



BOARD OF DIRECTORS AGENDA REPORT

MEETING DATE: **SEPTEMBER 28, 2023** ITEM: **8D**

SUBJECT: **Review of Legislative Representative Bid Proposals and
Vote on Whether or Not to Approve Proposed Award**

DATE: September 22, 2023

FROM: Michele Richards, CEO

PRESENTATION BY: Michele Richards, CEO

Action Item

BACKGROUND

In March 2016, the 32nd District Agricultural Association (District) entered into a contract for legislative representation services with Gonsalves & Sons as a result of a competitive bid process for a term of three (3) years with two (2) one-year options to renew at a cost of \$60,000 per year.

During the term of the contract, Joe A. Gonsalves & Son provided regular reports to staff on pending legislations that could potentially impact District operations. In addition, the firm was helpful in setting up in-person meetings with Sacramento elected officials who represent Orange County and with staff from the Department of General Services.

When the contract expired on February 28, 2021 staff recommended not pursuing a new contract for legislative representation services citing budgetary concerns coming out of the pandemic, as well as legislative services already available to the District as part of the organization's membership in the California Fairs Alliance (CFA).

Director La Belle requested that funding for a continuation of the service be included in the 2023 budget which was approved by the Board for an amount not to exceed \$2,500 per month (\$30,000 per year).

In July 2023, the District released an Invitation for Bid (IFB) to a robust list of registered legislative firms. The IFB included the same minimum qualifications as when the District first sought such services in 2016. The District received three (3) bids. All three (3) firms met the minimum qualifications in the IFB. Two firms bid the maximum amount of \$2,500 per month and one firm bid \$2,000 per month.

Per California State contracting rules, the lowest bidder was selected and a Notice of Proposed Award was issued on August 25, 2023. The winning bidder is California Advocacy LLC.

At the request of Director La Belle, attached are the three (3) bids received:

1. Todd Priest & Associates
2. Joe A. Gonsalves & Son
3. California Advocacy

RECOMMENDATION

The Board of Directors can either vote to approve the proposed award of contract with California Advocacy, LLC or vote not to award the contract. If the Board votes not to award the contract, the bid process must be thrown out and started over again.

OC FAIR & EVENT CENTER

Legislative Representative Services

IFB NUMBER: LRS-01-23

August 24, 2023

Todd Priest & Associates

P.O. Box 1021
Corona del Mar, CA 92625
(949) 287-2297
todd@toddpriest.com

ATTACHMENTS (1, 2, 3, 4, 5, 6)

ATTACHMENT 1 BIDDER/CONTRACTOR STATUS FORM

IFB # LRS-01-23

Page 1 of 2

Contractor's Name Todd Priest and Associates, Inc Federal Employer ID # 82-3984930
(full business name)
Address P.O. Box 1021 County Orange
City Corona del Mar Zip Code 92625
(principal place of business)

STATUS OF CONTRACTOR PROPOSING TO DO BUSINESS (PLEASE CHECK ONE)

Individual Limited Partnership General Partnership Corporation

Individual (Please check one) Resident Non-Resident

If a sole proprietorship, state the true full name of sole proprietor: (i.e., John Roe Smith, not J. Roe Smith or not John R. Smith)

Partnership (Please check one) General Partnership Limited Partnership

If a partnership, list each partner, identifying whether limited partner(s), stating their true full name and their interest in the partnership:

Corporation

A copy of the corporate resolution authorizing the signing of this form should be attached (May be provided prior to award if not attached to bid proposal)

Place and date of incorporation California - January 1, 2018

If not a California corporation in good standing, please state the date the corporation was authorized to do business in California: _____

Corporation Number: C-4096745

CURRENT OFFICERS: President: Todd Priest Vice President: _____

Secretary: _____ Treasurer: _____

Other Officers: _____

All must answer: Are you subject to Federal Backup Withholding? Yes No

ATTACHMENT 1
BIDDER/CONTRACTOR STATUS FORM

IFB # LRS-01-23

Page 2 of 2

Fictitious Name

If contractor is doing business under a fictitious business name and will be performing under the fictitious name, please attach a clearly legible copy of the current fictitious filing.

Small Business Preference

Are you claiming preference as a small business in reference to this IFB? Yes No

If yes, the bidder is required to submit a copy of the OSDS's Small Business Certification Approval Letter with the technical proposal package.

Your small business ID number: _____

Pending Litigation or Hearings

Are any civil or criminal litigation or administrative hearings currently pending against the bidder's organization, owners, officers or employees? Yes No

If yes, please state the case number and agency or court where pending and status of litigation or hearing:

The District reserves the right to verify the information provided on this form by the bidder under IFB process.

I declare under penalty of perjury that the above information is true and correct and that I am authorized to sign this status form on behalf of the bidder/contractor.

Todd Priest, President

Print Name & Title



(Signature)

August 24, 2023

(Date)

If this status form is not completely filled out, signed and submitted with bidder's response to the IFB, the bid will be rejected as non-responsive.

ATTACHMENT 2
TECHNICAL PROPOSAL

IFB # LRS-01-23

Page 1 of 2

A. Company History and Services Provide:

Thank you for the opportunity to submit our proposal for Legislative Representative Services for the OC Fair & Event Center. The team at Todd Priest & Associates (TP&A) is confident our firm has the skill, knowledge, and reputation to best provide these services to your organization.

With nearly 30 years of experience in the public and government relations industry, TP&A was established in 2018 with a commitment to serve our clients and the community with honesty and integrity, while always achieving tangible results. TP&A represents multiple interests throughout California including government agencies, clean-emission public transit operators, non-profit and charitable organizations, and numerous private businesses.

What sets TP&A apart is our long-standing and positive relationships with elected officials and regulatory bodies at all levels of government. The non-partisan team we have assembled has a track record of success working with clients across California. TP&A relies on years of well-established relationships with elected officials, community leaders and stakeholders to advocate successfully on behalf of our clients and their respective priorities and projects.

TP&A is well positioned to represent the OC Fair & Event Center in Sacramento. TP&A will closely monitor all legislative and regulatory activities with potential impacts to the District and prepare a comprehensive strategy for appropriate engagement and response. Regular meetings with staff and bi-weekly activity reports will allow your team to engage in our efforts and provide direction whenever needed.

As with other TP&A clients, we will use our established relationships in Sacramento to provide strategic advice on potential issues or impacts. Our goal, whenever possible, is to minimize any possible issues for our clients before they reach a legislative or regulatory level. Frequent dialogue and open communication with elected officials and their staff will be critical to the success of our efforts.

Additionally, our team regularly solicits support from legislative offices for grant proposals and other interests and is able to provide talking points, draft letters and further support.

We are confident our positive working relationships at all levels of government will allow the OC Fair & Event Center to meet and exceed your legislative goals. We look forward to discussing our proposal and qualifications further. In the meantime, please do not hesitate to contact Todd Priest at (949) 287-2297 with any questions.

A list of current and former clients can be found on our website: www.toddpriest.com.

ATTACHMENT 2
TECHNICAL PROPOSAL

IFB # LRS-01-23

Page 2 of 2

B. BIDDER REFERENCES

List below three references for services performed within the last five years, which are similar to the scope of work to be performed in this contract.

REFERENCE 1

Name of Firm: Anaheim Transportation Network (ATN)	Street Address: 1354 S. Anaheim Blvd	City: Anaheim	State: CA	Zip Code: 92805
Contact Person: Diana Kotler	Dates of Service: July 2019-Present		Telephone Number: (714) 350-3877	
Email Address: dkotler@atnetwork.org			Value or Cost of Service: \$12,500/month	

Brief Description of Service Provided:

TP&A as been retained by ATN to establish relationships with elected and regulatory officials at all levels of government including federal, state, regional and local elected officials. TP&A monitors transportation related legislation and advocates for ATN whenever necessary.

REFERENCE 2

Name of Firm: Association of California Recycling Industries (ACRI)	Street Address: 1005 East Las Tunas Dr #542	City: San Gabriel	State: CA	Zip Code: 91776
Contact Person: Nenad Trifunovic	Dates of Service: 2010-Present		Telephone Number: (626) 962-4047	
Email Address: ntrifunovic@allancompany.com			Value or Cost of Service: \$4,000/month	

Brief Description of Service Provided:

TP&A manages all aspects of the state-wide association, ACRI. Our team tracks state and federal legislation related to the industry and prepares a comprehensive strategy for appropriate engagement and response as necessary. This includes writing letters, arranging meetings with elected officials and coordinating the association's annual Legislative Advocacy Summit in Sacramento.

REFERENCE 3

Name of Firm: Orange County Business Council (OCBC)	Street Address: 2 Park Plaza	City: Irvine	State: CA	Zip Code: 92614
Contact Person: Jennifer Bullard	Dates of Service: 2018-Present		Telephone Number: (949) 476-2242	
Email Address: jbullard@ocbc.org			Value or Cost of Service: \$2,500/month	

Brief Description of Service Provided:

In addition to tracking legislation relative to the business community in Orange County, our team provides strategic guidance and message development expertise for OCBC's legislative platform. Additionally, TP&A assists with business community advocacy trips to both Sacramento and Washington D.C. for OCBC's membership.

ATTACHMENT 3
FINANCIAL PROPOSAL BID FORM

IFB # LRS-01-23

Page 1 of 2

The “Financial Proposal Bid Form” will be used to determine the “not to exceed” amount of the contract. The District only to be billed for actual services provided.

DO NOT MODIFY THE FORMAT

The price quote shall be inclusive of all wages, allowances, supervision, insurance(s), material, labor, supervision, taxes, emission, certificate, license, travel, meal reimbursements, hotel accommodation, equipment, transportation, fuel, uniforms, or any other related services required. The district shall not be billed for any costs that were not included in the contract.

MONTHLY FLAT RATE

The proposed monthly flat rate must not exceed \$2,500 per month. Any Financial Bid Proposal that exceeds \$2,500 will be rejected

2023 (10/16/2023- 10/15/24)	2024 (10/16/2024- 10/15/25)	2025 (10/16/2025- 10/15/26)	2026 (10/16/2026- 10/15/27)	2027 (10/16/2028- 10/15/29)
Monthly Rate \$ 2,500	Monthly Rate \$ 2,500	Monthly Rate \$ 2,500	Monthly Rate \$ 2,500	Rate \$ 2,500

ATTACHMENT 3
FINANCIAL PROPOSAL BID FORM

IFB # LRS-01-23
Page 2 of 2

The price quote shall be inclusive of all wages, allowances, supervision, insurance(s), material, labor, supervision, taxes, emission, certificate, license, travel, meal reimbursements, hotel accommodation, equipment, transportation, fuel, uniforms, or any other related services required. The District shall not be billed for any costs that were not included in the contract.

“By submitting a Bid for Legislative Representative Services, I understand and agree to the terms, conditions and scope of work as set forth in this Bid Request. Furthermore, I certify I am legally authorized to bind the organization to the terms outlined herein.”

CONTRACTOR MUST SIGN BELOW TO BE DEEMED RESPONSIVE

Contractor's Name: Todd Priest and Associates FID # 82-3984930 Corporation # C-4096745

Contractor's Address: P.O. Box 1021
Corona del Mar, CA 92625

Contractor's Signature: Todd Pritchard **Date:** August 24, 2023

Print Name: Todd Priest Title: President

ARE YOU CLAIMING SMALL BUSINESS PREFERENCE?

As a California Certified Small Business? YES _____ NO

If Yes, Certification # _____

Are you a non-small business claiming at least 25% small business subcontractor reference?

If yes, Certification # _____

ARE YOU CLAIMING DVBE INCENTIVE?

Are you a primary California Certified DVBE? YES _____ NO _____
If yes, refer to Attachments 3, 4 for documents to be submitted

Are you sub a minimum of 1% up to 5% to a California certified DVBE? YES NO X

BIDDER DECLARATION – Attachment 4

1. Prime bidder information (Review attached Bidder Declaration Instructions prior to completion of this form):
 - a. Identify current California certification(s) (MB, SB, SB/NVSA, DVBE): _____ or None (If "None", go to Item #2)
 - b. Will subcontractors be used for this contract? Yes _____ No _____ (If yes, indicate the distinct element of work your firm will perform in this contract e.g., list the proposed products produced by your firm, state if your firm owns the transportation vehicles that will deliver the products to the State, identify which solicited services your firm will perform, etc.). Use additional sheets, as necessary.

 - c. If you are a California certified DVBE:(1) Are you a broker or agent? Yes _____ No _____
(2) If the contract includes equipment rental, does your company own at least 51% of the equipment provided in this contract (quantity and value)? Yes _____ No _____ N/A _____
2. If no subcontractors will be used, skip to certification below. Otherwise, list all subcontractors for this contract. (Attach additional pages if necessary):

Subcontractor Name, Contact Person, Phone Number & Fax Number	Subcontractor Address & Email Address	CA Certification (MB, SB, DVBE or None)	Work performed or goods provided for this contract	Corresponding % of bid price	Good Standing?	51% Rental?

CERTIFICATION: By signing the bid response, I certify under penalty of perjury that the information provided is true and correct.

Signature:  Date: August 24, 2023

Page 1 of 1

ATTACHMENT 5
DARFUR CONTRACTING ACT

Pursuant to Public Contract Code section 10478, if a bidder or proposer currently or within the previous three years has had business activities or other operations outside of the United States, it must certify that it is not a "scrutinized" company as defined in Public Contract Code section 10476.

Therefore, to be eligible to submit a bid or proposal, please complete only one of the following three paragraphs (via initials for Paragraph # 1 or Paragraph # 2, or via initials and certification for Paragraph # 3):

1. 
Initials We do not currently have, or we have not had within the previous three years, business activities or other operations outside of the United States.

OR

2.
Initials We are a scrutinized company as defined in Public Contract Code section 10476, but we have received written permission from the Department of General Services (DGS) to submit a bid or proposal pursuant to Public Contract Code section 10477(b). A copy of the written permission from DGS is included with our bid or proposal.

OR

3.
Initials
+ certification
below We currently have, or we have had within the previous three years, business activities or other operations outside of the United States, but we certify below that we are not a scrutinized company as defined in Public Contract Code section 10476.

CERTIFICATION For # 3.

I, the official named below, CERTIFY UNDER PENALTY OF PERJURY that I am duly authorized to legally bind the prospective proposer/bidder to the clause listed above in # 3. This certification is made under the laws of the State of California.

<i>Proposer/Bidder Firm Name (Printed)</i>	<i>Federal ID Number</i>
<i>By (Authorized Signature)</i>	
<i>Printed Name and Title of Person Signing</i>	
<i>Date Executed</i>	<i>Executed in the County and State of</i>

ATTACHMENT 6
IRAN CONTRACTING ACT VERIFICATION FORM
(Public Contract Code sections 2202-2208)
Page 1 of 2

Prior to bidding on, submitting a proposal or executing a contract or renewal for a State of California contract for goods or services of \$1,000,000 or more, a vendor must either: a) certify it is not on the current list of persons engaged in investment activities in Iran created by the California Department of General Services ("DGS") pursuant to Public Contract Code section 2203(b) and is not a financial institution extending twenty million dollars (\$20,000,000) or more in credit to another person, for 45 days or more, if that other person will use the credit to provide goods or services in the energy sector in Iran and is identified on the current list of persons engaged in investment activities in Iran created by DGS; or b) demonstrate it has been exempted from the certification requirement for that solicitation or contract pursuant to Public Contract Code section 2203(c) or (d). The DGS list of entities prohibited from contracting with public entities in California per the Iranian Contracting Act, 2010, can be found at:

[Department of General Services Procurement Division Iran Contracting Act List](#)

To comply with this requirement, please insert your vendor or financial institution name and Federal ID Number (if available) and complete one of the options below. Please note: California law establishes penalties for providing false certifications, including civil penalties equal to the greater of \$250,000 or twice the amount of the contract for which the false certification was made; contract termination; and three- year ineligibility to bid on contracts. (Public Contract Code section 2205.)

