

32nd D A A - OC Fair & Event Center
Statement of Operations - Summary (Unaudited)
November 30, 2023

2023 Current Month Amount	Budget Current Month Amount	Budget \$ Variance		2023 Year to Date Amount	Budget Year to Date Amount	Budget \$ Variance	Full 2023 Budget
Revenues							
\$ -	\$ -	\$ -	Admissions to Grounds	\$ 12,931,507	\$ 14,106,046	\$ (1,174,539)	\$ 14,106,046
-	-	-	Commercial Space Rental Revenue	1,174,079	1,212,275	(38,196)	1,212,275
176	500	(324)	Carnival and Concessions Revenue	16,883,287	16,638,000	245,287	16,638,025
1,053	600	453	Exhibits Revenue	91,632	85,238	6,394	85,838
83,333	-	83,333	Attractions Revenue	9,602,659	11,499,954	(1,897,295)	11,499,954
57,539	-	57,539	Miscellaneous Revenue	5,163,454	5,499,054	(335,600)	5,499,054
142,101	1,100	141,001	Total OCFEC-Produced Event Revenue	45,846,619	49,040,567	(3,193,948)	49,041,192
145,219	135,600	9,619	Facility Rental Revenue	1,585,693	1,585,400	293	1,792,600
308,247	336,200	(27,953)	Other Event Revenue	6,200,158	6,501,952	(301,794)	7,153,952
93,745	117,422	(23,677)	Equestrian Center Revenue	1,163,558	1,025,633	137,925	1,409,064
504	5	499	Other Operating Revenue	117,910	31,521	86,389	37,326
547,715	589,227	(41,512)	Total Rental Revenue	9,067,319	9,144,506	(77,187)	10,392,942
160,000	88,000	72,000	Interest Earnings	1,975,723	792,000	1,183,723	880,000
-	-	-	Grants	4,672	45,000	(40,328)	45,000
1,013	-	1,013	Other Non-Operating Revenue	56,501	9,642	46,859	9,642
-	-	-	Prior Year Revenue	(39,311)	-	(39,311)	-
161,013	88,000	73,013	Total Non-Operating Revenue	1,997,585	846,642	1,150,943	934,642
\$ 850,829	\$ 678,327	\$ 172,502	Total Revenue	\$ 56,911,524	\$ 59,031,715	\$ (2,120,191)	\$ 60,368,776
Expenses							
\$ 1,191,401	\$ 1,529,615	\$ 338,214	Payroll and Related Expense	\$ 18,140,679	\$ 20,929,607	\$ 2,788,928	\$ 22,505,740
197,469	278,641	81,172	Professional Services Expense	6,876,260	7,961,758	1,085,498	8,236,568
-	2,150	2,150	Directors Expense	9,952	17,675	7,723	19,250
46,498	47,000	502	Insurance Expense	508,656	519,130	10,474	566,130
17,514	15,070	(2,444)	Telephone & Postage Expense	181,682	181,680	(2)	196,750
175,028	54,377	(120,651)	Supplies and Equipment Expense	3,899,884	3,392,327	(507,557)	3,420,754
377,252	204,519	(172,733)	Facility and Related Expense	4,807,729	4,808,384	655	5,000,903
27,101	15,250	(11,851)	Publicity & Related Expense	1,870,485	2,282,601	412,116	2,287,751
-	500	500	Attractions Expense	6,991,762	7,735,672	743,910	7,735,672
-	-	-	Other Self-Prod Event Expense	249,313	237,724	(11,589)	237,724
-	-	-	Premium Expense	128,118	123,280	(4,838)	123,280
23,401	4,865	(18,536)	Other Operating Expense	829,195	796,232	(32,963)	804,819
2,055,664	2,151,987	96,323	Total Operating Expense	44,493,713	48,986,070	4,492,357	51,135,341
300,000	300,000	-	Depreciation Expense	3,300,000	3,300,000	-	3,600,000
-	-	-	Major Projects	97,071	105,000	7,929	105,000
-	-	-	Net Pension Adjustment - GASB 68	-	-	-	5,000,000
(19,258)	-	19,258	Prior Year Expense	(23,501)	-	23,501	-
280,742	300,000	19,258	Total Non-Operating Expense	3,373,570	3,405,000	31,430	8,705,000
\$ 2,336,406	\$ 2,451,987	\$ 115,580	Total Expense	\$ 47,867,283	\$ 52,391,070	\$ 4,523,787	\$ 59,840,341
\$ (1,485,578)	\$ (1,773,660)	\$ 288,082	Net Proceeds	\$ 9,044,241	\$ 6,640,645	\$ 2,403,596	\$ 528,435

