

32nd D A A - OC Fair & Event Center
Statement of Operations - Summary (Unaudited)
For the Period Ended January 31, 2025

2025 Current Month Amount	Budget Current Month Amount	Budget \$ Variance		2025 Year to Date Amount	Budget Year to Date Amount	Budget \$ Variance	Full 2025 Budget
Revenues							
\$ -	\$ -	\$ -	Admissions to Grounds	\$ -	\$ -	\$ -	\$ 10,887,102
-	-	-	Commercial Space Rental Revenue	-	-	-	1,267,400
-	-	-	Carnival and Concessions Revenue	-	-	-	17,999,659
2,162	450	1,712	Exhibits Revenue	2,162	450	1,712	125,260
59,778	136,858	(77,080)	Attractions Revenue	59,778	136,858	(77,080)	15,464,243
6,067	25	6,042	Miscellaneous Revenue	6,067	25	6,042	5,639,001
68,006	137,333	(69,327)	Total OCFEC-Produced Event Revenue	68,006	137,333	(69,327)	51,382,665
102,178	189,000	(86,822)	Facility Rental Revenue	102,178	189,000	(86,822)	2,102,600
266,122	375,400	(109,278)	Other Event Revenue	266,122	375,400	(109,278)	8,368,143
10,746	89,000	(78,254)	Equestrian Center Revenue	10,746	89,000	(78,254)	1,068,000
1,066	460	606	Other Operating Revenue	1,066	460	606	87,470
380,111	653,860	(273,749)	Total Rental Revenue	380,111	653,860	(273,749)	11,626,213
196,000	177,000	19,000	Interest Earnings	196,000	177,000	19,000	1,939,000
-	-	-	Grants	-	-	-	100,000
1,174	1,020	154	Other Non-Operating Revenue	1,174	1,020	154	41,150
-	-	-	Prior Year Revenue	-	-	-	-
197,174	178,020	19,154	Total Non-Operating Revenue	197,174	178,020	19,154	2,080,150
\$ 645,291	\$ 969,213	\$ (323,922)	Total Revenue	\$ 645,291	\$ 969,213	\$ (323,922)	\$ 65,089,028
Expenses							
\$ 1,360,327	\$ 1,593,685	\$ 233,359	Payroll and Related Expense	\$ 1,360,327	\$ 1,593,685	\$ 233,359	\$ 24,560,910
106,571	268,629	162,058	Professional Services Expense	106,571	268,629	162,058	8,859,263
100	1,300	1,200	Directors Expense	100	1,300	1,200	14,600
59,071	60,795	1,724	Insurance Expense	59,071	60,795	1,724	766,296
8,620	19,483	10,863	Telephone & Postage Expense	8,620	19,483	10,863	212,204
57,549	72,009	14,460	Supplies and Equipment Expense	57,549	72,009	14,460	3,353,600
82,674	184,111	101,437	Facility and Related Expense	82,674	184,111	101,437	4,649,345
5,135	34,400	29,265	Publicity & Related Expense	5,135	34,400	29,265	2,376,869
-	5,000	5,000	Attractions Expense	-	5,000	5,000	8,042,250
-	-	-	Other Self-Prod Event Expense	-	-	-	266,838
-	-	-	Premium Expense	-	-	-	142,800
44,450	71,468	27,018	Other Operating Expense	44,450	71,468	27,018	2,119,063
1,724,497	2,310,881	586,383	Total Operating Expense	1,724,497	2,310,881	586,383	55,364,038
330,000	330,000	-	Depreciation Expense	330,000	330,000	-	3,960,000
5,789	-	(5,789)	Major Projects	5,789	-	(5,789)	516,000
-	-	-	Net Pension Adjustment - GASB 68	-	-	-	-
-	-	-	Prior Year Expense	-	-	-	-
335,789	330,000	(5,789)	Total Non-Operating Expense	335,789	330,000	(5,789)	4,476,000
\$ 2,060,286	\$ 2,640,881	\$ 580,595	Total Expense	\$ 2,060,286	\$ 2,640,881	\$ 580,595	\$ 59,840,038
\$ (1,414,995)	\$ (1,671,668)	\$ 256,673	Net Proceeds	\$ (1,414,995)	\$ (1,671,668)	\$ 256,673	\$ 5,248,990

