALCAVA-GARCIA: Okay. Anybody have  
4 any questions related to this? Concerns? I also wanted  
5 just to bring up -- so on page two, the last bullet does  
6 talk about the family-friendly focused sponsorships that  
7 we allow or that are not permitted on the fairgrounds.  
8 Currently we have tobacco or vaping products, cannabis  
9 or CBD products, and then hard liquor or spirits.

10                  And Michele, this is just related to -- this  
11 would not be like if we wanted to have a cannabis show  
12 similar to the gun show on property, right? This is  
13 more sponsorships from these types of businesses.

14                  CEO RICHARDS: Right. It's the same -- same  
15 question, again, that this is not rental agreements.  
16 This is us entering into a sponsorship partnership with  
17 a particular brand.

18                  CHAIR RUBALCAVA-GARCIA: So if we -- let's just  
19 say, how would that work out if let's just say we had a  
20 cannabis -- somebody who wanted to host a  
21 cannabis-related convention, or I don't know what it  
22 would be called here, on fairgrounds property, what  
23 would that process look like.

24                  CEO RICHARDS: Well, right now there is a Board  
25 policy in place that does not allow for any -- any

1 rental agreements with, you know, a cannabis-related  
2 show or even CBD products. So first, we would have to  
3 alter that policy in order to host an event involving --  
4 involving cannabis.

5 CHAIR RUBALCAVA-GARCIA: Okay. And then was  
6 that -- and I should know this, so I apologize for  
7 asking this question -- was that policy put in place  
8 during this revisit of our governance policies or was  
9 that before it was legal in California?

10 CEO RICHARDS: It was -- it was as it became  
11 legal in California.

12 CHAIR RUBALCAVA-GARCIA: Got it. Okay. And we  
13 will be reviewing that in future governance policies  
14 because I think we're down to our last group of policies  
15 to review, right? And I don't recall seeing that there.

16 CEO RICHARDS: Yes, we are. We're reviewing  
17 Groups 3 and 5 in a public review in November.

18 CHAIR RUBALCAVA-GARCIA: Okay. Okay. Great.  
19 And the only reason I bring it up -- and we'll bring it  
20 up -- we can review that further at that -- at meeting,  
21 but there are revenue opportunities, especially with it  
22 being legal in California. So -- and I won't speak more  
23 about that, but we can discuss that at our -- at our  
24 workshop. We could just highlight that item.

25 All right. So if there are no other questions,

1 we'll go ahead and move on to the next policy item on  
2 the agenda, and that is District Response to Acts of  
3 Hate and Discrimination. And this is a real important  
4 policy. I know for many of us on the Board of Directors  
5 as well as our CEO and the fair staff, you know, we have  
6 had some issues in the past, and we just wanted to make  
7 sure that the language within this policy is  
8 comprehensive and works for everybody on the Board and  
9 members of the public. So any questions, concerns,  
10 additions to this policy?

11 All right. So hearing that there are none, why  
12 don't we go ahead and take public comments on the  
13 governance policies.

14 SECRETARY ANGUS: We have Reggie Mundekis.  
15 Reggie, when you're ready.

16 REGGIE MUNDEKIS: Hi.

17 SECRETARY ANGUS: Go right ahead, Reggie.

18 CHAIR RUBALCAVA-GARCIA: Reggie, you're on  
19 mute.

20 REGGIE MUNDEKIS: Okay. Better? Okay.

21 SECRETARY ANGUS: We can hear you now.

22 REGGIE MUNDEKIS: Okay. Thank you, Board and  
23 staff and consultants, for these policies. We have come  
24 a long way from where we were just a short period of  
25 time ago. And these are policies which make a

1 difference, and I'm looking forward to the next set of  
2 policies at the next workshop.

3 And regarding cannabis, the City of Costa Mesa  
4 has a ballot initiative this November ballot regarding  
5 cannabis sales in the city of Costa Mesa. So you may  
6 want to wait to see where that comes out when -- you  
7 know, before you start formulating policy to see if the  
8 City is going to maintain a ban on sales with certain  
9 cannabis-related activities outside of a small area  
10 north of the 405 or if they're going to allow those  
11 activities in other parts of the city. So thank you.