32nd DAA - OC Fair & Event Center
Balance Sheet (Unaudited)
November 30, 2023 and 2022

	<u>2023</u>	<u>2022</u>
Assets		
Cash	\$ 1,451,728	\$ 1,926,854
Investments	53,619,837	70,879,078
Accounts Receivable	1,230,099	761,755
Reserve for Bad Debt	(45,079)	(60,991)
Prepaid Expenses	244,182	124,299
Deferred Outflows - Pension	4,847,718	5,025,401
Total Assets	<u>61,348,485</u>	<u>78,656,396</u>
Capital Projects in Process	29,234,367	2,395,136
Land	133,553	133,553
Buildings and Improvements	99,323,556	98,670,323
Equipment	8,774,005	8,389,335
Accumulated Depreciation	(70,968,309)	(68,044,589)
Total Capital	<u>66,497,172</u>	<u>41,543,758</u>
Total Assets	<u>\$ 127,845,657</u>	<u>\$ 120,200,154</u>
Liabilities		
Accounts Payable	674,011	1,926,404
Deferred Revenue	2,194,088	1,077,594
Payroll Liabilities	542,634	422,929
Deposits	31,521	32,196
Loan Payable - SB84	1,739,579	1,739,579
Compensated Absences Liability	1,668,515	1,795,279
Deferred Inflows - Pension	5,741,730	1,596,489
Pension Liability	17,066,190	28,102,775
Total Liabilities	<u>29,658,268</u>	<u>36,693,245</u>
Net Resources		
Investment in Capital Assets	42,411,843	42,724,495
Net Resources - Designated Use	504,460	304,460
Net Resources - Available for Operations	64,204,315	55,713,995
Unrestricted Net Position - Pension	(17,960,202)	(24,673,863)
Net Resources - Auction Fund	(17,268)	(17,268)
	<u>89,143,148</u>	<u>74,051,819</u>
Net Proceeds from Operations	9,044,241	9,455,090
Total Net Resources	<u>98,187,389</u>	<u>83,506,909</u>
Total Liabilities and Net Resources	<u>\$ 127,845,657</u>	<u>\$ 120,200,154</u>

32nd District Agricultural Association
OC Fair & Event Center
Statement of Cash Flows (Unaudited)
For the Eleven Months Ended November 30, 2023

	2023
CASH FLOWS FROM OPERATING ACTIVITIES	
Excess of Expenses Over Revenues	\$ 9,044,241
Adjustment to Reconcile Excess of Revenue Over Expenses to Net Cash Provided by Operating Activities:	
Non-Cash Charges (Credits) to Net Income	
Depreciation Expense	\$ 3,300,000
(Increase) Decrease in Assets	
(Increase) Decrease in Accounts Receivable	(90,768)
(Increase) Decrease in Prepaid Expenses	(79,678)
(Increase) Decrease in Deferred Outflows - Pension	0
Increase (Decrease) in Liabilities	
Increase (Decrease) in Accounts Payable	(403,013)
Increase (Decrease) in Deferred Revenue	1,087,856
Increase (Decrease) in Payroll Liabilities	97,593
Increase (Decrease) in Deposits	25,342
Increase (Decrease) in Other Liabilities/Reserve	0
Increase (Decrease) in Compensated Absence Liability	(30,730)
Increase (Decrease) in Deferred Inflows - Pension	0
Increase (Decrease) in Net Pension Liability	0
Total Adjustments	\$ 3,906,602
Net Cash Provided (Used) by Operating Activities	\$ 12,950,843
CASH FLOWS FROM INVESTING ACTIVITIES	
(Increase) Decrease in Capital Projects in Progress	\$ (27,385,329)
(Increase) Decrease in Building & Improvements	0
(Increase) Decrease in Equipment	0
Net Cash Provided (Used) by Investing Activities	\$ (27,385,329)
CASH FLOWS FROM FINANCING ACTIVITIES	
Net Cash Provided (Used) by Financing Activities	0
NET INCREASE (DECREASE) IN CASH	\$ (14,434,486)
Cash and Cash Equivalent - January 1, 2023	69,506,051
Cash and Cash Equivalent - End of Period - November 30, 2023	\$ 55,071,565