32nd DAA - OC Fair & Event Center
Balance Sheet (Unaudited)
January 31, 2025 and 2024

	<u>2025</u>	<u>2024</u>
Assets		
Cash	\$ 568,723	\$ 3,013,348
Investments	51,632,305	53,117,193
Accounts Receivable	1,670,876	1,106,154
Reserve for Bad Debt	(111,752)	(49,643)
Prepaid Expenses	222,348	213,655
Deferred Outflows - Pension	8,894,973	8,894,973
Total Assets	<u>62,877,473</u>	<u>66,295,680</u>
Capital Projects in Process	42,830,639	25,247,104
Land	133,553	133,553
Buildings and Improvements	102,284,516	102,284,516
Equipment	4,495,662	4,548,206
Accumulated Depreciation	(69,357,265)	(65,708,602)
Total Capital	<u>80,387,105</u>	<u>66,504,777</u>
Total Assets	<u>\$ 143,264,578</u>	<u>\$ 132,800,457</u>
Liabilities		
Accounts Payable	717,818	887,486
Deferred Revenue	2,239,516	2,429,162
Payroll Liabilities	469,649	879,083
Deposits	7,150	21,266
Loan Payable - SB84	1,739,579	1,739,579
Compensated Absences Liability	1,817,118	1,754,913
Deferred Inflows - Pension	1,940,955	1,940,955
Pension Liability	23,771,000	23,771,000
Total Liabilities	<u>32,702,785</u>	<u>33,423,444</u>
Net Resources		
Investment in Capital Assets	66,725,946	66,725,946
Net Resources - Designated Use	504,460	504,460
Net Resources - Available for Operations	50,052,605	50,052,604
Unrestricted Net Position - Pension	(16,816,982)	(16,816,982)
Net Resources - Auction Fund	(17,268)	(17,268)
	<u>100,448,761</u>	<u>100,448,760</u>
Net Proceeds from Operations	10,113,032	(1,071,747)
Total Net Resources	<u>110,561,793</u>	<u>99,377,013</u>
Total Liabilities and Net Resources	<u>\$ 143,264,578</u>	<u>\$ 132,800,457</u>

**32nd District Agricultural Association
OC Fair & Event Center**

**Statement of Cash Flows (Unaudited)
For the One Month Ended January 31, 2025**

	<u>2025</u>
CASH FLOWS FROM OPERATING ACTIVITIES	
Excess of Expenses Over Revenues	<u>\$ (1,414,995)</u>
Adjustment to Reconcile Excess of Revenue Over Expenses to Net Cash Provided by Operating Activities:	
Non-Cash Charges (Credits) to Net Income	
Depreciation Expense	\$ 330,000
(Increase) Decrease in Assets	
(Increase) Decrease in Accounts Receivable	469,842
(Increase) Decrease in Prepaid Expenses	30,378
(Increase) Decrease in Deferred Outflows - Pension	0
Increase (Decrease) in Liabilities	
Increase (Decrease) in Accounts Payable	(2,138,735)
Increase (Decrease) in Deferred Revenue	524,435
Increase (Decrease) in Payroll Liabilities	429,707
Increase (Decrease) in Deposits	(7,830)
Increase (Decrease) in Other Liabilities/Reserve	0
Increase (Decrease) in Compensated Absence Liability	0
Increase (Decrease) in Deferred Inflows - Pension	0
Increase (Decrease) in Net Pension Liability	0
Total Adjustments	<u>\$ (362,203)</u>
Net Cash Provided (Used) by Operating Activities	<u>\$ (1,777,198)</u>
CASH FLOWS FROM INVESTING ACTIVITIES	
(Increase) Decrease in Capital Projects in Progress	\$ (23,315)
(Increase) Decrease in Building & Improvements	0
(Increase) Decrease in Equipment	<u>0</u>
Net Cash Provided (Used) by Investing Activities	<u>\$ (23,315)</u>
CASH FLOWS FROM FINANCING ACTIVITIES	
Net Cash Provided (Used) by Financing Activities	<u>0</u>
NET INCREASE (DECREASE) IN CASH	<u>\$ (1,800,513)</u>
Cash and Cash Equivalent - January 1, 2025	<u>54,001,541</u>
Cash and Cash Equivalent - End of Period - January 31, 2025	<u><u>\$ 52,201,028</u></u>