OPTION #1 - CERTIFICATION

I, the official named below, certify I am duly authorized to execute this certification on behalf of the vendor/financial institution identified below, and the vendor/financial institution identified below is not on the current list of persons engaged in investment activities in Iran created by DGS and is not a financial institution extending twenty million dollars (\$20,000,000) or more in credit to another person/vendor, for 45 days or more, if that other person/vendor will use the credit to provide goods or services in the energy sector in Iran and is identified on the current list of persons engaged in investment activities in Iran created by DGS.

<i>Vendor Name/Financial Institution (Printed)</i> Todd Priest and Associates, Inc	<i>Federal ID Number (or n/a)</i> 82-3984930
<i>By (Authorized Signature)</i> 	
<i>Printed Name and Title of Person Signing</i> Todd Priest, President	
<i>Date Executed</i> August 24, 2023	<i>Executed in</i> Corona del Mar, CA



Joe A. Gonsalves & Son

Anthony D. Gonsalves

Jason A. Gonsalves

Paul A. Gonsalves

PROFESSIONAL LEGISLATIVE REPRESENTATION

925 L ST. • SUITE 250 • SACRAMENTO, CA 95814-3766

916 441-0587 • FAX 916 441-5081

Email: gonsalves@gonsalvi.com

INVITATION FOR BID

LEGISLATIVE REPRESENTATIVE SERVICES

IFB#: LRS-01-23

OC FAIR & EVENT CENTER

88 FAIR DRIVE

COSTA MESA, CA 92626

ATTN: KELLY VU

ATTACHMENTS (1, 2, 3, 4, 5, 6)

**ATTACHMENT 1
BIDDER/CONTRACTOR STATUS FORM**

IFB # LRS-01-23

Page 1 of 2

Contractor's Name Joe A. Gonsalves & Son (full business name) Federal Employer ID # 94-2703465
Address 925 L Street, Suite #250 County Sacramento
City Sacramento (principal place of business) Zip Code 95814

STATUS OF CONTRACTOR PROPOSING TO DO BUSINESS (PLEASE CHECK ONE)

Individual Limited Partnership General Partnership Corporation

Individual (Please check one) Resident Non-Resident

If a sole proprietorship, state the true full name of sole proprietor: (i.e., John Roe Smith, not J. Roe Smith or not John R. Smith)

Partnership (Please check one) General Partnership Limited Partnership

If a partnership, list each partner, identifying whether limited partner(s), stating their true full name and their interest in the partnership:

Corporation

A copy of the corporate resolution authorizing the signing of this form should be attached (May be provided prior to award if not attached to bid proposal)

Place and date of incorporation Sacramento, 01/02/1981

If not a California corporation in good standing, please state the date the corporation was authorized to do business in California: _____

Corporation Number: 1013976

CURRENT OFFICERS: President: Anthony Gonsalves Vice President: _____

Secretary: Jason Gonsalves Treasurer: _____

Other Officers: _____

All must answer: Are you subject to Federal Backup Withholding? Yes No

ATTACHMENT 1
BIDDER/CONTRACTOR STATUS FORM

IFB # LRS-01-23

Page 2 of 2

Fictitious Name

If contractor is doing business under a fictitious business name and will be performing under the fictitious name, please attach a clearly legible copy of the current fictitious filing.

Small Business Preference

Are you claiming preference as a small business in reference to this IFB? Yes No

If yes, the bidder is required to submit a copy of the OSDS's Small Business Certification Approval Letter with the technical proposal package.

Your small business ID number: _____

Pending Litigation or Hearings

Are any civil or criminal litigation or administrative hearings currently pending against the bidder's organization, owners, officers or employees? Yes No

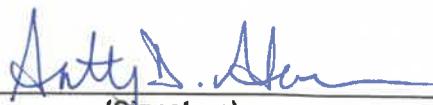
If yes, please state the case number and agency or court where pending and status of litigation or hearing:

The District reserves the right to verify the information provided on this form by the bidder under IFB process.

I declare under penalty of perjury that the above information is true and correct and that I am authorized to sign this status form on behalf of the bidder/contractor.

Anthony Gonsalves, President

Print Name & Title



(Signature)

08/22/2023

(Date)

If this status form is not completely filled out, signed and submitted with bidder's response to the IFB, the bid will be rejected as non-responsive.



Joe A. Gonsalves & Son

Anthony D. Gonsalves

Jason A. Gonsalves

Paul A. Gonsalves

PROFESSIONAL LEGISLATIVE REPRESENTATION

925 L ST. • SUITE 250 • SACRAMENTO, CA 95814-3766

916 441-0697 • FAX 916 441-6061

Email: gonsalves@gonsalvi.com

August 22, 2023

Ms. Michele Richards, General Manager and CEO
OC Fair & Event Center
88 Fair Drive
Costa Mesa, CA 92626

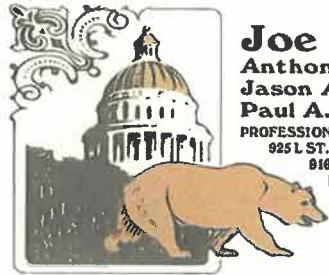
Dear Ms. Richards:

Thank you for the opportunity for Joe A. Gonsalves and Son to submit our proposal for full-service State Legislative Advocacy Services to the OC Fair & Event Center. Our firm had the pleasure of representing the OC Fair & Event Center from 2015-2021. We are honored to provide the attached proposal re-introducing you, and the OC Fair & Event Center Board of Directors, to our firm.

Our firm's strategic approach to advocacy is custom tailored to the unique needs of each of our clients by utilizing our 46 years of experience and relationships with Legislators, the Administration and stakeholders. Our advocacy will embrace and help promote the OC Fair & Event Center's mission to create equitable community access to agriculture, entertainment, cultural and educational experiences, through a tailored-made approach unique to the OC Fair & Event Center.

I have enclosed a list of our present clients. As you can see, we represent a large number of local agencies. We believe our base of local agency clients provides us the unique opportunity to work with each member of the Legislature. Recognizing the number of Legislators coming out of local governments, we have established relationships prior to them being elected to the Legislature. In addition, I have enclosed an outline of both our legislative and grant funding accomplishments. Please note this is a partial list as it would be impossible for me to fully communicate the level of success we have enjoyed in representing our clients over the past 46 years.

We represent a very distinguished group of clients other than Local Governments. For example, Long Beach Transit, providing transit services throughout the Long Beach region; and Access Services, the only paratransit service provider in Los Angeles County. In addition, we represent 29 Palms Band of Mission Indians, a leader amongst tribal governments. I strongly believe it is this blend of special people who assist us in being as effective as we are.



Joe A. Gonsalves & Son

Anthony D. Gonsalves

Jason A. Gonsalves

Paul A. Gonsalves

PROFESSIONAL LEGISLATIVE REPRESENTATION

9251 ST. • SUITE 250 • SACRAMENTO, CA 95814-3766

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Email: gonsalves@gonsalvi.com

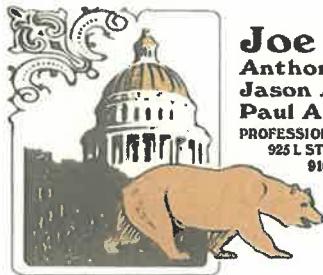
Our firm operates on a very personal and professional level, always working hard to accomplish our clients' goals. The late Senator, Ken Maddy, coined our firm the "Gonsalvi". When asked what he meant by the nickname, Senator Maddy responded, "you're like alumni, when you guys are working an issue you are everywhere". Still today the members of the Legislature refer to us as "the Gonsalvi".

I would recommend you contact any Legislator and ask them about our firm. In addition, we encourage you to discuss our representation with our clients. We want you to know that we would be honored to once again represent the OC Fair & Event Center as your legislative advocates. Should you have any questions or concerns, please feel free to contact me.

Sincerely,



ANTHONY D. GONSALVES



Joe A. Gonsalves & Son

Anthony D. Gonsalves

Jason A. Gonsalves

Paul A. Gonsalves

PROFESSIONAL LEGISLATIVE REPRESENTATION

925 L ST. • SUITE 250 • SACRAMENTO, CA 95814-3766

916 441-0897 • FAX 916 441-6061

Email: gonsalves@gonsalvi.com

BACKGROUND AND PROJECT SUMMARY

By way of background, our firm was founded by Joe A. Gonsalves in 1975. He served as a member of the California State Assembly from 1962 through 1974. Prior to that, he served as a Dairy Valley Council Member including two years as Mayor of the Agency of Dairy Valley, which is now the Agency of Cerritos.

In January 1977, Anthony Gonsalves joined the firm after having worked for the California State Senate. Shortly after he joined the firm, we incorporated; and we are now known as Joe A. Gonsalves & Son.

In December of 1998, Jason Gonsalves, joined our firm to assist with our lobbying efforts. That gave our firm the proud distinction of being the first to have three generations of legislative advocates working on behalf of their clients.

In October of 2004, Paul Gonsalves, joined our firm after most recently serving as a legislative aide to former Assemblymember Rudy Bermudez. Paul received a B.A. in Political Science, a minor in Public Administration, and became Certified in Grant Writing from San Diego State University.

Our firm lists our scope of services in very general terms. We purposely do this to ensure that each client has the flexibility to request any assistance you may require in Sacramento, such as setting up meetings with the appropriate legislators, Governor's office or the various state departments. Should you have any changes you would like to make in the scope of services, please feel free to discuss those with us. Additionally, we do not assign clients to a specific lobbyist in the firm. Instead, you have access to all the firms' employees at any time.

Our firm charges a retainer on a monthly basis and contains a 30-day cancellation clause, as we are confident in our ability to continue to provide your Agency with an unparalleled level of service. The retainer is all inclusive of the services we would provide for the Agency. We do not charge for any additional costs.

Our firm will work cooperatively with your management staff and Board of Director's to ensure a high level of legislative and administrative success in Sacramento. We utilize every asset available to us and we will personally meet with each Member of the Legislature, their staff and the Governor's office to ensure such success. Our strategies will vary depending upon the issues as well as Sacramento's ever changing political climate. Whenever you and/or your staff requests something from our firm, we get to work on it immediately and report the actions back to you.



Joe A. Gonsalves & Son

Anthony D. Gonsalves

Jason A. Gonsalves

Paul A. Gonsalves

PROFESSIONAL LEGISLATIVE REPRESENTATION

925 L ST. • SUITE 250 • SACRAMENTO, CA 95814-3766

916 441-0697 • FAX 916 441-5061

Email: gonsalves@gonsalvi.com

Joe A. Gonsalves & Son is a full-service lobbying firm that has a reputation for hard work, honesty and a proven record of success. Our firm has the combined skills and expertise to get the results you want. As previously mentioned, our firm was founded in 1975 by Joe A. Gonsalves. As a former California lawmaker, his long-standing reputation of honesty and integrity continues to serve as our firm's foundation.

In January 1977, Anthony joined the firm after having worked for the California State Senate. Shortly after Anthony joined the firm, we incorporated; and we are now known as Joe A. Gonsalves & Son. The political process in Sacramento is truly complex. In the four plus decades Anthony has been lobbying in Sacramento, he has had the opportunity to master such complexities, which enables our firm to be successful when representing our clients on particularly difficult and controversial issues.

In December of 1998, Jason joined our firm to assist with our lobbying efforts. That gave our firm the proud distinction of being the first to have three generations of legislative advocates working on behalf of their clients, which continued until Joe passed away in July 2000. Jason has successfully represented our clients before the Legislature and various State Agencies in the areas of local government finance, utilities and commerce, water, public employees' retirement, workers' compensation, environmental regulation, telecommunications, and conflict of interest issues.

In October of 2004, Paul, joined our firm after most recently serving as a legislative aide to former Assemblymember Rudy Bermudez. Paul received a B.A. in Political Science, a minor in Public Administration, and became Certified in Grant Writing from San Diego State University. Paul has successfully represented our clients before the Legislature and various State Agencies in the area of transportation, environmental quality, water, affordable housing, local governance and telecommunications. In addition, Paul has helped secure millions in State grant funding for our clients.

In 2005 a newspaper reporter asked a high-ranking legislative staff member if he/she thought future generations would join the "Gonsalvi" at which the staff member responded "you sort of hope they do, it's hard to imagine this place without a Gonsalves." The Members of the Legislature and their staff know and respect us in Sacramento and, as importantly, they know we respect them. Without integrity, one cannot lobby, and our integrity never waivers.



Joe A. Gonsalves & Son

Anthony D. Gonsalves

Jason A. Gonsalves

Paul A. Gonsalves

PROFESSIONAL LEGISLATIVE REPRESENTATION
925 L ST. • SUITE #50 • SACRAMENTO, CA 95814-3766
916 441-0897 • FAX 916 441-5081
Email: gonsalves@gonsalvi.com

PROJECT APPROACH

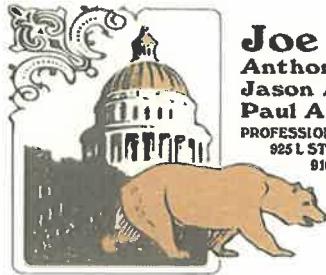
Our Firm works cooperatively with your management staff and Board of Director's to ensure a high level of legislative and administrative success in Sacramento. We utilize every asset available to us and we will personally meet with each Member of the Legislature, their Staff and the Governor's office to ensure such success. Our strategies will vary depending upon the issues as well as Sacramento's ever changing political climate. Whenever you and/or your staff requests something from our firm, we get to work on it immediately and report the actions back to you.

As previously mentioned, our firm intentionally does not divide up workload. We have three full time lobbyists in our firm and each lobbyist is fully engaged in our representation of your Agency. As an example, when a sponsored bill is being heard in committee, we will have each of us in committee. One of us will provide testimony, one may be meeting with Members and/or staff in their offices, and one will likely be pulling a member out of committee to request their support. It is very difficult for one lobbyist to actually lobby an entire committee alone. All three of us will be available for the duration of the Contract.

Once we have received direction from your Agency and the facts regarding a specific matter, we will immediately work with your staff on the following steps:

- Identify potential Legislators whom can support our cause
- Meet with the members of the Legislature
- Meet with the pertinent committee consultants
- Identify and meet with interest groups, lobbying firms and/or coalitions who can be supportive
- Identify and meet with interest groups, lobbying firms and/or coalitions who may be in opposition. More than likely, we have a personal relationship with the opponents and or the firms that represent them and by reaching out early we find we are able to neutralize organizations that otherwise may have been opposed.
- Assuming legislation is necessary, we will meet with each Member of the various committees the legislation will be referred to in an effort to secure their support for our position prior to each hearing.

We often times tell our clients: "our expertise is the legislative and regulatory process, we are not OC Fair & Event Center experts", which means we will continue to work with your management and technical staff in order for each of us to have a clear understanding of the many issues we expect to provide assistance on. Our firm prides itself on being upfront and honest with the Legislature, which ensures we will never do anything to embarrass ourselves or your Agency.



Joe A. Gonsalves & Son

Anthony D. Gonsalves

Jason A. Gonsalves

Paul A. Gonsalves

PROFESSIONAL LEGISLATIVE REPRESENTATION

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916 441-0697 • FAX 916 441-5081

Email: gonsalves@gonsalvi.com

Relationships and respect matter in Sacramento and we are extremely proud of the personal and professional relationships we have with the Executive Branch, State Agencies as well as the members of the Legislature. Our long-standing presence in Sacramento enables us to successfully represent your Agency.

We provide your Agency with a weekly report, which we send out every Thursday or Friday, depending upon the legislative calendar. We tailor our weekly report to ensure it provides a specific update on the legislative proposals identified/adopted by your Board of Directors. Additionally, we will provide the Agency with a monthly written and oral report of legislative activity, as requested.