12 SECRETARY ANGUS: That's all for public  
13 comment, Chair Rubalcava-Garcia.

14 CHAIR RUBALCAVA-GARCIA: Sorry. I'm -- I do  
15 that mute thing at least once a day. So thank you so  
16 much.

17 Can I go ahead and get a motion or any further  
18 discussion on this agenda item from the Board of  
19 Directors?

20 DIRECTOR CERVANTES: I so move that we approve.

21 CHAIR RUBALCAVA-GARCIA: Thank you.

22 VICE CHAIR LA BELLE: Second.

23 CHAIR RUBALCAVA-GARCIA: Perfect. Can I get a  
24 roll call, please, Summer.

25 SECRETARY ANGUS: Yes. Chair Rubalcava-Garcia?

OC FAIR & EVENT CENTER  
Board of Directors Meeting on 10/22/2020

1 CHAIR RUBALCAVA-GARCIA: Yes.  
2 SECRETARY ANGUS: Vice Chair La Belle?  
3 VICE CHAIR LA BELLE: Yes.  
4 SECRETARY ANGUS: Director Cervantes?  
5 DIRECTOR CERVANTES: Yes.  
6 SECRETARY ANGUS: Director Ruiz?  
7 DIRECTOR RUIZ: Yes.  
8 SECRETARY ANGUS: Director Bagneris?  
9 DIRECTOR BAGNERIS: Yes.  
10 SECRETARY ANGUS: Director Aitken?  
11 DIRECTOR AITKEN: Yes.  
12 SECRETARY ANGUS: Director Pham?  
13 DIRECTOR PHAM: Yes.  
14 SECRETARY ANGUS: And Director Kovacevich?  
15 DIRECTOR KOVACEVICH: Yes.  
16 SECRETARY ANGUS: Thank you.  
17 CHAIR RUBALCAVA-GARCIA: Perfect. Thank you.  
18 All right. So we are on to our -- one of our final  
19 agenda items but Item F which is an update on the 2021  
20 OC Fair planning. I'm going to go ahead and turn this  
21 over to CEO Michele Richards for an informational item.  
22 CEO RICHARDS: Thank you. So the overview that  
23 we gave last month has continued to evolve as we build  
24 the 2021 budget particularly focusing on the OC Fair.  
25 Moving into November, we will begin working on

1 operational details and continue to report out each  
2 month on our progress. So our resulting budget and the  
3 changing Covid-19 landscape will be huge factors that go  
4 into our 2021 fair planning.

5 We are focusing on big picture items right now  
6 in order to complete the budget. And then we'll be able  
7 to drill down on the myriad of operational details that  
8 will need to be addressed. And we said that we wanted  
9 to take the Board and the public on this journey with  
10 us. So I'd like to share some of the dashboard metrics  
11 and sources of information that we are continuing to  
12 watch.

13 First and foremost, we will be meeting next  
14 week on Tuesday with Dr. Clayton Chau who is the public  
15 health officer for the Orange County Healthcare Agency.  
16 We believe it will be critically important to have him  
17 walk alongside us as we plan the fair to truly  
18 understand what all the emerging guidelines are.

19 We are obviously closely watching other  
20 California fairs and theme parks, and we've all been  
21 following the information coming out of Disneyland. It  
22 was a little bit of a setback for us regarding  
23 Disneyland reopening guidelines, but we realized we're  
24 not a theme park. And so we are also working very  
25 closely with the California Department of Food and

1 Agriculture to take our questions to the governor's  
2 office.

3 So we're asking for guidance on what that might  
4 mean for fairs in 2021. Okay. We also look at  
5 California and Orange County Covid infection rates.  
6 Right now those rates are steady. We're just on the  
7 cusp of going from red tier into the orange tier. We've  
8 already been informed that theme parks will only be  
9 allowed to open once the county reaches the yellow tier.  
10 How long that will take is anyone's guess, but we're  
11 keeping a close eye on that as well.

12 We're also very much studying the California  
13 fair industry, and sadly, there are 11 California fairs  
14 that are currently in layoff mode, and mainly due to  
15 financial challenges and really the inability to even  
16 have enough working capital to host a fair.

17 We already know that the Riverside County Fair  
18 that was originally scheduled for February -- 14th  
19 through the 23rd has been canceled. And then CDFA, the  
20 California Department of Food and Agriculture, is  
21 actually actively working on governor's orders with a  
22 handful of California fairs to begin transitioning them  
23 from the State system into more of a JPA model or a  
24 non-profit fair association or add association model,  
25 and that's really just to be able to have those fairs

1 survive from a financial standpoint. Okay.