32nd DAA - OC Fair & Event Center
MTD and YTD Actual vs. Budget Comparison
January 31, 2025

2025 Month Actual	2025 Month Budget	Variance		2025 YTD Actual	2025 YTD Budget	Variance
OCFEC-PRODUCED EVENT REVENUE						
ADMISSIONS TO GROUNDS						
\$ -	\$ -	\$ -	Gate Admissions	\$ -	\$ -	\$ -
\$ -	-	-	Advance Admissions	-	-	-
\$ -	-	-	Subtotal	-	-	-
COMMERCIAL SPACE RENTALS						
\$ -	-	-		-	-	-
CARNIVAL & CONCESSIONS						
\$ -	-	-	Carnival	-	-	-
\$ -	-	-	Concessions	-	-	-
\$ -	-	-	Subtotal	-	-	-
EXHIBITS REVENUE						
\$ -	-	-	Entry Fees	-	-	-
\$ -	-	-	Exhibit Awards	-	-	-
\$ 2,162	450	1,712	Garden Classes & Misc Sales	2,162	450	1,712
\$ 2,162	450	1,712	Subtotal	2,162	450	1,712
ATTRACTIONS REVENUE						
\$ 59,778	136,858	(77,080)		59,778	136,858	(77,080)
MISC OCFEC-PRODUCED EVENT REVENUE						
\$ -	-	-	Parking	-	-	-
\$ 6,067	-	6,067	Sponsorships	6,067	-	6,067
\$ -	-	-	Livestock Auction Receipts	-	-	-
\$ -	-	-	Camping	-	-	-
\$ -	25	(25)	Exhibitor Fees	-	25	(25)
\$ -	-	-	Miscellaneous Other Self Produced Revenue	-	-	-
\$ 6,067	25	6,042	Subtotal	6,067	25	6,042
\$ 68,006	137,333	(69,327)	TOTAL OCFEC-PRODUCED EVENT REVENUE	68,006	137,333	(69,327)
RENTAL REVENUE						
RENTAL OF FACILITIES						
\$ -	-	-	Facility Rental Fees	-	-	-
\$ -	-	-	Grounds Wide Rentals	-	-	-
\$ 16,888	16,900	(13)	Building 10	16,888	16,900	(13)
\$ 3,825	17,200	(13,375)	Building 12	3,825	17,200	(13,375)
\$ -	-	-	Building 13	-	-	-
\$ 3,425	15,400	(11,975)	Building 14	3,425	15,400	(11,975)
\$ -	-	-	Building 15	-	-	-
\$ 2,725	15,000	(12,275)	Building 16	2,725	15,000	(12,275)
\$ 30,188	48,300	(18,113)	The Hangar	30,188	48,300	(18,113)
\$ 2,425	2,400	25	Parade of Products	2,425	2,400	25
\$ 2,725	12,300	(9,575)	Breezeway	2,725	12,300	(9,575)
\$ -	-	-	Wine Courtyard	-	-	-
\$ 100	400	(300)	Silo Building	100	400	(300)
\$ -	-	-	Memorial Gardens	-	-	-
\$ 150	-	150	Millennium Barn	150	-	150
\$ -	-	-	Little Theater	-	-	-
\$ -	-	-	Baja Blues Restaurant	-	-	-
\$ -	-	-	Building 33	-	-	-
\$ -	-	-	Livestock Office	-	-	-
\$ -	-	-	Equestrian Center Arenas	-	-	-
\$ -	-	-	Equestrian Center Stalls	-	-	-
\$ -	-	-	Equestrian Center Other Facilities	-	-	-
\$ 26,875	45,600	(18,725)	Parking Lot	26,875	45,600	(18,725)
\$ 250	300	(50)	Lawns	250	300	(50)
\$ 9,360	12,300	(2,940)	Event Camping	9,360	12,300	(2,940)
\$ 228	-	228	Festival Grounds	228	-	228
\$ 2,925	2,900	25	Mall	2,925	2,900	25
\$ -	-	-	Grandstand Arena	-	-	-
\$ -	-	-	Arlington Amphitheater	-	-	-
\$ -	-	-	East Lawn/ Carnival Lot	-	-	-
\$ -	-	-	Trailer Rallies	-	-	-
\$ 90	-	90	Individual Camping	90	-	90
\$ -	-	-	Gazebo Rental	-	-	-
\$ -	-	-	Pacific Amphitheater	-	-	-
\$ 102,178	189,000	(86,822)	Subtotal	102,178	189,000	(86,822)
OTHER RENTAL EVENT REVENUES						