[illegible]

Interim Admissions

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32nd DAA - OC Fair & Event Center
MTD and YTD Actual vs. Budget Comparison
November 30, 2023

	2023 Month Actual	2023 Month Budget	Variance
\$	115,124	152,900	(37,776)
\$	109,583	91,700	17,883
\$	32,241	31,200	1,041
\$	21,865	38,700	(16,835)
\$	25,434	17,700	7,734
\$	4,000	4,000	-
\$	-	-	-
\$	-	-	-
\$	308,247	336,200	(27,953)

\$	71,263	117,422	(46,159)
\$	628	-	628
\$	20,060	-	20,060
\$	1,794	-	1,794
\$	93,745	117,422	(23,677)

\$	-	-	-
\$	-	-	-
\$	-	-	-
\$	-	-	-

\$	-	-	-
\$	-	-	-
\$	-	-	-
\$	504	5	499
\$	504	5	499

\$ 547,715 589,227 (41,512)

\$ 689,816 590,327 99,489

\$	160,000	88,000	72,000
\$	-	-	-
\$	-	-	-
\$	-	-	-
\$	1,013	-	1,013
\$	-	-	-

\$ 161,013 88,000 73,013

\$ 850,829 678,327 172,502

\$	638,866	799,921	161,055
\$	2,511	250	(2,261)
\$	103,774	155,354	51,580
\$	444,182	564,664	120,483
\$	2,068	4,410	2,342
\$	-	5,016	5,016
\$	1,191,401	1,529,615	338,214

\$	197,469	278,641	81,172
\$	-	-	-
\$	197,469	278,641	81,172

\$	-	-	-
\$	-	2,150	2,150
\$	-	2,150	2,150

\$	46,498	47,000	502
\$	17,514	15,070	(2,444)

	2023 YTD Actual	2023 YTD Budget	Variance
Interim Parking	2,659,671	2,999,052	(339,382)
Revenue from Personnel Services	1,588,597	1,601,600	(13,003)
Equipment Rentals	754,907	627,300	127,607
Year-Round Concessions	763,370	874,800	(111,430)
Outside Caterers	239,663	202,600	37,063
Outdoor Signs	44,000	44,000	-
Promotional Revenue	-	-	-
Storage	-	-	-
Subtotal	6,200,158	6,501,952	(301,794)

EQUESTRIAN CENTER REVENUES

Stall Rentals	875,067	1,291,642	(416,575)
Locker Rentals	7,359	(6,731)	
Feed	263,433	(243,373)	
Trailers/Misc	17,699	(15,905)	
Subtotal	1,163,558	1,025,633	137,926

Horse Show Entry Fees	-	-	
Donated Awards	-	-	
Stall Fees	-	-	
Other	-	-	

OTHER RENTAL REVENUES

Pay Phone Commissions	-	-	
Vending	-	-	
Fines	-	-	
Miscellaneous Rental Revenues	105,541	16,521	89,020
Subtotal	105,541	16,521	89,020

TOTAL RENTAL REVENUE 9,054,951 9,129,506 (74,555)