2 So some information -- we -- I presented this  
3 last month, but I'll go through and remind everyone and  
4 then we have a few updates on the big picture planning.  
5 We are still doing our planning around a modified 21-day  
6 fair to open on July 16th, closing on August 8th, will  
7 be dark on Mondays. So that's 21 days with dark on  
8 Mondays.

9 Now the budget that we will review with the  
10 Board in the study session and with the public is going  
11 to be based on these assumptions, but we plan to do our  
12 monthly reforecast depending on what the landscape looks  
13 like during that timeframe. We're still holding on a  
14 30,000 person per day capacity for our attendance. And  
15 that's a 50 percent reduction of our typical daily  
16 attendance at the fair.

17 Advanced ticket sales only, it's the only way  
18 that we'll be able to truly cap attendance and control  
19 the number of people that will be here. Just to give  
20 everybody an idea, 30,000 dollars per day is a very,  
21 very slow, sleepy day at the OC Fair. In fact, it's  
22 quite depressing for us on a regular year. If we were  
23 to dip that low in a daily attendance, some staff would  
24 not be happy. So I just want to set the stage for  
25 really truly how few people that is on the fairgrounds

1 in a single day.

2 We are working on contactless transactions at  
3 our gate operations when we welcome guests during the  
4 time that they enter the parking lot and pay for parking  
5 and when they purchase carnival tickets. So all of that  
6 is going contactless, and we're -- we're working on the  
7 plans now. We will not be offering the super pass this  
8 year. There's no way for us to be able to control  
9 capacity if people can come in with a super pass at any  
10 time that they want.

11 We have sold, prior to Covid we sold 5500 super  
12 passes for 2020. We will honor those super passes. We  
13 are going to strategically reduce the number of  
14 concessionaires to meet the demand. We don't need as  
15 many concessionaires but we want to take lots of things  
16 into consideration including a good mix of food, the  
17 sizes of the different food concessionaire stands, and  
18 then our layout.

19 Unfortunately, because of restrictions, we will  
20 not be able to host our Club OC group event area. We  
21 will welcome group ticket sales, but it will have to go  
22 on the advanced tickets sales plan. And again, another  
23 part of the fair that we welcome is the opportunity to  
24 thank all of our business contacts, our partners, the  
25 people that help make the fair happen. We host a

1 business development dinner on a nightly basis, and  
2 unfortunately because of restrictions, we will have to  
3 suspend with that in 2021.

4 We're going to use the Breezeways, the  
5 Promenade, and the Pavilion to host our competitive  
6 exhibits and close the buildings and move our shopping  
7 program outdoors. We will be strategically realigning  
8 our stages and other entertainment venues that won't  
9 allow for fixed or socially-distanced attendance. So  
10 those attractions that have a -- an unstructured large  
11 crowd gathering, we will have to realign that to allow  
12 for proper distancing.

13 And then we have a great opportunity as we sort  
14 of bring the fair down to a smaller level is to focus  
15 our programming that showcases our agriculture and our  
16 heritage and service of our mission. So we will be  
17 working diligently to complete the budget. Once we have  
18 our budget worked out then we'll be able to go in and  
19 complete all of those operational details and we'll have  
20 more to present to the Board in November and December.

21 CHAIR RUBALCAVA-GARCIA: Perfect. Thank you,  
22 Michele. I actually have a question. I think it was  
23 10D, one of your slides back towards the beginning of  
24 your presentation of the state.

25 CEO RICHARDS: Yes.

1                   CHAIR RUBALCAVA-GARCIA: Can you elaborate on  
2 that a little bit? It kind of went by really quickly.

3                   CEO RICHARDS: Are you talking about the  
4 transition from -- from a state being a state agency as  
5 opposed to -- yes. So I'm on regular calls with CDFA,  
6 along with the CEOs of all of the California fairs, and  
7 the District Ag Associations have been instructed to  
8 begin conversations about transitioning away from the  
9 state model.

10                  You might remember that in the -- the  
11 governor's made revise of the budget there was a  
12 statement regarding fairs, that the State would be  
13 working with fairs over the course of the next year or  
14 so to do that transition. It's absolutely necessary for  
15 a lot of the smaller fairs that are in deep, deep  
16 financial trouble, they're a burden on the State, and  
17 the State is asking that they be transitioned into a  
18 more local non-profit-type model.

19                  That's not something that fits us right now.  
20 We are not on that list, but I think it's really  
21 interesting to see what's happening with other fairs  
22 across the state. So we'll -- I'm staying very close to  
23 the folks at CDFA regarding that. But right now, we're  
24 in decent shape financially. We hope to be able to  
25 weather the storm, and I hope we'll never get to the

1 situation that a lot of our smaller fairs are dealing  
2 with throughout California.