32nd DAA - OC Fair & Event Center
MTD and YTD Actual vs. Budget Comparison
January 31, 2025

	2025 Month Actual	2025 Month Budget	Variance
\$	-	-	-
\$	120,012	145,400	(25,388)
\$	64,123	143,800	(79,677)
\$	29,569	40,600	(11,031)
\$	19,642	17,500	2,142
\$	28,776	24,100	4,676
\$	4,000	4,000	-
\$	-	-	-
\$	-	-	-

\$ 266,122 375,400 (109,278)

\$	8,855	68,500	(59,645)
\$	218	700	(482)
\$	1,047	18,000	(16,953)
\$	625	1,800	(1,175)

\$ 10,746 89,000 (78,254)

\$	-	-	-
\$	-	-	-
\$	-	-	-
\$	-	-	-

\$	-	-	-
\$	-	-	-
\$	-	-	-
\$	1,066	460	606
\$	1,066	460	606

\$ 380,111 653,860 (273,749)

\$ 448,117 791,193 (343,076)

\$	196,000	177,000	19,000
\$	-	-	-
\$	-	-	-
\$	-	-	-
\$	1,174	1,020	154
\$	-	-	-

\$ 197,174 178,020 19,154

\$ 645,291 969,213 (323,922)

\$	731,067	834,147	103,080
\$	3,165	5,757	2,592
\$	131,256	142,944	11,687
\$	478,057	562,486	84,429
\$	12,434	32,352	19,918
\$	4,348	16,000	11,652
\$	1,360,327	1,593,685	233,359

\$	106,571	268,629	162,058
\$	-	-	-
\$	106,571	268,629	162,058

\$	-	500	500
\$	100	800	700
\$	100	1,300	1,200

Interim Admissions
Interim Parking
Revenue from Personnel Services
Equipment Rentals
Year-Round Concessions
Outside Caterers
Outdoor Signs
Promotional Revenue
Storage

Subtotal

EQUESTRIAN CENTER REVENUES

Stall Rentals
Locker Rentals
Feed
Trailers/Misc

Subtotal

Horse Show Entry Fees
Donated Awards
Stall Fees
Other

OTHER RENTAL REVENUES

Pay Phone Commissions
Vending
Fines
Miscellaneous Rental Revenues
Subtotal

TOTAL RENTAL REVENUE

TOTAL OPERATING REVENUE

NON-OPERATING REVENUE

Interest Earnings
Discounts Earned
Grants
Sale of Assets
Donations
Prior Year Revenue

TOTAL NON-OPERATING REVENUE

TOTAL REVENUE

OPERATING EXPENSES

Payroll and Related:
Salaries/Wages - Permanents
Salaries/Wages - Overtime
Salaries/Wages - Temporaries
Employee Benefits
Travel Expense
Training and Recruiting Expense
Subtotal