Our firm lists our scope of services in very general terms. We purposely do this to ensure that each client has the flexibility to request any assistance you may require in Sacramento, such as setting up meetings with the appropriate legislators, Governor's office or the various state departments.

Legislation:

Our firm actively monitors, reviews and participates in the daily activities of the Capitol and the State Agencies. We receive a copy of every bill introduced and each set of amendments. We will read each bill and the amendments and send those that we feel may be of interest to your Agency. In addition, as the legislative proposals develop, we provide you with fact sheets and analysis of the bills that may affect you. We provide your Agency a "weekly report" with the status of all bills either watched, supported and/or opposed by your Agency.

Additionally, we actively sponsor bills on behalf of our client's as well as maintain a constant line of communication with the Members of the Legislature and their staff to ensure we are apprised of upcoming proposals. Our firm will assist in preparing written correspondence on any/all issues of importance to the Agency. That said, we do not unilaterally adopt positions on behalf of the Agency. We work very closely with the Agency's management team under the direction of the Board of Directors.

Whenever your Agency adopts a position on legislation and/or proposed regulations, we cover all bases. We meet with the Author's office, the Committee Consultants (both Democrat and Republican), Legislative Leadership, all pertinent stakeholders, and provide testimony in each Committee in order to ensure your Agency's position is known and ultimately supported.

Increased presence:

An invaluable part of achieving the OC Fair and Event Center's goals and objectives is



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establishing a voice in Sacramento. Our firm will accomplish this by maintaining our relationships and communication with key policy makers on your behalf. We strongly recommend you request our firm to set up a series of "action days" in Sacramento to meet with legislator's, key committee members and staff, the Governor's office, and State Agencies to discuss the Agencies priorities.

Our firm will be present to represent the OC Fair & Event Center's positions on Legislation in every pertinent committee, on the floors of both houses, the Governor's office, and in front of any state agency overseeing an issue of importance to the Agency.

Regulatory and Administrative:

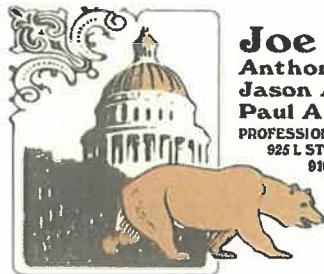
The regulatory and administrative process are often the most time consuming and onerous part of advocacy. State Agencies within the State of California have continued to grow as the Legislature has provided many of them with new powers and responsibilities. Moreover, recent state budget investments and legislation have resulted in unprecedented amounts of funding for various projects.

Our firm will monitor, analyze, participate and influence agencies with administrative actions of interest to the OC Fair & Event Center. The process for regulations and funding guidelines will be handled in the same manner as legislative matters. We will work closely with your Agency to establish policy direction and we will take the necessary steps to best represent the OC Fair & Event Center before the State Agencies.

STAFFING

Our firm intentionally does not divide up workload. We have three full time lobbyists in our firm and each lobbyist is fully engaged in our representation of your Agency. Our entire firm intentionally uses the same gonsalves@gonsalvi.com email address. We do this in order to make sure each member of our firm is aware of the issues of importance as we coordinate our efforts. Whenever we take on an issue, all three lobbyists actively advocate on your behalf.

We are a family firm with three lobbyists, Anthony Gonsalves (father), and his two sons, Jason and Paul Gonsalves. As with most family businesses you can safely assume the organizational structure, with one significant difference, we consider each and every one of our clients to be "the boss".



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Personnel:

- Anthony D. Gonsalves – President: (46 years)
- Jason A. Gonsalves – Vice President: (25 years)
- Paul A. Gonsalves – Lobbyist: (19 years)
- Sasha Spangler – Office Assistant (23 years)
- Stacey Scambray – Office Assistant (7 Years)

STAFF BIOGRAPHIES

Anthony D. Gonsalves

Anthony joined Joe A. Gonsalves & Son in 1977. Anthony started his career working for the California State Senate. The political process in Sacramento is truly complex, with over 4 decades of experience; Anthony has had the opportunity to master such complexities.

Anthony is a smart, never-give-up kind of lobbyist. He thinks of every angle. Most lobbyists will slow down at some point; not Anthony. He will not slow down until the job is done. The desire to win for our clients is paramount in his mind.

Anthony is widely recognized as one of Sacramento's longest tenured and successful lobbyists. Anthony and his wife Evelyn have been married for 49 years and they have 4 grown sons and 9 grandchildren.

Jason A. Gonsalves

Jason joined Joe A. Gonsalves & Son in 1998. This gave Joe A. Gonsalves & Son the proud distinction of being the first California lobbying firm to have 3 generations lobbying in Sacramento. The firm held this distinction until Joe A. Gonsalves passed away on July 7, 2000.

Jason continues to represent our clients before the Legislature and various state agencies in the areas of; local government finance, utilities and commerce, public employees retirement, workers compensation, telecommunications, and conflict of interest issues.

Over the past two decades, Jason has mastered the internal machinery of the California legislative process and our clients look to him for guidance on the most complex issues such as redevelopment dissolution.



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Anthony D. Gonsalves

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Jason lives in Folsom, CA. with his wife Tracy. They have two children, daughter Taylor and son Joe.

Paul A. Gonsalves

Paul joined the firm in 2004. Paul started his career working at the State Capitol for Assembly Member Rudy Bermudez in 2002.

Paul earned his Bachelor of Arts degree in Political Science with a minor in Public Administration and became Certified in Grant Writing from San Diego State University.

Paul's previous experience working inside the Capitol has benefited our clients tremendously. He has mastered the process from the inside out and has developed life-long relationships that have enabled him to successfully represent our clients.

Paul has successfully represented our clients before the Legislature and various State Agencies in the area of transportation, environmental quality, water, affordable housing, local governance and telecommunications. In addition, Paul has helped secure millions in State grant funding for our clients.

Paul lives in Loomis, Ca. with his wife Jamie, and their two sons, Parker and Peyton.

REFERENCES

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562-866-9771
Tmack@lakewoodcity.org
- John Moreno, City Manager
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Paramount, CA 90723
(562) 220-2000
jmoreno@paramountcity.com
- Chris Freeland, City Manager



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760 346-2489
cfreeland@indianwells.com

VALUE ADDED SERVICES

GRANTS

Our firm proactively identifies and notifies your Agency of any/all funding opportunities. We assist you in developing your project proposals for each potential grant application. Once the application has been submitted for the grant, our Firm will work with the OC Fair & Event Center management team to schedule meetings with the State Agency that is overseeing the grant. This allows for the opportunity to discuss the your project in greater detail with the appropriate staff at the department. Often times, these meetings help put a “personal touch” on the project and provide for other funding opportunities to be revealed.

We recommend the OC Fair & Event Center request our firm set-up a series of “action days” in Sacramento to meet with the various State Agencies overseeing the desired funding in an effort to craft a competitive proposal. Additionally, we recommend meeting with Legislator's and Legislative Committees to seek their input and support on any funding your Agency is seeking. Likewise, this will provide an opportunity for the OC Fair & Event Center to receive information and provide input on any funding opportunities that may be available or coming available.

STAKEHOLDERS

Joe A. Gonsalves & Son does not intend to subcontract for the proposed services, however, we do recognize the value of relationships and leveraging a diverse set of strengths and experiences to achieve a common interest and goal. Our firm has significant experience in building, leading, and working in coalitions with public, private and aligned advocacy groups to support our goals and objectives. Every legislative policy has numerous proponents and opponents, which varies depending on the issue. Our firm will assist in identifying and building coalitions with stakeholders that support your Agency's legislative and policy positions.

Additionally, we have personal and professional relationships with every member of the Legislature and their staff, including your Assemblymember and Senator. I would recommend



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you contact any Legislator and ask them about our firm. In addition, we encourage you to discuss our representation with our clients



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dba TNT FIREWORKS
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Fullerton, CA 92833
Tad Trout, President
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Palm Desert, CA 92260
Frank Orlett, Vice President
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Barbara Aday-Garcia, Chair
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El Cajon, CA 92020
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Gale Banks, President
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One Civic Center Plaza, Third Floor
Irvine, CA 92606-5207
Steve Holtz, Neighborhood Services Manager
(949) 724-6612

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Long Beach, CA 90801
Kenneth McDonald, President & CEO
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Fountain Valley, CA 92708
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Kirk DeJesus, Port Director
(209) 946-0246

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San Francisco, CA 94115
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Business Development
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Thousand Oaks, CA 90280
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Wildomar, CA 92595
Dan York, City Manager
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WINDSOR, TOWN OF

9291 Old Redwood Hwy, Bldg 400
Windsor, CA 95492
Jon Davis, Town Manager
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CITY OF YUCAIPA

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PROJECT FUNDING SECURED BY:

JOE A. GONSALVES & SON

Project Name	Joe A. Gonsalves & Son Client	Grant Amount \$
2022 Fairfield Park Upgrades	City of Fairfield	\$1,500,000
2022 Community Poo Rehab	City of 29 Palms	\$1,300,000
2022 Park Lighting	City of Whittier	\$500,000
2022 Park Project	City of Lynwood	\$1,300,000
2022 Park Playground	City of Cupertino	\$1,000,000
2022 Equestrian Center improvements	City of Lakewood	\$2,900,000
2022 Wildlife Detection Initiative	City of Rancho Cucamonga	\$1,900,000
2022 Park Renovations	City of La Mirada	\$2,750,000
2022 Parks & Community Infrastructure	City of Carson	\$7,000,000
2022 Open Space Acquisition	City of Santa Clarita	\$7,000,000

2022 CORE Academy Training Facility	City of Rancho Cucamonga	\$3,500,000
2022: Bike Trails and Water Quality Improvements	City of Lynwood	\$900,000
2022 Library Improvements	City of Elk Grove	\$3,000,000
2022 Library Improvements	City of Irwindale	\$500,000
2022 Bridge Reconstruction	City of Cupertino	\$5,000,000
2022 Metrolink Improvements	City of Simi Valley	\$4,500,000
2022 Bikeway project	City of Paramount	\$2,000,000
2022 Shelter SOLANO Hall & Kitchen	City of Fairfield	\$1,200,000
2022 Food Locker	City of Rancho Cordova	\$2,500,000
2022 Feet First Foundation	City of Martinez	\$3,000,000
2022 Veteran Housing	City of Palmdale	\$2,700,000
2022 American legion Improvements	City of Elk Grove	\$200,000
2022 Youth & Senior Center	City of Bellflower	\$2,100,000
2022 Project RIDE	City of Elk Grove	\$300,000
2022 YMCA Improvements	City of Lakewood	\$200,000
2022 Amphitheater Improvements	City of Signal Hill	\$5,000,000

2022 Community Center	City of Torrance	\$5,500,000
2022 Port of Stockton Rail Improvements	Port of Stockton	\$9,600,000
Roseville Public Library	City of Roseville	\$10,000
Pomona Public Library	City of Pomona	\$8,500
Irwindale Public Library	City of Irwindale	\$5,000
Beaumont Library District	City of Beaumont	\$95,000
Torrance Public Library	City of Torrance	\$16,075
Santa Fe Springs City Library	City of Santa Fe Springs	\$19,000
Rancho Cucamonga Public Library	City of Rancho Cucamonga	\$561,982
Hemet Public Library	City of Hemet	\$28,657
Folsom Public Library	City of Folsom	\$23,000
Safe Routes to School	City of Redding	\$373,700
Safe Routes to School	City of Alameda	\$276,900
Safe Routes to School	City of Concord	\$436,400
Safe Routes to School	City of Claremont	\$450,000
Safe Routes to School	City of La Puente	\$387,000

Safe Routes to School	City of Palmdale	\$449,800
Safe Routes to School	City of South Gate	\$449,500
Safe Routes to School	City of Thousand Oaks	\$332,000
Safe Routes to School	City of Eastvale	\$150,100
Safe Routes to School	City of Fontana	\$254,200
Safe Routes to School	City of Moreno Valley	\$416,700
Safe Routes to School	City of Wildomar	\$170,800
Safe Routes to School	City of Placentia	\$409,000
Safe Routes to School	City of Pomona	\$900,000
Proposition 1B Trade Corridor Improvement Fund	Port of Long Beach	\$299,795,000
State Highway Operation and Protection Program	Port of Long Beach	\$200,205,000
Statewide Park Development & Community Revitalization Program	City of South Gate	\$2,000,000
Statewide Park Development & Community Revitalization Program	City of Rosemead	\$3,134,066
Statewide Park Development & Community Revitalization Program	City of Rancho Cucamonga	\$3,941,136

Statewide Park Development & Community Revitalization Program	City of Paramount	\$4,580,902
Safe Routes to School	City of La Puente	\$664,470
Bruggemeyer Memorial Library	City of Monterey Park	\$8,845,850
Camarillo Library	City of Camarillo	\$15,621,473
Fairfield Cordelia Library	City of Fairfield	\$4,100,385
Fontana Library	City of Fontana	\$14,900,075
Lawndale Library	City of Lawndale	\$7,300,132
National City Public Library	City of National City	\$11,112,814
Redding - Shasta County Library	City of Redding	\$12,177,532
Victoria Gardens Library	City of Rancho Cucamonga	\$7,752,688
SF Bay to Stockton Ship Channel Deepening Project	Port of Stockton	\$17,500,000
Sacramento River Deep Water Channel Project	City of West Sacramento Port of Sacramento	\$10,000,000
Gateway-Valley Grade Separation	City of Santa Fe Springs	\$25,570,000
Washington Blvd Widening & Reconstruction Project	City of Commerce	\$5,800,000

Gerald Desmond Bridge Replacement	Port of Long Beach	\$250,000,000
Ports Rail System Pier F	Port of Long Beach	\$4,650,000
Ports Rail System Track Realignment	Port of Long Beach	\$23,960,000
Port Rail System Pier B Realignment	Port of Long Beach	\$4,180,000
Port Terminal Island Track Realignment	Port of Long Beach	\$3,790,000
Port Computerized Train Control	Port of Long Beach	\$11,850,000
Reeves Ave Closure and Grade Separation	Port of Long Beach	\$31,180,000
Navy Mole Storage Yard	Port of Long Beach	\$5,930,000
New Cerritos Rail Bridge/Triple Track S. of	Port of Long Beach	\$38,330,000
West Basin road Rail Access Improvements	Port of Long Beach	\$47,560,000
Pier 400 Second Lead Track	Port of Long Beach	\$3,670,000
Sunset Avenue Grade Separation	City of Banning	\$10,000,000
Corridor Logistics Access Project (Cherry Street)	City of Fontana	\$30,773,000
Corridor Logistics Access Project (Citrus Street)	City of Fontana	\$23,600,000
Corridor Logistics Access Project (Riverside Street)	City of Fontana	\$14,096,000

Glen Ridge Apartments	City of Carlsbad	\$5,921,777
CalHome	City of Roseville	\$600,000
CalHome	City of Chino	\$400,000
CalHome	City of Vista	\$600,000
CalHome	City of Redding	\$600,000
CalHome	City of Fairfield	\$600,000
CalHome	City of Yuba City	\$600,000
Palmdale Transit Village	City of Palmdale	\$2,200,000
Santa Barbara Estates, Units 3 & 4	City of Redding	\$132,300
Santa Monica	City of Fairfield	\$1,080,000
Central Station Town Homes	City of Fillmore	\$480,000
Westerner Mobile Home Park	City of Elk Grove	\$250,000
Mountain View Terrace Apartments	City of Beaumont	\$2,960,000
Westview Terrace Apartments	City of Banning	\$2,833,000
CalHome	City of Pomona	\$900,000
CalHome	City of Fairfield	\$900,000