3 CHAIR RUBALCAVA-GARCIA: Thank you. And I  
4 don't know if members of the Legislative Committee think  
5 it's appropriate, but I almost feel like we should have  
6 somebody from that committee on these called just to be  
7 aware of what's going on because from a transparency  
8 perspective I think it might be good -- Director Aitken,  
9 you're on that committee, what are your thoughts?

10 DIRECTOR AITKEN: No. I would be happy to do  
11 that with -- with Michele because one of my concerns in  
12 going forward is just recognizing the sensitive nature  
13 that this is given the history before any of us were on  
14 the board, but given the history of what can be done.

15 I also would like to really -- I don't know if  
16 Michele has any information on this, but when we're  
17 talking about how they're transitioning to more local  
18 control, are they talking about moving more towards the  
19 non-profit model that the LA fair is doing, or are they  
20 talking about trying to transition the fairs into more  
21 of a county controlled? Because given our success, I  
22 know that there's -- probably would be a lot of local  
23 jurisdiction that would like to take a piece of our pie  
24 to -- for a lack of a better term.

25 So is there any insight on, you know, what

1       they're trying to do with the smaller non-profitable  
2       fairs at this time.

3                   CEO RICHARDS: I wish I could say that things  
4       are very organized but they are not, and the discussions  
5       are very early on. We felt it was important to put it  
6       out there in full transparency that these discussions  
7       have started with some of the smaller fairs. And I  
8       don't know that there would be one size fits all,  
9       Director Aitken, I think it would depend entirely on,  
10       you know, the location of those fairs that are affected.

11                  So some it would make more sense if they  
12       already have a, you know, a fair foundation that it  
13       might transition to, you know, to oversight by that --  
14       that foundation, that nonprofit. Some that maybe have a  
15       more robust relationship with local government, you  
16       know, at a county level, it might make more sense for  
17       those fairs to go in that direction.

18                  But I have not heard of any fair yet that  
19       has -- has fully transitioned. So it's very, very early  
20       on in those discussions, and I would certainly welcome  
21       your involvement in those calls. I think that's a great  
22       idea.

23                  CHAIR RUBALCAVA-GARCIA: Perfect. Thank you.  
24       Thank you, Director Aitken. So I think we had one  
25       public comment on this, correct me if I'm wrong, Summer,

1 I might be.

2 SECRETARY ANGUS: No, no. You're completely  
3 correct. Reggie Mundekis, when you're ready.

4 REGGIE MUNDEKIS: Hi, Reggie Mundekis, and I'd  
5 like to thank staff for their work on the 2021 fair.  
6 We're in a very tricky time as we all know, and thank  
7 you for working on this knowing that plans can change at  
8 any moment. Regarding the neighbors -- I'm just raising  
9 an issue just to get it on the -- in the list of things  
10 that have to be considered -- parking in the  
11 neighborhoods is an issue every year every fair and even  
12 with some large events.

13 So if we have a 2021 fair, think about how  
14 we're going to make sure there's no parking in the  
15 neighborhoods. It's -- something like that would go  
16 from just being an annoyance to people being really  
17 upset because you would have large numbers of people  
18 potentially in the neighborhoods. One way of handling  
19 that may be when tickets are sold, you have to buy a  
20 parking pass that's good for the day of your ticket.  
21 And there's some other ways of handling that, but I just  
22 want to get that in the queue of the many things that  
23 are being considered.

24 And I share your concerns about transitioning  
25 fairgrounds from state controlled to private or other

1 governmental control. And I appreciate you fronting the  
2 issue, and if we can get more information on this. I  
3 realize it's a fluid situation, and that it's not a  
4 clear-cut decision process at this point. But maybe  
5 some things like what fairgrounds are in discussions for  
6 being transitioned?

7 Knowing too much about the way this is, you  
8 know, how bad somebody's fairgrounds are, and I have my  
9 own list that I think may be on the list including Kern  
10 County Fairgrounds, but maybe figure, you know, start to  
11 discuss in public, like, who's being transitioned and  
12 how it's being done. And I share everybody's concerns  
13 that we don't go through the very painful period of time  
14 that we went through when our property -- when our  
15 fairgrounds was put up for sale, so thank you and --

16 CHAIR RUBALCAVA-GARCIA: Thank you. Thank you,  
17 Michele. And as we move to the close of our agenda, I  
18 want to take a minute and first recognize somebody who  
19 served during one of the -- probably the most difficult  
20 times in the fair's history. I want to take a minute to  
21 recognize on behalf of the Orange County Fair Board,  
22 Sandra Cervantes, our past Chair. We would like to  
23 honor her commitment and dedication to the Board of  
24 Directors during her term in 2019 and 2020.

