



November 3, 2021

To: All Potential Bidders  
From: Kelly Vu, Business Services Supervisor  
Re: RFI #1, Q & A, RFP # CB-01-22

The purpose of this RFI (Request for Information) is to transmit "Questions and Answers" regarding the technical components of the RFP Carbonated Beverage & Bottled Water Sponsorship. All terms and conditions of the original RFP notice remain unchanged.

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### Questions and Answers

#### **Questions:**

1. Would it be possible to ask for an extension of 4 weeks due to personnel and our processes to ensure we are getting the best possible offer?

Answer: No extensions will be granted. All bidders will need to adhere to the outlined schedule noted on page 5 of the RFP.

2. Under section B. Equipment, it states that the concessionaire currently utilizes the following equipment provided at no cost to the District – can you confirm that you already have this equipment or is this the equipment you will need your beverage partner to provide?

1. 35 fountain machines
2. 5 self-serve station
3. 15 counter top refrigerators
4. 85 single-door refrigerators
5. 10 double-door refrigerators

Answer: Equipment outlined in Section B. will need to be provided to District at no cost to the District.

3. Can you please provide your current 2021 BIB pricing?

Answer: Currently, pricing will not be provided.

4. Scope of Work in section A. – Would it be possible to consolidate invoicing and monthly reports to one single outlet? Example: the Fair or other party to act as closed commissary to the 150 independent concessionaires?

Answer: All Bidders must provide separate invoicing to each concessionaire and provide the District with monthly velocity reports.

5. Would the Orange County Fair be willing to have an agreement longer than 5 years?

Answer: Contract will be executed on January 1, 2022 – December 31, 2023, with three (3) 1-year options to renew.

The above information will be incorporated as part of the RFP requirements and contract. Please send an email to [rfp@ocfair.com](mailto:rfp@ocfair.com) for acknowledgment if you intend to bid on this project. **Failure to acknowledge any RFI(s) and any Addendum(s) will result in disqualification.**

*-End RFI #1-*