CalHome	City of Simi Valley	\$900,000
Workforce Housing Reward Program	City of Concord	\$324,800
Workforce Housing Reward Program	City of Roseville	\$20,240
Workforce Housing Reward Program	City of West Sacramento	\$54,880
Computers, Vehicles for Sheriff Station	City of Bellflower	\$30,000

Restoration of Camarillo Ranch	City of Camarillo	\$493,000
Cascade Park	City of Monterey Park	\$225,000
Community Center	City of Irwindale	\$150,000
Mae Boyer Park	City of Lakewood	\$750,000
Historic Roseville Project	City of Roseville	\$250,000
Preservation of Camarillo Ranch	City of Camarillo	\$492,605
School Bus Replacement	City of Ventura	\$300,000
Langley Senior Center	City of Monterey Park	\$350,000
La Loma Park Renovation	City of Monterey Park	\$150,000
Sleepy Hollow Community Center	City of Chino Hills	\$250,000
Alternative to Gang Programs	City of Bellflower	\$50,000

Performing Arts Center	City of La Mirada	\$400,000
ERAF Adjustment/Correction	City of Laguna Niguel	\$600,000
Pavement Improvement Program	City of Lakewood	\$700,000
East Ventura Park	City of Ventura	\$250,000
Police Services	City of La Mirada	\$500,000
Sports Complex	City of Redding	\$10,000,000
Youth Facility Improvements	City of Palmdale	\$500,000
Tiger Field Improvements	City of Redding	\$500,000
BOE Use Tax Refund	City of Redding	\$1,500,000
Total Project Grants		\$1,287,478,639

JOE A. GONSALVES & SON LEGISLATIVE ACCOMPLISHMENTS

LEGISLATION	SUBJECT	SUMMARY
<i>SB 902 (Wiener)</i>	Planning and zoning: housing development: density	Would authorize a local government to pass an ordinance, notwithstanding any local restrictions on adopting zoning ordinances, to zone any parcel for up to 10 units of residential density per parcel, at a height specified by the local government in the ordinance, if the parcel is located in a transit-rich area, a jobs-rich area, or an urban infill site, as those terms are defined. In this regard, the bill would require the Department of Housing and Community Development, in consultation with the Office of Planning and Research, to determine jobs-rich areas and publish a map of those areas every 5 years, commencing January 1, 2022. - Died in Assembly Appropriations Committee
<i>SB 50 (Wiener)</i>	Planning and zoning: housing development: streamlined approval: incentives	located on an eligible parcel to submit an application for a streamlined, ministerial approval process that is not subject to a conditional use permit. The bill would define a "neighborhood multifamily project" to mean a project to construct a multifamily structure on vacant land, or to convert an existing structure that does not require substantial exterior alteration into a multifamily structure, consisting of up to 4 residential dwelling units and that meets local height, setback, and lot coverage zoning requirements as they existed on July 1, 2019. The bill would also define "eligible parcel" to mean a parcel that meets specified requirements, including requirements relating to the location of the parcel and restricting the demolition of certain housing development that may already exist on the site. - Died on the Senate Floor
<i>AB 1274 (O'Donnell)</i>	Smog check: exemption	Would, beginning January 1, 2019, and except as provided, exempt motor vehicles that are 8 or less model-years old from being inspected biennially upon renewal of registration. The bill would assess an annual smog abatement fee of \$25 on motor vehicles that are 7 or 8 model-years old. The bill would require a certain amount of the fee to be deposited into the Air Pollution Control Fund and to be available for expenditure, upon appropriation by the Legislature, to fund the Carl Moyer Memorial Air Quality Standards Attainment Program. - Signed by the Governor
<i>AB 1250 (Jones-Sawyer)</i>	Counties: contracts for personal services	Would establish specific standards for the use of personal services contracts by counties. The bill would allow a county or county agency to contract for personal services currently or customarily performed by employees, as applicable, when specified conditions are met. The bill would exempt certain types of contracts from its provisions, and would exempt a city and county from its provisions. By placing new duties on local government agencies, the bill would impose a state-mandated local program. The bill also would provide that its provisions are severable. - Worked with Author and the bill was amended to remove cities from the bill.
<i>AB 398 (E. Garcia)</i>	California Global Warming Solutions Act of 2006: market-based compliance mechanisms: fire prevention fees: sales and use tax manufacturing exemption.	The California Global Warming Solutions Act of 2006 requires the State Air Resources Board to prepare and approve a scoping plan for achieving the maximum technologically feasible and cost-effective reductions in greenhouse gas emissions and to update the scoping plan at least once every 5 years. The act authorizes the state board to adopt a regulation that establishes a system of market-based declining annual aggregate emissions limits for sources or categories of sources that emit greenhouse gases, applicable from January 1, 2012, to December 31, 2020, inclusive, as specified. This bill would require the state board, no later than January 1, 2018, to update the scoping plan, as specified. - Signed by the Governor
<i>AB 617 (C. Garcia)</i>	Nonvehicular air pollution: criteria air pollutants and toxic air contaminants.	Would require the State Air Resources Board to develop a uniform statewide system of annual reporting of emissions of criteria air pollutants and toxic air contaminants for use by certain categories of stationary sources. The bill would require those stationary sources to report their annual emissions of criteria air pollutants and toxic air contaminants, as specified. - Signed by the Governor
<i>AB 890 (Medina)</i>	Land use: planning and zoning: initiative.	Would require that the city council of a city or the board of supervisors of a county have exclusive authority to adopt or amend a general plan, specific plan, or zoning ordinance, that would convert any discretionary land use approval necessary for a project to ministerial approval; change the land use or zoning designation of a parcel or parcels to a more intensive designation; or authorize more intensive land uses within an existing land use designation or zoning designation. - Vetoed by Governor
<i>SB 649 (Hueso)</i>	Wireless telecommunications facilities	Current federal law recognizes the authority of a state or local government to manage public rights-of-way or to require fair and reasonable compensation from telecommunications providers, on a competitively neutral and nondiscriminatory basis, for the use of public rights-of-way on a nondiscriminatory basis, if the compensation required is publicly disclosed by that government. Current federal law provides that no state or local government has the authority to regulate the entry of, or the rates charged by, a commercial mobile service, but permits a state to regulate the other terms and conditions of commercial mobile services. This bill would provide that a small cell, as defined, is a permitted use, subject only to a specified permitting process adopted by a city or county, if the small cell meets specified requirements. - Vetoed by the Governor

<i>SB 1 (Beall)</i>	<i>Transportation Funding</i>	Would create the Road Maintenance and Rehabilitation Program to address deferred maintenance on the state highway system and the local street and road system. The bill would require the California Transportation Commission to adopt performance criteria, consistent with a specified asset management plan, to ensure efficient use of certain funds available for the program. - <i>Signed by Governor</i>
<i>SB 5 (DeLeon)</i>	<i>California Drought, Water, Parks, Climate, Coastal Protection, and Outdoor Access For All Act of 2018.</i>	Would enact the California Drought, Water, Parks, Climate, Coastal Protection, and Outdoor Access For All Act of 2018, which, if approved by the voters, would authorize the issuance of bonds in an amount of \$4,000,000,000 pursuant to the State General Obligation Bond Law to finance a drought, water, parks, climate, coastal protection, and outdoor access for all program. The bill, upon voter approval, would reallocate \$100,000,000 of the unissued bonds authorized for the purposes of Propositions 1, 40, and 84 to finance the purposes of a drought, water, parks, climate, coastal protection, and outdoor access for all program. - <i>Signed by Governor</i>
<i>SB 130 (Budget)</i>	<i>Local government finance: property tax revenue allocations: vehicle license fee adjustments.</i>	Beginning with the 2004–05 fiscal year and for each fiscal year thereafter, current law requires that each city, county, and city and county receive additional property tax revenues in the form of a vehicle license fee adjustment amount, as defined, from a Vehicle License Fee Property Tax Compensation Fund that exists in each county treasury. - <i>Signed by Governor</i>
<i>SB 568 (Lara)</i>	<i>Primary elections: election date.</i>	Would, beginning in 2019, change the date of the statewide direct primary and the presidential primary to the first Tuesday after the first Monday in March and would continue the requirement that those elections be consolidated. - <i>Signed by Governor</i>
<i>SB 649 (Hueso)</i>	<i>Wireless telecommunications facilities.</i>	Current federal law recognizes the authority of a state or local government to manage public rights-of-way or to require fair and reasonable compensation from telecommunications providers, on a competitively neutral and nondiscriminatory basis, for the use of public rights-of-way on a nondiscriminatory basis, if the compensation required is publicly disclosed by that government. Current federal law provides that no state or local government has the authority to regulate the entry of, or the rates charged by, a commercial mobile service, but permits a state to regulate the other terms and conditions of commercial mobile services. This bill would provide that a small cell, as defined, is a permitted use, subject only to a specified permitting process adopted by a city or county, if the small cell meets specified requirements. - <i>Vetoed by Governor</i>
<i>AB 906 (Cooper)</i>	<i>Sacramento Regional Transit District.</i>	Existing law provides for the creation of the Sacramento Regional Transit District, with specified powers and duties relative to the provision of public transit services and governed by a board of directors. Existing law provides for appointment of directors by member entities, and also provides that a city or county that is not annexed to the district may appoint at least one director as a participating entity if it enters into an agreement with the district that provides, among other things, for payment of the participating entity's proportionate share of the district's cost to provide rail or other districtwide transit services. Existing law, in that regard, provides for the proportionate share of the City of Elk Grove to be determined pursuant to a specified agreement between the city and the district. This bill would repeal those provisions relating to the proportionate share of the City of Elk Grove to be determined pursuant to the specified agreement. - <i>Signed by the Governor</i>
<i>AB 1907 (Daly)</i>	<i>Orange County Fair: sale of state property.</i>	Existing law divides the state into agricultural districts within the boundaries of which agricultural associations may be formed. Existing law creates District 32a from real property commonly known as the Orange County Fair and authorizes the Department of General Services to sell all or any portion of the real property that composes District 32a. This bill would repeal the provision creating District 32a out of the Orange County Fair property and would repeal the provision authorizing the sale of that property by the department. The bill would also repeal the creation of the District 32a Disposition Fund in the State Treasury. - <i>Signed by the Governor</i>
<i>SB 1387 (DeLeon)</i>	<i>South Coast Air Quality Management District Board</i>	This bill also would prohibit a member of the south coast district board from being issued a vehicle from the south coast district for greater than 7 days in a 30-day period if the board member is eligible for a vehicle or vehicle allowance from the local government from which he or she is appointed. - <i>Read 3rd time, refused passage.</i>
<i>AB 229 (Perez)</i>	<i>IFD's</i>	Authorizes the creation of an infrastructure and revitalization financing district and the issuance of debt with 2/3 voter approval. The bill would authorize the creation of a district for up to 40 years and the issuance of debt with a final maturity date of up to 30 years. The bill would authorize a district to finance projects in redevelopment project areas and former redevelopment project areas and former military bases. - <i>Signed by Governor</i>
<i>SB 628 (Beall)</i>	<i>Enhanced IFD's</i>	Authorizes the legislative body of a city or a county, defined to include a city and county, to establish an enhanced infrastructure financing district, adopt an infrastructure financing plan, and issue bonds, for which only the district is liable, upon approval by 55% of the voters, to finance public capital facilities or other specified projects of communitywide significance. The bill would also authorize an enhanced infrastructure financing district to utilize any powers under the Polanco Redevelopment Act. - <i>Signed by Governor</i>
<i>AB 806 (Dodd)</i>	<i>Community development: economic opportunity.</i>	This bill would recast these provisions to instead authorize a city, county, or city and county, with the approval of its legislative body by resolution after a public hearing, to acquire, sell, or lease property in furtherance of the creation of an economic opportunity, as defined. The bill would require the resolution to contain a finding that the acquisition, sale, or lease of the property will assist in the creation of economic opportunity and would require the creation of an economic opportunity to be subject to specified public notice and hearing provisions. - <i>Signed by the Governor</i>

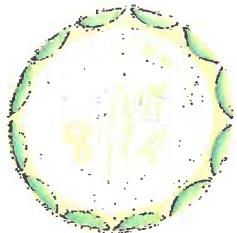
AB 1147 (Bonilla)	Massage Therapy	Would reenact, revise, and recast specified provisions relating to the California Massage Therapy Council to, among other things, establish an interim board of directors to govern the council until September 1, 2015, and provide for the appointment of a new board of directors consisting of 13 members, as specified, whose 4-year terms would begin on that date. - Signed by Governor
AB 1839 (Gotto)	Income Taxes: Qualified motion pictures	Extends the scope of the credits for a qualified motion picture to the applicable percentage of qualified expenditures up to \$100,000,000, would extend the credit to qualified expenditures for television pilot episodes, and would determine an applicable percentage of 25% or 20% for qualified expenditures. This bill would limit the aggregate amount of these new credits to be allocated in each fiscal year to up to \$330 million, and would, subject to a computation and ranking of applicants based on the jobs ratio, as defined, require the California Film Commission to allocate credit amounts subject to specified categories of qualified motion pictures. - Signed by Governor
AB 664 (Williams)	Gold Coast Transit District	Would create the Gold Coast Transit District in the County of Ventura. The bill would provide that the jurisdiction of the district would initially include the Cities of Oxnard, Ventura, Port Hueneme, and Ojai and the unincorporated areas of the County of Ventura. The bill would authorize other cities in the County of Ventura to subsequently join the district. The bill would dissolve the existing joint powers agency known as Gold Coast Transit, and would create the district, on July 1, 2014. - Signed by Governor
AB 971 (Garcia)	Paratransit Providers: Criminal History	Requires the Attorney General to furnish, and would authorize a local criminal justice agency to furnish, summary criminal information to a specified social services paratransit agency with respect to its contracted providers. - Signed by Governor
AB 1074 (Atkins)	Horse Racing	This bill would, instead of separate allocations to the central and southern zones, establish a maximum of 49 racing weeks per year in the combined central and southern zones. The bill would also require the board to allocate from those weeks a minimum number of weeks to certain racetracks in the central and southern zones that were used to conduct thoroughbred race meetings prior to 2012 and would authorize the board to allocate from those weeks a maximum number of weeks to certain racetracks in the southern zone that were not used to conduct thoroughbred race meetings in the southern zone prior to 2012. - Signed by Governor
AB 1303 (Hall)	Horse Racing : Satellite Wagering	Authorizes the California Horse Racing Board, notwithstanding any other law, to allocate racing days to a fair in the northern zone to be conducted by the fair or, at the request of the fair, to authorize the board to license a racing association that was licensed by the board to conduct racing meetings in California prior to 2010 to conduct live horse racing at the fair during the dates allocated to the fair by the board. - Signed by Governor
AB 1102 (Allen)	Beach Fire Rings	Would require a city or county, including a charter city or charter county, to apply for a coastal development permit to remove or restrict the use of a beach fire ring, as defined, and would require that application to include specified information. The bill would not affect the applicability of a specified provision relating to ambient air quality standards, emission standards, or air pollution control programs or facilities established by the State Air Resources Board or an air pollution control or air quality management district. - Defeated Legislation
AB 2011 (Cooper)	Thoroughbred racing: northern, central, and southern zones: auxiliary offsite stabling, training, and vanning.	This bill would increase the amount that is required to be deducted to an amount not to exceed 2% in the northern, central, and southern zones, and would provide that this amount in the northern zone, if adjusted by the board, may be a different percentage of the handle for different associations and fairs, but only if all the associations and fairs agree to the differing percentages. - Signed by the Governor
AB 1383 (Hernandez)	District-Based Elections	Proposed to permit the legislative body of a city to provide by ordinance, without submitting the ordinance to the voters of the city for approval, for the election of members of the legislative body by district if the voters of the city previously rejected such an ordinance. - Defeated Legislation
AB 2715 (Hernandez)	District-Based Elections	Proposed to permit the legislative body of a city to provide by ordinance, without submitting the ordinance to the voters of the city for approval, for the election of members of the legislative body by district if the voters of the city previously rejected such an ordinance. - Defeated Legislation
AB 1453 (Quirk-Silva)	Southern CA Veterans Cemetery	Requires the Department of Veterans Affairs, in voluntary cooperation with local government entities in Orange County, to design, develop, construct, and equip a state-owned and state-operated Southern California Veterans Cemetery to be located at a specified site in the City of Irvine. Subject to specified requirements described in federal law, the bill would make honorably discharged veterans, their spouses, and eligible dependent children eligible for interment in the cemetery. - Signed by Governor
AB 1513 (Fox)	Residential Property	Allows an owner of residential property in the Cities of Palmdale and Lancaster in the County of Los Angeles or the City of Ukiah in the County of Mendocino, or an agent of the property owner, to register vacant real property with the local law enforcement agency and to execute, under penalty of perjury, a Declaration of Ownership of Residential Real Property. - Signed by Governor