25 And just to highlight, I know I don't even have

1 to say this, but she did lead during a very difficult  
2 time (inaudible) having to decide to cancel the fair,  
3 transitioning from the previous CEO who served under  
4 five years to our new CEO. She was really front and  
5 center during some major, major, major issues that were  
6 occurring at the fair.

7 She also implemented various things from making  
8 sure the governance process was moving forward. We were  
9 able to complete several audits under her leadership, so  
10 I know I'm missing some things, but I just wanted to  
11 make sure that she -- acknowledge all of her work and  
12 dedication. So if any other Board members would like to  
13 say anything on behalf of the Board, please feel free to  
14 do so now.

15 VICE CHAIR LA BELLE: Chair Natalie, I would  
16 like to ditto what you said. Probably the most  
17 difficult time for a chairperson and the CEO is what  
18 we've gone through in the last year. And I want to  
19 compliment Sandra on her leadership and her diligence  
20 and her support to move the efforts of the OC Fair &  
21 Event Center forward and much appreciate all the work  
22 that she has done not only as Chair but as Board member  
23 over the years that she's been on the board.

24 DIRECTOR RUIZ: Yes. I wanted to also echo and  
25 thank Sandra for her leadership. It was a pleasure

1 working with her when I was a Chair. She did a great  
2 job, like Natalie and Doug both said, during this year,  
3 this pandemic. She did a fantastic job, along with  
4 Michele, and I just wanted to say thank you for her  
5 leadership and her friendship which means a lot to me.  
6 Thank you.

7 CHAIR RUBALCAVA-GARCIA: So Sandra, on behalf  
8 of the Board, we do have a plaque for you with a gavel  
9 which we hope that you'll appreciate. But that's not  
10 all. We also actually received a recognition from the  
11 Consulate of Mexico which I actually I -- Michele, do  
12 you have a copy of it? I have a picture of it that I  
13 can share if I can share my screen.

14 CEO RICHARDS: Yes. Oh, I don't have a picture  
15 of it. I'd have to hold my phone up, but go ahead and  
16 describe it, Natalie, it's such an honor.

17 CHAIR RUBALCAVA-GARCIA: So Mario Cuevas  
18 Zamora, he is the Mexican Consul, and he did provide a  
19 recognition for Sandra in honor of her dedication and  
20 commitment to the fairgrounds during her term. So this  
21 is a great honor to get, and I just wanted to make sure  
22 that Sandra was -- it was mentioned because she did work  
23 very hard during her -- her time as Board Chair.

24 And Sandra, anything you'd like to say?

25 DIRECTOR CERVANTES: Thank you so much,

1 Director Rubalcava-Garcia. It was a real pleasure being  
2 part of that transition period on the Board, as you and  
3 Director La Belle have stated. It was -- it was tough.  
4 It was great that we were able to go ahead and move  
5 forward with an early cancellation of the actual OC Fair  
6 so we could move and manage and be proactive and get a  
7 lot of other things done and bring them to completion.  
8 And I am honored that I was given that opportunity to go  
9 ahead and work with you and work with everybody. And  
10 thank you. Thank you, again.

11 CHAIR RUBALCAVA-GARCIA: No. Thank you for  
12 your work. And I also didn't mention the virtual fair  
13 which was an idea that definitely was led, driven, and  
14 pushed by Chair Cervantes, so thank you.

15 DIRECTOR CERVANTES: Well, thank you again for  
16 all of you guys.

17 CHAIR RUBALCAVA-GARCIA: You're welcome. So  
18 the final item on here is the Board of Directors matter  
19 of information. Would anybody like to share? We can go  
20 ahead and start with Director Aitken.

21 DIRECTOR AITKEN: Thank you. I also want to  
22 echo congratulation to past Chair Cervantes. It's a  
23 thankless job, it's a lot of work, and she just did it  
24 with grace.

25 One thing I just wanted to share for those of

1 you that have had -- been able to go to our Speak Up  
2 Veterans events that we previously have had at Heroes  
3 Hall, Chance Theater, which is the theater in Anaheim  
4 that puts that program on, is having their -- it's a  
5 virtual variety hour telethon on Friday, October 30th.