Professional Services:

Professional Services
Judges
Subtotal

Directors Expense:
Directors Expense
Directors Mtg Expense
Subtotal

	2025 YTD Actual	2025 YTD Budget	Variance
	-	-	-
	120,012	145,400	(25,388)
	64,123	143,800	(79,677)
	29,569	40,600	(11,031)
	19,642	17,500	2,142
	28,776	24,100	4,676
	4,000	4,000	-
	-	-	-
	-	-	-

266,122 375,400 (109,278)

8,855	68,500	(59,645)
218	700	(482)
1,047	18,000	(16,953)
625	1,800	(1,175)

10,746 89,000 (78,254)

-	-	-
-	-	-
-	-	-
-	-	-

-	-	-
-	-	-
-	-	-
1,066	460	606
1,066	460	606

380,111 653,860 (273,749)

448,117 791,193 (343,076)

196,000	177,000	19,000
-	-	-
-	-	-
-	-	-
1,174	1,020	154
-	-	-

197,174 178,020 19,154

645,291 969,213 (323,922)

731,067	834,147	(103,080)
3,165	5,757	(2,592)
131,256	142,944	(11,687)
478,057	562,486	(84,429)
12,434	32,352	(19,918)
4,348	16,000	(11,652)
1,360,327	1,593,685	(233,359)

106,571	268,629	(162,058)
-	-	-
106,571	268,629	(162,058)

-	500	(500)
100	800	(700)
100	1,300	(1,200)

32nd DAA - OC Fair & Event Center
MTD and YTD Actual vs. Budget Comparison
January 31, 2025

2025 Month Actual	2025 Month Budget	Variance		2025 YTD Actual	2025 YTD Budget	Variance
\$ 59,071	60,795	1,724	Insurance Expense	59,071	60,795	(1,724)
\$ 8,620	19,483	10,863	Telephone & Postage	8,620	19,483	(10,863)
\$ 6,009	4,927	(1,082)	Supplies and Equipment:	6,009	4,927	1,082
\$ 690	3,200	2,510	Office Supplies	690	3,200	(2,510)
\$ 11,149	8,550	(2,599)	Signs/Banners	11,149	8,550	2,599
\$ 5,309	6,000	691	Decorations/Props	5,309	6,000	(691)
\$ -	500	500	Small Equipment	-	500	(500)
\$ 2,744	2,263	(481)	Audio Visual	2,744	2,263	481
\$ 1,452	2,109	657	Software	1,452	2,109	(657)
\$ 12,812	2,600	(10,212)	Computer Hardware & Peripherals	12,812	2,600	10,212
\$ -	10,180	10,180	Farm	-	10,180	(10,180)
\$ 4,645	12,780	8,135	Ticketing/Wristbands	4,645	12,780	(8,135)
\$ 7,119	14,400	7,281	Equipment Rental	7,119	14,400	(7,281)
\$ 5,620	4,500	(1,120)	Equipment Maintenance & Supplies	5,620	4,500	1,120
\$ 57,549	72,009	14,460	Uniforms & Laundry	57,549	72,009	(14,460)
			Subtotal			
\$ 15,688	21,825	6,137	Facility and Related:	15,688	21,825	(6,137)
\$ 14,476	58,450	43,974	Maintenance of Buildings/Grounds	14,476	58,450	(43,974)
\$ 24,184	70,936	46,752	Utilities	24,184	70,936	(46,752)
\$ -	-	-	Trash/Waste Removal	-	-	-
\$ 28,327	32,900	4,573	Rental of Facilities	28,327	32,900	(4,573)
			Special Repairs			
\$ 82,674	184,111	101,437	Subtotal	82,674	184,111	(101,437)
\$ -	-	-	Publicity and Related:	-	-	-
\$ -	-	-	Photography	-	-	-
\$ -	-	-	Newsletters	-	-	-
\$ -	-	-	Contests	-	-	-
\$ -	350	350	Printing	-	350	(350)
\$ -	-	-	Advertising - Outdoor	-	-	-
\$ -	-	-	Advertising - Radio	-	-	-
\$ -	-	-	Advertising - TV	-	-	-
\$ -	-	-	Advertising - Print	-	-	-
\$ 4,137	12,500	8,363	Advertising - Online	4,137	12,500	(8,363)
\$ -	10,300	10,300	Promotional Expense	-	10,300	(10,300)
\$ 339	1,000	661	Brochure Printing	339	1,000	(661)
\$ -	-	-	Buttons Printing	-	-	-
\$ -	-	-	Media Relations	-	-	-
\$ 173	650	477	Public Relations Expense	173	650	(477)
\$ -	-	-	Manager's P/R Expense	-	-	-
\$ -	-	-	Other Pre-Fair Stunts	-	-	-
\$ -	-	-	Design & Production	-	-	-
\$ 485	9,600	9,115	Sponsorships	485	9,600	(9,115)
\$ -	-	-	Special Projects	-	-	-
\$ 5,135	34,400	29,265	Subtotal	5,135	34,400	(29,265)
\$ -	-	-	Self-Produced Events Attractions Expense:	-	-	-
\$ -	-	-	Arena/Hangar Acts	-	-	-
\$ -	-	-	Grounds Acts	-	-	-
\$ -	-	-	Major Acts	-	-	-
\$ -	-	-	Attractions Expense	-	-	-
\$ -	5,000	5,000	Merchandise	-	5,000	(5,000)
\$ -	5,000	5,000	Subtotal	-	5,000	(5,000)
\$ -	-	-	Other Self-Produced Event Expense:	-	-	-
\$ -	-	-	Competition Handbook	-	-	-
\$ -	-	-	Jr. Livestock Auction Costs	-	-	-
\$ -	-	-	Subtotal	-	-	-
\$ -	-	-	Premium Expense:	-	-	-
\$ -	-	-	Cash Premiums	-	-	-
\$ -	-	-	Trophies, Ribbons	-	-	-
\$ -	-	-	Subtotal	-	-	-
\$ 87	125	38	Other Operating Expenses:	87	125	(38)
			Cash Shortages/(Overages)			