AB 1656 (Dickenson)	Dept. of General Services: State Buildings	Requires, by July 1, 2015, the Department of General Services to complete a long-range planning study of the state-controlled and owned office buildings in the County of Sacramento and the City of West Sacramento, including the headquarters of the State Board of Equalization (BOE), for the management of the state's space needs in the Sacramento region. The bill would require the Director of General Services to issue one or more requests for proposals for the planning, design, construction, and acquisition of facilities recommended by the Legislature based on the planning study. - Signed by Governor
AB 2492 (Alejo)	Community revitalization.	This bill would authorize the calculation to be made with a combination of census tracts and census block groups. The bill would also revise the conditions to require, among other things, an annual median household income that is less than 80% of the statewide, countywide, or citywide annual median household income. The bill would also authorize an authority to carry out a community revitalization plan if the census tract or census block groups within the community revitalization and investment area are within a disadvantaged community, as prescribed. - Signed by the Governor
SB 203 (Pavley)	Local Transportation Funds: Ventura County	This bill would repeal the provisions specifically relating to Ventura County and the expenditure of local transportation funds there. This bill would also require the Ventura County Transportation Commission to post on its Internet Web site an annual report for 5 years, beginning September 1, 2014, on transit service within the county. - Signed by Governor
SB 407 (Hill)	Local Government Contracts	Includes within the definition of "local agency executive" any person who is a deputy or assistant chief executive officer, and any person whose position is held by an employment contract between that person and the local agency. - Signed by Governor
SB 498 (Lara)	Solid Waste: Biomass Conversion	The California Integrated Waste Management Act of 1989 defines "biomass conversion," to mean the controlled combustion used for the production of heat or electricity of specified materials for the purposes of the act. This bill would revise the definition of the term "biomass conversion" to mean the production of heat, fuels, or electricity by the controlled combustion of, or the use of other noncombustion thermal technologies on, those specified materials. - Signed by Governor
SB 510 (Jackson)	Land Use: Mobile Home Parks	Specifies that the results of the survey are to be considered by the local agency in making its decision to approve, conditionally approve, or disapprove the map. The bill would authorize the local agency to disapprove the map if it finds that the results of the survey have not demonstrated the support of at least a majority of the park's homeowners. - Signed by Governor
SB 684 (Hill)	Advertising Displays: Redevelopment project areas	Provides that an advertising display advertising businesses and activities within the boundary limits of, and as a part of, an individual redevelopment agency project, as the project boundaries existed on December 29, 2011, may remain and be considered an on-premises display, until January 1, 2023, if the advertising display meets specified criteria. This bill would authorize, on and after January 1, 2022, the applicable city, county, or city and county to request from the Department of Transportation an extension for good cause, as specified, beyond January 1, 2023, not to exceed the expiration of the redevelopment project area. - Signed by Governor
SB 1046 (Hill)	Driving Under the influence: ignition interlock device.	This bill would extend the pilot program in those counties until January 1, 2019. Effective January 1, 2019, and until January 1, 2026, the bill would make an individual whose license has been suspended for driving a motor vehicle when he or she has a certain blood-alcohol concentration and who is eligible for a restricted driver's license eligible for a restricted driver's license without serving any period of the suspension if the person meets all other eligibility requirements and the person installs an ignition interlock device. - Signed by the Governor
AB 2052 (Gonzalez)	Workers Compensation	Current law designates illnesses and conditions that constitute a compensable injury for various employees, such as California Highway Patrol members, firefighters, and certain peace officers. These injuries include, but are not limited to, hernia, pneumonia, heart trouble, cancer, meningitis, and exposure to a biochemical substance, when the illness or condition develops or manifests itself during a period when the officer or employee is in service of his or her employer, as specified. This bill would expand the coverage of the above provisions relating to compensable injury, to include all peace officers described under specified provisions of law. - Vetoed by Governor
AB 2145 (Bradford)	Electricity: Community Choice Aggregation	Would require solicitations of customers by a community choice aggregator contain, and communication by the community choice aggregator to the public or prospective and existing customers to be consistent with, specified information and would require that the implementation plan filed by a community choice aggregator completely describe certain matter required to be disclosed under existing law. The bill would authorize the Public Utilities Commission to require that a community choice aggregator, when registering with the commission, provide additional information to ensure compliance with basic consumer protection and other rules and other procedural matters. - Vetoed by Governor
	Workers Compensation: Disability	Current law requires that aggregate disability payments for a single injury occurring on or after certain dates be limited, as provided. This bill would provide that the above-specified leaves of absence without loss of salary are payable in addition to the maximum aggregate disability payments for a single injury that is applicable to all workers. The bill would make

SB 721	Horse Racing	This bill would authorize the Los Angeles County Fair, subject to approval by the board, to conduct live racing meetings at another site within or outside of the County of Los Angeles in accordance with specified provisions. - Signed by Governor
AB 1098 (Carter)	Vehicle License Fees: allocation	Relocates vehicle license fee (VLF) revenues to recently incorporated cities and to cities that annexed inhabited territory. - Vetoed by Governor
SB 214 (Wolk)	Infrastructure financing districts: voter approval: repeal.	Eliminates the voter approval requirement for a city or county to create an infrastructure financing district (IFD) and expands the types of projects that may be financed by an IFD. - Vetoed by Governor
AB 2144 (J. Perez)	Local government: infrastructure and revitalization financing districts.	Expands the types of facilities and projects that can be financed under the infrastructure financing district (IFD) law, reduces the voter threshold for the creation of an IFD and the issuance of bonds for the IFD, authorizes an IFD to utilize the powers provided under the Polanco Redevelopment Act (Polanco Act), and renames IFD law to the Infrastructure and Revitalization Financing District (IRFD) Act. - Vetoed by Governor
AB 46 (J. Perez)	Local Governments: Cities	This bill establishes a uniform disincorporation process for any city with a population of less than 150 persons as of January 1, 2010, and allows that city's respective county board of supervisors to vote to continue the existence of that city within the county's boundaries in certain circumstances. - Defeated Legislation
AB 468 (Smyth)	Property taxes: TEA formula allocation maintenance or improvement districts: City of Simi Valley	Clarifies how property taxes will be distributed to the City of Simi Valley once the City becomes the successor agency after the dissolution of the City's maintenance district. - Signed by Governor
AB 1585 (J. Perez)	Community Development	Appropriates funds to the Infill Incentive Grant Program and to the Transit- Oriented Development Program created by Proposition 1C: Housing and Emergency Shelter Trust Fund Act of 2006. - Signed by Governor
AB 1484 (Budget)	Redevelopment	associated with the dissolution of RDAs and addresses substantive issues activities, repayment of loans from communities, use of existing bond proceeds, and the disposition or retention of former RDA assets. In addition, the bill includes a variety of measures designed to enhance compliance related to administrative processes, affordable housing. - Signed by Governor
AB 710 (Skinner)	Local planning: infill and Transit-oriented development.	Proposed to establish parking standards for new transit-oriented development. - Defeated Legislation
AB 232 (V. Perez)	Community Development Block Program: Funds	Makes changes to eligibility criteria and the requirements developed and used by the Department of Housing and Community Development to allocate funds under the federal Community Block Grant Program to cities and counties. - Signed by the Governor
AB 904 (Skinner)	Local Government: Parking: Requirements	Prohibits a city or county from requiring a minimum number of off-street parking spaces in transit-intensive areas, according to a specified formula for residential and nonresidential areas. - Defeated Legislation
AB 2231 (Fuentes)	Sidewalks: Repairs	Provides that if a city, county, or city and county has an ordinance in place that requires the local entity to repair sidewalks, a repeal of the ordinance shall become effective only if the repealing ordinance is approved by voters on the measure in a consolidated or general election. Makes these provisions applicable to charter entities. Prohibits such local entities from imposing a fee, charge or assessment, except a voluntary contractual assessment for such repairs, unless the ordinance is repealed. - Defeated Legislation
SB 1386 (A. Lowenthal)	Municipal Water Districts: Water Storage: Groundwater	Prohibits a water district located in a county with a specified population and where at least 80% of the area of the district is included within the boundaries of a water replenishment district from having specified authority relating to the storage of groundwater. - Signed by Governor
SB 827 (Wright)	South Coast Air Quality Management District: CEQA: permits.	Authorizes the South Coast Air Quality Management District (SCAQMD), notwithstanding a superior court decision, to issue emission reduction credits to "essential public services" and exempt facilities or equipment, consistent with SCAQMD rules; adds an urgency clause; and, sunsets the bill on May 1, 2012. - Signed by Governor
SB 886 (McLeod & Lieu)	Management districts: district board	This bill adds an additional seat on the board directors of the South Coast Air Quality Management District for the City of Los Angeles, makes clarifying provisions regarding which cities are represented by which geographical city selection committee, and deletes prohibitions on a member serving more than two consecutive terms as chair on specified air quality management districts. - Signed by Governor
SB 1646 (Padilla)	Air Pollution Fee	Deletes the 2010 sunset date on the South Coast Air Quality Management District's (SCAQMD) authority to impose an additional \$1 fee on motor vehicles that are registered within its district boundaries to fund programs to reduce air pollution from motor vehicles. Increases, from 2.5% to 5%, the amount that SCAQMD may spend on its administrative costs. - Signed by Governor
SBX3 8 (Ducheny)	State and Local Government	Authorizes the continuation of the allocation of tax increment revenues to the Glendora Community Redevelopment agency from its Project Area 3. Currently, the amount of tax increment revenue is limited by a cap adopted by the agency in 1976. This measure provides for annual allocation of the greater of either \$2.6 million or the gross tax increment received in 2007-08 by the agency, commencing in 2008-09 through life of the project. - Signed by Governor

SBX2 16 (Ashburn)	Horse Racing: Licensing fees	Shifts the horse racing industry's \$40 million annual obligation to fund the network of California Fairs from license fees imposed on horse racing wagers to the General Fund. Provides various measures of economic stimulus for the horse racing industry. - Signed by Governor
SB 27 (Hancock)	Local agencies: sales and use tax: reallocation.	Prohibits a local agency from entering into any form of agreement with a retailer that would involve the shifting of any amount of Bradley-Burns local tax proceeds if the agreement results in a reduction in the amount of revenue that is received by another local agency from the same retailer if it is located within that other local agency, and continues to maintain a physical presence and location there. - Signed by Governor
SB 178 (Aanestad)	State property: Department of Forestry and Fire Protection	This bill authorizes the Director of the Department of General Service to sell, lease or exchange approximately three acres of state-owned real property located at 875 Cypress Avenue, in the City of Redding, that is specifically not declared surplus to the State's needs and is currently used by the Department of Forestry and Fire Protection as its Shasta-Trinity Unit Headquarters, for the purpose of consolidating operations on or near the Redding Airport. - Signed by Governor
AB 906 (Hill & Smyth)	Conflict of interest: remote interest in a contract.	Revises the definition of "remote interest" in the existing conflict of interest statute pertaining to government officials in order to allow a government entity to enter into a contract with an investor-owned utility (IOU), if the purpose of the contract is to provide energy efficiency. - Signed by Governor
AB 155 (Mendoza)	Local Government Bankruptcy	Prohibits a local public entity, as defined, from exercising its rights under applicable federal bankruptcy law unless granted approval by the California Debt and Investment Advisory Commission (CDIAC), under CDIAC's terms and conditions. - Defeated Legislation
AB 680 (Steinberg)	Land use: sales and use tax and property tax	Sales Tax Sharing - Proposed to shift local government Bradley-Burns sales and use tax revenue from situs to population. - Defeated Legislation
AB 1221 (Steinberg)	Sales Tax Sharing	Proposed to exchanges a portion of a city's or county's locally levied sales tax revenue for an equivalent amount of property tax revenue from the state. - Defeated Legislation
SCA 4 (Torlakson)	Prop 1A - Local Government	As the chief negotiator for the Assembly Republican Caucus, Assemblymember Keene has repeatedly said "Proposition 1A would not have happened without the Gonsalves firm". Our firm is recognized as the leading contract lobbying firm responsible for brokering the compromise that ensured local governments Bradley-Burns sales tax revenue was Constitutionally protected. Proposition 1A was passed by the California Assembly by a vote of 64-13. It was approved by the California State Senate by a vote of 34-5. - Prop 1A passed with 9,411,198 (83.7%) votes in favor.
SB 709 (Lockyer)	No & Low Tax City Legislation	Guaranteed a minimum share of property taxes to 100 + Cities that did not levy a property tax rate (or levied only a very low rate) prior to Proposition 13. - Signed by Governor
AB 1197 (Brown)	No & Low Tax City Legislation	Allocated an additional 1 cent per year up to 7 cents of the Property Tax to all No & Low Tax Cities. - Signed by Governor
AB 1981 (Huff)	Surplus Property: Chino Valley Unified School District	Authorized the Chino Valley Unified School District to transfer specified surplus property previously acquired from the state, to the City of Chino Hills, in the County of San Bernardino, subject to certain conditions for development of a park. - Signed by Governor
AB 811 (Levine)	Contractual assessments: energy efficiency improvements	Authorized all cities and counties in California to designate areas which city officials and willing property owners may enter into contractual assessments to finance the installation of distributed generation renewable energy sources and energy efficiency improvements. - Signed by Governor
AB 1932 (Smyth)	Simi Valley: public cemeteries	Allows the City of Simi Valley to survey, lay out, own and operate for burial, five or more acres of public land for burial purposes. - Signed by Governor
SB 1646 (Padilla)	South Coast Air Quality Management District: air pollution fee	Deletes the 2010 sunset date on the South Coast Air Quality Management District's (SCAQMD) authority to impose an additional \$1 fee on motor vehicles that are registered within its district boundaries to fund programs to reduce air pollution from motor vehicles. Increases, from 2.5% to 5%, the amount that SCAQMD may spend on its administrative costs. - Signed by Governor
SB 1124 (Loc. Gov. Cmt)	Local Government Omnibus Act of 2008	Specifically defined Access Services (ASI), the transit agency which provides transportation for people with disabilities under the Americans with Disabilities Act (ADA) for Los Angeles County as a public agency under state law. - Signed by Governor
SB 1308 (Cox)	Disaster Assistance	Added the Angora Fire, which occurred in the Lake Tahoe Basin in June of 2007, to the list of disasters eligible for full state reimbursement of local agency costs under the California Disaster Assistance Act (CDAA). - Signed by Governor
AB 1602 (Laird)	Local Government Finance	Reinstated the VLF bump for newly incorporated Cities after Proposition 1A. - Signed by Governor
AB 117 (Cohn)	Tax Equity Allocation formula: County of Santa Clara.	Repeals the 55% cap in Santa Clara County on tax equity allocation (TEA) funding for the county's four no/low-property-tax cities starting in the 2006-07 fiscal year (FY). - Signed by Governor
AB 1342 (Napolitano)	Redevelopment Plans	Allows the Cerritos redevelopment agency to extend the time limits on their plans without making findings of blight. - Signed by Governor