6 It's a free event that they're trying to --  
7 that they're going to be putting on so if anyone has any  
8 interest to have a free, fun, Friday date night and just  
9 support the artists at Chance Theater. You can go to  
10 their website which is chancetheater.com, and I'll put a  
11 link up -- up on my Facebook page for those that are  
12 interested. But they've supported Heroes Hall before  
13 and would love to have anyone in the audience that would  
14 like to support them be there, so that's it. Thank you  
15 very much.

16 CHAIR RUBALCAVA-GARCIA: Thank you. Director  
17 Ruiz, anything to add?

18 DIRECTOR RUIZ: Yeah. I just wanted to, again,  
19 congratulate ex-Vice Chair -- I mean Chair Sandra  
20 Cervantes and, again, the great work that she did. And  
21 I'm looking forward as you being our Chair, Natalie,  
22 keep up the great work, great meeting, and I look  
23 forward to working with you the next 10, 11 months.

24 CHAIR RUBALCAVA-GARCIA: Thank you. Director  
25 La Belle?

1 VICE CHAIR LA BELLE: Yes. Again,  
2 congratulation, and thanks to Sandra Cervantes for all  
3 of her hard work and efforts. And I know she's going to  
4 continue to be a very active member of the Board. And  
5 I'm also looking forward to working with all of the  
6 Board in terms of the next year or so and all the  
7 challenge that we know we're going to face with  
8 Covid-19. And somewhere down the road this will sort of  
9 sort itself out and we'll all get better and in the  
10 interim everybody stay safe and that's it. Stay safe.

11 CHAIR RUBALCAVA-GARCIA: Thank you. Director  
12 Cervantes?

13 DIRECTOR CERVANTES: Well, again, thank you,  
14 everybody. Stay safe, and certainly one of the items  
15 that was forgotten is that Natalie Rubalcava-Garcia also  
16 received the same recognition from Mario Cuevas, the  
17 Mexican Consulate, also for her strong commitment to the  
18 community. And also I am so excited that she was able  
19 to go ahead and bring to the Board this year the  
20 information sharing on divisibility of Hispanic Heritage  
21 Month in a really positive and constructive way that had  
22 a beginning and an ending. So thank you so much for  
23 that. And thank you Director Ruiz and Director Aitken  
24 for all of your hard work as well. Buh-bye.

25 CHAIR RUBALCAVA-GARCIA: Thank you. Director

1 Kovacevich?

2 DIRECTOR KOVACEVICH: Yeah. Echo the  
3 congratulation to Director Cervantes, and, you know, I  
4 wasn't on the Board during the whole last year, but from  
5 what I know, it was certainly difficult as being a  
6 leader of a company through everything that's happened  
7 in the last year. I know it's not easy, and I  
8 appreciate the commitment from all the directors and  
9 certainly from Director Cervantes as a Chair, and for  
10 you as well, Chair Rubalcava-Garcia, for stepping up and  
11 continuing to lead the Board.

12 This was a great meeting. I appreciate  
13 everybody who participated. I appreciate the management  
14 team for working really hard on thinking through next  
15 year's fair. You know, just reading everything that,  
16 you know, seems like it went into consideration, it's a  
17 lot of work. This is a whole new world and having to  
18 reinvent the way that we do things is not easy. So  
19 tremendous work so far. I know you guys are going to do  
20 a phenomenal job next year when we can actually put on a  
21 fair and we all look forward to that. So thank you and  
22 stay safe, everyone.

23 CHAIR RUBALCAVA-GARCIA: Thank you. Director  
24 Pham?

25 DIRECTOR PHAM: Yeah. You know, echo everyone

1 else, everyone, you know, said it pretty succinctly.  
2 Really appreciate everything Sandra's done, especially  
3 during these challenging times.

4 CHAIR RUBALCAVA-GARCIA: Thank you. Director  
5 Bagneris, I'm not sure if you're able -- or if you're on  
6 the call. Is she on here? I -- I think Director  
7 Bagneris had to jump off. So I'll -- I think I got  
8 everybody. Did I miss anybody? My only final comments  
9 are thank you to staff and everybody for making another  
10 successful board meeting and allowing us to engage the  
11 public this past month and today.