TOTAL OPERATING REVENUE 54,901,570 58,170,072 (3,268,502)

NON-OPERATING REVENUE

Interest Earnings	1,975,723	792,000	1,183,723
Discounts Earned	12,369	15,000	(2,631)
Grants	4,672	45,000	(40,328)
Sale of Assets	-	-	-
Donations	56,501	9,642	46,859
Prior Year Revenue	(39,311)	-	(39,311)

TOTAL NON-OPERATING REVENUE 2,009,954 861,642 1,148,312

TOTAL REVENUE 56,911,524 59,031,714 (2,120,190)

OPERATING EXPENSES

Payroll and Related:			
Salaries/Wages - Permanents	7,205,941	8,651,654	(1,445,713)
Salaries/Wages - Overtime	290,508	35,400	255,108
Salaries/Wages - Temporaries	4,926,107	5,544,669	(618,561)
Employee Benefits	5,661,794	6,538,948	(877,154)
Travel Expense	26,520	57,910	(31,390)
Training and Recruiting Expense	29,808	93,526	(63,718)
Subtotal	18,140,679	20,929,607	(2,788,928)

Professional Services:			
Professional Services	6,818,782	7,926,258	(1,107,476)
Judges	57,478	35,500	21,978
Subtotal	6,876,260	7,961,758	(1,085,498)

Directors Expense:			
Directors Expense	1,264	4,475	(3,211)
Directors Mtg Expense	8,688	13,200	(4,512)
Subtotal	9,952	17,675	(7,723)

Insurance Expense	508,656	519,130	(10,474)
Telephone & Postage	181,682	181,680	2

Supplies and Equipment:

32nd DAA - OC Fair & Event Center
MTD and YTD Actual vs. Budget Comparison
November 30, 2023