SCR 96 (Karnette)	Intermodal Freight Access	This measure would request the Department of Transportation, in cooperation with the Business, Transportation and Housing Agency, the Trade and Commerce Agency, the California Transportation Commission, and other appropriate parties, to prepare a proposal for a "Global Gateways Development Program" to enhance intermodal freight access. - <i>Signed by Governor</i>
SB 602 (Wright)	Local Use Tax: Leased Vehicles	Requires that for purposes of reporting and transmitting any use tax, with respect to the lease of a motor vehicle, the place of use shall be the city and/or county in which the lessor's place of business is located if the lessor is a new motor vehicle dealer. - <i>Signed by Governor</i>
AB 609 (Margrett)	Recycled Water	This bill provided recycled water producers, retail water suppliers, and entities responsible for groundwater replenishment, the ability to cooperate in joint studies to determine the feasibility of providing recycled water service and recycled water for groundwater replenishment, as specified. - <i>Signed by Governor</i>
AB 2023 (Gallegos)	Flood Control and Water Conservation Liability	This bill provided that, until January 1, 2002, neither a public agency that operates flood control and water conservation activities, nor its employees shall be liable for an injury caused by the condition or use of unlined flood control channels or adjacent groundwater recharge spreading grounds. - <i>Signed by Governor</i> .
SB 419 (Speier)	Dairy Products	This bill, until January 1, 2002, required the State Department of Food and Agriculture (CDFA), over the next two years, to conduct statewide monthly retail milk price surveys and a public information program that provides the survey's findings, and to report back to the Legislature. - <i>Signed by Governor</i>
AB 471 (Hertzberg)	Horse Racing	Establishes a racetrack backstretch employee labor relations process; requires the California Horse Racing Board (CHRB) to adopt housing standards for employee housing at racetracks; and, authorizes CHRB to permit racing associations to accept "advanced deposit wagers," as defined. - <i>Signed by Governor</i> .
SB 142 (Boatwright)	Sellers of Travel	This bill would required an educational travel organization, that arranges educational travel programs to enter into a contract with an educational institution containing a specified itemized statement of services prior to arranging an educational travel program. - <i>Signed by Governor</i>
AB 80 (Havice)	Aggregation: Magnolia Power Project	Authorized the cities participating in the Magnolia Power Project to aggregate their electricity loads and provide direct electricity access to their residents on an opt-in basis. - <i>Signed by Governor</i>



CITY OF COMMERCE

Tina Baca Del Rio
Mayor Pro Tem

April 14, 2016

Anthony Gonsalves
Joe A. Gonsalves & Son
925 L Street, Suite 250
Sacramento, CA 95814

Dear Anthony,

I wanted to take a moment to personally thank you, Jason and Paul for the outstanding lobbying service that *Joe A. Gonsalves & Son* provide to the City of Commerce. You have done a wonderful job representing Commerce before the California State Legislature over the years, which is attributed to the personal and professional relationship that you have established with legislators and their staff members. This unwavering reputation has been invaluable to the legislative success you've had for Commerce.

In all sincerity, I truly appreciate the personal and professional attention you and your sons provide to Commerce. My city is fortunate and privileged to have a lobbying firm that represents my community in an honest and ethical manner and is well respected in our State Capitol. Your father would be proud of the continued commitment to great customer service that you and your amazing sons provide, not only to Commerce, but to your many client cities as well.

Once again, thank you and I look forward to our continued working relationship for years to come.

Sincerely,

Tina Baca Del Rio
Mayor Pro Tem
City of Commerce



February 1, 2016

Mr. Jason Gonsalves
Joe A. Gonsalves & Son
925 L Street, Suite 250
Sacramento, CA 95814

Dear Jason,

As you are all too familiar, the dissolution of redevelopment hit West Covina very hard. For these past few years, we have been fortunate to have had such a great relationship with you and your family's firm.

I am convinced that if it was not for your involvement and advocacy for our community, we would not have our Finding of Completion, approval of our Long Range Property Management Plan, and a repayment schedule on the \$11.5 million settlement. It is very possible that West Covina could have been on the brink of bankruptcy, if you had not convince the Department of Finance that our new City Council and City Manager were committed to resolving the issues of the past.

As we move forward, it is rewarding to know that you will be at our side, as we seek repayment of our former Redevelopment Agency/City loans and to resolve the remaining ROPS issues that we need to complete. Once this is all done, we can finally focus on the legislative priorities of interest to West Covina.

On behalf of the City of West Covina, I wish to thank you and the Gonsalves Family for over 10 years of friendship and dedicated service to our community. I look forward to many more!

Sincerely,

Chris Freeland
City Manager



City Manager
311 Vernon Street
Roseville, California 95678

September 27, 2016

Jason Gonsalves
Joe A. Gonsalves and Son
925 L St #250
Sacramento, CA 95814

Dear Jason,

I wanted to thank you for your excellent work concerning Roseville's meetings with the California Department of Finance (DOF) to discuss the City's 2016-17 Recognized Obligation Payment Schedule (ROPS) Determination. Because of your outstanding relationship with the DOF we had the opportunity to meet with the department on several occasions regarding their determination of our ROPS. Your guidance, insights and refined understanding of the most recent redevelopment dissolution "clean-up" legislation were critical to the positive outcome of the meetings, which resulted in the DOF approving the repayment of more than \$7 million of redevelopment loans to the City, which they initially had disapproved.

As the City was developing its response to the DOF's initial determination, some individuals were recommending the City should bring a lawsuit against the DOF instead of attempting to resolve the concerns through the "Meet and Confer" process. However, staff chose to follow your recommendation to work with DOF and attempt to resolve the issue in a non-litigious manner. Our staff was confident in your recommendation because of the outstanding relationship staff has with you and the entire Gonsalves & Son organization. We knew we could rely on the strong interactions you have with DOF and your tremendous understanding of the dissolution law to anticipate a successful outcome. I am very pleased that we once again followed your valuable advice, which resulted in such a noteworthy outcome for our City.

I realize the entire Redevelopment Dissolution process has been wrought with many difficulties over the years. However, we have found the process to be less problematic than many other municipalities, in part, due to your recommendations and help with understanding the implications and outcomes of legislation and assistance with DOF. We appreciate the outstanding work you continue to provide to Roseville in understanding and effectively working with the legislature, state departments, agencies and state wide organizations.

Sincerely,

A handwritten signature in black ink, appearing to read "Rob Jensen".

Rob Jensen
City Manager

Joe A. Gonsalves & Son

From: Daniels, Linda <Linda.Daniels@cityofrc.us>
Sent: Wednesday, September 17, 2014 6:07 PM
To: Joe A. Gonsalves & Son
Subject: Rancho Cucamonga land sale

Jason – I wanted to let you know how much I appreciated your advice on the land transactions we were doing in Rancho Cucamonga. We just received the second approval on a land transaction from DOF. Two down and one more to go. Thanks for listening to our issues and sharing your insights – we went for it and it was accepted. My heart is still beating fast I am so happy.

Hope you are doing well.

Linda Daniels

Jason Gonsalves

From: Charlie Honeycutt <CHoneycutt@cityofsignalhill.org>
Sent: Wednesday, August 14, 2019 6:16 PM
To: Jason Gonsalves
Subject: Retirement

Hi Jason,

After a fulfilling 32-year career at Signal Hill, the time has come for me to retire. My last day will be Friday, November 1. I wanted to personally thank you for all you've done to help me and the City of Signal Hill. You've been a tremendous advocate for Signal Hill and your efforts to save the Library will benefit this community for decades. I wish you could have seen the joy on the faces of community members as they entered the Library for the first time at last Saturday's grand opening. You would have felt how important the Library is to the community. Please extend my gratitude to your dad and Paul. You guys are the best!

*Charlie Honeycutt
City Manager
City of Signal Hill
(562) 989-7302*

Jason Gonsalves

From: allen parker <allenjparker@yahoo.com>
Sent: Wednesday, December 31, 2014 10:02 AM
To: Jason Gonsalves
Subject: Re: Assm. Brown follow-up

Jason: Thanks for all your assistance this past year - you are the best lobbyist I've worked with over the years - and I look forward to our continued relationship in 2015.

Michael McKinney, the Mayor's former Chief of Staff - his last day was yesterday - was working with Brown's office; and the Mayor has not selected a replacement. So please advise Larry if he has any questions regarding this matter to feel free to contact me. Also, I'd appreciate if you'd forward him my email to you.

Again, thanks for all your assistance; and have fun tonight. Allen

On Wed, 12/31/14, Jason Gonsalves <Jason@gonsalvi.com> wrote:

Subject: Assm. Brown follow-up
To: allenjparker@yahoo.com
Date: Wednesday, December 31, 2014, 8:29 AM

Allen,

Thank you for your responses to the email I forwarded you from Assm. Brown's office.

As we discussed last week, my understanding is the Mayor and/or his office Assm. Brown requesting her assistance with Secretary Laird and CalFire.

That said, I share your belief that politics could impede solutions and based upon the responses the Assm. Received from CalFire they do not seem interested in being part of a solution.

Assuming you are in agreement? I will thank the Assm. for her support and let her know there is nothing more we need at this time as the City will continue working with the local stakeholders and the Court.

In addition, please know Supervisors Hagman, Gonzalez and Rutherford are all former clients and personal friends. In addition, Supervisor Rutherford's new COS, Andy Takata is a former CM, client and friend. If and when you feel we can assist you with the County please do not hesitate to contact me.

Happy New Year and here's to a successful and less stressful 2015!

Sincerely,

Jason

Should you need to reach me you can do so at your convenience on my cell phone at: (916)402-9505...

Jason A. Gonsalves

ATTACHMENT 2
TECHNICAL PROPOSAL

IFB # LRS-01-23

Page 2 of 2

B. BIDDER REFERENCES

List below three references for services performed within the last five years, which are similar to the scope of work to be performed in this contract.

REFERENCE 1

Name of Firm:	Orange County Water District			
Street Address:	18700 Ward Street	City: Fountain Valley	State: CA	Zip Code: 92708
Contact Person:	Mike Markus			Telephone Number: 714-378-3200
Dates of Service:	1/1/2017 - Present			Value or Cost of Service: \$7,500 per month
Email Address:	Mmarkus@ocwd.com			

Brief Description of Service Provided: Legislative Advocacy

REFERENCE 2

Name of Firm:	South Coast Air Quality Management District			
Street Address:	21865 Copley Drive	City: Diamond Bar	State: CA	Zip Code: 91765
Contact Person:	Philip Crabbe			Telephone Number: 909-396-2632
Dates of Service:	8/1/2007 - Present			Value or Cost of Service: \$12,000 per month
Email Address:	pcrabbe@aqmd.gov			

Brief Description of Service Provided: Legilsative Advocacy

REFERENCE 3

Name of Firm:	City of Indian Wells			
Street Address:	44-950 Eldorado Drive	City: Indian Wells	State: CA	Zip Code: 92210
Contact Person:	Christopher Freeland			Telephone Number: 760-346-2489
Dates of Service:	8/1/2010 - Present			Value or Cost of Service: \$3,000 per month
Email Address:	cfreeland@indianwells.com			

Brief Description of Service Provided: Legislative Advocacy

ATTACHMENT 3
FINANCIAL PROPOSAL BID FORM

IFB # LRS-01-23

Page 1 of 2

The "Financial Proposal Bid Form" will be used to determine the "not to exceed" amount of the contract. The District only to be billed for actual services provided.

DO NOT MODIFY THE FORMAT

The price quote shall be inclusive of all wages, allowances, supervision, insurance(s), material, labor, supervision, taxes, emission, certificate, license, travel, meal reimbursements, hotel accommodation, equipment, transportation, fuel, uniforms, or any other related services required. The district shall not be billed for any costs that were not included in the contract.

MONTHLY FLAT RATE

The proposed monthly flat rate must not exceed \$2,500 per month. Any Financial Bid Proposal that exceeds \$2,500 will be rejected

2023 (10/16/2023- 10/15/24)	2024 (10/16/2024- 10/15/25)	2025 (10/16/2025- 10/15/26)	2026 (10/16/2026- 10/15/27)	2027 (10/16/2028- 10/15/29)
Monthly Rate	Monthly Rate	Monthly Rate	Monthly Rate	Rate
\$ <u> 2,500 </u>				

ATTACHMENT 3
FINANCIAL PROPOSAL BID FORM

IFB # LRS-01-23

Page 2 of 2

The price quote shall be inclusive of all wages, allowances, supervision, insurance(s), material, labor, supervision, taxes, emission, certificate, license, travel, meal reimbursements, hotel accommodation, equipment, transportation, fuel, uniforms, or any other related services required. The District shall not be billed for any costs that were not included in the contract.

"By submitting a Bid for Legislative Representative Services, I understand and agree to the terms, conditions and scope of work as set forth in this Bid Request. Furthermore, I certify I am legally authorized to bind the organization to the terms outlined herein."

CONTRACTOR MUST SIGN BELOW TO BE DEEMED RESPONSIVE

Contractor's Name: Joe A. Gonsalves & Son FID # 94-2703465 Corporation # _____

Contractor's Address: 925 L Street, Suite #250
Sacramento, CA 95814

Contractor's Signature: Andy D. Mo Date: 08/22/2023

Print Name: Anthony D. Gonsalves Title: President

ARE YOU CLAIMING SMALL BUSINESS PREFERENCE?

As a California Certified Small Business? YES _____ NO x _____

If Yes, Certification # _____

Are you a non-small business claiming at least 25% small business subcontractor reference?

YES _____ NO x _____

If yes, Certification # _____

ARE YOU CLAIMING DVBE INCENTIVE?

Are you a primary California Certified DVBE? YES _____ NO x _____
If yes, refer to Attachments 3, 4 for documents to be submitted

Are you sub a minimum of 1% up to 5% to a California certified DVBE? YES _____ NO x _____

BIDDER DECLARATION – Attachment 4

1. Prime bidder information (Review attached Bidder Declaration Instructions prior to completion of this form):

a. Identify current California certification(s) (MB, SB, SB/NVSA, DVBE): or None (If "None", go to Item #2)

b. Will subcontractors be used for this contract? Yes No (If yes, indicate the distinct element of work your firm will perform in this contract e.g., list the proposed products produced by your firm, state if your firm owns the transportation vehicles that will deliver the products to the State, identify which solicited services your firm will perform, etc.). Use additional sheets, as necessary.

c. If you are a California certified DVBE: (1) Are you a broker or agent? Yes No

(2) If the contract includes equipment rental, does your company own at least 51% of the equipment provided in this contract (quantity and value)? Yes No N/A

2. If no subcontractors will be used, skip to certification below. Otherwise, list all subcontractors for this contract. (Attach additional pages if necessary):

Subcontractor Name, Contact Person, Phone Number & Fax Number	Subcontractor Address & Email Address	CA Certification (MB, SB, DVBE or None)	Work performed or goods provided for this contract	Corresponding % of bid price	Good Standing?	51% Rent?

CERTIFICATION: By signing the bid response, I certify under penalty of perjury that the information provided is true and correct.

Signature: 

Date: 8/22/23

ATTACHMENT 5
DARFUR CONTRACTING ACT

Pursuant to Public Contract Code section 10478, if a bidder or proposer currently or within the previous three years has had business activities or other operations outside of the United States, it must certify that it is not a "scrutinized" company as defined in Public Contract Code section 10476.

Therefore, to be eligible to submit a bid or proposal, please complete only one of the following three paragraphs (via initials for Paragraph # 1 or Paragraph # 2, or via initials and certification for Paragraph # 3):

1. AG
Initials We do not currently have, or we have not had within the previous three years, business activities or other operations outside of the United States.