12 And I also just wanted to highlight, you know,  
13 during this economic recovery period there are several  
14 economic forecasts that are being conducted. So one of  
15 the ones I wanted to highlight is the fall forecast that  
16 is conducted by Cal State Fullerton and the Orange  
17 County Business Council. I high encourage that you take  
18 a -- take some time to look at the projections that are  
19 being made and some of the impacts that we're seeing to  
20 not only our business community seems to be recovering  
21 well when you look at certain industry sectors.

22 But some of our most vulnerable in our  
23 community include, you know, hospitality workers,  
24 tourism which is a major industry here in Orange County,  
25 and those are not recovering well. So I -- I just

1 encourage you to take a look at this and see how you  
2 might be able to help, or, you know, just -- I think  
3 knowledge is power, so if you can get as much  
4 information on the topic, it's definitely helpful to  
5 you, your business, and your community, so I'll give a  
6 link to that to Michele and perhaps we can put it  
7 somewhere on social media or something, if that's okay,  
8 Michele. And with that, this meeting is adjourned, so  
9 thank you.

10 (Whereupon, the OCFEC Board of Directors  
11 Meeting was hereby adjourned at 11:35 a.m.)

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1 CERTIFICATE

2 OF

3 CERTIFIED SHORTHAND REPORTER

4 \* \* \* \*

5

6

7 The undersigned Certified Shorthand Reporter of the  
8 State of California does hereby certify:

9 That the foregoing Proceeding was taken before me  
10 at the time and place therein set forth.

11 That the statements made at the time of the  
12 Proceeding were recorded stenographically by me and were  
13 thereafter transcribed, said transcript being a true and  
14 correct copy of the proceedings thereof.