32nd DAA - OC Fair & Event Center
MTD and YTD Actual vs. Budget Comparison
January 31, 2025

	2025 Month Actual	2025 Month Budget	Variance
\$	19,210	30,573	11,363
\$	-	-	-
\$	18,309	15,000	(3,309)
\$	6,844	25,770	18,926
\$	44,450	71,468	27,018
\$	1,724,497	2,310,881	586,383
\$	330,000	330,000	-
\$	5,789	-	(5,789)
\$	-	-	-
\$	-	-	-
\$	-	-	-
\$	-	-	-
\$	-	-	-
\$	335,789	330,000	(5,789)
\$	2,060,286	2,640,881	580,595
\$	(1,414,995)	\$ (1,671,668)	\$ 256,673

	2025 YTD Actual	2025 YTD Budget	Variance
Dues & Subscriptions	19,210	30,573	(11,363)
Bad Debt Expense	-	-	-
Bank Charges	18,309	15,000	3,309
Miscellaneous Expense	6,844	25,770	(18,926)
Subtotal	44,450	71,468	(27,018)
TOTAL OPERATING EXPENSE	1,724,497	2,310,881	(586,383)
Non-Operating Expenses			
Depreciation Expense	330,000	330,000	-
Major Projects	5,789	-	5,789
Carnival Funded Expenditures	-	-	-
Loss on Sale of Asset	-	-	-
Debt Service	-	-	-
Net Pension Adjustment - GASB 68	-	-	-
Prior Year Expense	-	-	-
TOTAL NON-OPERATING EXPENSE	335,789	330,000	5,789
TOTAL EXPENSES	2,060,286	2,640,881	(580,595)
NET PROCEEDS	\$ (1,414,995)	\$ (1,671,668)	\$ 256,673