OR

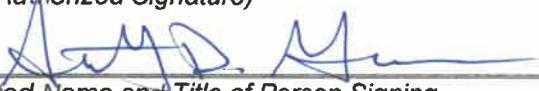
2.
Initials We are a scrutinized company as defined in Public Contract Code section 10476, but we have received written permission from the Department of General Services (DGS) to submit a bid or proposal pursuant to Public Contract Code section 10477(b). A copy of the written permission from DGS is included with our bid or proposal.

OR

3.
Initials
+ certification
below We currently have, or we have had within the previous three years, business activities or other operations outside of the United States, but we certify below that we are not a scrutinized company as defined in Public Contract Code section 10476.

CERTIFICATION For # 3.

I, the official named below, CERTIFY UNDER PENALTY OF PERJURY that I am duly authorized to legally bind the prospective proposer/bidder to the clause listed above in # 3. This certification is made under the laws of the State of California.

Proposer/Bidder Firm Name (Printed)	Federal ID Number
Joe A. Gonsalves & Son	94-2703465
By (Authorized Signature)	
	
Printed Name and Title of Person Signing	
Anthony D. Gonsalves, President	
Date Executed	Executed in the County and State of
08/22/2023	Sacramento, CA

ATTACHMENT 6
IRAN CONTRACTING ACT VERIFICATION FORM
(Public Contract Code sections 2202-2208)
Page 1 of 2

Prior to bidding on, submitting a proposal or executing a contract or renewal for a State of California contract for goods or services of \$1,000,000 or more, a vendor must either: a) certify it is not on the current list of persons engaged in investment activities in Iran created by the California Department of General Services ("DGS") pursuant to Public Contract Code section 2203(b) and is not a financial institution extending twenty million dollars (\$20,000,000) or more in credit to another person, for 45 days or more, if that other person will use the credit to provide goods or services in the energy sector in Iran and is identified on the current list of persons engaged in investment activities in Iran created by DGS; or b) demonstrate it has been exempted from the certification requirement for that solicitation or contract pursuant to Public Contract Code section 2203(c) or (d). The DGS list of entities prohibited from contracting with public entities in California per the Iranian Contracting Act, 2010, can be found at:

[Department of General Services Procurement Division Iran Contracting Act List](#)

To comply with this requirement, please insert your vendor or financial institution name and Federal ID Number (if available) and complete one of the options below. Please note: California law establishes penalties for providing false certifications, including civil penalties equal to the greater of \$250,000 or twice the amount of the contract for which the false certification was made; contract termination; and three- year ineligibility to bid on contracts. (Public Contract Code section 2205.)

OPTION #1 - CERTIFICATION

I, the official named below, certify I am duly authorized to execute this certification on behalf of the vendor/financial institution identified below, and the vendor/financial institution identified below is not on the current list of persons engaged in investment activities in Iran created by DGS and is not a financial institution extending twenty million dollars (\$20,000,000) or more in credit to another person/vendor, for 45 days or more, if that other person/vendor will use the credit to provide goods or services in the energy sector in Iran and is identified on the current list of persons engaged in investment activities in Iran created by DGS.

<i>Vendor Name/Financial Institution (Printed)</i>	<i>Federal ID Number (or n/a)</i>
Joe A. Gonsalves & Son	94-2703465
<i>By (Authorized Signature)</i>	
	
<i>Printed Name and Title of Person Signing</i>	
Anthony D. Gonsalves	
<i>Date Executed</i>	<i>Executed in</i>
08/22/2023	Sacramento, CA

ATTACHMENT 6
IRAN CONTRACTING ACT VERIFICATION FORM
(Public Contract Code sections 2202-2208)
Page 2 of 2

OPTION #2 – EXEMPTION

Pursuant to Public Contract Code sections 2203(c) and (d), a public entity may permit a vendor/financial institution engaged in investment activities in Iran, on a case-by-case basis, to be eligible for, or to bid on, submit a proposal for, or enters into or renews, a contract for goods and services.

If you have obtained an exemption from the certification requirement under the Iran Contracting Act, please fill out the information below, and attach documentation demonstrating the exemption approval.

<i>Vendor Name/Financial Institution (Printed)</i> N/A	<i>Federal ID Number (or n/a)</i>
<i>By (Authorized Signature)</i>	
<i>Printed Name and Title of Person Signing</i>	<i>Date Executed</i>

EXHIBIT D – SPECIAL TERMS AND CONDITIONS

Page 1 of 4

CCC 04/2017 / CERTIFICATION

I, the official named below, CERTIFY UNDER PENALTY OF PERJURY that I am duly authorized to legally bind the prospective Contractor to the clause(s) listed below. This certification is made under the laws of the State of California.

<i>Contractor/Bidder Firm Name (Printed)</i>	<i>Federal ID Number</i>
Joe A. Gonsalves & Son	94-2703465
<i>By (Authorized Signature)</i>	
	
<i>Printed Name and Title of Person Signing</i>	
Anthony D. Gonsalves, President	
<i>Date Executed</i>	<i>Executed in the County of</i>
08/22/2023	Sacramento, CA

CONTRACTOR CERTIFICATION CLAUSES

1. STATEMENT OF COMPLIANCE:

Contractor has, unless exempted, complied with the nondiscrimination program requirements. (Gov. Code §12990 (a-f) and CCR, Title 2, Section 11102) (Not applicable to public entities.)

2. DRUG-FREE WORKPLACE REQUIREMENTS:

Contractor will comply with the requirements of the Drug-Free Workplace Act of 1990 and will provide a drug-free workplace by taking the following actions:

- a. Publish a statement notifying employees that unlawful manufacture, distribution, dispensation, possession or use of a controlled substance is prohibited and specifying actions to be taken against employees for violations.
- b. Establish a Drug-Free Awareness Program to inform employees about:
 - i. the dangers of drug abuse in the workplace;
 - ii. the person's or organization's policy of maintaining a drug-free workplace;
 - iii. any available counseling, rehabilitation and employee assistance programs; and,
 - iv. penalties that may be imposed upon employees for drug abuse violations.
- c. Every employee who works on the proposed Agreement will:
 - i. receive a copy of the company's drug-free workplace policy statement; and,
 - ii. agree to abide by the terms of the company's statement as a condition of employment on the Agreement.

Failure to comply with these requirements may result in suspension of payments under the Agreement or termination of the Agreement or both and Contractor may be ineligible for award of any future State agreements if the department determines that any of the following has occurred: the Contractor has made false certification, or violated the certification by failing to carry out the requirements as noted above. (Gov. Code §8350 et seq.)

Contractor Name
Contract Number
PAGE 44 of 56



EXHIBIT F – MEGAN’S LAW SCREENING CERTIFICATION AND LISTING

OC Fair & Event Center

Page 1 of 2

This form must be completed legibly, with all information requested. Typewritten or computer-generated forms or reports may be substituted provided that: all required information is included in columnar form, and the listing report is attached to this form. The certification section must be signed by an authorized representative of the contractor.

Company/Organization Name: Joe A. Gonsalves & Son

Contact Name: Anthony D. Gonsalves

Contact Telephone : 916-441-0597

Type of Company/Organization
(Circle one):

Contractor
Entertainer

Consultant
EXHIBITOR

Concessionaire
Volunteer

Other/Explanation if Needed: _____

The undersigned represents and warrants that attached to this Megan's Law Screening Certification and Listing is a full, true, correct, complete, and accurate listing of all persons scheduled to work or volunteer for the company/organization identified above ("Contractor") during the annual OC Fair or Imaginology. If any other or additional individuals will be performing work, labor, or services, I understand that my company/organization is required to submit a supplemental listing(s) identifying those individuals.

The undersigned represents and warrants that all persons and individuals performing services on behalf of Contractor, including, but not limited to, its agents, employees, subcontractors, and volunteers have been screened for sex offender registration before each individual commenced work, services, and/or was present at the OCFEC facility. The undersigned represents and warrants that no individual who is a registered sex offender will be assigned or permitted to perform services on behalf of Contractor at or on OCFEC premises.

To the fullest extent permitted by law, Contractor will defend, indemnify, and hold harmless OCFEC from and against all claims, damages, losses, and expenses, of every kind, nature and description (including, but not limited to, attorney's fees, expert fees, and costs of suit), directly or indirectly arising from, or in any way related to the performance or nonperformance of Contractor's obligations under this Megan's Law Screening Certification and Listing, regardless of responsibility of negligence; by reason of death, injury, property damage, however caused or alleged to have been caused, and even though claimed to be due to the negligence of the OCFEC. Provided, however, that in no event shall Contractor be obligated to defend or indemnify the OCFEC with respect to the sole negligence or willful misconduct of the OCFEC, its employees, or agents (excluding the Contractor, or any of its employees or agents).

The undersigned represents and warrants that he/she is fully authorized to execute this Megan's Law Screening Certification and Listing on behalf of Contractor.

Company/Organization Representative's Signature

President

Title of Representative

Anthony D. Gonsalves

Printed Name

08/22/2023

Date

**Contractor Name
Contract Number
PAGE 45 of 56**



EXHIBIT F – MEGAN’S LAW SCREENING CERTIFICATION AND LISTING (CONT.)

OC Fair & Event Center

Page 2 of 2

Megan's Law Screening Listing

Please duplicate this listing sheet if additional space is required

Contractor Name
Contract Number
PAGE 48 of 56



EXHIBIT G – UNIFORM AND ID PROCEDURES & CERTIFICATION

Page 3 of 3

By signing this form, the bidder has read and understood OCFEC's policies above, and is agreeing to follow all procedures.

Anthony D. Gonsalves, President
(Print Name & Title)

A blue ink signature of "Anthony D. Gonsalves" is written over a horizontal line.

08/22/2023
(Date)

If this status form is not completely filled out, signed and submitted with bidder's response to the RFP, the bid will be rejected as non-responsive.

-End Exhibit G-

PART VIII FORMS

A. FORMS TO BE COMPLETED AND SUBMITTED BY BIDDER (MANDATORY)

In conjunction with the information requested in Part VII – Mandatory Format and Content Requirements, a comprehensive bid package will consist of the items identified below.

Complete this checklist to confirm the items in your bid. Place a check mark or “X” next to each item that you are submitting to the District. For your bid to be responsive, all required attachments must be returned. This checklist is intended to be used as a guideline and should not be used to validate all of the IFB content requirements.

<u>Document</u>	<u>Document Name/Description</u>
<input checked="" type="checkbox"/> Attachment 1	Bidder/Contractor Status Form (2 Pages) (Include Corporate Resolution if possible, or before Award) – <u>Must be submitted</u>
<input checked="" type="checkbox"/> Attachment 2	Technical Proposal – <u>Must be submitted</u> (A – Company History, B - 3 References)
<input checked="" type="checkbox"/> Attachment 3	Financial Proposal Bid Form (1 Page) – <u>(Sign, Date) Must be submitted</u>
<input checked="" type="checkbox"/> Attachment 4	One (1) Bidder and Subcontractor Performance Declaration, GSPD-05-105 - <u>Must be submitted</u>
<input checked="" type="checkbox"/> Attachment 5	Darfur Contracting Act Certification <u>Must be submitted</u>
<input checked="" type="checkbox"/> Attachment 6	Iran Contracting Act Verification Form <u>Must be submitted (if over \$1,000,000)</u>
<input type="checkbox"/> Attachment 7	DGS PD 843 DVBE Declaration <u>(if applicable)</u> https://www.documents.dgs.ca.gov/dgs/fmc/gs/pd_pd_843.pdf
<input checked="" type="checkbox"/> Attachment 8	OSDS Small Business Certification <u>(if applicable)</u> https://caleprocure.ca.gov/pages/PublicSearch/supplier-search.aspx

B. DOCUMENTS TO BE COMPLETED BY DISTRICT

Notice of Proposed Award, after proposed awardee is determined

C. DOCUMENTS THAT ARE PART OF THE CONTRACT TO BE AWARDED

STD. 213, Standard Agreement
Exhibit A – Scope of Work
Exhibit B – Budget Detail and Payment Provisions
Exhibit C – GTC 4/17 – General Terms & Conditions
Exhibit D – CCC 4/17 – Certification
Exhibit E – Insurance Requirements
Exhibit F – Megan’s Law Screening & Certification
Exhibit G – Uniform and ID Procedures & Certification
Exhibit H – Additional Terms and Conditions
Exhibit I – Covid-19 Infection Mitigation Protocol & Procedure Guidelines
Exhibit J – Addendum(s) and RFI(s) – if applicable

ATTACHMENTS (1, 2, 3, 4, 5, 6)

ATTACHMENT 1 BIDDER/CONTRACTOR STATUS FORM

IFB # LRS-01-23

Page 1 of 2

Contractor's Name California Advocacy LLC (full business name) Federal Employer ID # 82-5373490
Address 1107 9th Street, Suite 429 County Sacramento
City Sacramento Zip Code 95814
(principal place of business)

STATUS OF CONTRACTOR PROPOSING TO DO BUSINESS (PLEASE CHECK ONE)

Individual **Limited Partnership** **General Partnership** **Corporation**

Individual (Please check one) Resident Non-Resident

If a sole proprietorship, state the true full name of sole proprietor: (i.e., John Roe Smith, not J. Roe Smith or not John R. Smith)

Partnership (Please check one) General Partnership Limited Partnership

If a partnership, list each partner, identifying whether limited partner(s), stating their true full name and their interest in the partnership:

Corporation

A copy of the corporate resolution authorizing the signing of this form should be attached (May be provided prior to award if not attached to bid proposal)

Place and date of incorporation _____
If not a California corporation in good standing, please state the date the corporation was authorized to do business in California: _____

Corporation Number: _____

CURRENT OFFICERS: President: _____ Vice President: _____

Secretary: _____ Treasurer: _____

Other Officers: _____

All must answer: Are you subject to Federal Backup Withholding? Yes No

ATTACHMENT 1
BIDDER/CONTRACTOR STATUS FORM

IFB # LRS-01-23

Page 2 of 2

Fictitious Name

If contractor is doing business under a fictitious business name and will be performing under the fictitious name, please attach a clearly legible copy of the current fictitious filing.

Small Business Preference

Are you claiming preference as a small business in reference to this IFB? Yes No

If yes, the bidder is required to submit a copy of the OSDS's Small Business Certification Approval Letter with the technical proposal package.

Your small business ID number: 2031179

Pending Litigation or Hearings

Are any civil or criminal litigation or administrative hearings currently pending against the bidder's organization, owners, officers or employees? Yes No

If yes, please state the case number and agency or court where pending and status of litigation or hearing:

The District reserves the right to verify the information provided on this form by the bidder under IFB process.

I declare under penalty of perjury that the above information is true and correct and that I am authorized to sign this status form on behalf of the bidder/contractor.

Evelyn Pineda, President and Founder



Print Name & Title

(Signature)

8/23/23

(Date)

If this status form is not completely filled out, signed and submitted with bidder's response to the IFB, the bid will be rejected as non-responsive.