2023 Month Actual	2023 Month Budget	Variance		2023 YTD Actual	2023 YTD Budget	Variance
\$ 852	2,800	1,948	Office Supplies	244,141	104,815	139,326
\$ 6,526	5,500	(1,026)	Signs/Banners	93,355	158,570	(65,215)
\$ 364	500	136	Decorations/Props	95,113	130,235	(35,122)
\$ 333	1,500	1,167	Small Equipment	58,193	113,703	(55,510)
\$ -	-	-	Audio Visual	10,533	15,200	(4,667)
\$ 139	1,747	1,608	Software	32,209	39,620	(7,411)
\$ -	250	250	Computer Hardware & Peripherals	25,594	19,742	5,852
\$ 792	12,200	11,408	Farm	138,857	109,750	29,107
\$ -	-	-	Ticketing/Wristbands	47,851	55,500	(7,649)
\$ 147,164	8,780	(138,384)	Equipment Rental	2,834,554	2,382,182	452,372
\$ 18,859	14,600	(4,259)	Equipment Maintenance & Supplies	232,630	166,200	66,430
\$ -	6,500	6,500	Uniforms & Laundry	86,854	96,810	(9,956)
\$ 175,028	54,377	(120,651)	Subtotal	3,899,884	3,392,327	507,557
\$ 22,110	21,925	(185)	Facility and Related:			
\$ 282,323	96,500	(185,823)	Maintenance of Buildings/Grounds	405,231	287,425	117,806
\$ 41,920	44,094	2,174	Utilities	1,577,244	1,517,565	59,679
\$ -	-	-	Trash/Waste Removal	2,209,397	2,356,894	(147,497)
\$ 30,900	42,000	11,100	Rental of Facilities	-	20,000	(20,000)
\$ 377,252	204,519	(172,733)	Special Repairs	615,856	626,500	(10,644)
\$ 600	-	(600)	Subtotal	4,807,729	4,808,384	(655)
\$ -	-	-	Publicity and Related:			
\$ -	-	-	Photography	20,361	33,000	(12,639)
\$ -	-	-	Newsletters	-	-	-
\$ -	400	400	Contests	-	11,100	(11,100)
\$ -	-	-	Printing	37,871	87,211	(49,340)
\$ -	-	-	Advertising - Outdoor	172,763	157,500	15,263
\$ -	-	-	Advertising - Radio	120,445	270,000	(149,555)
\$ -	-	-	Advertising - TV	503,086	500,000	3,086
\$ -	-	-	Advertising - Print	17,026	121,250	(104,224)
\$ -	-	-	Advertising - Online	581,440	501,900	79,540
\$ 8,170	-	(8,170)	Promotional Expense	46,328	93,800	(47,472)
\$ -	-	-	Brochure Printing	-	-	-
\$ 974	-	(974)	Buttons Printing	974	2,000	(1,026)
\$ -	1,000	1,000	Media Relations	96	9,400	(9,304)
\$ -	650	650	Public Relations Expense	29,163	36,890	(7,727)
\$ -	-	-	Manager's P/R Expense	-	-	-
\$ -	-	-	Other Pre-Fair Stunts	-	-	-
\$ -	-	-	Design & Production	830	7,500	(6,670)
\$ 17,356	13,100	(4,256)	Sponsorships	323,721	441,200	(117,479)
\$ -	100	100	Special Projects	16,381	9,850	6,531
\$ 27,101	15,250	(11,851)	Subtotal	1,870,485	2,282,601	(412,116)
\$ -	-	-	Self-Produced Events Attractions Expense:			
\$ -	-	-	Arena/Hangar Acts	534,815	650,000	(115,185)
\$ -	-	-	Grounds Acts	331,150	434,500	(103,350)
\$ -	500	500	Major Acts	4,610,450	6,440,000	(1,829,550)
\$ -	-	-	Attractions Expense	1,509,724	206,172	1,303,552
\$ -	-	-	Merchandise	5,623	5,000	623
\$ -	500	500	Subtotal	6,991,762	7,735,672	(743,910)
\$ -	-	-	Other Self-Produced Event Expense:			
\$ -	-	-	Competition Handbook	-	-	-
\$ -	-	-	Jr. Livestock Auction Costs	249,313	237,724	11,589
\$ -	-	-	Subtotal	249,313	237,724	11,589
\$ -	-	-	Premium Expense:			
\$ -	-	-	Cash Premiums	117,188	111,450	5,738
\$ -	-	-	Trophies, Ribbons	10,930	11,830	(900)
\$ -	-	-	Subtotal	128,118	123,280	4,838
\$ 6	100	94	Other Operating Expenses:			
\$ 585	765	180	Cash Shortages/(Overages)	11,671	14,700	(3,029)
\$ -	-	-	Dues & Subscriptions	71,064	91,879	(20,815)
\$ 22,810	4,000	(18,810)	Bad Debt Expense	-	-	-
\$ -	-	-	Bank Charges	510,580	599,633	(89,053)
\$ 23,401	4,865	(18,536)	Miscellaneous Expense	235,880	90,020	145,860
			Subtotal	829,195	796,232	32,963
\$ 2,055,664	2,151,987	96,323	TOTAL OPERATING EXPENSE	44,493,713	48,986,070	(4,492,357)

32nd DAA - OC Fair & Event Center
MTD and YTD Actual vs. Budget Comparison
November 30, 2023

	2023 Month Actual	2023 Month Budget	Variance
\$	300,000	300,000	-
\$	-	-	-
\$	-	-	-
\$	-	-	-
\$	-	-	-
\$	-	-	-
\$	(19,258)	-	19,258
\$	280,742	300,000	19,258
\$	2,336,406	2,451,987	115,580
\$	(1,485,578)	\$ (1,773,660)	\$ 288,082

Non-Operating Expenses
Depreciation Expense
Major Projects
Carnival Funded Expenditures
Loss on Sale of Asset
Debt Service
Net Pension Adjustment - GASB 68
Prior Year Expense
TOTAL NON-OPERATING EXPENSE
TOTAL EXPENSES
NET PROCEEDS