15 In witness whereof, I have subscribed my name, this  
16 date: 10/30/2020

17

18 Patricia Garrido

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19

20 Patricia Garrido, CSR No. 14364

OC FAIR & EVENT CENTER  
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<b>1</b> <b>10</b> 21:24 26:22 <b>37:3</b> 77:23 <b>10,000</b> 23:21 <b>100</b> 37:1 <b>10:00</b> 28:4,6 <b>10D</b> 68:23 <b>10th</b> 28:3,6 40:17 <b>11</b> 65:13 77:23 <b>11:00</b> 14:12,13 <b>11:35</b> 81:11 <b>12</b> 9:13 <b>12-month</b> 45:21 <b>14.9</b> 11:16 <b>14th</b> 65:18 <b>16.8</b> 12:2 27:20 <b>16th</b> 66:6 <b>17.11</b> 11:14 <b>18.5</b> 12:4 <b>180,000</b> 14:16 <b>1:00</b> 14:2,5 <b>1st</b> 13:22  <b>2</b> <b>20</b> 24:3,4 37:1 <b>39:5</b> <b>20-plus</b> 39:5 <b>2018</b> 43:7 <b>2019</b> 73:24 <b>2020</b> 4:4 11:5,19 <b>12:9</b> 27:19 67:12 <b>73:24</b> <b>2021</b> 9:11,16,17 <b>10:17,22</b> 28:3 <b>37:4</b> 63:19,24 <b>64:4</b> 65:4 68:3 <b>72:5,13</b> <b>2022</b> 37:4 <b>21</b> 66:7 <b>21-day</b> 66:5 <b>22</b> 4:4 <b>235,762</b> 13:5	<b>23rd</b> 13:7 65:19 <b>24th</b> 14:23 <b>25-year</b> 35:18 <b>27.8</b> 11:10 <b>27th</b> 13:23 <b>288,000</b> 12:6  <b>3</b> <b>3</b> 60:17 <b>3,011,789</b> 11:7 <b>30</b> 23:13 24:3,4 <b>30,000</b> 66:14,20 <b>300</b> 52:25 <b>300,000</b> 52:18,21 <b>30th</b> 10:12 11:7 <b>13:11,14</b> 47:23 <b>77:5</b> <b>31</b> 57:12 <b>31st</b> 14:20 <b>32nd</b> 4:1 7:2,11 <b>55:1</b> 56:17,18,25 <b>35</b> 10:24 <b>360</b> 13:11 <b>38</b> 12:9 27:21 <b>3:00</b> 13:10 14:24  <b>4</b> <b>4</b> 47:18 48:13 <b>4,000</b> 23:24 <b>4.02</b> 49:19 <b>4.03</b> 50:12 <b>4.04</b> 51:20 <b>4.05</b> 52:10 <b>4.06</b> 54:8 <b>4.8</b> 11:8 <b>40</b> 10:24 23:13 <b>44:7</b> <b>400</b> 22:22 24:8 <b>53:18</b> <b>400,000</b> 52:25 <b>53:3,8,14</b> <b>405</b> 62:10	<b>45.8</b> 11:9  <b>5</b> <b>5</b> 60:17 <b>50</b> 23:13 44:17, <b>20</b> 66:15 <b>5500</b> 67:11 <b>5th</b> 28:3,4  <b>6</b> <b>6</b> 7:21 <b>6:00</b> 14:13  <b>7</b> <b>7</b> 16:16 <b>7:00</b> 13:10 14:12 <b>7th</b> 30:24  <b>8</b> <b>8</b> 17:21 <b>8-point</b> 9:7,15 <b>830,170</b> 43:17 <b>45:5</b> <b>8th</b> 66:6  <b>9</b> <b>9</b> 25:1 <b>9:00</b> 4:5 14:2,5, <b>24</b> <b>9:03</b> 6:4 <b>9:46</b> 6:4  <b>A</b> <b>a.m.</b> 4:5 6:4,5 <b>13:10</b> 14:12,24 <b>28:4,6</b> 81:11 <b>AB-1499</b> 42:19 <b>abatement</b> 8:12 <b>abeyance</b> 37:14 <b>absolutely</b> 37:19 <b>69:14</b>	<b>Abstain</b> 17:7 <b>accept</b> 45:2 46:12 <b>47:12</b> 48:18 56:8 <b>acceptable</b> 58:14 <b>accepted</b> 18:5 <b>access</b> 8:25 10:13 <b>Accountability</b> 49:20 <b>achievement</b> 8:3 <b>acknowledge</b> 30:18 74:11 <b>acquire</b> 53:5 <b>act</b> 8:19 <b>action</b> 4:15 8:16 <b>17:24</b> 18:1 31:20 <b>active</b> 78:4 <b>actively</b> 65:21 <b>activities</b> 56:21 <b>62:9,11</b> <b>acts</b> 53:13 61:2 <b>actual</b> 11:25 76:5 <b>Ad</b> 26:25 <b>ADA</b> 38:9 40:13 <b>Adams</b> 49:24 <b>add</b> 13:16 24:20 <b>27:24</b> 65:24 <b>77:17</b> <b>added</b> 13:22 <b>57:11</b> <b>adding</b> 13:19 <b>addition</b> 19:5 <b>additional</b> 33:3 <b>34:25</b> 36:11 <b>45:22</b> 50:3 51:17 <b>53:21</b> 54:15,17 <b>55:4</b> 56:11 57:2 <b>Additionally</b> 12:19 38:13 <b>additions</b> 61:10 <b>address</b> 18:6,9 <b>25:13</b> 32:20 <b>addressed</b> 23:3, <b>25</b> 33:2 40:8,13 <b>64:8</b> <b>addressing</b> 38:10	<b>adjourned</b> 81:8, <b>11</b> <b>adjusted</b> 20:24 <b>administer</b> 13:13 <b>administration</b> 34:18 <b>admission</b> 14:25 <b>adopt</b> 45:2 <b>advance</b> 13:25 <b>advanced</b> 66:17 <b>67:22</b> <b>advantage</b> 23:4 <b>advice</b> 7:3 <b>advocacy</b> 55:19, <b>20</b> <b>affected</b> 71:10 <b>Ag</b> 69:7 <b>agency</b> 13:11 <b>22:18</b> 64:15 69:4 <b>agenda</b> 4:14,17 <b>6:2</b> 7:5,13 16:16 <b>17:21,23</b> 18:5,7, <b>8</b> 24:18,22 26:22 <b>27:3</b> 28:11,20 <b>30:17</b> 35:12 <b>36:12</b> 42:16,22 <b>47:17</b> 51:10 52:6 <b>61:2</b> 62:18 63:19 <b>73:17</b> <b>agendized</b> 27:3 <b>28:16</b> <b>agree</b> 29:21 <b>39:21</b> <b>agreement</b> 33:19 <b>46:1</b> <b>agreements</b> 57:6 <b>58:7,9,19</b> 59:15 <b>60:1</b> <b>AGRICULTUR</b> <b>AL</b> 4:1 <b>agriculture</b> 4:21 <b>65:1,20</b> 68:15 <b>ahead</b> 4:13 7:2, <b>12</b> 12:12 18:16, <b>19</b> 20:9 21:12 <b>25:19</b> 26:22 <b>28:10,12,20</b> <b>30:19</b> 35:16
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