ATTACHMENT 2
TECHNICAL PROPOSAL

IFB # LRS-01-23

Page 1 of 2

A. Company History and Services Provide:

California Advocacy is a bilingual, Latina-owned lobbying and public affairs firm that seeks to set the standard for professional counsel in California government relations. Our experts have a combined 60 years of experience in California's politics, with an extensive history and expertise representing private and public entities. Evelyn Pineda founded the firm in March 2018 under Estrategia, LLC. In February 2019, Mrs. Pineda amended the firm name to California Advocacy LLC. California Advocacy prides itself on being able to interpret various legislative, regulatory, and executive actions and develop an informed strategy on their impact to help guide our client's decision-making. Moreover, we have the deep relationships, strategic know-how, and grit necessary to impact outcomes in the policymaking arena and work to position our clients for near- and long-term success. California Advocacy provides professional lobbying services to over 30 clients, including the UCLA Latino Policy & Politics Institute, the City of Alhambra, the City of Commerce, the California Cities for Self-Reliance Joint Powers Authority (JPA) comprising of the cities of Bell Gardens, Commerce, Compton, Cudahy and Hawaiian Gardens, and Trust for Public Land. We understand how to push legislation across the finish line, oppose bad bills, and how to initiate rule changes by state agencies. **Using our combined expertise, California Advocacy has passed many legislative and regulatory proposals into law and has secured over \$2.2 billion in budgetary and public and private grant funding from state, local, and federal agencies and nonprofit organizations.** Our services will include:

Lobbying Services

Upon being awarded the contract, California Advocacy will immediately initiate legislative representation activities on behalf of the District. Initial steps will encompass a comprehensive videoconference consultation with District personnel to establish an introductory understanding of the District's operations and objectives. California Advocacy is committed to cultivating and sustaining robust professional affiliations between the District and various stakeholders, including State legislators, the Governor's Administration, and state governmental agencies. To maintain transparent and effective communication, California Advocacy will generate bi-weekly legislative summaries that offer updates on legislative activities relevant to the District. Additionally, California Advocacy will conduct a thorough analysis of newly introduced bills in the California Legislature, communicating findings that directly pertain to the District's interests. Subsequently, the District will provide a written response outlining its stance on specific legislative initiatives it wishes to engage with.

Legislative and Fiscal Strategy

California Advocacy will serve as a strategic partner in analyzing and advising on State budgetary issues, specifically in relation to their impact on the District. Executive summary reports will be generated regularly, emphasizing budget components that have direct implications for the District. As part of our financial strategy services, California Advocacy will also identify and pursue opportunities for State grants and financial allocations that could benefit District programs and prospective capital endeavors. Upon request, California Advocacy will secure letters of support from state legislators and officials to fortify the District's grant applications.

Engagement with Elected Officials

California Advocacy will design, coordinate, and execute advocacy initiatives that effectively communicate the District's positions on imminent legislative or administrative actions. California Advocacy will facilitate meetings between District representatives and legislative or agency leaders to further the District's policy objectives. Additionally, we will offer comprehensive support in preparing District officials for legislative testimony, including the creation of briefing papers, talking points, and other preparatory materials. California Advocacy has great working relationships with State Senator Dave Min; Senator Melissa Hurtado, Chair, Committee on Agriculture; Senator Bill Dodd, Chair, Committee on Governmental Organization; Senator Nancy Skinner, Chair, Budget and Fiscal Review Committee; Assemblymember Cottie Petrie-Norris; Assemblymember Esméralda Soria, Chair, Committee on Agriculture; Assemblymember Miguel Santiago, Chair, Committee on Governmental Organization; and Assemblymember Phil Ting, Chair, Committee on Budget. In addition, California Advocacy has strong relationships with the California Department of Agriculture, California Division of Fairs & Expositions, and the Governor's Administration.

Administrative Protocols

California Advocacy will adhere to a stringent communication protocol that designates the CEO's office as the sole point of contact for all matters pertaining to the contract. This centralized communication structure aims to ensure consistent and authoritative decision-making. As part of our commitment to service excellence, California Advocacy will consistently adhere to stipulated deadlines and deliver status updates in a punctual manner. We will allocate the necessary administrative and support personnel to fulfill our legislative representation duties most effectively. Lastly, California Advocacy will take responsibility for filing all requisite forms, including Forms 602 and 635, in compliance with California state regulations, on behalf of the District.

ATTACHMENT 2
TECHNICAL PROPOSAL

IFB # LRS-01-23

Page 2 of 2

B. BIDDER REFERENCES

List below three references for services performed within the last five years, which are similar to the scope of work to be performed in this contract.

REFERENCE 1

Name of Firm: City of Alhambra	City: Alhambra	State: CA	Zip Code: 91801
Street Address: 111 South First Street			
Contact Person: Jessica Binquist		Telephone Number: 626-688-8866	
Dates of Service: 2019-Present		Value or Cost of Service: \$5,000 per month	
Email Address: jkeating@cityofalhambra.org			

Brief Description of Service Provided:

California Advocacy LLC provides lobbying services, legislative tracking services, outreach to elected representatives and state regulators, and provides written deliverables. Through our advocacy work, \$26.9 million in state funding was awarded for building a community center in the City of Alhambra and integrating WIFI at a local park.

REFERENCE 2

Name of Firm: International Longshore & Warehouse Union	City: San Pedro	State: CA	Zip Code: 90731
Street Address: 630 S Centre St			
Contact Person: Irene Huerta		Telephone Number: 310-874-8384	
Dates of Service: 2018-Present		Value or Cost of Service: \$8,000 per month	
Email Address: irene.huerta@ilwu.org			

Brief Description of Service Provided:

California Advocacy LLC partnered with elected officials and port authority personnel to provide research and policy development and provided legislative/budget language on behalf of the client. \$1.2 billion in budgetary funding for port infrastructure was awarded to ILWU, including a \$110 million investment toward a job training center for ILWU recruits.

REFERENCE 3

Name of Firm: UCLA Latino Policy and Politics Institute	City: Los Angeles	State: CA	Zip Code: 90095
Street Address: 3250 Public Affairs Building			
Contact Person: Sonja Diaz		Telephone Number: 310-794-9498	
Dates of Service: 2019-Present		Value or Cost of Service: \$7,000 per month	
Email Address: sonjadiaz@luskin.ucla.edu			

Brief Description of Service Provided:

California Advocacy LLC partnered with the executive director to provide research and policy development and provided legislative/budget language. UCLA Latino Policy and Politics Institute received \$15 million to research, create policies, and civic engagement for Latinas Unseen Latinas (over 3 years).

ATTACHMENT 3
FINANCIAL PROPOSAL BID FORM

IFB # LRS-01-23

Page 1 of 2

The “Financial Proposal Bid Form” will be used to determine the “not to exceed” amount of the contract. The District only to be billed for actual services provided.

DO NOT MODIFY THE FORMAT

The price quote shall be inclusive of all wages, allowances, supervision, insurance(s), material, labor, supervision, taxes, emission, certificate, license, travel, meal reimbursements, hotel accommodation, equipment, transportation, fuel, uniforms, or any other related services required. The district shall not be billed for any costs that were not included in the contract.

MONTHLY FLAT RATE

The proposed monthly flat rate must not exceed \$2,500 per month. Any Financial Bid Proposal that exceeds \$2,500 will be rejected

2023 (10/16/2023- 10/15/24)	2024 (10/16/2024- 10/15/25)	2025 (10/16/2025- 10/15/26)	2026 (10/16/2026- 10/15/27)	2027 (10/16/2028- 10/15/29)
Monthly Rate \$ 2,000	Monthly Rate \$ 2,000	Monthly Rate \$ 2,000	Monthly Rate \$ 2,000	Rate \$ 2,000

ATTACHMENT 3
FINANCIAL PROPOSAL BID FORM

IFB # LRS-01-23

Page 2 of 2

The price quote shall be inclusive of all wages, allowances, supervision, insurance(s), material, labor, supervision, taxes, emission, certificate, license, travel, meal reimbursements, hotel accommodation, equipment, transportation, fuel, uniforms, or any other related services required. The District shall not be billed for any costs that were not included in the contract.

“By submitting a Bid for Legislative Representative Services, I understand and agree to the terms, conditions and scope of work as set forth in this Bid Request. Furthermore, I certify I am legally authorized to bind the organization to the terms outlined herein.”

CONTRACTOR MUST SIGN BELOW TO BE DEEMED RESPONSIVE

Contractor's Name: California Advocacy LLC FID # 82-5373490 Corporation # _____

Contractor's Address: 943 Chestnut Ln., Davis, CA 95616

Contractor's Signature: Evelyn Pineda Date: 8/23/23

Print Name: Evelyn Pineda Title: President and Founder

ARE YOU CLAIMING SMALL BUSINESS PREFERENCE?

As a California Certified Small Business? YES X NO _____

If Yes, Certification # 2031179

Are you a non-small business claiming at least 25% small business subcontractor reference?

YES _____ NO X _____

If yes, Certification # _____

ARE YOU CLAIMING DVBE INCENTIVE?

Are you a primary California Certified DVBE? YES _____ NO X _____
If yes, refer to Attachments 3, 4 for documents to be submitted

Are you sub a minimum of 1% up to 5% to a California certified DVBE? YES _____ NO X _____

BIDDER DECLARATION – Attachment 4

1. Prime bidder information (Review attached Bidder Declaration Instructions prior to completion of this form):
 - a. Identify current California certification(s) (MB, SB, SB/NVSA, DVBE): SB or None (If "None", go to Item #2)
2. Will subcontractors be used for this contract? Yes No (If yes, indicate the distinct element of work your firm will perform in this contract e.g., list the proposed products produced by your firm, state if your firm owns the transportation vehicles that will deliver the products to the State, identify which solicited services your firm will perform, etc.). Use additional sheets, as necessary.

3. c. If you are a California certified DVBE:(1) Are you a broker or agent? Yes No _____
(2) If the contract includes equipment rental, does your company own at least 51% of the equipment provided in this contract (quantity and value)? Yes No N/A _____

2. If no subcontractors will be used, skip to certification below. Otherwise, list all subcontractors for this contract. (Attach additional pages if necessary):

Subcontractor Name, Contact Person, Phone Number & Fax Number	Subcontractor Address & Email Address	CA Certification (MB, SB, DVBE or None)	Work performed or goods provided for this contract	Corresponding % of bid price	Good Standing?	51% Rental?

CERTIFICATION: By signing the bid response, I certify under penalty of perjury that the information provided is true and correct.

Signature: Evelyn Pineda Date: 8/23/23

Page _____ of _____

ATTACHMENT 5
DARFUR CONTRACTING ACT

Pursuant to Public Contract Code section 10478, if a bidder or proposer currently or within the previous three years has had business activities or other operations outside of the United States, it must certify that it is not a "scrutinized" company as defined in Public Contract Code section 10476.

Therefore, to be eligible to submit a bid or proposal, please complete only one of the following three paragraphs (via initials for Paragraph # 1 or Paragraph # 2, or via initials and certification for Paragraph # 3):

1. EP
Initials We do not currently have, or we have not had within the previous three years, business activities or other operations outside of the United States.

OR

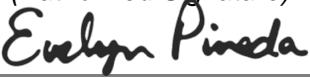
2. _____
Initials We are a scrutinized company as defined in Public Contract Code section 10476, but we have received written permission from the Department of General Services (DGS) to submit a bid or proposal pursuant to Public Contract Code section 10477(b). A copy of the written permission from DGS is included with our bid or proposal.

OR

3. _____
Initials
+ certification
below We currently have, or we have had within the previous three years, business activities or other operations outside of the United States, but we certify below that we are not a scrutinized company as defined in Public Contract Code section 10476.

CERTIFICATION For # 3.

I, the official named below, CERTIFY UNDER PENALTY OF PERJURY that I am duly authorized to legally bind the prospective proposer/bidder to the clause listed above in # 3. This certification is made under the laws of the State of California.

<i>Proposer/Bidder Firm Name (Printed)</i> California Advocacy LLC	<i>Federal ID Number</i> 82-5373490
<i>By (Authorized Signature)</i> 	
<i>Printed Name and Title of Person Signing</i> Evelyn Pineda, President and Founder	
<i>Date Executed</i> 8/23/23	<i>Executed in the County and State of</i> Sacramento

ATTACHMENT 6
IRAN CONTRACTING ACT VERIFICATION FORM
(Public Contract Code sections 2202-2208)
Page 1 of 2

Prior to bidding on, submitting a proposal or executing a contract or renewal for a State of California contract for goods or services of \$1,000,000 or more, a vendor must either: a) certify it is not on the current list of persons engaged in investment activities in Iran created by the California Department of General Services ("DGS") pursuant to Public Contract Code section 2203(b) and is not a financial institution extending twenty million dollars (\$20,000,000) or more in credit to another person, for 45 days or more, if that other person will use the credit to provide goods or services in the energy sector in Iran and is identified on the current list of persons engaged in investment activities in Iran created by DGS; or b) demonstrate it has been exempted from the certification requirement for that solicitation or contract pursuant to Public Contract Code section 2203(c) or (d). The DGS list of entities prohibited from contracting with public entities in California per the Iranian Contracting Act, 2010, can be found at:

[Department of General Services Procurement Division Iran Contracting Act List](#)

To comply with this requirement, please insert your vendor or financial institution name and Federal ID Number (if available) and complete one of the options below. Please note: California law establishes penalties for providing false certifications, including civil penalties equal to the greater of \$250,000 or twice the amount of the contract for which the false certification was made; contract termination; and three- year ineligibility to bid on contracts. (Public Contract Code section 2205.)

OPTION #1 - CERTIFICATION

I, the official named below, certify I am duly authorized to execute this certification on behalf of the vendor/financial institution identified below, and the vendor/financial institution identified below is not on the current list of persons engaged in investment activities in Iran created by DGS and is not a financial institution extending twenty million dollars (\$20,000,000) or more in credit to another person/vendor, for 45 days or more, if that other person/vendor will use the credit to provide goods or services in the energy sector in Iran and is identified on the current list of persons engaged in investment activities in Iran created by DGS.

<i>Vendor Name/Financial Institution (Printed)</i> California Advocacy LLC	<i>Federal ID Number (or n/a)</i> 82-5373490
<i>By (Authorized Signature)</i> 	
<i>Printed Name and Title of Person Signing</i> Evelyn Pineda, President and Founder	
<i>Date Executed</i> 8/23/23	<i>Executed in</i> Sacramento County

X

All businesses are encouraged to provide voluntary diversity data information in their CaleProcure profiles. The data will help us shape policies and develop strategies to improve opportunities for all businesses to contract with the state.

Click [HERE](https://fiscal.cdn.prismic.io/fiscal/394445b2-9d0e-40a3-b940-9315c3783793_Diversity+Data+Procedures+%28Registered%29+%281%29.pdf) for instructions. More information is available on the Statewide Supplier Diversity Program (<https://www.dgs.ca.gov/PD/About/Page-Content/PD-Branch-Intro-Accordion-List/Statewide-Supplier-Diversity-Program/Statewide-Supplier-Diversity-Program>) page.

Certification Profile

State of California Certification



Certification ID: 2031179

Legal Business Name

California Advocacy LLC

Doing Business As (DBA) Name1

Doing Business As (DBA) Name2

Office Phone Number

530/219-5248

Business Fax Number

Address

943 Chestnut Ln.

Davis

CA 95616

Email:

evelyn@lobby-california.com (<mailto:evelyn@lobby-california.com>)

Total Number of Employees

Business Types

Service

Business Web Address

<https://www.californiaadvocacy.com> (<https://www.californiaadvocacy.com>)

Service Areas

Alameda, Alpine, Amador, Butte, Calaveras, Colusa, Contra Costa, Del Norte, El Dorado, Fresno, Glenn, Humboldt, Imperial, Inyo, Kern, Kings, Lake, Lassen, Los Angeles, Madera, Marin, Mariposa, Mendocino, Merced, Modoc, Mono, Monterey, Napa, Nevada, Orange, Placer, Plumas, Riverside, Sacramento, San Benito, San Bernardino, San Diego, San Francisco, San Joaquin, San Luis Obispo, San Mateo, Santa Barbara, Santa Clara, Santa Cruz, Shasta, Sierra, Siskiyou, Solano, Sonoma, Stanislaus, Sutter, Tehama, Trinity, Tulare, Tuolumne, Ventura, Yolo, Yuba

[View Keywords](#)

[View Classifications](#)

[View Supplier Diversity Information](#)

Active Certifications

?

Certification Type	Status	From	To
SB(Micro)	Approved	01/11/2023	01/31/2025

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