	2023 YTD Actual	2023 YTD Budget	Variance
	3,300,000	3,300,000	-
	97,071	105,000	(7,929)
	-	-	-
	-	-	-
	-	-	-
	-	-	-
	(23,501)	-	(23,501)
	3,373,570	3,405,000	(31,430)
	47,867,283	52,391,070	(4,523,787)
\$	9,044,241	\$ 6,640,644	\$ 2,403,596

32nd D A A - OC Fair & Event Center
Statement of Operations - Summary (Unaudited)

Dept 25 - EQUESTRIAN CENTER

November 30, 2023

2023 Current Month Amount	Budget Current Month Amount	Budget \$ Variance
\$ -	\$ -	\$ -
-	-	-
-	-	-
-	-	-
-	-	-
39	-	39
39	-	39
-	-	-
-	-	-
93,745	117,422	(23,677)
-	-	-
93,745	117,422	(23,677)
-	-	-
-	-	-
-	-	-
-	-	-
\$ 93,784	\$ 117,422	\$ (23,638)

\$ 14,879	\$ 25,718	\$ 10,839
108,200	184,864	76,664
-	-	-
-	-	-
-	-	-
-	200	200
20,618	14,294	(6,324)
-	100	100
-	-	-
-	-	-
-	-	-
1,611	-	(1,611)
145,307	225,176	79,869
-	-	-
-	-	-
-	-	-
-	-	-
\$ 145,307	\$ 225,176	\$ 79,869
\$ (51,523)	\$ (107,754)	\$ 56,230

Revenues
Admissions to Grounds
Commercial Space Rental Revenue
Carnival and Concessions Revenue
Exhibits Revenue
Attractions Revenue
Miscellaneous Revenue
Total OC FEC-Produced Event Revenue

Facility Rental Revenue
Other Event Revenue
Equestrian Center Revenue
Other Operating Revenue
Total Rental Revenue

Interest Earnings
Grants
Other Non-Operating Revenue
Prior Year Revenue
Total Non-Operating Revenue

Total Revenue

Expenses

Payroll and Related Expense
Professional Services Expense
Directors Expense
Insurance Expense
Telephone & Postage Expense
Supplies and Equipment Expense
Facility and Related Expense
Publicity & Related Expense
Attractions Expense
Other Self-Prod Event Expense
Premium Expense
Other Operating Expense
Total Operating Expense

Depreciation Expense
Major Projects
Net Pension Adjustment - GASB 68
Prior Year Expense
Total Non-Operating Expense

Total Expense

Net Proceeds

2023 Year to Date Amount	Budget Year to Date Amount	Budget \$ Variance	Full 2023 Budget
\$ -	\$ -	\$ -	\$ -
-	-	-	-
-	-	-	-
-	-	-	-
-	-	-	-
1,039	-	1,039	-
1,039	-	1,039	-
-	-	-	-
-	-	-	-
1,163,558	1,291,642	(128,084)	1,409,064
38	-	38	-
1,163,596	1,291,642	(128,046)	1,409,064
-	-	-	-
-	-	-	-
-	-	-	-
-	-	-	-
\$ 1,164,635	\$ 1,291,642	\$ (127,007)	\$ 1,409,064

\$ 176,281	\$ 282,469	\$ 106,188	\$ 308,187
1,554,365	2,033,504	479,139	2,218,368
-	-	-	-
-	-	-	-
666	-	(666)	-
25,651	37,500	11,849	37,700
277,878	162,234	(115,644)	176,528
421	1,100	679	1,200
-	-	-	-
-	-	-	-
-	-	-	-
18,143	-	(18,143)	-
2,053,406	2,516,807	463,402	2,741,983
-	-	-	-
-	-	-	-
-	-	-	-
-	-	-	-
\$ 2,053,406	\$ 2,516,807	\$ 463,402	\$ 2,741,983
\$ (888,770)	\$ (1,225,165)	\$ 336,395	\$ (1,332,919)